

# St. John the Baptist Parish Contractor Industry Day

## West Shore Lake Pontchartrain

18 September 2019

Chris Gilmore, PE, PMP  
Sr. Project Manager  
New Orleans District  
U.S. Army Corps of Engineers



US Army Corps of Engineers  
**BUILDING STRONG®**



# Agenda

- Project Overview
- General Status
- Miscellaneous Contracts
- Levee Borrow Requirements
- Small Business Program

# WEST SHORE LAKE PONTCHARTRAIN

## *PROJECT OVERVIEW*

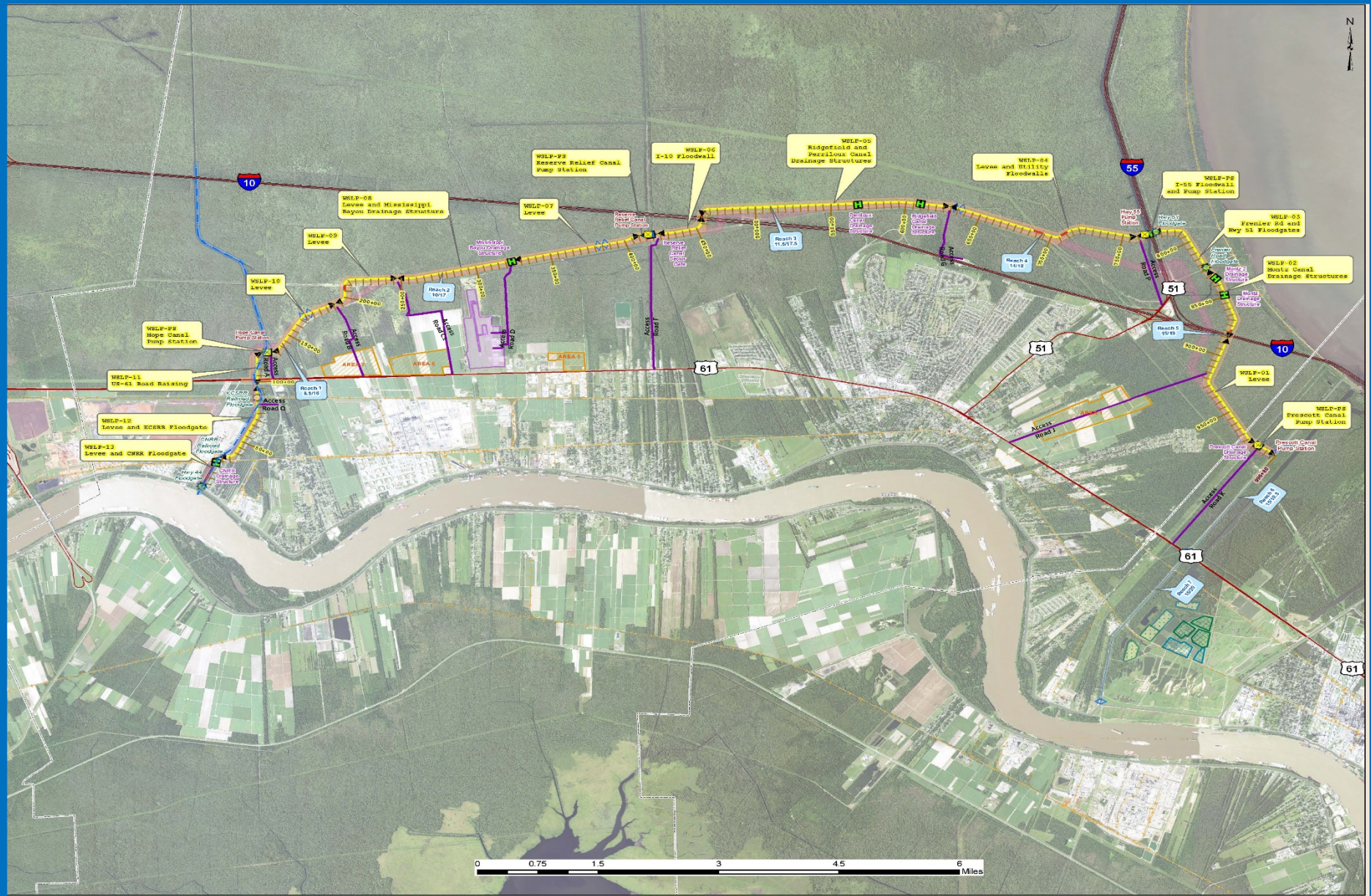
### ■ **Project Description / Scope**

- Alignment is approximately 23 miles in length, consisting of 22.0 miles of levee and 1 mile of T-wall:
  - St. Charles Parish = 0.5 miles
  - St. John Parish = 18.0 miles
  - St. James Parish = 4.5 miles.
- The project includes pump stations, drainage structures, gated road crossings, railroad gates, utility relocations, culvert valves / gates, and raising / floodproofing of a limited number of structures.
- Approximately 7M cy of embankment material will be required for levee construction.
- In excess of 1,000 acres of new right of way will need to be acquired.
- Habitat impacts will require compensation for approximately 1,090 AAHU's
- \$760M appropriation (includes real estate, design, construction, etc.)





# West Shore Lake Pontchartrain







# WSLP - St James Parish





# WEST SHORE LAKE PONTCHARTRAIN

## TENTATIVE *DELIVERY PLAN FOR THE PROJECT*

CONTRACT ID	DESCRIPTION	Proposed Acquisition Strategy	Estimated Contract Value
WSLP-01	Sta. 100+00 to 125+00: Levee	Small Business	\$25M - \$50M
WSLP-02	Sta. 125+00 to 205+00: Levee, floodwall, drainage structure	Small Business	\$25M - \$50M
WSLP-03	Sta. 205+00 to 245+00: Levee, floodwall, and flood gate	Small Business	\$15M - \$25M
WSLP-04	Sta. 245+00 to 255+00: Levee, floodwall, utility crossings	Small Business	\$25M - \$50M
WSLP-05	Sta. 255+00 to 320+00: Levee, floodwall, and drainage structure(s)	Small Business	\$35M - \$55M
WSLP-06	Sta. 320+00 to 345+00: Levee and flood wall	Small Business	\$15M - \$25M
WSLP-07	Sta. 345+00 to 395+00: Levee, floodwall, and drainage structure(s)	Small Business	\$15M - \$25M
WSLP-08	Sta. 395+00 to 460+00: Levee	Small Business	\$15M - \$25M
WSLP-09	Sta. 460+00 to 475+00: Levee, floodwall, and utility crossing(s)	Small Business	\$5M - \$20M
WSLP-10	Sta. 475+00 to 615+00: Levee	Small Business	\$5M - \$15M
WSLP-11	Sta. 615+00 to 670+00: Levee, highway ramp, utility crossing(s)	Small Business	\$20M - \$40M
WSLP-12	Sta. 670+00 to 685+00: Levee, rail road gate, flood wall, utility crossing(s)	Small Business	\$5M - \$15M
WSLP-13	Sta. 685+00 to 765+00: Levee, floodwall, rail road gate	Small Business	\$5M - \$15M
WSLP-14	Pump Stations	Unrestricted/Best Value	\$150M - \$250M

Note: Project requirements and schedule are subject to change as designs are refined and impacts identified.

# WEST SHORE LAKE PONTCHARTRAIN

## TENTATIVE SCHEDULE

CONTRACT ID	SOLICITATION*	CONSTRUCTION COMPLETE*
WSLP-01	4Q 2020	3Q 2023
WSLP-02	4Q 2020	4Q 2022
WSLP-03	4Q 2020	1Q 2023
WSLP-04	4Q 2020	3Q 2023
WSLP-05	4Q 2020	2Q 2023
WSLP-06	4Q 2020	2Q 2023
WSLP-07	4Q 2020	1Q 2023
WSLP-08	4Q 2019	1Q 2023
WSLP-09	4Q 2020	1Q 2023
WSLP-10	4Q 2020	1Q 2023
WSLP-11	4Q 2020	4Q 2022
WSLP-12	4Q 2020	3Q 2023
WSLP-13	4Q 2020	2Q 2023
WSLP-14	4Q 2020	2Q 2023

\*Calendar year

Note: Project requirements and schedule are subject to change as designs are refined and impacts identified.

# **WEST SHORE LAKE PONTCHARTRAIN**

## **MISCELLANEOUS CONTRACTS**

- Currently Plan to issue several smaller contracts for various pre-construction efforts
  - ▶ Additional stock pile contract(s)
  - ▶ Sand base placement contract(s)
  - ▶ Access Road contract(s)
  - ▶ Additional vegetation clearing contract(s)
- May issue separate contracts or combine the above efforts
- Could be issued as early as the beginning of 2020



# General Status

- Vegetation clearing of levee alignment currently on-going
- Field Investigations (soil borings and surveys) have been started
- Detailed designs scheduled to begin later this year
- Real Estate efforts on-going

# Levee Borrow Requirements

- Currently estimating a need of about 7.0M cubic yards of levee material for construction
- Only currently approve borrow source is a government furnished borrow pit – i.e. Bonnet Carre' Spillway (BCS)
  - ▶ BCS currently has 3.5M CY readily available
- Will continue to pursue additional Government Furnished borrow pits
- Previously used Contractor Furnished Borrow List not authorized to be used for the WSLP project
- Requested approval to use commercially available borrow as an option to supplement the government furnished borrow



# WEST SHORE LAKE PONTCHARTRAIN

## TENTATIVE *DELIVERY PLAN FOR THE PROJECT*

CONTRACT ID	DESCRIPTION	Proposed Acquisition Strategy	Estimated Contract Value
WSLP-01	Sta. 100+00 to 125+00: Levee	Small Business	\$25M - \$50M
WSLP-02	Sta. 125+00 to 205+00: Levee, floodwall, drainage structure	Small Business	\$25M - \$50M
WSLP-03	Sta. 205+00 to 245+00: Levee, floodwall, and flood gate	Small Business	\$15M - \$25M
WSLP-04	Sta. 245+00 to 255+00: Levee, floodwall, utility crossings	Small Business	\$25M - \$50M
WSLP-05	Sta. 255+00 to 320+00: Levee, floodwall, and drainage structure(s)	Small Business	\$35M - \$55M
WSLP-06	Sta. 320+00 to 345+00: Levee and flood wall	Small Business	\$15M - \$25M
WSLP-07	Sta. 345+00 to 395+00: Levee, floodwall, and drainage structure(s)	Small Business	\$15M - \$25M
WSLP-08	Sta. 395+00 to 460+00: Levee	Small Business	\$15M - \$25M
WSLP-09	Sta. 460+00 to 475+00: Levee, floodwall, and utility crossing(s)	Small Business	\$5M - \$20M
WSLP-10	Sta. 475+00 to 615+00: Levee	Small Business	\$5M - \$15M
WSLP-11	Sta. 615+00 to 670+00: Levee, highway ramp, utility crossing(s)	Small Business	\$20M - \$40M
WSLP-12	Sta. 670+00 to 685+00: Levee, rail road gate, flood wall, utility crossing(s)	Small Business	\$5M - \$15M
WSLP-13	Sta. 685+00 to 765+00: Levee, floodwall, rail road gate	Small Business	\$5M - \$15M
WSLP-14	Pump Stations	Unrestricted/Best Value	\$150M - \$250M

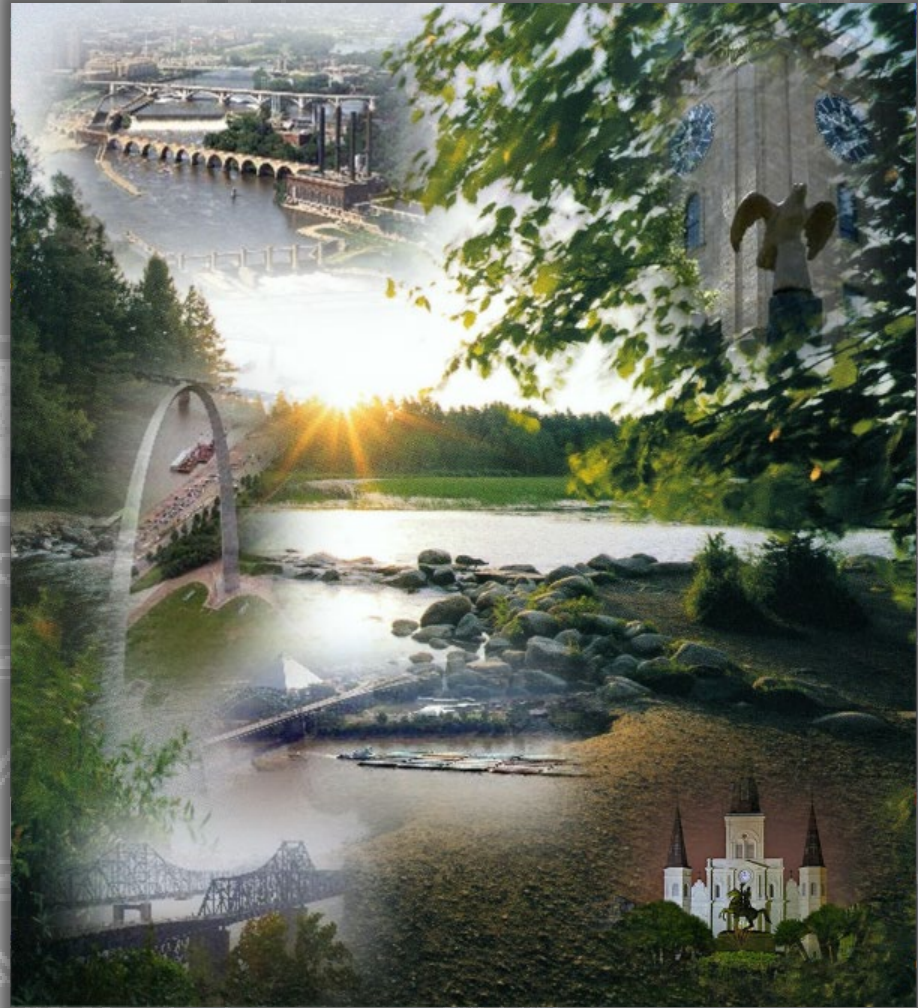
Note: Project requirements and schedule are subject to change as designs are refined and impacts identified.

# WSLP: Contracting with the Federal Government (USACE)

David Willis  
Deputy Office Small Business  
Programs  
18 September 2019



US Army Corps  
of Engineers®





# Agenda

D-U-N-S numbers

The System for Award Management

Finding Contracting Opportunities

Subcontracting Opportunities

Resources

# D-U-N-S Numbers



# D-U-N-S Numbers

- **Data Universal Number System**
- **Must have!!!**
- **First Step**
  
- The Federal government uses D-U-N-S numbers
  - Obtained from Dun & Bradstreet
  - <http://fedgov.dnb.com/webform/displayHomePage>
  - Unique nine-character number used to identify your organization
  - Payment
  - How federal government tracks how federal money are allocated.

# **System for Award Management**

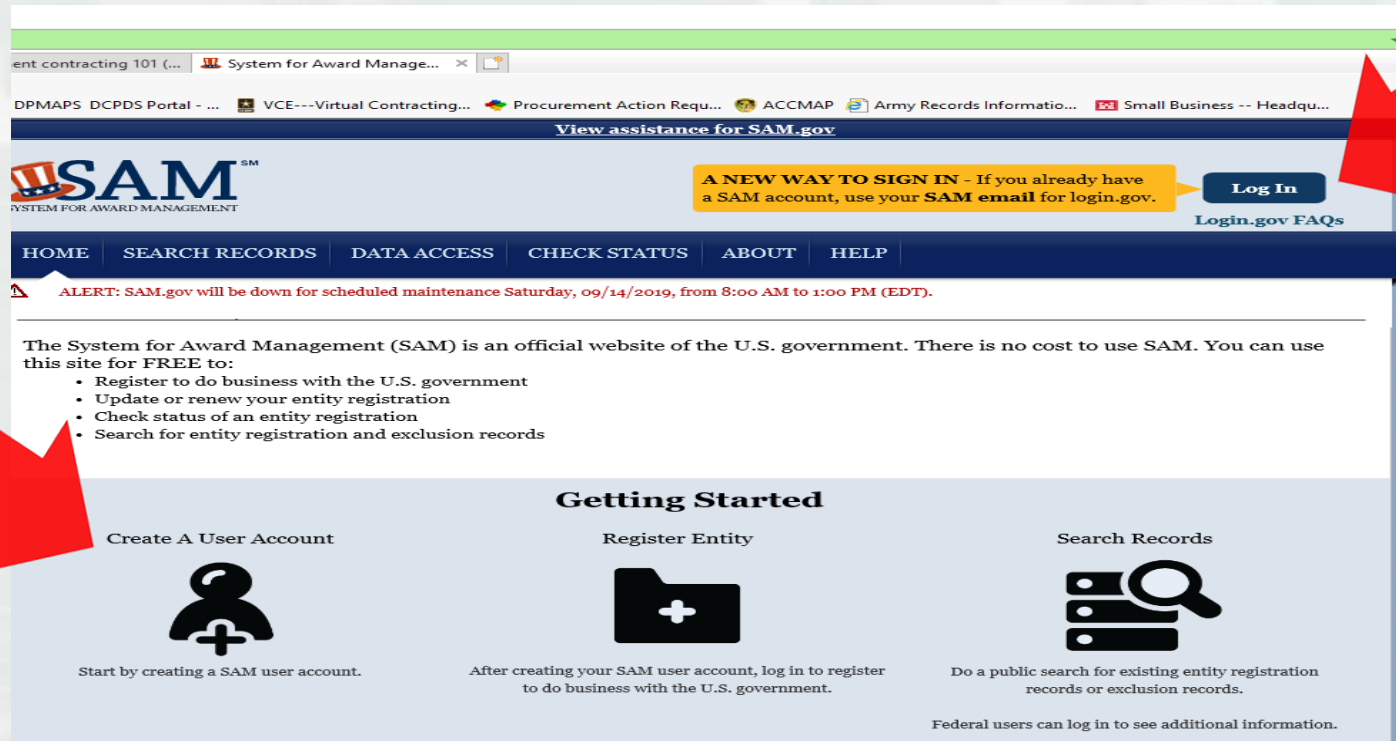


# System for Award Management

- Most commonly call “**SAMS**”
- Must register to do business with Federal Government (USACE)
- Online registration--- [www.sam.gov](http://www.sam.gov)
- Free (zero charge)
- **Annual Recertification Required**
  - A firm’s profile in SAM must be updated at least once every 12 months – for a profile to stay active.

# SAM HOME PAGE

[www.sam.gov](http://www.sam.gov)



The screenshot shows the SAM.gov home page. At the top, there's a navigation bar with links like 'ent contracting 101', 'System for Award Manage...', 'DPMAPS DCPDS Portal', 'VCE---Virtual Contracting...', 'Procurement Action Requ...', 'ACCMAP', 'Army Records Informatio...', and 'Small Business -- Headqu...'. Below this is a link to 'View assistance for SAM.gov'. The SAM logo is on the left, and a yellow box on the right says 'A NEW WAY TO SIGN IN - If you already have a SAM account, use your SAM email for login.gov.' with a 'Log In' button. Below the logo is a 'Login.gov FAQs' link. A dark blue navigation bar contains links: HOME, SEARCH RECORDS, DATA ACCESS, CHECK STATUS, ABOUT, and HELP. An alert banner states: 'ALERT: SAM.gov will be down for scheduled maintenance Saturday, 09/14/2019, from 8:00 AM to 1:00 PM (EDT)'. The main content area explains that SAM is an official U.S. government website with no cost to use. It lists four free services: Register to do business with the U.S. government, Update or renew your entity registration, Check status of an entity registration, and Search for entity registration and exclusion records. Below this is a 'Getting Started' section with three columns: 'Create A User Account' (with a person icon and a plus sign), 'Register Entity' (with a folder icon and a plus sign), and 'Search Records' (with a magnifying glass icon over a list). Each column has a brief description of the process. A red arrow points to the 'Log In' button, and another red arrow points to the 'Create A User Account' section.

ent contracting 101 (... System for Award Manage... x

DPMAPS DCPDS Portal - ... VCE---Virtual Contracting... Procurement Action Requ... ACCMAP Army Records Informatio... Small Business -- Headqu...

[View assistance for SAM.gov](#)

**SAM**<sup>SM</sup>  
SYSTEM FOR AWARD MANAGEMENT

A NEW WAY TO SIGN IN - If you already have a SAM account, use your **SAM email** for login.gov. **Log In**

[Login.gov FAQs](#)




HOME SEARCH RECORDS DATA ACCESS CHECK STATUS ABOUT HELP

**ALERT:** SAM.gov will be down for scheduled maintenance Saturday, 09/14/2019, from 8:00 AM to 1:00 PM (EDT).

The System for Award Management (SAM) is an official website of the U.S. government. There is no cost to use SAM. You can use this site for FREE to:

- Register to do business with the U.S. government
- Update or renew your entity registration
- Check status of an entity registration
- Search for entity registration and exclusion records

### Getting Started

Create A User Account	Register Entity	Search Records
		
Start by creating a SAM user account.	After creating your SAM user account, log in to register to do business with the U.S. government.	Do a public search for existing entity registration records or exclusion records.  Federal users can log in to see additional information.


# **USACE Contracting Opportunities**




# USACE Contracting Opportunities

- **Federal Business Opportunities (FedBizOpps or FBO)**


- [FedBizOpps.gov](https://www.fedbizopps.gov).



Federal  
Business  
Opportunities



Home
Getting Started
General Info
Opportunities
Agencies
Privacy


**ATTENTION:** FBO is moving to beta.SAM.gov starting on November 8, 2019. Until then, FBO.gov remains the authoritative source for Federal Business Opportunities. Once FBO has fully transitioned, you will be directed to beta.SAM.gov for contracting opportunities. Visit beta.SAM.gov today to preview new features like saved searches and the ability to follow notices. For more information, please visit the beta.SAM.gov [learning center](#) or read our [fact sheet](#).

Search more than **36,800\*** active federal opportunities.


Posted Date:
Last 90 Days
Set-Aside Code:
Any


Place of Performance:
Any State or Territory
Type:
Any


Keyword / Solicitation #:
Agency:


Search


Additional criteria and multiple selections are available on the [advanced search form](#).  
\* Notices posted within the last 90 days.



**ATTENTION:** BuyAmerican.gov serves as the public access point for use of waivers and exceptions to the Buy American Act in the United States of America's Federal procurement system. The Federal government refreshes this data monthly and the [report](#) is available on the FBO.gov website.


**SAM.gov REGISTRATION IS FREE:** There is NO FEE to register, or maintain your registration, in the System for Award Management (SAM.gov). If you receive an email from a company claiming to represent SAM.gov, be cautious. If you get an e-mail from a company offering to help you register in SAM.gov asking you to contact them and pay them money, be cautious. These messages are not from the Federal Government. It is FREE TO REGISTER in SAM.gov for any entity.


**ATTENTION:** Agency users are responsible for properly uploading controlled, unclassified materials to FBO using the access control procedures for document packages and attachments detailed in the [FBO Buyers Guide](#). Do not upload ANY classified materials to FBO.



**Important Password Update** - Users and Interfacing Systems must reset their passwords as required every 90 days or the account will be disabled IAW GSA IT Security Policy, (CIO P 2100.1). Registered users will receive an email notification to remind them of this requirement. If your account has been disabled, contact the Federal Service Desk at 866-606-8220 (Monday - Friday 8 a.m. to 8 p.m. ET).



**BUY AMERICAN ACT**  
View historical agency spend data regarding exceptions to the Buy American Act.  
[Download Excel file](#)



**FBO RECOVERY REPORTS**  

- [Click here for Opportunities](#)
- [Click here for Awards](#)

Learn more [about FBO recovery reports](#).



**SMALL BUSINESS EVENTS**  
Learn more about the Small Business Central Event Listing or [search now](#) for events.



**VENDOR COLLABORATION**  
FBO now contains the Vendor Collaboration Central Event Listing. [Learn more](#) or [search](#).



**USER GUIDES**  


- [Buyer](#)
- [Vendor](#)
- [Engineer](#)
- [Location / Agency Admin](#)


Use [Adobe Acrobat Reader](#) to view files in PDF format.


**SAM.gov REGISTRATION IS FREE:** There is NO FEE to register, or maintain your registration, in the System for Award Management (SAM.gov). If you receive an email from a company claiming to represent SAM.gov, be cautious. If you get an e-mail from a company offering to help you register in SAM.gov asking you to contact them and pay them money, be cautious. These messages are not from the Federal Government. It is FREE TO REGISTER in SAM.gov for any entity.


**ATTENTION:** Agency users are responsible for properly uploading controlled, unclassified materials to FBO using the access control procedures for document packages and attachments detailed in the [FBO Buyers Guide](#). Do not upload ANY classified materials to FBO.



**Important Password Update** - Users and Interfacing Systems must reset their passwords as required every 90 days or the account will be disabled IAW GSA IT Security Policy, (CIO P 2100.1). Registered users will receive an email notification to remind them of this requirement. If your account has been disabled, contact the Federal Service Desk at 866-606-8220 (Monday - Friday 8 a.m. to 8 p.m. ET).  
  
NOTE: If your account was re-enabled after contacting the FSD, you must reset your password before midnight on the day of the call to prevent it from being disabled once again.


**VENDOR COLLABORATION**  
FBO now contains the Vendor Collaboration Central Event Listing. [Learn more](#) or [search](#).


**USER GUIDES**  

- [Buyer](#)
- [Vendor](#)
- [Engineer](#)
- [Location / Agency Admin](#)

Use [Adobe Acrobat Reader](#) to view files in PDF format.


**DEMONSTRATION VIDEOS**  
Learn about FBO features and functionality in on-line videos.  
  
[Watch the Videos](#)

**Buyers / Engineers**  
Government users may post, manage, and award opportunities.

Username:   
Password:

[View Opportunities](#)  
No login is required to view opportunities.  
[Register Now](#)  
[Password Reminder](#)  
[Recovery FAQs](#)

**Vendors / Citizens**  
Vendors and citizens may search, monitor, and retrieve opportunities.

Username:   
Password:

[Find Opportunities](#)  
No login is required to view opportunities.  
[Register Now](#)  
[Password Reminder](#)  
[Recovery FAQs](#)

**Location / Agency Administrators**  
[Login Here](#)  
[Register Now](#)

**ADDITIONAL RESOURCES**

- [FAQs](#)
- [Federal Service Desk](#)
- [IAE](#)
- [Procurement Technical Assistance Program \(PTAC\)](#)
- [System for Award Management \(SAM\)](#)
- [Federal Agency Business Forecasts](#)
- [Federal Assets Sales](#)
- [Federal Grants](#)
- [USA.gov](#)
- [Minority Business Development Agency](#)
- [SUB - Net \(Subcontracting Opportunities\)](#)

For Help: [Federal Service Desk](#) | [Accessibility](#)

# SEARCH AGENT


**Saving a Search / Creating a Search Agent**

If you want to get the most out of FedBizOpps and your account, you're going to need to be able to save your searches. On FBO, this is also known as "Creating a Search Agent." When you have a search agent, you can easily repeat your most common searches.

To begin saving searches, you're going to start at Opportunities again, but instead of Advanced Search, you will click on Search Agents. It will be on the first bar on your left. Then you will click on Search Agent.



# Watch an Opportunity



## SELA Algiers Urban Flood Control

Solicitation Number: W912P819B0046  
Agency: Department of the Army  
Office: US Army Corps of Engineers  
Location: USACE District, New Orleans

Buyers: [Login](#) | [Register](#) Vendors: [Login](#) | [Register](#) [Accessibility](#)

Notice Details Packages Interested Vendors List

Complete View

Original Synopsis

Presolicitation

Jul 29, 2019

3:50 pm

Changed

Aug 12, 2019

6:44 pm

Solicitation

Changed

Aug 12, 2019

8:42 pm

Changed

Aug 28, 2019

1:43 pm

Changed

Sep 05, 2019

4:05 pm

Changed

Sep 12, 2019

6:23 pm

Return To Opportunities List

Watch This Opportunity

Add Me To Interested Vendors

Solicitation Number:

W912P819B0046

Notice Type:

Solicitation

Synopsis:

Added: Jul 29, 2019 3:50 pm Modified: Sep 05, 2019 3:54 pm [Track Changes](#)

\*\*Amendment 2 Solicitation No. W912P819B0046, See attachments posted 9/5/2019\*\*

\*\*Amendment 1 Solicitation No. W912P819B0046, See attachment posted 8/28/2019\*\*

Solicitation No. W912P819B0046

SELA 72.1, ED-20-014, Algiers Urban Flood Control, General De Gaulle Drive Drainage Canal Wall Boulevard to Behrman Place

Work will consist of the construction of approximately 4,100 linear feet (lf) of pile found concrete U-flume in an active drainage canal from Wall Boulevard to Behrman Place along General De Gaulle Avenue, in Algiers Louisiana within a specified construction duration. This contract will be broken into a base contract and three options.

The base contract will be for 1,110 lf (Behrman Place to Westbend Parkway/Garden Oaks Drive).

ALL FILES

Solicitation 1

Aug 12, 2019

[A21 - W912P819B0046...](#)

SELA Algiers 72.1 Plans

Aug 12, 2019

[1 SELA Urban Flood C...](#)  
[2 SELA Urban Flood C...](#)  
[3 SELA Urban Flood C...](#)

Amendment 1

Aug 28, 2019

[A21 - W912P819B0046...](#)

Amendment 2

Sep 05, 2019

[A21 - Amendment 2 W9...](#)  
[A21 - Attachment 1 A...](#)  
[A21 - Attachment 2 A...](#)  
[A21 - Attachment 3 A...](#)

Abstract W912P819B0046

Sep 12, 2019

[Bid Opening Abstract...](#)

GENERAL INFORMATION

Notice Type:

Solicitation

Original Posted Date:

July 29, 2019

Posted Date:

September 12, 2019

488

# Small Business Administration-- **Subnet**

## ➤ **Subcontracting opportunities**

➤ **SubNet** is a database of subcontracting opportunities

➤ Large Business Contractors looking for small businesses to serve as subcontractors.

➤ **Subcontracting** is a mandatory requirement---**WHEN**

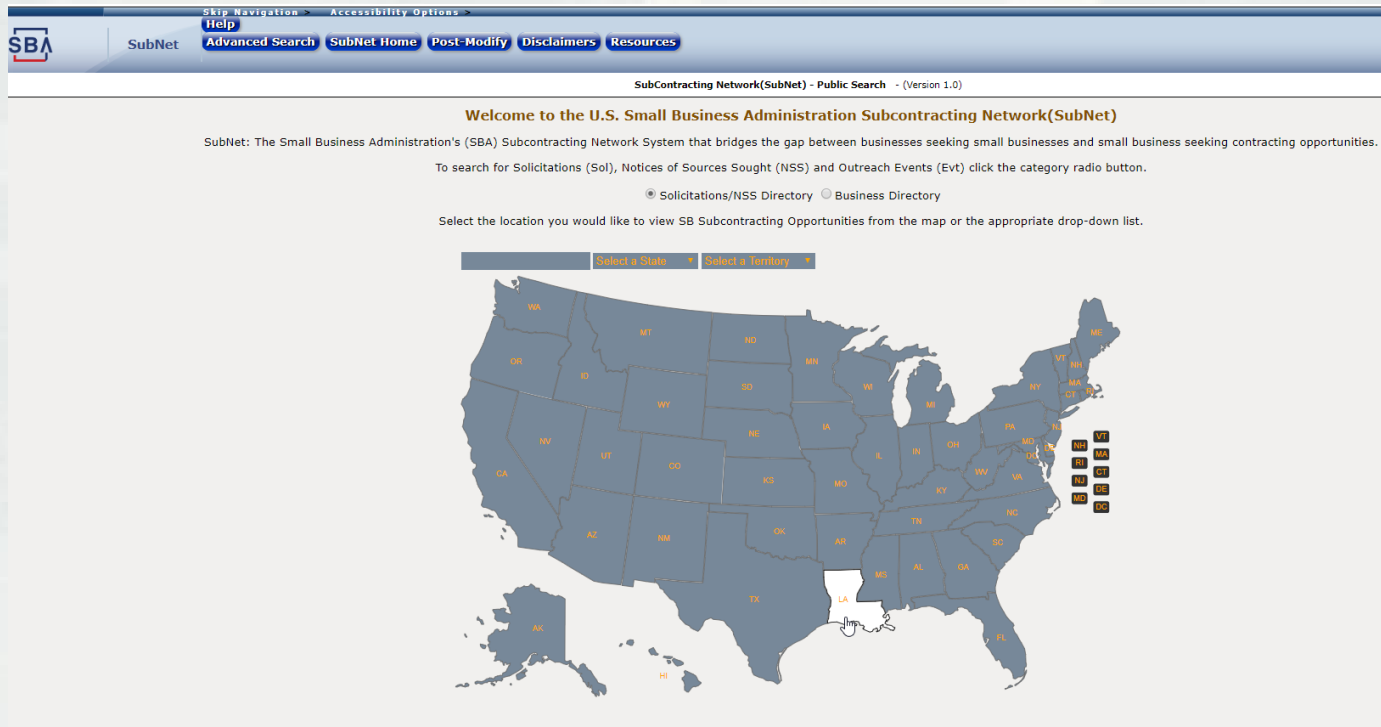
➤ Contract awarded to a Large Business

➤ Award More than \$650,000

➤ Contracting Officer requires **Subcontracting Plan**

# Small Business Administration-- Subnet

[https://eweb1.sba.gov/subnet/client/dsp\\_Landing.cfm](https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm)





# Small Business Administration-- Subnet

[https://eweb1.sba.gov/subnet/client/dsp\\_Landing.cfm](https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm)

<div> <div>SBA</div> <div>SubNet</div> <div> <a href="#">Help</a> <a href="#">Advanced Search</a> <a href="#">SubNet Home</a> <a href="#">Post-Modify</a> <a href="#">Disclaimers</a> <a href="#">Resources</a> </div> </div>									
SubContracting Network(SubNet) - Public Search - (Version 1.0)									
Solicitation Search Result									
for Louisiana									
To sort data click on column heading. Click on a Solicitation/NSS number to view detailed description for a Solicitation/NSS.									
Solicitation (SOL) / NSS Number	Business Name	Place of Performance	Performance Start Date	NAICS Code	Additional NAICS Code	Closing Date	POC	POC Phone	POC Email
<a href="#">SOL-W912P819800042</a>	Inland Dredging Company, L.L.C.	LA	10/01/2019	237990 Other Heavy and Civil Engineering Construction		07/01/2020	Ginger Hoffman	731-285-1995	ghoffman@inland-dredging.com
<a href="#">SOL-Vernon Parish Water Tank</a>	Maguire Iron, Inc.	LA	10/01/2019	238320 Painting and Wall Covering Contractors	238910,423840,238110,238120,238190,238210 Site Preparation Contractors,Industrial Supplies Merchant Wholesalers,Poured Concrete Foundation and Structure Contractors,Structural Steel and Precast Concrete Contractors,Other Foundation, Structure, and Building Exterior Contractors,Electrical Contractors and Other Wiring Installation Contractors	10/01/2019	Troy Werdel	605-334-9749	WerdelT@MaguireIron.com
<a href="#">SOL-W912P819C0056</a>	WEEKS MARINE	LA	08/14/2019	237990 Other Heavy and Civil Engineering Construction		09/30/2019	EMILY BLOUIN	985-875-2500	EBBLOUIN@WEEKSMARINE.COM
<a href="#">Back</a>									

# **FREE Resource**

## **Louisiana Procurement Technical Assistance Center**

- LAPTAC mission
  - Assist Small Business with Federal Contracting
- <https://ptac.louisiana.edu/>