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THANK YOU FOR JOINING US

Our broadcast will begin momentarily

NEW ORLEANS DISTRICT

VIRTUAL INDUSTRY DAY

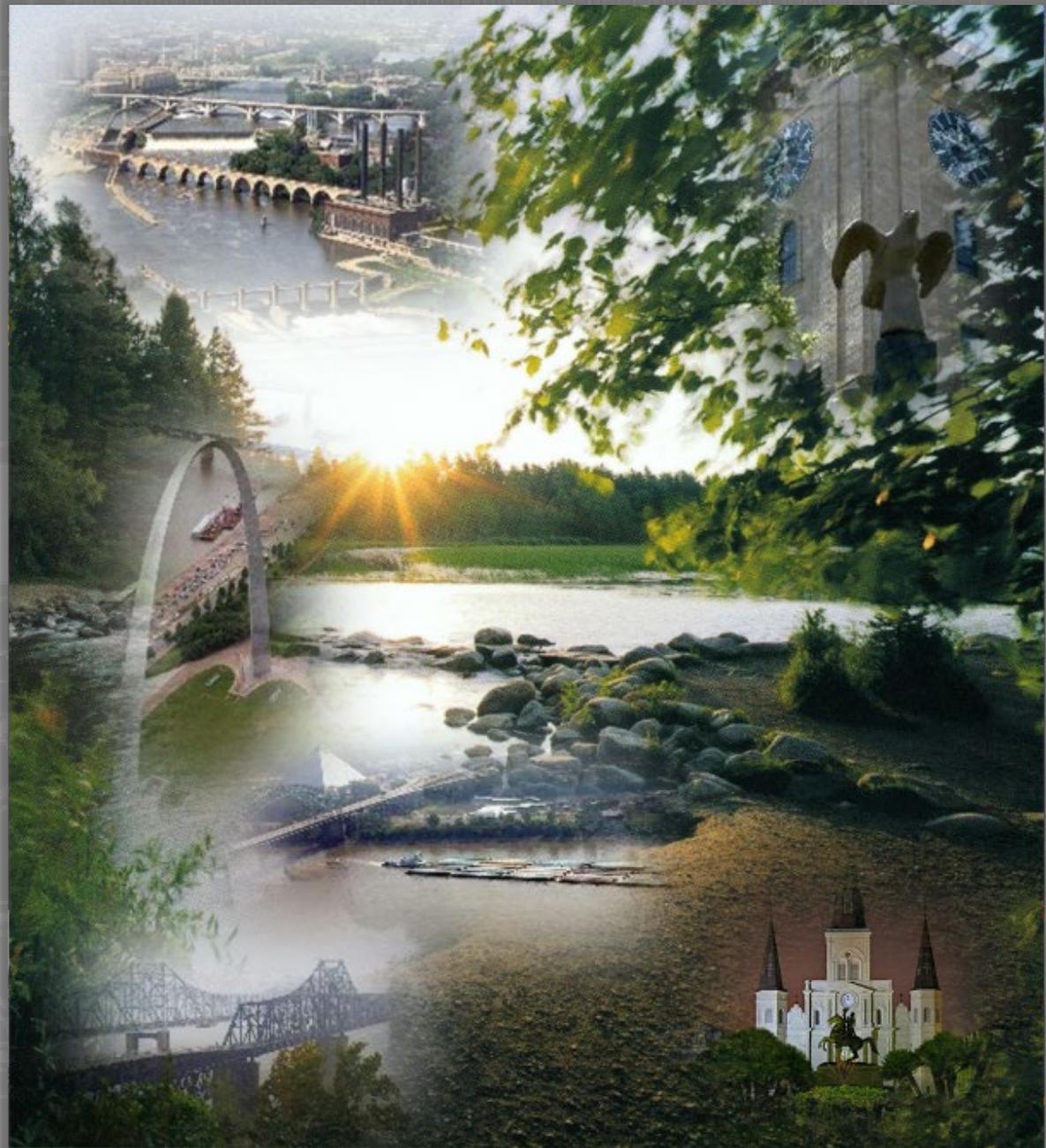
30 JULY 2020



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ANNOUNCEMENTS

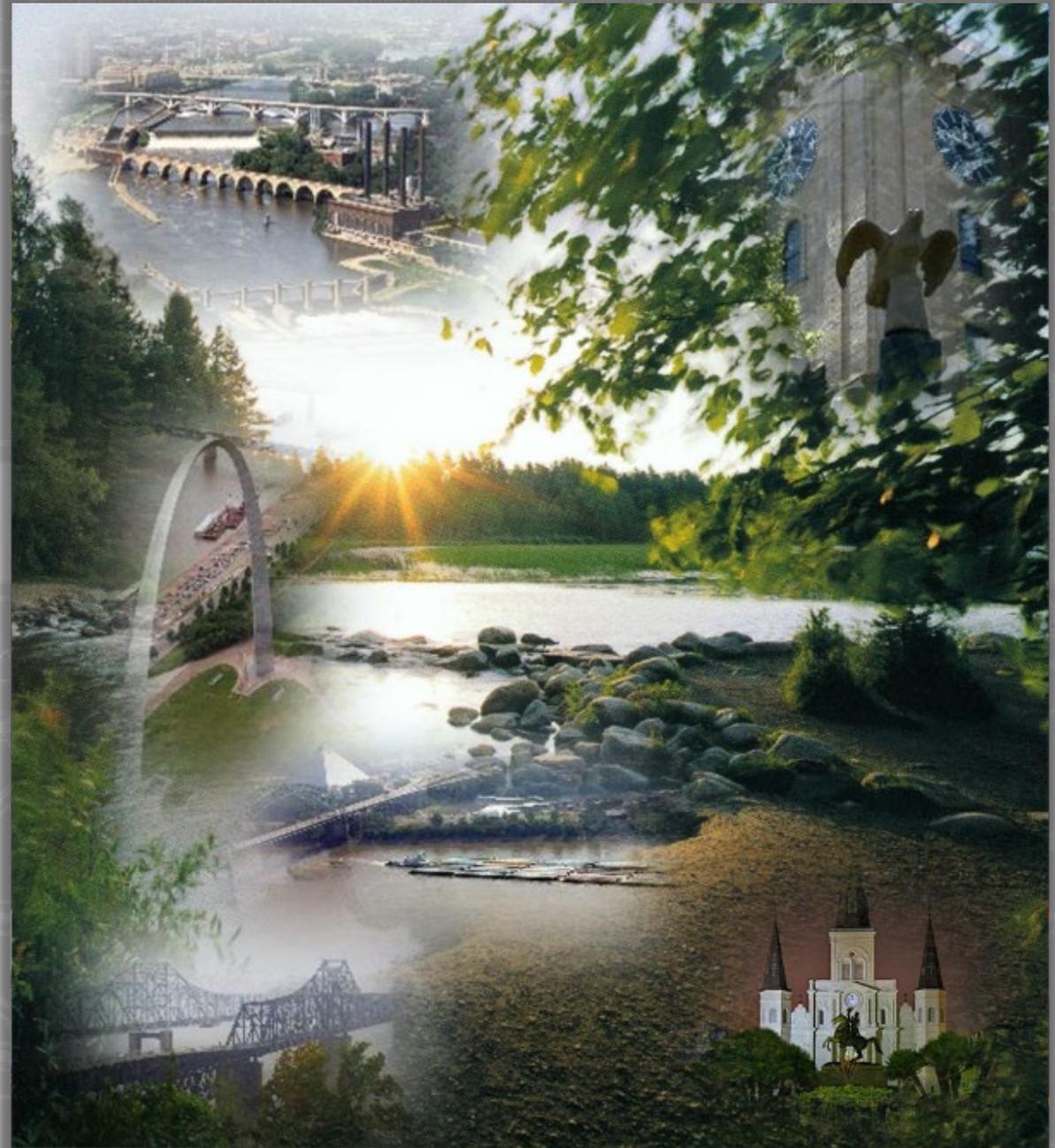
Ms. Renee Elizabeth Davis
Executive Assistant for the
Command Executive Office



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POINTS OF CONTACT FOR QUESTIONS



Primary Point of Contact:

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www.Beta.SAM.gov “Virtual Industry Day 2020”

All questions submitted to the Contracting Division **prior** to **Thursday, August 13th** will be answered and posted back to this notice no later than **Thursday, August 27th**.



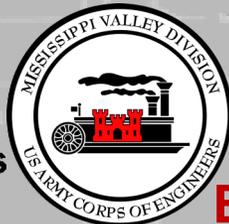
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WELCOMING REMARKS

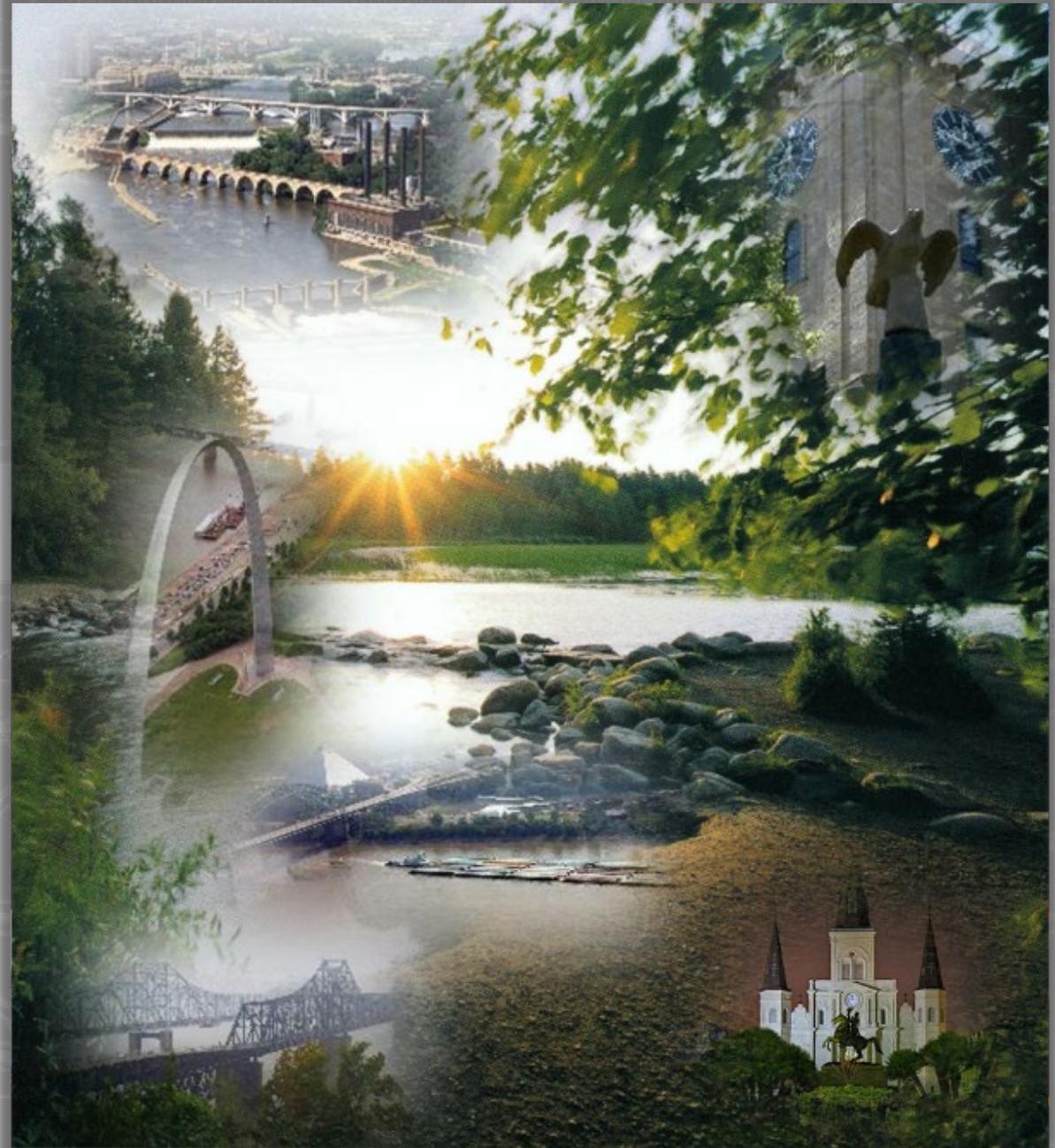
COL Stephen Murphy
District Engineer &
Commander



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AGENDA



ANNOUNCEMENTS

WELCOMING REMARKS

CONTRACTING

PROJECT OVERVIEWS

- COMITE RIVER DIVERSION PROJECT
- WEST SHORE LAKE PONTCHARTRAIN PROJECT
- EAST BATON ROUGE FLOOD MANAGEMENT PROJECT
- MISSISSIPPI RIVER LEVEE CONSTRUCTION
- OPERATIONS DIVISION CONTRACT OPPORTUNITIES
 - DREDGING
 - LOCKS AND STRUCTURES
 - FACILITIES SUPPORT
- CHILDCARE SERVICES
- OTHER REQUIRED MVN SERVICES

OFFICE SMALL BUSINESS PROGRAMS

CLOSING REMARKS

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CONTRACTING

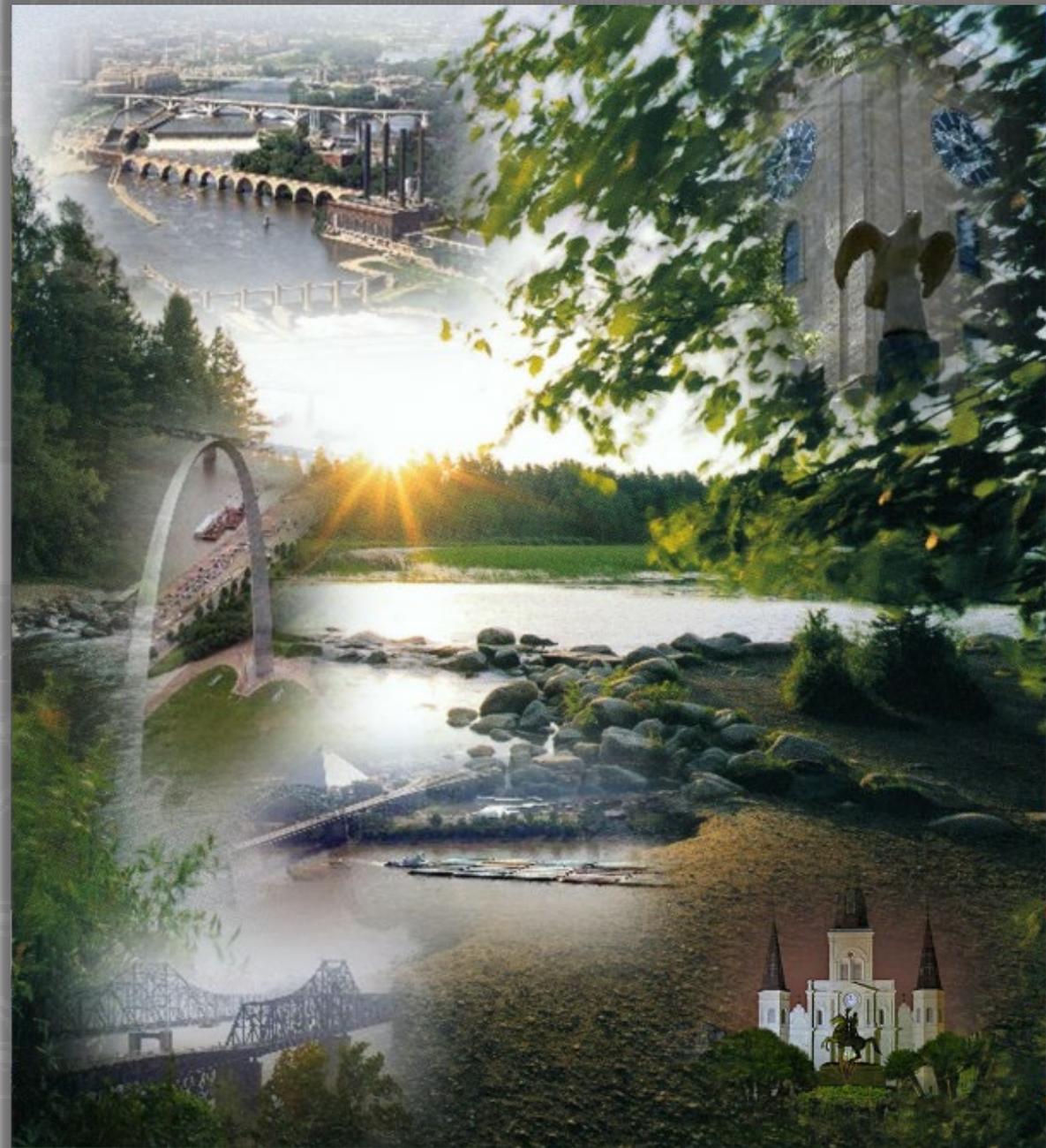
Ms. Margaret Maine
Chief, Projects East Branch
Contracting Division



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HOW TO DO BUSINESS WITH THE GOVERNMENT



REGISTER WITH SAM

- The System for Award Management or “SAM” continues to be the website for registering to do business with the Government. It is free to register.
- Update or renew your registration early as lags in updating have been observed.
- The website address is <https://www.sam.gov/SAM/>



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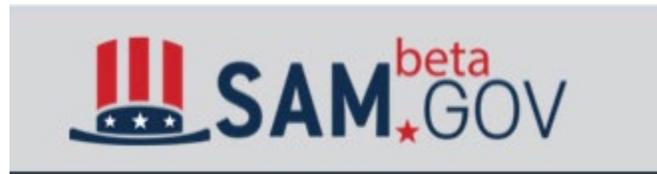


FINDING BUSINESS OPPORTUNITIES WITH USACE



1. Attend New Orleans District Industry Days 
2. Search <https://beta.sam.gov/>. Beta.SAM.gov has replaced FedBizOpps as the online marketplace for federal business opportunities. It is free to use.

Please take some time to familiarize yourself with it's features. You can search for and follow opportunities. As it is still being developed, it may not yet have all the functionality as FedBizOpps.



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UNDERSTANDING FEDERAL GOVERNMENT CONTRACTING PROCESS



1. Pre-Solicitation Notice or Sources Sought.

- Can be used to conduct market research, ask for industry comments, or provide notice that a solicitation is planned. ***This is your opportunity to speak up and let us know your capabilities or provide your professional input.***
- For most requirements, a pre-solicitation notice must be published a minimum of 15 calendar days before the solicitation may be published, however, it can be months or even years depending on the scope of the project.





UNDERSTANDING FEDERAL GOVERNMENT CONTRACTING PROCESS



2. Solicitation

- Most solicitations are advertised for a minimum of 30 days.
- Amendments are changes to the solicitation. Often this is the result of questions submitted by contractors. Amendments often answer questions, clarify the work to be performed, or correct errors in the solicitation. Amendments may also extend the due date of the offer. ***You must acknowledge each amendment when submitting your offer to confirm that you are offering on the most recent version of the work to be performed. Tracking the opportunity on beta.SAM is imperative to receive notices of the amendments.***





TYPES OF SOLICITATIONS



- **A Request for Quote (RFQ)** is used quotations on pricing. This solicitation type is most often used when the estimated value of the government's need is less than \$250,000, or with a commercial supply or service up to \$7M. ***In emergencies, it may be a email or a phone call.*** A purchase order issued from a quote is non-binding until the vendor begins performance or signs the contract.
- **A Request for Proposal (RFP)** is used to communicate government requirements to prospective contractors and solicit proposals. The RFP will describe the government's requirements, anticipated terms and conditions, information required and factors that will be used to evaluate the proposal. ***Depending on the complexity of the project, it may be used with construction.*** The basis for award is either Lowest Price Technically Acceptable (LPTA) or Trade-Off (aka Best Value).
- **An Invitation to Bid (IFB)** is often referred to as a sealed bid. These are generally used for construction contracts. Typically there will not be any discussions or negotiations following bid opening. While price is the key evaluation factor, ***the lowest bidder does not automatically win the contract.*** We check for bid responsiveness and the firm's responsibility. We also compare the bids against our internal estimate to see it is in the awardable range.





THINGS TO CONSIDER BEFORE SUBMITTING A BID OR PROPOSAL



Did you review?

- Statement of Work (SOW) or Performance Work Statement (PWS) that provides required deliverables, outcomes and quality standards.
- ***Regulations cited in the solicitation***
- Place of performance
- Period of performance (service), delivery schedule (supplies) or completion date (construction)?

Did you consider?

- Teaming with others.
- Key experience or skills required of Contractor personnel
- Listing past performance of individuals, as well as the firm
- Personal vs non-personal services
- All service contracts (includes AE) require the use of a QASP in accordance with FAR 46.103(a) to measure performance.





UNDERSTANDING FEDERAL GOVERNMENT CONTRACTING PROCESS



3. Evaluation of IFBs

1. Evaluate for responsiveness (did you bid on everything?)
2. Evaluate for uneven pricing, errors, including realism.
3. Evaluate responsibility – check CPARS rating, FAPIIS, may order Duns and Bradstreet report.
4. Evaluate subcontracting plan (if unrestricted).
5. Evaluate bonds.

Common mistakes:

- Submitting an incomplete or late submission – bid not considered
- Not fully understanding the solicitation and governing regulations
 - Unrealistic pricing
 - Errors in submission



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3. Evaluation of RFPs

1. Evaluating Technical, Past Performance, Small Business Participation and Price.
2. Check responsibility.
3. Rate non priced factors:
 - LPTA – Acceptable or Unacceptable
 - Trade-off: Outstanding, Good, Acceptable, Marginal & Unsatisfactory

Common mistakes:

Everything under IFB mistakes **AND**

- Failure to address evaluation factors
- Not providing specificity or focus
- Not understanding trade-off considerations, e.g., what factors are most important



UNDERSTANDING FEDERAL GOVERNMENT CONTRACTING PROCESS



4. Award:

- **RFQ** – Generally, to the responsible vendor with a quote that is technically acceptable with the lowest price, but in emergencies, may be best interests of the Government, such as speed of delivery, quantity available from one supplier, etc.
- **IFB** – to the responsible bidder who submitted the lowest-priced, responsive bid.
- **RFP** – Either LPTA or Trade-off
 - LPTA – to the responsible offeror with the lowest priced, technically acceptable proposal.
 - Trade-off - to the responsible offeror with a proposal that provides the best value to the Government. May or may not be the lowest price.





UNDERSTANDING FEDERAL GOVERNMENT CONTRACTING PROCESS



5. Administration

- Awards over \$250K generally have a Contracting Officer's Representative (COR) appointed. Under \$250K, a COR or a Point of Contact will be provided.
- The COR is your government contact regarding questions, coordinating performance, as well as the person responsible for rating your performance.
- ***The COR may not change the terms or conditions of the contract***, but may direct you to contact the contracting officer (KO) or contact the KO directly on your behalf.
- A contract may be modified only by a contracting officer. The Government may issue modifications unilaterally, typically for change orders, to exercise options, make minor administrative changes or to terminate a contract. All other are bi-lateral, requiring your consent and signature.





POINTS OF CONTACT FOR QUESTIONS



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Contract Specialist – Projects East Branch

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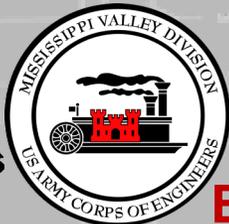
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COMITE RIVER DIVERSION PROJECT

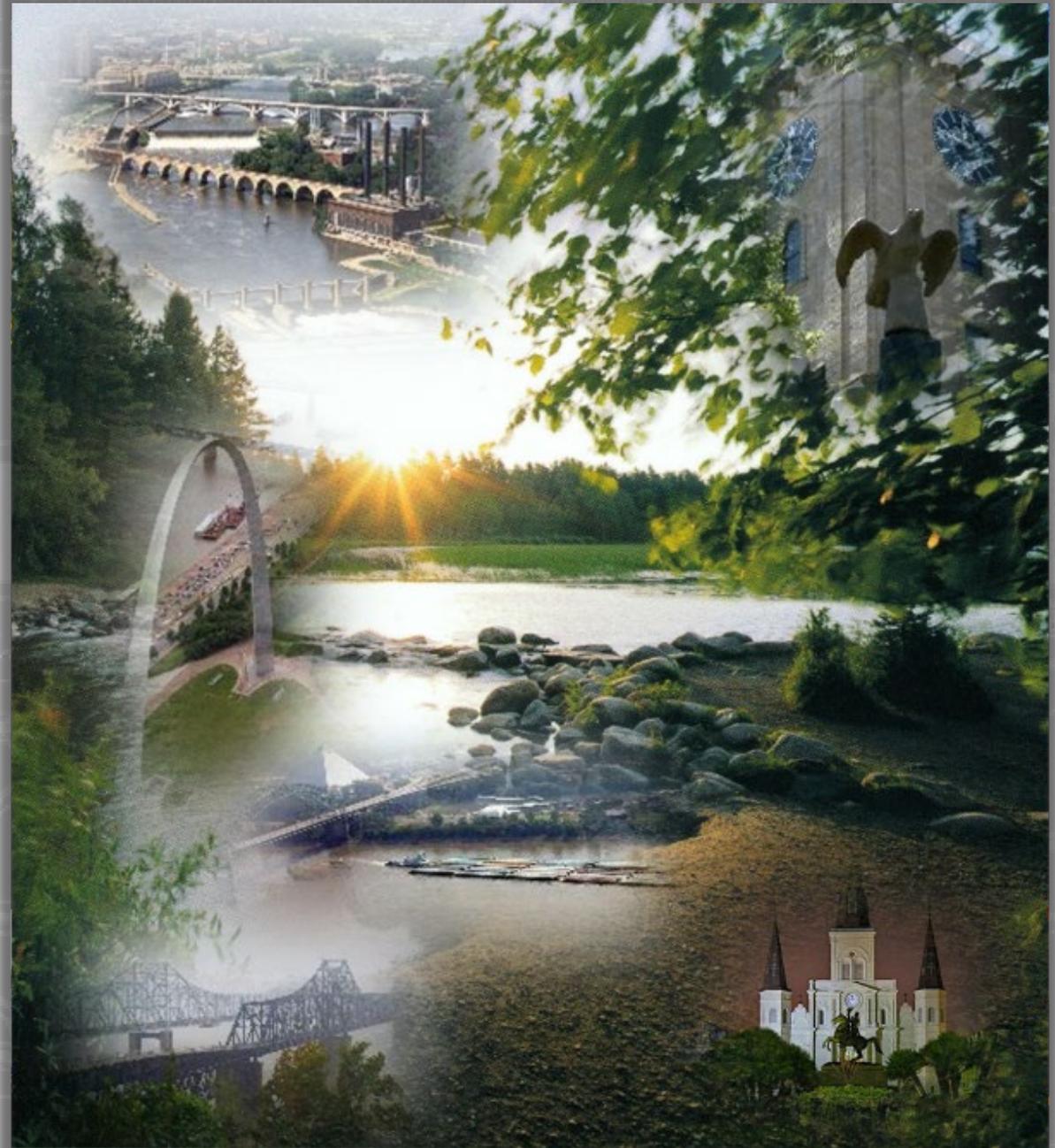
Mr. Bobby Duplantier
Senior Project Manager
Programs & Projects Mgmt.
Division



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COMITE RIVER DIVERSION PROJECT OVERVIEW



Project Description / Scope

- **Located in East Baton Rouge Parish**, LA in the southern portion of the Comite River Basin.
- Project will provide urban flood damage risk reduction to reduce risks from rainfall events/headwater flooding for residents in the area.
- The **primary project features** include an **8 mile Diversion Channel**, a **control structure** at the Comite River, a **control structure** at Lilly Bayou, **three rock chutes** at the intersections of the diversion channel with White, Cypress and Baton Rouge Bayous, **two railroad bridges**, **four highway bridges** and **one parish road bridge**.

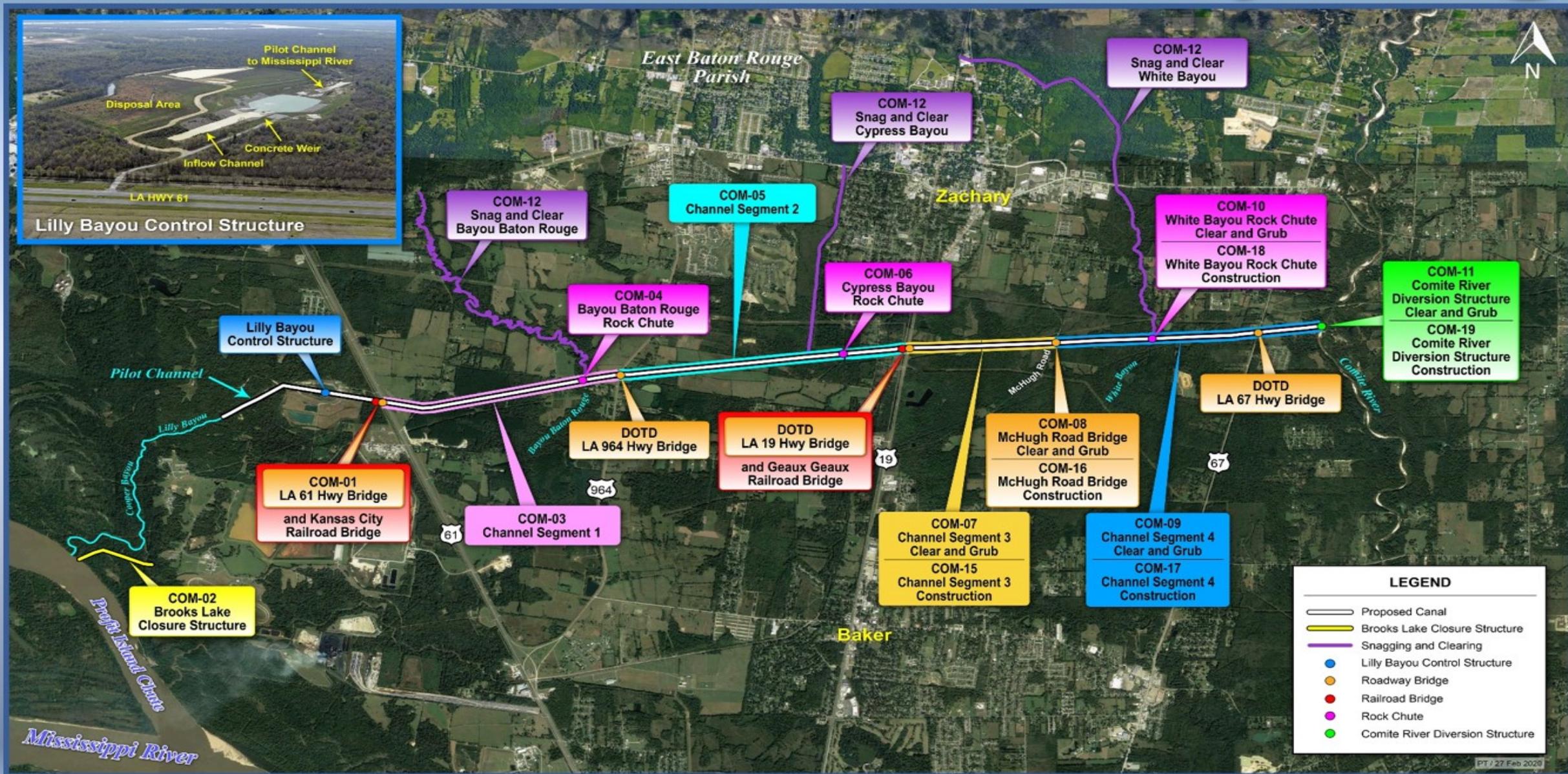


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Comite River Diversion Project





COMITE RIVER DIVERSION



TENTATIVE *DELIVERY PLAN FOR THE PROJECT*

CONTRACT ID	DESCRIPTION
Brooks Lake COMITE-02	Brooks Lake Closure
Channel Segment 1 COMITE-03	Diversion Channel (approx 1.33 miles between Hwy 61 and Bayou BR)
Bayou Baton Rouge COMITE-04	Bayou Baton Rouge Rock Chute , Carney Road Bypass , 1.5 cfs pumping station and a small portion of the diversion channel up to Hwy 964
Channel Segment 2A COMITE-05	Diversion Channel (approx 1 mile between Hwy 964 and Cypress Bayou)
Cypress Bayou COMITE-06	Cypress Bayou Rock Chute , 1.5 cfs pumping station and a small portion of the diversion channel up to Geaux Geaux RR
Clearing and Snagging COMITE-12	Clearing and snagging of the three bayous.
Channel Segment 3 COMITE-15	Diversion Channel (approx 1.0 miles between Hwy 19 and McHugh Rd)

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.





COMITE RIVER DIVERSION

TENTATIVE *DELIVERY PLAN FOR THE PROJECT*



CONTRACT ID	DESCRIPTION
McHugh Road COMITE-16	McHugh Road Bridge and the portion of the diversion channel under the bridge.
Channel Segment 4 COMITE-17	Diversion Channel (approx 1.5 miles between McHugh Rd and Hwy 67)
White Bayou COMITE-18	White Bayou Rock Chute, 1.5 cfs pumping station
Diversion Structure COMITE-19	Comite River Diversion Structure, Inflow Channel, and Diversion Channel up to Hwy 67
Channel Segment 2B COMITE-20	Diversion Channel (approx .5 miles between Hwy 964 and Cypress Bayou)
Lilly Bayou COMITE-21	Lilly Bayou Repair



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Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.



COMITE RIVER DIVERSION

TENTATIVE SCHEDULE



CONTRACT ID	SOLICITATION*
Brooks Lake COMITE-02	3rd Qtr 2021
Channel Segment 1 COMITE-03	1 st Qtr 2021
Bayou Baton Rouge COMITE-04	1 st Qtr 2021
Channel Segment 2A COMITE-05	1 st Qtr 2021
Cypress Bayou COMITE-06	1 st Qtr 2021
Clearing and Snagging COMITE-12	2nd Qtr 2021
Channel Segment 3 COMITE-15	1st Qtr 2021

* Calendar year

Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.

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COMITE RIVER DIVERSION

TENTATIVE SCHEDULE



CONTRACT ID	SOLICITATION*
McHugh Road COMITE-16	3rd Qtr 2020
Channel Segment 4 COMITE-17	4 th Qtr 2020
White Bayou COMITE-18	4 th Qtr 2020
Diversion Structure COMITE-19	1st Qtr 2021
Channel Segment 2B COMITE-20	1st Qtr 2021
Lilly Bayou COMITE-21	4 th Qtr 2020

* Calendar year

Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.



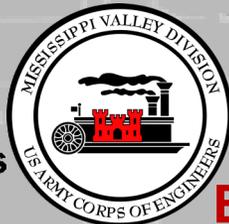
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WEST SHORE LAKE PONTCHARTRAIN PROJECT

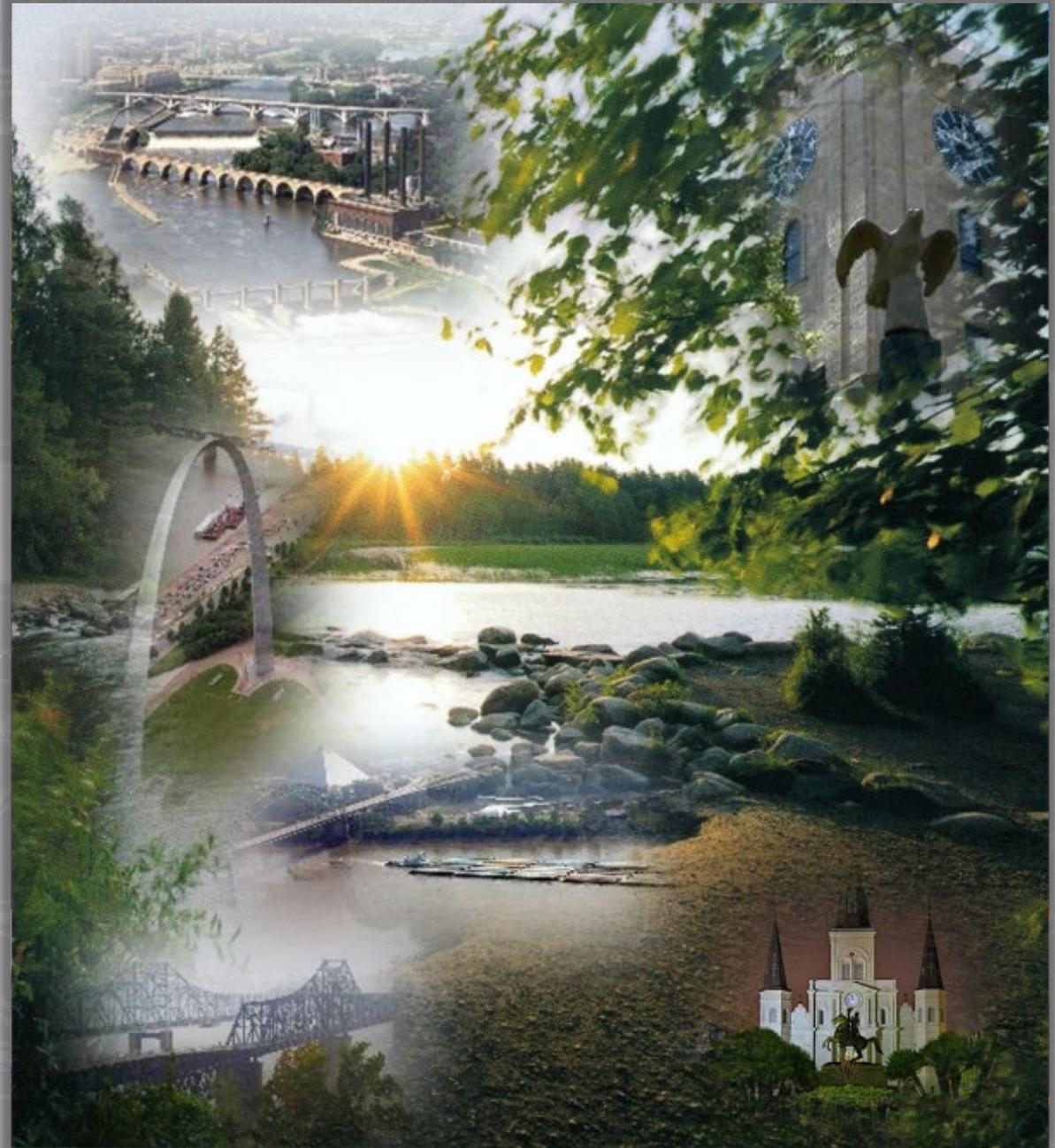
Mr. Christophor Gilmore
Senior Project Manager
Programs & Projects Mgmt.
Division



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WEST SHORE LAKE PONTCHARTRAIN PROJECT OVERVIEW



Project Description / Scope

- Alignment is approximately 23 miles in length, consisting of 22.0 miles of levee and 1 mile of T-wall:
 - St. Charles Parish = 0.5 miles
 - St. John Parish = 18.0 miles
 - St. James Parish = 4.5 miles
- The project includes 4 pump stations, 1 navigation gate, 8 drainage structures, 3 gated road crossings, 2 railroad gates, approximately 35 utility relocations, 145 culvert valves / gates, and raising / floodproofing of a limited number of structures.
- 7.0 – 9.0 million cy of embankment material needed for levee construction.
- In excess of 1,000 acres of new right of way will need to be acquired.
- Habitat impacts will require mitigation for approximately 1,000 AAHU's
- \$760M appropriation (includes real estate, design, construction, etc.)

• Project Website - www.mvn.usace.army.mil/About/Projects/West-Shore-Lake-Pontchartrain/

• Google “West Shore Lake Pontchartrain”

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WSLP - St James Parish



LEGEND

- Proposed Levee Alignment
- Proposed Flap Gate (145)



LEVEE BORROW REQUIREMENTS



- Estimating a need of about 7.0M – 9.0M cubic yards of levee material for construction
- Bonnet Carre' Spillway (BCS)
 - BCS currently has 3.5M CY identified based on borrow borings
 - Access issues due to high stages on Mississippi River
- **Previously used HSDRRS Contractor Furnished Borrow List not authorized to be used for the WSLP project**
- Approved to use commercially available borrow for WSLP Project
 - Sources Sought issued to identify commercial borrow sources
 - Requirements to become a commercial borrow source are included in the Sources Sought solicitation
 - https://beta.sam.gov/opp/f5879b373937468f90946577861f7f8e/view?keywords=2020-WSLP&sort=-relevance&index=&is_active=true&page=1
 - www.beta.sam.gov – search “2020-WSLP”





WEST SHORE LAKE PONTCHARTRAIN

TENTATIVE *DELIVERY PLAN FOR THE PROJECT*



Contract ID	Description	Solicitation*
WSLP 101	Levee – approx. 1.8 miles of levee	1Q 2021
WSLP 102	Levee (approx. 1.0 mi.), Floodwall (approx. 500 ft), Drainage Structure(s)	3Q 2021
WSLP 103	Levee (approx. 1.0 mi.), Floodwall (approx. 500 ft), Flood Gate	3Q 2021
WSLP 104	Levee (approx. 2.5 mi.), Floodwall (approx. 500 ft), Utility Crossings	2Q 2021
WSLP 105	Levee (approx. 3.0 mi.), Floodwall (approx. 500 ft), , Drainage Structure(s)	2Q 2021
WSLP 106	Levee (approx. 0.75 mi.), Floodwall (approx. 500 ft),	3Q 2021
WSLP 107	Levee (approx. 1.5 mi.)	1Q 2021

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.



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***Designed and constructed by CPRA



WEST SHORE LAKE PONTCHARTRAIN

TENTATIVE *DELIVERY PLAN FOR THE PROJECT*



Contract ID	Description	Solicitation*
WSLP 108	Levee (approx. 1.3 mi.), Floodwall (approx. 500 ft), Drainage structure(s)	2Q 2021
WSLP 109	Levee (approx. 1.0 mi), (approx. 500 ft), Utility Crossings	2Q 2021
WSLP 110	Levee (approx. 1.0 mi)	1Q 2021
WSLP 111**	Levee (approx. 0.5 mi), Highway Ramp, Utility Crossings	3Q 2021
WSLP 112**	Levee (approx. 1.0 mi), Rail Road Gate, Floodwall (approx. 500 ft), Utility Crossings	3Q 2021
WSLP 113**	Levee (approx. 0.5 mi), Floodwall (approx. 500 ft), Rail Road Gate	3Q 2021
WSLP 114	Pump Stations (2 – 800 cfs and 2 – 2,000 cfs)	3Q 2021

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.



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***Designed and constructed by CPRA

EAST BATON ROUGE FLOOD MANAGEMENT PROJECT

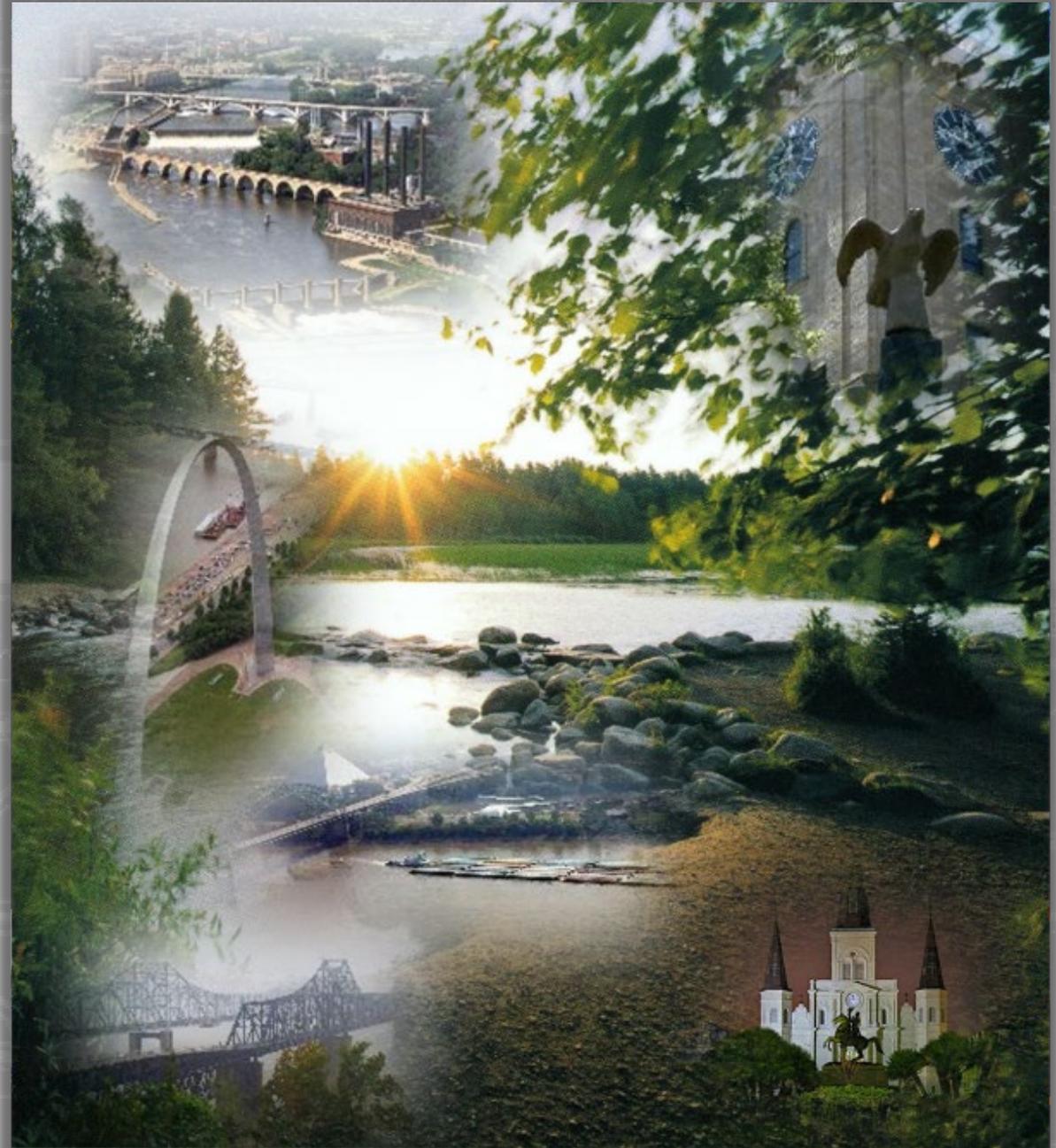
Mr. David Bradley
Project Manager
Programs & Projects Mgmt.
Division



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EAST BATON ROUGE PROJECT OVERVIEW



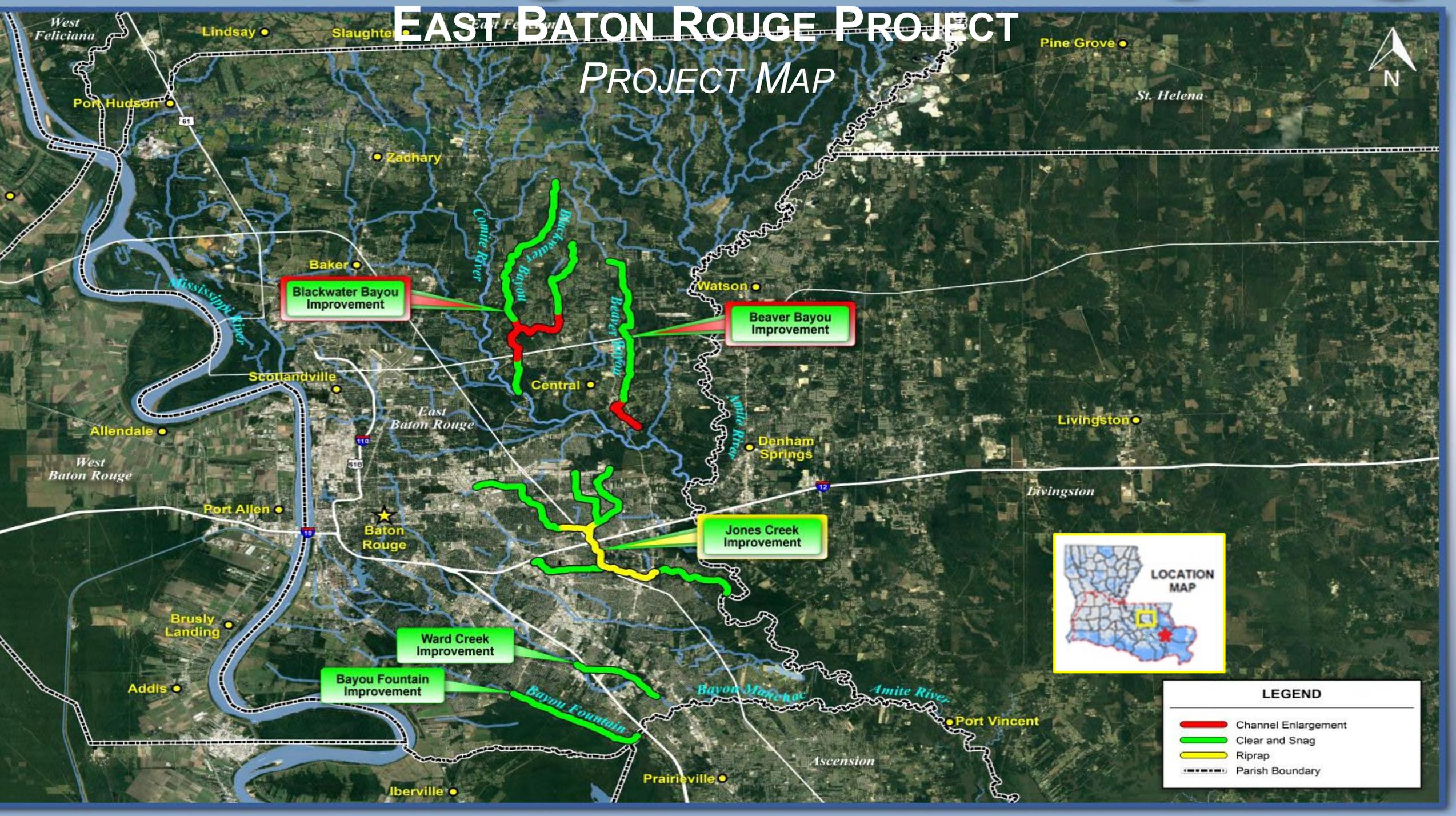
Project Description / Scope

- Location: Baton Rouge and the City of Central, LA
- East Baton Rouge Flood Risk Reduction project entails **improvements to 49 miles of channels** throughout the parish:
 - Jones Creek and tributaries (19 miles)
 - Ward Creek (3.5 miles)
 - Bayou Fountain (4.5 miles)
 - Blackwater Bayou and its main tributary (14 miles)
 - Beaver Bayou (8 miles)
- The proposed work includes approximately **39.5 miles of channel clearing and snagging, 5.5 miles of earthen channel enlargement, and 4 miles of concrete rip rap.**



EAST BATON ROUGE PROJECT

PROJECT MAP



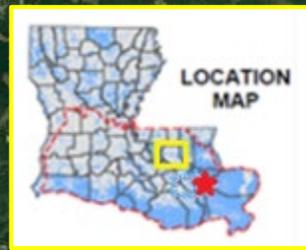
Blackwater Bayou Improvement

Beaver Bayou Improvement

Jones Creek Improvement

Ward Creek Improvement

Bayou Fountain Improvement



LEGEND	
	Channel Enlargement
	Clear and Snag
	Riprap
	Parish Boundary



EAST BATON ROUGE



TENTATIVE DELIVERY PLAN FOR THE PROJECT

<u>CONTRACT ID</u>	<u>DESCRIPTION</u>
Lower Jones Creek	Clear and Snag of 3 miles
Ward Creek	Clear and Snag of 3.5 miles
Bayou Fountain	Clear and Snag of 4.5 miles
Middle Jones Creek	Concrete Rip Rap of 4 miles
Upper Jones Creek	Clear and Snag of 4.5 miles
Weiner Creek	Clear and Snag of 2 miles



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Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.



EAST BATON ROUGE



TENTATIVE DELIVERY PLAN FOR THE PROJECT

<u>CONTRACT ID</u>	<u>DESCRIPTION</u>
Lively Bayou	Clear and Snag of 3.5 miles
Lively Bayou Trib.	Clear and Snag of 2 miles
Beaver Bayou	Clear and Snag of 6.5 miles and Enlargement of 1.5 miles
Lower Blackwater Bayou and Trib.	Clear and Snag of 1 mile and Enlargement of 4 miles
Upper Blackwater Bayou	Clear and Snag of 6.5 miles
Upper Blackwater Bayou Trib.	Clear and Snag of 2.5 miles



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Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.



EAST BATON ROUGE TENTATIVE SCHEDULE



<u>CONTRACT</u>	<u>SOLICITATION*</u>
Lower Jones Creek	4Q 2020
Ward Creek	4Q 2020
Bayou Fountain	4Q 2020
Middle Jones Creek	1Q 2022
Upper Jones Creek	4Q 2023
Weiner Creek	4Q 2023



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* Calendar year
Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.



EAST BATON ROUGE TENTATIVE SCHEDULE



<u>CONTRACT</u>	<u>SOLICITATION*</u>
Lively Bayou	4Q 2023
Lively Bayou Trib.	4Q 2023
Beaver Bayou	4Q 2021
Lower Blackwater Bayou & Tributary	4Q2021
Upper Blackwater Bayou	3Q 2023
Upper Blackwater Bayou Trib.	3Q 2023



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* Calendar year
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MISSISSIPPI RIVER LEVEE CONSTRUCTION

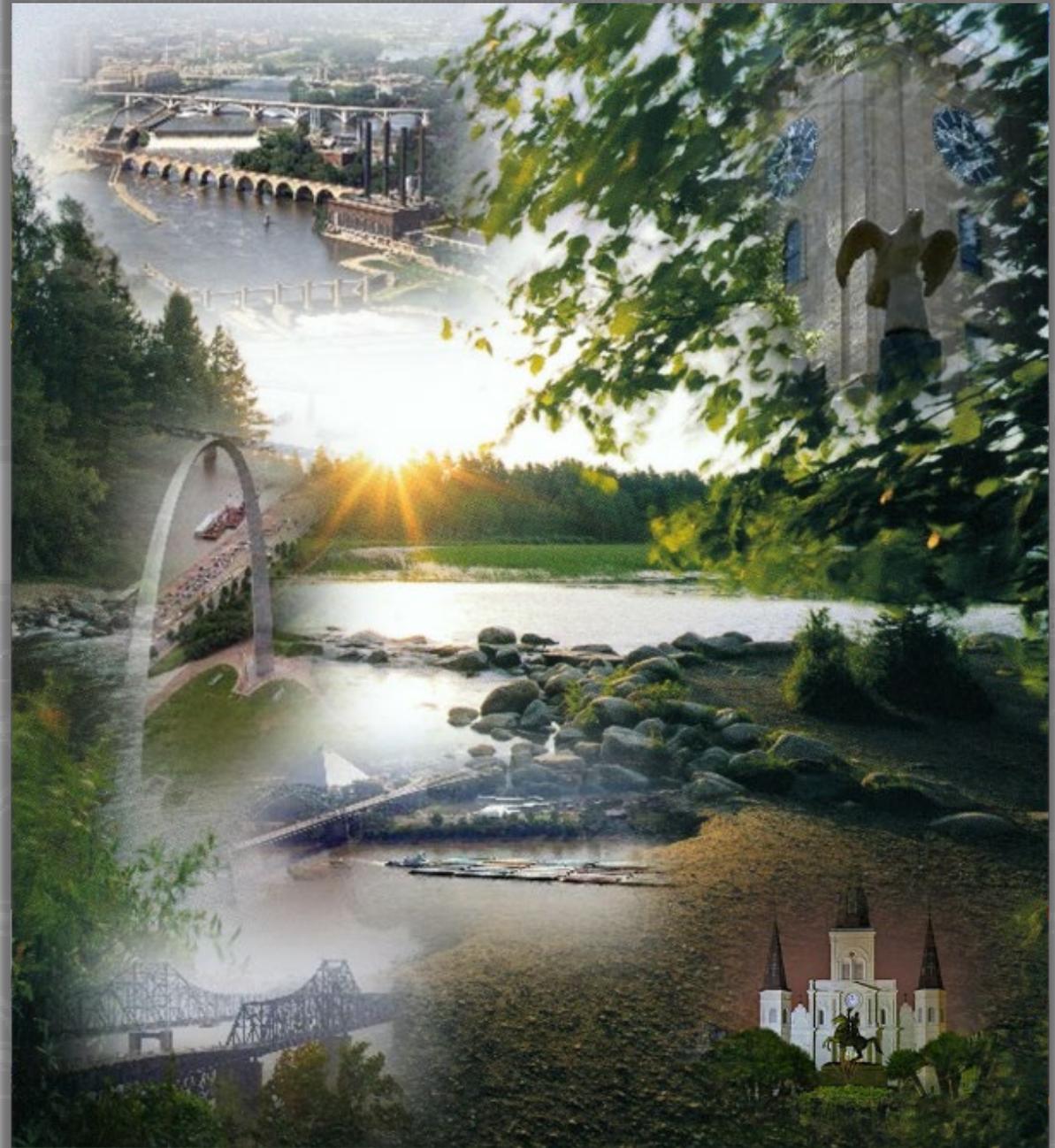
Mr. Jeffrey Varisco
Senior Project Manager
Programs & Projects Mgmt.
Division



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MRL POINT PLEASANT PH II SEEPAGE PROJECT OVERVIEW



Project Description / Scope

- Located adjacent to Louisiana Highway 405 in the vicinity of the town of **Plaquemine, Iberville Parish, Louisiana** in the southern portion of the Mississippi River & Tributaries Project.
- Features will provide flood damage reduction to reduce risks from rainfall events/headwater flooding for residential and nonresidential areas.
- The proposed work includes installing **42 passive relief wells** to collect seepage during high water stages on the Mississippi River (“River”) and **electric-powered pumps** would be used to convey the seepage water discharged from the relief wells back over the MRL and into the River.





UPPER FIFTH LEVEE ENLARGEMENT *PROJECT OVERVIEW*



Project Description / Scope

- Located in **Concordia Parish, Louisiana** in the southern portion of the Mississippi River & Tributaries Project.
- Features will provide flood damage reduction to reduce risks from rainfall events/headwater flooding for residential and nonresidential areas.
- The proposed work is a **Levee Enlargement** including 4 reaches, totaling **3.5 miles** of floodside shift, and to reach a desired **height of 77'**.



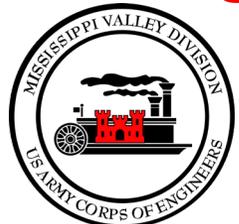


EMERGENCY SUPPLEMENTAL 2019 *PROJECT OVERVIEW*



Project Description / Scope

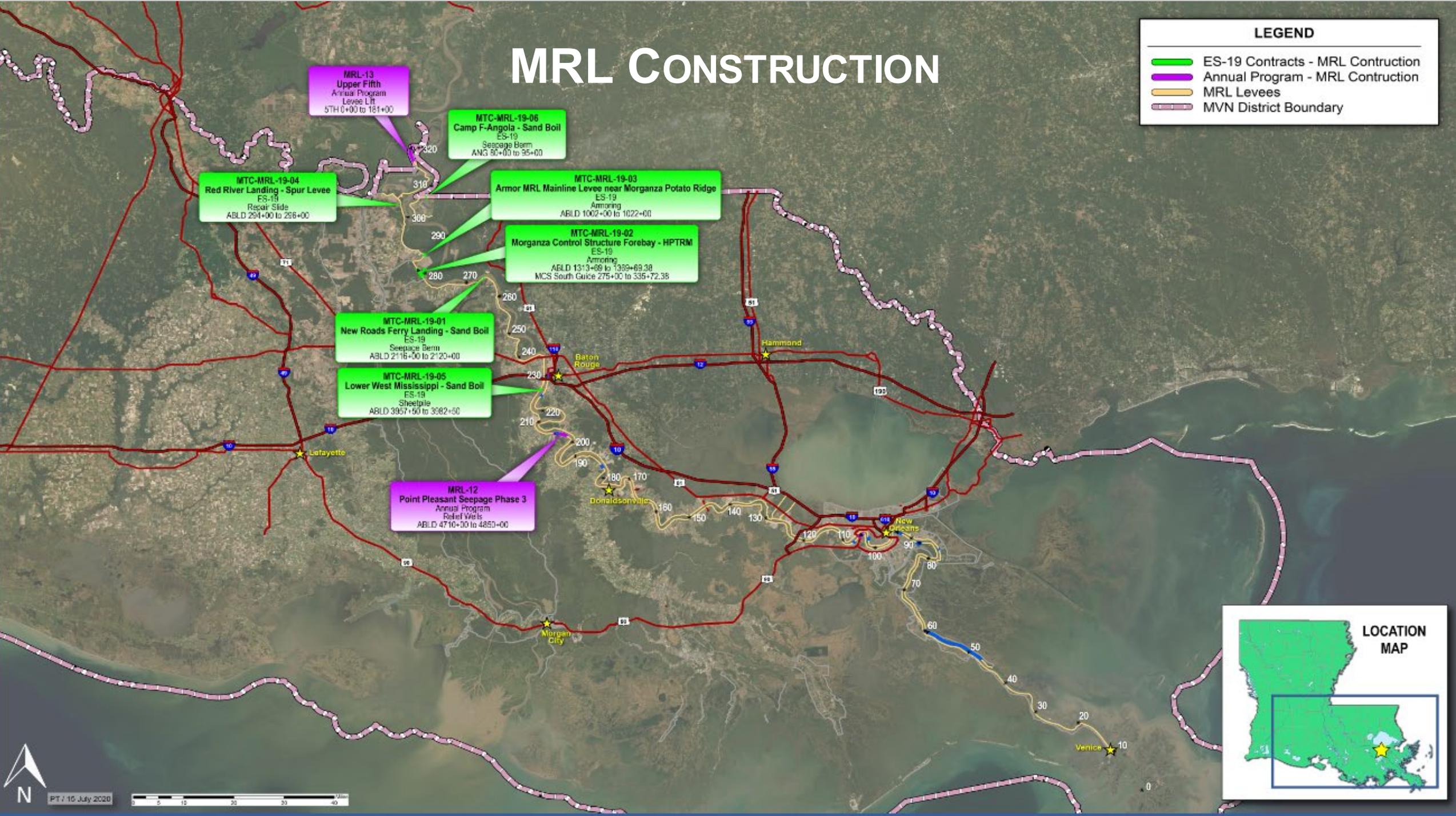
- Emergency Supplemental 2019 project was authorized to **reduce seepage** and flooding through improvements from Flood Flight 2018 in:
 - Red River Landing – Spur Levee
 - Lower West Mississippi – Sand Boil
 - Camp F – Angola – Seepage and Sand Boil
 - New Roads Ferry Landing Sand Boil
 - MRL Armoring Near Morganza
- The proposed work includes **seepage repairs, relief wells, levee enlargement, and armoring.**



MRL CONSTRUCTION

LEGEND

- ES-19 Contracts - MRL Construction
- Annual Program - MRL Construction
- MRL Levees
- MVN District Boundary





MRL – CONSTRUCTION



TENTATIVE DELIVERY PLAN FOR THE PROJECT

CONTRACT ID	DESCRIPTION
Pt. Pleasant Seepage Ph 3 - MRL-12	42 Relief Wells and Electric Pumps
Upper Fifth - MRL-13	3.5 miles of Levee Enlargement
New Roads Ferry Sand Boil - MTC-MRL-19-01	500 Linear Feet of seepage berm
Morganza Control Structure - MTC-MRL-19-02/03	2.5 miles of Armoring

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.



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MRL – CONSTRUCTION



TENTATIVE DELIVERY PLAN FOR THE PROJECT

CONTRACT ID	DESCRIPTION
Red River Landing Spur Levee MTC-MRL-19-04	100 linear feet of Levee Slide repair
Lower West MS Sand Boil MTC- MRL-19-05	2500 linear feet of sheet pile
Camp F Angola Sand Boil MTC- MRL-19-06	2500 linear feet of seepage berm

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.



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MRL – CONSTRUCTION TENTATIVE SCHEDULE



CONTRACT	SOLICITATION*
Pt. Pleasant Seepage Ph 3 MRL-12	3Q 2020
Upper Fifth MRL-13	2Q 2021
New Roads Ferry Sand Boil MTC-MRL-19-01	1Q 2021
Morganza Control Structure MTC-MRL-19-02/03	1Q 2021

* Calendar year

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MRL – CONSTRUCTION TENTATIVE SCHEDULE



CONTRACT	SOLICITATION*
Red River Landing Spur Levee MTC-MRL-19-04	1Q 2021
Lower West MS Sand Boil MTC-MRL-19-05	1Q 2021
Camp F Angola Sand Boil MTC-MRL-19-06	1Q 2021

* Calendar year

Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.



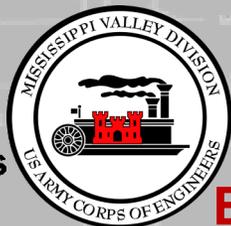
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OPERATIONS DIVISION CONTRACT OPPORTUNITIES

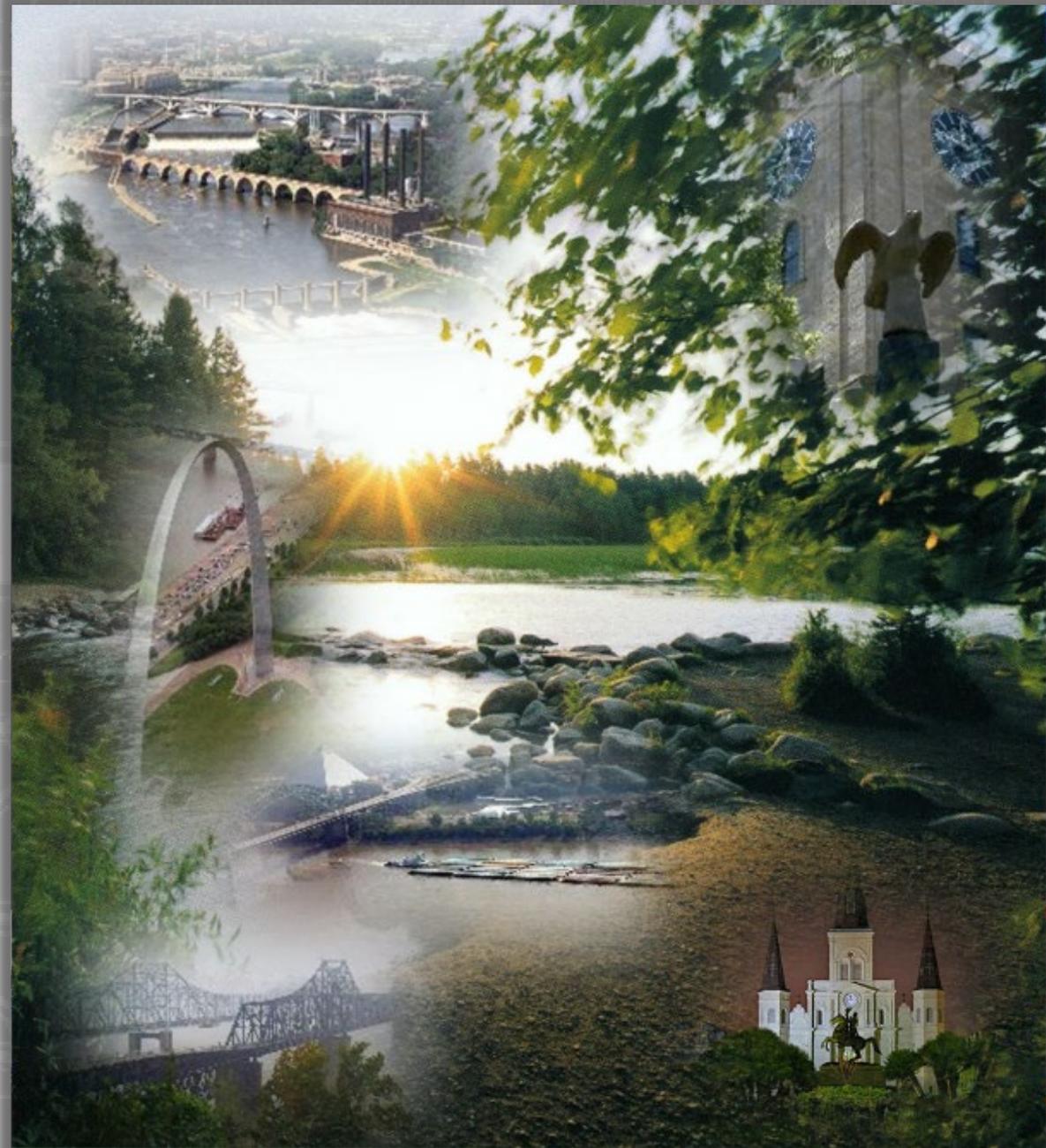
Mr. Michael Park
Chief
Operations Division



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New Orleans District Navigation and Flood Risk Reduction Infrastructure

Note: This schematic is not to scale.



2800 miles of Federal Navigation channels
17 Navigation structures
1000 miles of Mississippi River and Tributaries system levees
4 Major Flood Risk Reduction facilities

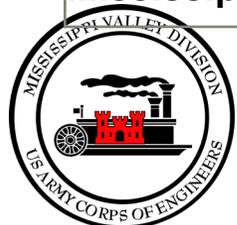


OPERATIONS DIVISION



FY20 DREDGING CONTRACT OPPORTUNITIES

Description of Work	Dredge Type	Estimated Bid Opening	Estimated Schedule of Work
Mississippi River - Baton Rouge to the Gulf, Dredging of Hopper Dredge Disposal Area (HDDA)	Cutterhead	7/25/20	9/1/20-3/1/21
Calcasieu River and Pass, Bar Channel Dredging	Hopper	7/28/20	12/1/20 - 5/1/21
Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Hopper #8-2020	Hopper	8/4/20	11/1/20 - 1/31/21
Calcasieu River and Pass, Dredge Mile 5-17	Cutterhead	8/6/20	9/1/20-3/1/21
Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Cutter#1-2020	Cutterhead	8/11/20	10/1/20 - 1/31/21
Mississippi River - Baton Rouge to the Gulf, Dredge South Pass, #2-20	Cutterhead	8/18/20	10/1/20 - 1/31/21
Mississippi River - Baton Rouge to the Gulf, Dredge South Pass, #1-20	Cutterhead	8/25/20	9/15/20-4/1/21
Atchafalaya River - Bayous Chene, Boeuf and Black, Dredge Bar Channel and Crewboat Cut	Cutterhead	8/27/20	9/15/20-3/1/21
Houma Navigation Canal, Dredge Inland Channel	Cutterhead	8/30/20	9/15/20-3/1/21
Mississippi River - Outlets at Venice, Dredge Tiger Pass Bar Channel, #2-20	Cutterhead	9/10/20	10/1/20-3/1/21



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OPERATIONS DIVISION



FY21 DREDGING CONTRACT OPPORTUNITIES

Description of Work	Dredge Type	Estimated Bid Opening	Estimated Schedule of Work
Gulf Intracoastal Waterway (GIWW), Dredge Below Bayou Sorrel Lock	Cutterhead	11/1/20	12/15/20-4/30/21
Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Cutter #1-2021	Cutterhead	1/14/21	2/15/21 - 5/15/21
Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Cutter #2-2021	Cutterhead	2/16/21	3/16/21 - 6/15/21
Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Hopper #1-2021	Hopper	4/1/21	4/6/21 - 6/20/21
Mississippi River - Baton Rouge to the Gulf, Dredge New Orleans Harbor, Cutter #1-2021 (Includes GIWW Lock Forebays)	Cutterhead	6/3/21	6/14/21 - 8/15/21
FY21 IDIQ Dredging Contract (Includes Dredging Reaches in the Atchafalaya Basin, GIWW and Other Miscellaneous Projects)	Cutterhead	6/10/21	7/1/21 - 10/1/21
Mississippi River - Baton Rouge to the Gulf, Dredge New Orleans Harbor, Cutter #3-2021 (Includes Other Miscellaneous Projects)	Cutterhead	6/15/21	7/1/21 - 8/15/21
Calcasieu River and Pass, Dredge Mile 17-36	Cutterhead	7/13/21	10/15/21 - 8/15/22
Atchafalaya River - Bayous Chene, Boeuf and Black, Dredge Bar Channel and Crewboat Cut	Cutterhead	7/15/21	8/15/20-2/1/21



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PHYSICAL SUPPORT CONTRACT OPPORTUNITIES



Service & Supply Contracts

- **Dewatering Support Services, IHNC Lock – Anticipated 4th Quarter FY20**
 - **Equipment rental: Heavy lift floating crane, manlifts, forklifts, skid steers, pumps and generators**
 - **Materials: Piling, stand pipes, flowable fill grout, and urethane resin**
 - **Services: Concrete repair, core drilling, and ground penetrating radar**
- **Concrete Placement Services, Mississippi River Levee Slope Paving – Anticipated 4th Quarter FY20**
- **Rock Supply, Schooner Bayou Control Structure – Anticipated 4th Quarter FY20**
- **Dredge WHEELER drydocking and major steel repair – Anticipated 4th Quarter FY20/1st Quarter FY21**
- **Derrick BROWNLEE drydocking and repair – Anticipated 1st Quarter FY21**





FACILITIES SUPPORT CONTRACT OPPORTUNITIES



Service Contracts

- **Janitorial Services** - multiple project locations, base and 4 option years
- **Trash Removal** - multiple project locations, base and 4 option years
- **Ground Maintenance** – Venice Sub-Office, base and 4 option years
- **Generator Maintenance** - multiple project locations, base and 4 option years
- **Generator Replacement** – Berwick Lock
- **Elevator Maintenance** - Venice Sub-Office, base and 4 option years
- **Crane Maintenance** – IHNC Lock, 2 base years and 1 option year
- **Replace Camera Systems** - multiple project locations
- **Programmable Logic Control (PLC) Installation** - Calcasieu River SWB
- **Wireless Bridge to Replace Fiber Optics** – Schooner Bayou Control Structure
- **A/C Replacement** – Freshwater Bayou Lock
- **Port-o-let Maintenance** – Bonnet Carre – 1 base year and 2 option years





FACILITIES SUPPORT CONTRACT OPPORTUNITIES (CONT.)



Supply contracts

- American 610 limestone for Bonnet Carre Spillway - Norco, Louisiana
- Timber Needles (Bonnet Carre Spillway – Norco, Louisiana)
- Gear Boxes - Berwick Lock
- Moffett Crane Parts supply contract - Old River Low Sill

Construction contracts

- Replacement of 2-30,000 gal fuel tanks - Pointe Coupee Pumping Station – Point Coupee Parish, Louisiana (**awarded 20 May 20**)
- Concrete Slab & Metal Shed – Bayou Boeuf Lock
- Paint 20 Gate Bays - Bonnet Carre Spillway
- Guardrail Replacement – Old River Lock



CHILDCARE SERVICES

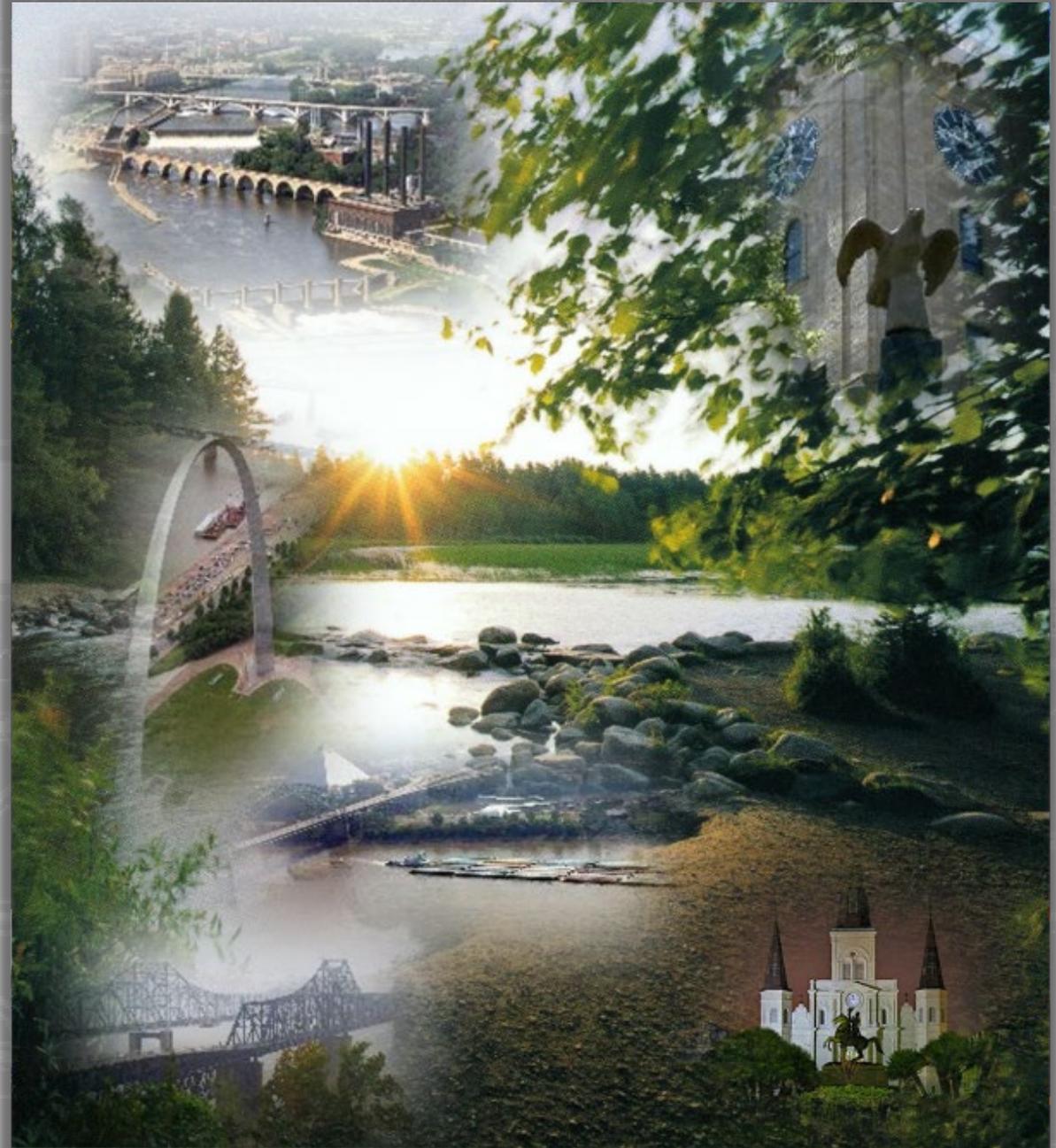
Ms. Margaret Maine
Chief, Projects East Branch
Contracting Division



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CHILDCARE SERVICES

REQUIREMENT OVERVIEW



Scope of Work

- Castle Kids Child Development Center is located on the New Orleans District campus.
- This is a non-personnel services contract to provide Government Owned Contractor Operated (GOCO) childcare services to the US Army Corps of Engineers (USACE) New Orleans District for its military, army civilian and private sector clients. The contractor shall provide all personnel, consumable supplies, tools, materials, supervision, training and non-personal services necessary to operate the Castle Kids Child Development Center (CDC). Contractor must obtain and sustain Louisiana state licensing, NAYCE accreditation, and DoD Certification.
- Contractor to operate under and adhere to AR 608-10 and IMCOM 608-10-1.
- Solicitation to be released in July, 2020



OTHER REQUIRED MVN SERVICES

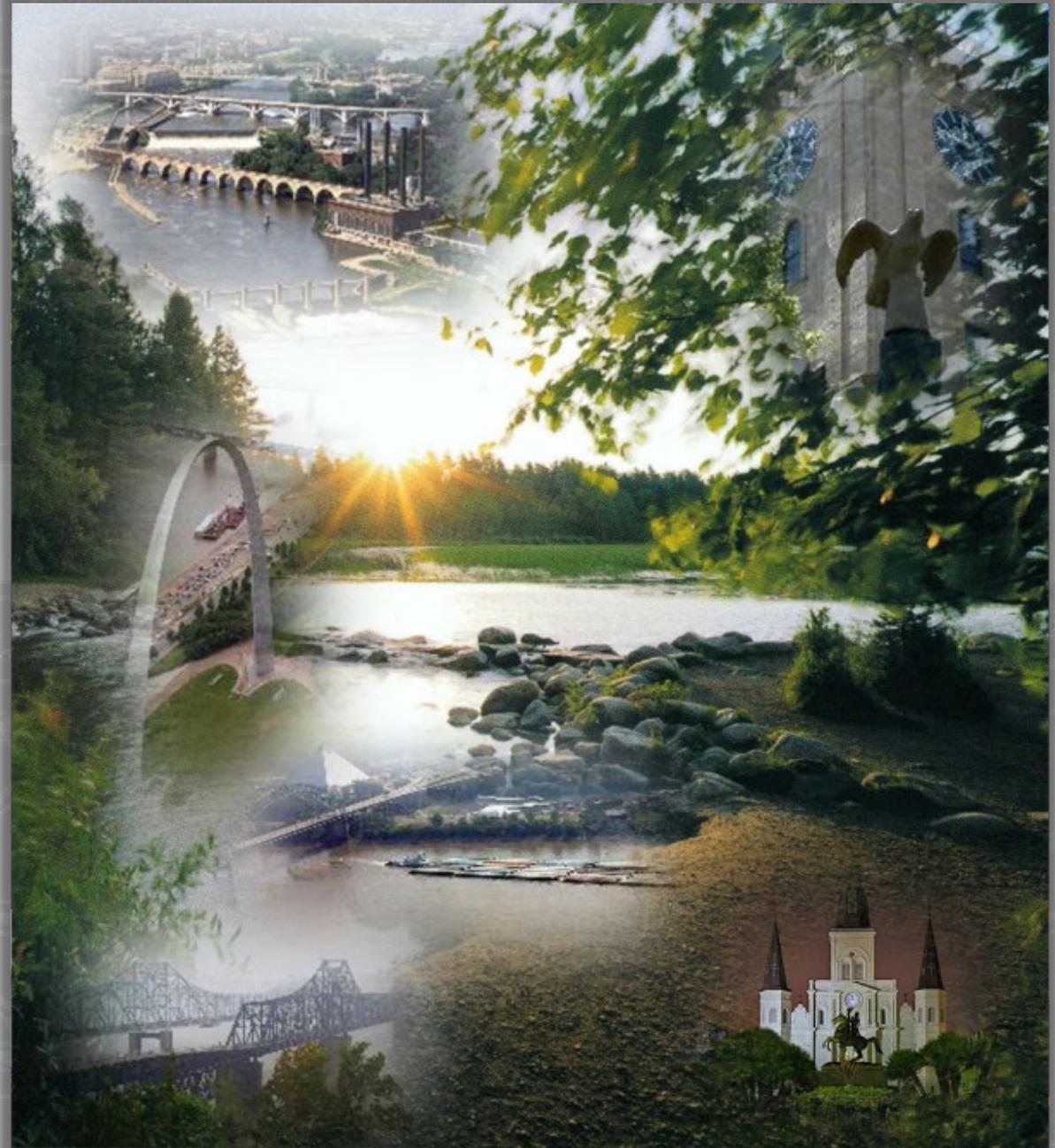
Mr. Christopher Nuccio
Contracting Officer,
Projects West Branch
Contracting Division



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OTHER REQUIRED MVN SERVICES



▪ Janitorial Services for the New Orleans District Compound – **Current contract expires on 9/30/21**

- New Orleans District Headquarters building
- District Warehouse Building #816
- District Shops Building #817
- Operations Division Electronics Lab Building #788
- District Mailroom
- Engineering Division Warehouse Building #748
- Security Guard booth at the north and south entrances.

Period of Performance: One base year, and four optional periods

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OTHER REQUIRED MVN SERVICES



- **Mail Processing Services for the New Orleans District Compound –**
Current contract expires on 6/30/21

- The contractor shall provide for all services, supervision management, labor and transportation necessary, except as specified in this performance Work Statement to operate the Government-Furnished, Contractor operated mailroom.
- Contractor must comply with various Dept. of Army, Dept. of Defense, and Military Postal Service regulations.

Period of Performance: One base year, and four optional periods



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OTHER REQUIRED MVN SERVICES



- **Cafeteria Services for the New Orleans District Compound – Current contract expires on 3/31/21**
 - The Contractor shall establish and operate a food service facility for the purpose of providing food, nonalcoholic beverages, and such other items as may be authorized by the Contracting Officer.
 - Government will provide most of the cafeteria equipment for the Contractor's use.
 - This will be a no-cost contract. The Contractor will pay the Government 1% of their gross income each month.

Period of Performance: One base year, and four optional periods



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OTHER REQUIRED MVN SERVICES



▪ Employee Assistance Program and Critical Incident Response Services – **Current contract expires on 2/28/21**

- Provide confidential assessment, counseling, and referral services, supervisory training and mental health education to all New Orleans District employees.
- Professional counseling services shall be provided, but not limited to those areas of social, economic, and vocational health concerns such as:

Alcohol and drug dependency
Trauma
Gambling
Depression
Grief

Co-Dependency
Stress Management
Workplace Violence
Personal and Workplace Relationships
Child/Spousal Abuse
Crisis Intervention

Period of Performance: One base year, and four optional periods

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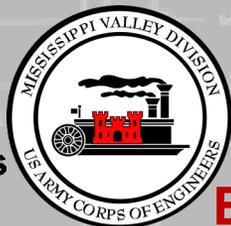


OFFICE SMALL BUSINESS PROGRAMS

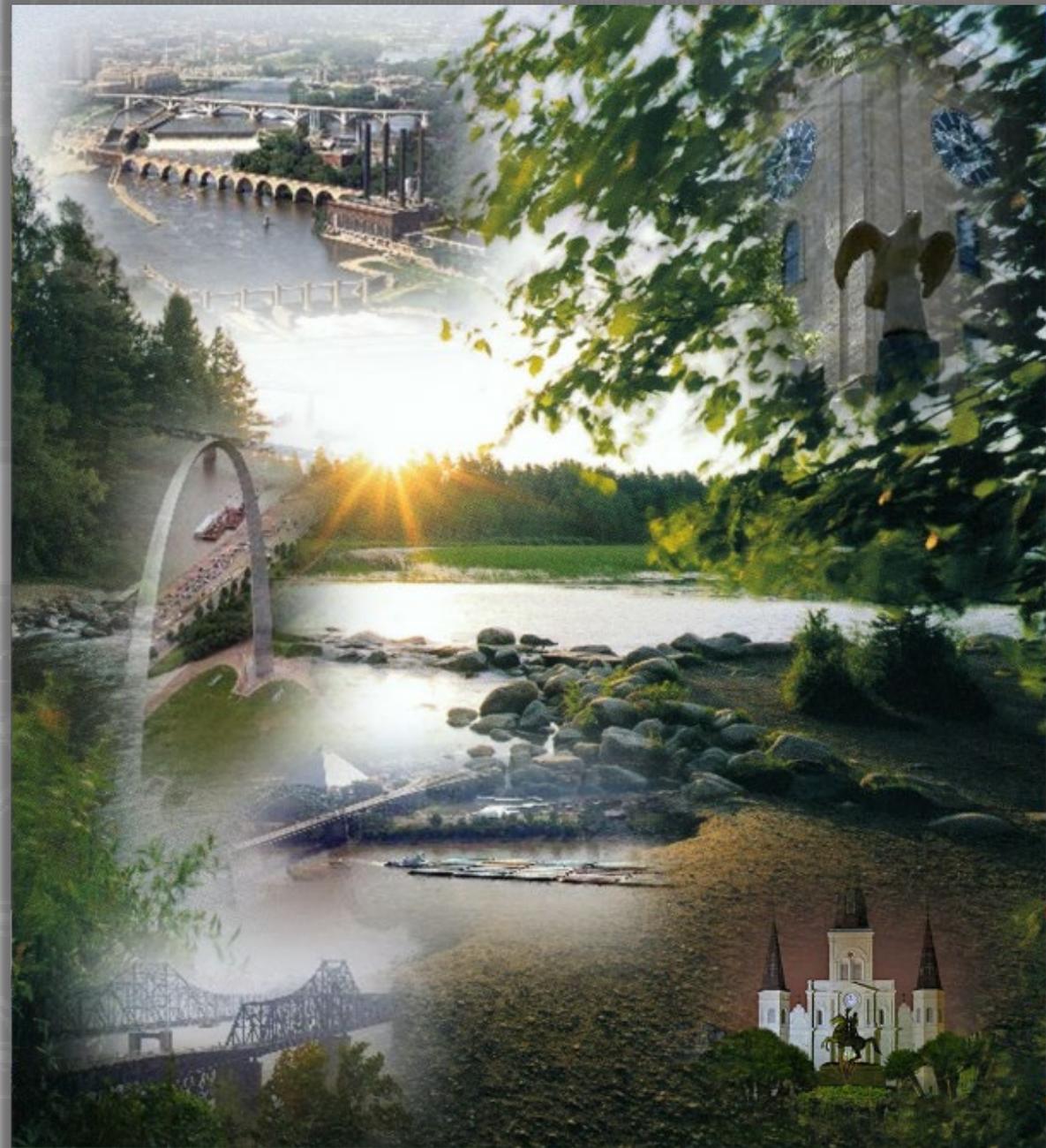
Mr. David Willis
Deputy-OSBP



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Small business
 is **big business**
 in the
 Department of the **Army!**





Department of Army Small Business Spending 2019

	Dollars
Total Spending	\$75,834,774,144
Small Business	\$22,082,119,865
Small Disadvantage Business	\$10,204,323,471
Small Disadvantage Veteran SB	\$2,957,993,760
Woman Owned	\$4,256,385,455
HubZone	\$2,389,367,256

**Small
Business
29.1%**





Army Corp of Engineers New Orleans District Is Very Small Business Friendly



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NEW ORLEANS DISTRICT



2019 Small Business Goal Status

Program	Actions	% Actions	Dollars	% Dollars	FY20 Goals	Variance
Total Spending	1449		\$676,186,550			
Small Business	1,162	80.19%	\$372,749,611	55.13%	44.92%	+10.21
Small Disadvantage Business	621	42.86%	\$107,800,171	15.94%	13.25%	+2.69
Small Disadvantage Veteran SB	108	7.45%	\$11,902,319	1.76%	8.00%	-6.24
Woman Owned	334	23.05%	\$103,682,796	15.33%	7.87%	+7.46
HubZone	218	15.04%	\$100,513,802	14.86%	12.00%	+2.86





NEW ORLEANS DISTRICT

2020 Small Business Goal Status

Program	Actions	% Actions	Dollars	% Dollars	FY20 Goals	Variance
Total Spending	1036		\$418,295,857			
Small Business	820	79.15%	\$175,755,283	42.02%	44.92%	-2.09
Small Disadvantage Business	400	38.61%	\$70,544,203	16.86%	13.25%	+3.61
Small Disadvantage Veteran SB	46	4.44%	\$5,803,622	1.39%	8.00%	-6.61
Woman Owned	220	21.23%	\$78,206,512	18.70%	7.87%	+10.83
HubZone	152	14.67%	\$22,881,876	5.47%	12.00%	-6.53

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Data as of 24 July 2020 at 5.05am





NOLA SMALL BUSINESS WEB PAGE

ct, U.S. Army C x +

mvn.usace.army.mil

Bing FARSite (Federal Ac... Review DD-2579 S... MVN Intranet New Orleans Distric... PCF Login EAMS-A... DPAP Product Servi... SBA - Dynamic Sma...

About Business With Us Careers Media Missions Locations Coronavirus Search New Orlear

Contracting Orleans District Website Website

Small Business

- Steps for Vendors
- Opportunity Search Tips
- Federal Acquisition Regulations
- Links of Interest
- 2020 Virtual Industry Day

Flood Risk Management

The U.S. Army Corps of Engineers (USACE), New Orleans District's flood risk management projects and studies span South Louisiana. Follow the link for more information on these and more.

Projects

Business-With-Us/Small-Business/

Outlook 2... beta.SAM... New Orlea... David Fo... FINAL BBA... 2019_0807... FY19 Final ... WSLP Indu... Presentati... Skype for ...

Social Media

FACEBOOK TWITTER

US Army Corps of Engine... 13,492 likes

Like Page Send Message

Five-Day Graphical Tropical Weather Outlook
National Hurricane Center Miami, Florida

Current Disturbances and Five-Day Cyclone Formation Chance:
 Tropical or Sub-Tropical Cyclone: ○ Depression ● Storm ● Hurricane
 Post-Tropical Cyclone or Remnants

Latest News

<https://www.mvn.usace.army.mil/>

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Contracting Opportunities

➤ **District Acquisition Forecast**

<https://www.mvn.usace.army.mil/>

➤ **Beta Sam**

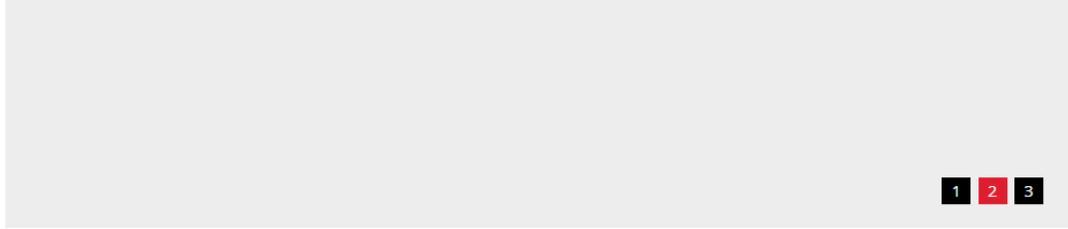
➤ **Formerly know as Federal Business Opportunities
(FedBizOpps or FBO)**

➤ beta.sam.gov





CONTRACTING OPPORTUNITIES



Most Requested

- Acquisition Forecast
- Contracting
- Employment
- Recreation
- Small Business
- Coastal Restoration
- District Projects Listing



Latest News

Intermittent Daytime Closures at Calcasieu Saltwater Barrier

7/13/2020 Beginning Monday, July 13, 2020, the U.S. Army Corps of Engineers will intermittently close the Calcasieu Saltwater Barrier to navigation between 7 a.m. and 6 p.m. to allow for continuing repairs of...

St. Tammany Parish Feasibility Study virtual public scoping meetings scheduled

7/7/2020 The U.S. Army Corps of Engineers, New Orleans District has scheduled two virtual public scoping meetings regarding the St. Tammany Parish, Louisiana Feasibility Study. The meetings will be streamed on...

Comments sought for development of the Mid-Breton Sediment Diversion Environmental Impact Statement

7/6/2020 CPRA has applied to the U.S. Army Corps of Engineers for permits and permission to construct, maintain and operate the Mid-Breton Sediment Diversion project on the east bank of the Mississippi River...

[VIEW MORE](#)

Public Meetings



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www.mvn.usace.army.mil



Website



More alerts

SAM beta GOV

All Award Data ▾ I'm looking for.. Search

Welcome

This will be the official U.S. government website for people who make, receive, and manage federal awards.

What Can I Do Here?

Contracting

100% FREE TO USE
Official U.S. Government Website
100% FREE TO USE



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Website

- New Website Hosted by GSA
- Transitioned from Federal Business Opportunity (www.fbo.gov)
- Listing of New Orleans District Contracting Opportunities
- Training availability using beta.SAM.GOV learning center





SAM HOME PAGE

www.sam.gov



ent contracting 101 (... System for Award Manage... x

DPMAPS DCPDS Portal - ... VCE---Virtual Contracting... Procurement Action Requ... ACCMAP Army Records Informatio... Small Business -- Headqu...

[View assistance for SAM.gov](#)

SAM
SYSTEM FOR AWARD MANAGEMENT

A NEW WAY TO SIGN IN - If you already have a SAM account, use your **SAM email** for login.gov. [Log In](#)

[Login.gov FAQs](#)

[HOME](#) [SEARCH RECORDS](#) [DATA ACCESS](#) [CHECK STATUS](#) [ABOUT](#) [HELP](#)

ALERT: SAM.gov will be down for scheduled maintenance Saturday, 09/14/2019, from 8:00 AM to 1:00 PM (EDT).

The System for Award Management (SAM) is an official website of the U.S. government. There is no cost to use SAM. You can use this site for **FREE** to:

- Register to do business with the U.S. government
- Update or renew your entity registration
- Check status of an entity registration
- Search for entity registration and exclusion records

Getting Started

Create A User Account	Register Entity	Search Records
Start by creating a SAM user account.	After creating your SAM user account, log in to register to do business with the U.S. government.	Do a public search for existing entity registration records or exclusion records. Federal users can log in to see additional information.



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System for Award Management

- Most commonly called “**SAM**”
- Must register to do business with Federal Government (USACE)
- Free Online registration--- www.sam.gov
- **Annual Recertification Required**
 - A firm’s profile in SAM must be updated at least once every 12 months – for a profile to stay active
- Recertification Feedback
 - Takes time to get profile re-activated





Small Business Administration-- Subnet

https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm

Skip Navigation > Accessibility Options >
 Help
 SBA SubNet [Advanced Search](#) [SubNet Home](#) [Post-Modify](#) [Disclaimers](#) [Resources](#)

SubContracting Network(SubNet) - Public Search - (Version 1.0)

Welcome to the U.S. Small Business Administration Subcontracting Network(SubNet)

SubNet: The Small Business Administration's (SBA) Subcontracting Network System that bridges the gap between businesses seeking small businesses and small business seeking contracting opportunities.

To search for Solicitations (Sol), Notices of Sources Sought (NSS) and Outreach Events (Evt) click the category radio button.

Solicitations/NSS Directory Business Directory

Select the location you would like to view SB Subcontracting Opportunities from the map or the appropriate drop-down list.

Select a State * Select a Territory *



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PIT FALLS

FEDERAL CONTRACTING

- **SAM Registration**
 - ❖ **No Registration = NO Contract**

- **Read Entire Solicitation**
 - ❖ **Know what the government is wanting**
 - ❖ **Contract Specialist—Questions Addressed**

- **Plans and Specifications**
 - ❖ **Understand the Fine Details**
 - ❖ **Review until a full understanding is obtained**





PIT FALLS



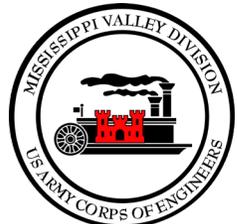
FEDERAL CONTRACTING (CONT)

- **Pricing--Fair and Reasonable**
 - ❖ No Bottomless Checkbook
 - ❖ Good Steward of Tax Payers Dollars

- **Contract Award**
 - ❖ Ensure Everything Agreed Upon Included

- **Liquidated Damages**
 - ❖ Construction Contracts--Generally
 - ❖ Dollars assessed for missing schedule or delivery

- **Contracting Officer**
 - ❖ Only individual that Can Modify a Contract





PIT FALLS

FEDERAL CONTRACTING_(CONT)

- **Contracting Officer Representative(COR)**
 - ❖ Assigned to oversee work-- Construction
 - ❖ Accepts work
 - ❖ Approves payments
- **Billing**
 - ❖ Check Contract for Special Instructions
- **Payments**
 - ❖ Payment Made by Pay Center in **Millington Tenn.**





PIT FALLS

FEDERAL CONTRACTING_(CONT)

➤ Communication

❖ Number **ONE** Pitfall

Resources

- ❖ Contract Officer
- ❖ Contract Specialist
- ❖ Contracting Officer Representative—One Assigned



➤ Agency Small Business Professional





SMALL BUSINESS--HELPFUL LINKS

- New Orleans District Website
<https://www.mvn.usace.army.mil/>
Small Business--Doing Business with Us
- Beta.Sam.gov
-Former Federal Business Opportunities (FBO.gov)
- Small Business Administration
www.sba.gov
- Louisiana Procurement Assistance Center
<http://ptac.louisiana.edu>





POINTS OF CONTACT FOR QUESTIONS



Primary Point of Contact:

Karen D. Hargrave

Contract Specialist – Projects East Branch

504-862-1561

karen.d.Hargrave@usace.army.mil

Secondary Point of Contact:

Bianca M. James Gaddison

Contract Specialist – Projects East Branch

504-862-2163

bianca.m.jamesgaddison@usace.army.mil

www.Beta.SAM.gov “Virtual Industry Day 2020”

All questions submitted to the Contracting Division **prior** to **Thursday, August 13th** will be answered and posted back to this notice no later than **Thursday, August 27th**.



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David Willis

(504) 862-2627

david.willis@usace.army.mil



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CLOSING REMARKS

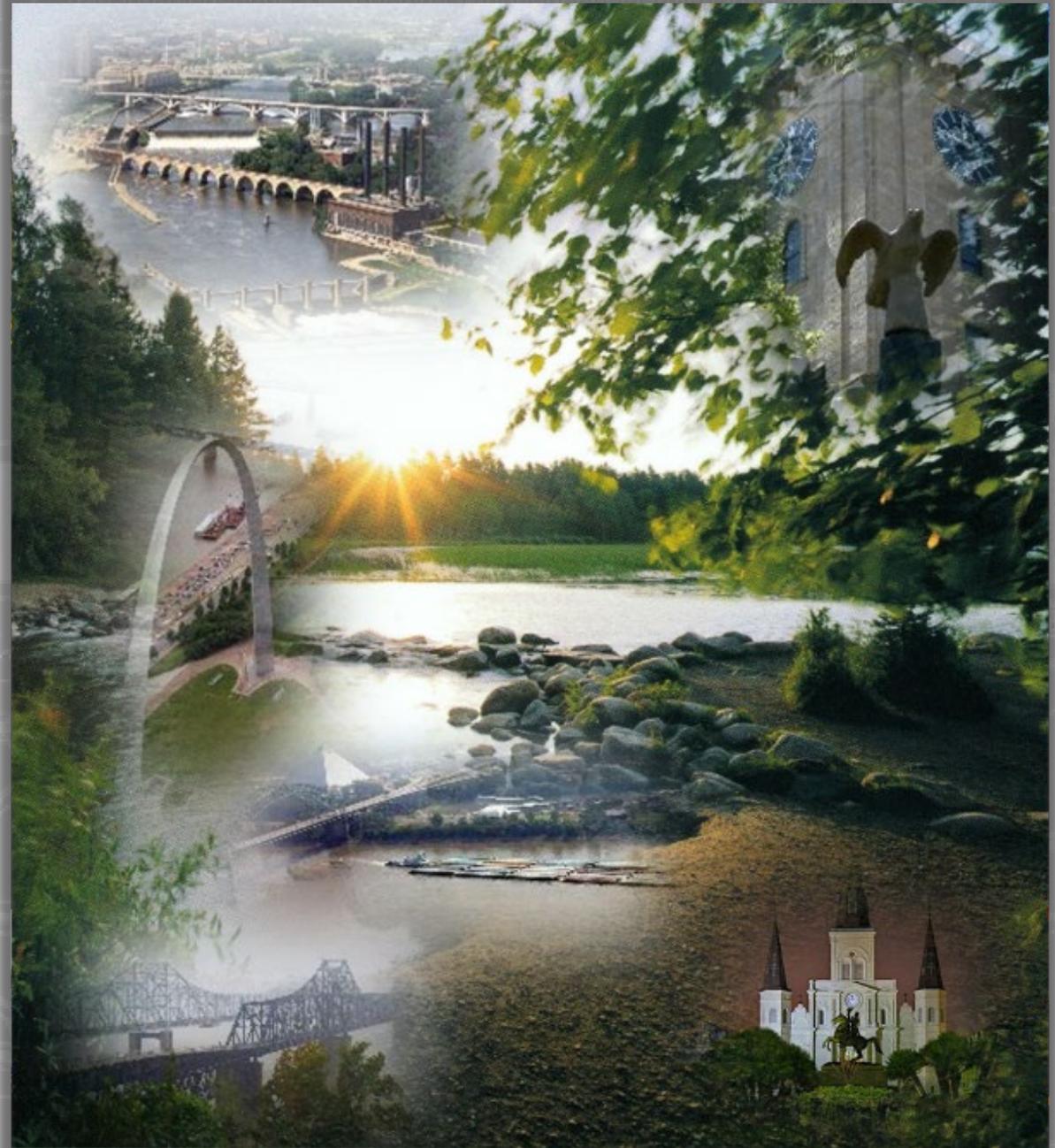
COL Stephen Murphy
District Engineer &
Commander



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THANK YOU FOR JOINING US

This concludes our broadcast.