THANK YOU FOR JOINING US

Our broadcast will begin momentarily
NEW ORLEANS DISTRICT
VIRTUAL INDUSTRY DAY
30 JULY 2020
ANNOUNCEMENTS

Ms. Renee Elizabeth Davis
Executive Assistant for the
Command Executive Office
POINTS OF CONTACT FOR QUESTIONS

Primary Point of Contact:
Karen D. Hargrave
Contract Specialist – Projects East Branch
504-862-1561
karen.d.Hargrave@usace.army.mil

Secondary Point of Contact:
Bianca M. James Gaddison
Contract Specialist – Projects East Branch
504-862-2163
bianca.m.jamesgaddison@usace.army.mil


All questions submitted to the Contracting Division prior to Thursday, August 13th will be answered and posted back to this notice no later than Thursday, August 27th.
WELCOMING REMARKS

COL Stephen Murphy
District Engineer & Commander
AGENDA

ANNOUNCEMENTS

WELCOMING REMARKS

CONTRACTING

PROJECT OVERVIEWS
  ▪ COMITE RIVER DIVERSION PROJECT
  ▪ WEST SHORE LAKE PONTCHARTRAIN PROJECT
  ▪ EAST BATON ROUGE FLOOD MANAGEMENT PROJECT
  ▪ MISSISSIPPI RIVER LEVEE CONSTRUCTION
  ▪ OPERATIONS DIVISION CONTRACT OPPORTUNITIES
    ▪ DREDGING
    ▪ LOCKS AND STRUCTURES
    ▪ FACILITIES SUPPORT
  ▪ CHILDCARE SERVICES
  ▪ OTHER REQUIRED MVN SERVICES

OFFICE SMALL BUSINESS PROGRAMS

CLOSING REMARKS
CONTRACTING

Ms. Margaret Maine
Chief, Projects East Branch
Contracting Division
HOW TO DO BUSINESS WITH THE GOVERNMENT

REGISTER WITH SAM

• The System for Award Management or “SAM” continues to be the website for registering to do business with the Government. It is free to register.

• Update or renew your registration early as lags in updating have been observed.

• The website address is https://www.sam.gov/SAM/
1. Attend New Orleans District Industry Days

2. Search [https://beta.sam.gov/](https://beta.sam.gov/). Beta.SAM.gov has replaced FedBizOpps as the online marketplace for federal business opportunities. It is free to use.

Please take some time to familiarize yourself with its features. You can search for and follow opportunities. As it is still being developed, it may not yet have all the functionality as FedBizOpps.
1. Pre-Solicitation Notice or Sources Sought.

- Can be used to conduct market research, ask for industry comments, or provide notice that a solicitation is planned. *This is your opportunity to speak up and let us know your capabilities or provide your professional input.*

- For most requirements, a pre-solicitation notice must be published a minimum of 15 calendar days before the solicitation may be published, however, it can be months or even years depending on the scope of the project.
UNDERSTANDING FEDERAL GOVERNMENT CONTRACTING PROCESS

2. Solicitation

• Most solicitations are advertised for a minimum of 30 days.

• Amendments are changes to the solicitation. Often this is the result of questions submitted by contractors. Amendments often answer questions, clarify the work to be performed, or correct errors in the solicitation. Amendments may also extend the due date of the offer. You must acknowledge each amendment when submitting your offer to confirm that you are offering on the most recent version of the work to be performed. Tracking the opportunity on beta.SAM is imperative to receive notices of the amendments.
TYPES OF SOLICITATIONS

• A Request for Quote (RFQ) is used quotations on pricing. This solicitation type is most often used when the estimated value of the government’s need is less than $250,000, or with a commercial supply or service up to $7M. In emergencies, it may be an email or a phone call. A purchase order issued from a quote is non-binding until the vendor begins performance or signs the contract.

• A Request for Proposal (RFP) is used to communicate government requirements to prospective contractors and solicit proposals. The RFP will describe the government’s requirements, anticipated terms and conditions, information required and factors that will be used to evaluate the proposal. Depending on the complexity of the project, it may be used with construction. The basis for award is either Lowest Price Technically Acceptable (LPTA) or Trade-Off (aka Best Value).

• An Invitation to Bid (IFB) is often referred to as a sealed bid. These are generally used for construction contracts. Typically there will not be any discussions or negotiations following bid opening. While price is the key evaluation factor, the lowest bidder does not automatically win the contract. We check for bid responsiveness and the firm’s responsibility. We also compare the bids against our internal estimate to see if it is in the awardable range.
Did you review?

- Statement of Work (SOW) or Performance Work Statement (PWS) that provides required deliverables, outcomes and quality standards.
- Regulations cited in the solicitation
- Place of performance
- Period of performance (service), delivery schedule (supplies) or completion date (construction)?

Did you consider?

- Teaming with others.
- Key experience or skills required of Contractor personnel
- Listing past performance of individuals, as well as the firm
- Personal vs non-personal services
- All service contracts (includes AE) require the use of a QASP in accordance with FAR 46.103(a) to measure performance.
3. Evaluation of IFBs
1. Evaluate for responsiveness (did you bid on everything?)
2. Evaluate for uneven pricing, errors, including realism.
3. Evaluate responsibility – check CPARS rating, FAPIIS, may order Duns and Bradstreet report.
4. Evaluate subcontracting plan (if unrestricted).
5. Evaluate bonds.

Common mistakes:
- Submitting an incomplete or late submission – bid not considered
- Not fully understanding the solicitation and governing regulations
  - Unrealistic pricing
  - Errors in submission

3. Evaluation of RFPs
2. Check responsibility.
3. Rate non priced factors:
   - LPTA – Acceptable or Unacceptable
   - Trade-off: Outstanding, Good, Acceptable, Marginal & Unsatisfactory

Common mistakes:
- Everything under IFB mistakes AND
- Failure to address evaluation factors
- Not providing specificity or focus
- Not understanding trade-off considerations, e.g., what factors are most important
UNDERSTANDING FEDERAL GOVERNMENT CONTRACTING PROCESS

4. Award:

- **RFQ** – Generally, to the responsible vendor with a quote that is technically acceptable with the lowest price, but in emergencies, may be best interests of the Government, such as speed of delivery, quantity available from one supplier, etc.

- **IFB** – to the responsible bidder who submitted the lowest-priced, responsive bid.

- **RFP** – Either LPTA or Trade-off
  - LPTA – to the responsible offeror with the lowest priced, technically acceptable proposal.
  - Trade-off - to the responsible offeror with a proposal that provides the best value to the Government. May or may not be the lowest price.
5. Administration

- Awards over $250K generally have a Contracting Officer’s Representative (COR) appointed. Under $250K, a COR or a Point of Contact will be provided.
- The COR is your government contact regarding questions, coordinating performance, as well as the person responsible for rating your performance.
- **The COR may not change the terms or conditions of the contract**, but may direct you to contact the contracting officer (KO) or contact the KO directly on your behalf.
- A contract may be modified only by a contracting officer. The Government may issue modifications unilaterally, typically for change orders, to exercise options, make minor administrative changes or to terminate a contract. All other are bi-lateral, requiring your consent and signature.
POINTS OF CONTACT FOR QUESTIONS

Primary Point of Contact:
Karen D. Hargrave
Contract Specialist – Projects East Branch
504-862-1561
karen.d.Hargrave@usace.army.mil

Secondary Point of Contact:
Bianca M. James Gaddison
Contract Specialist – Projects East Branch
504-862-2163
bianca.m.jamesgaddison@usace.army.mil


All questions submitted to the Contracting Division prior to Thursday, August 13th will be answered and posted back to this notice no later than Thursday, August 27th.
COMITE RIVER DIVERSION PROJECT

Mr. Bobby Duplantier
Senior Project Manager
Programs & Projects Mgmt. Division
COMITE RIVER DIVERSION
PROJECT OVERVIEW

Project Description / Scope

- Located in East Baton Rouge Parish, LA in the southern portion of the Comite River Basin.

- Project will provide urban flood damage risk reduction to reduce risks from rainfall events/headwater flooding for residents in the area.

- The primary project features include an 8 mile Diversion Channel, a control structure at the Comite River, a control structure at Lilly Bayou, three rock chutes at the intersections of the diversion channel with White, Cypress and Baton Rouge Bayous, two railroad bridges, four highway bridges and one parish road bridge.
### COMITE RIVER DIVERSION

**TENTATIVE DELIVERY PLAN FOR THE PROJECT**

<table>
<thead>
<tr>
<th>CONTRACT ID</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brooks Lake COMITE-02</td>
<td>Brooks Lake Closure</td>
</tr>
<tr>
<td>Channel Segment 1 COMITE-03</td>
<td><strong>Diversion Channel</strong> (approx 1.33 miles between Hwy 61 and Bayou BR)</td>
</tr>
<tr>
<td>Bayou Baton Rouge COMITE-04</td>
<td>Bayou Baton Rouge <strong>Rock Chute</strong>, Carney Road Bypass, 1.5 cfs pumping station and a small portion of the diversion channel up to Hwy 964</td>
</tr>
<tr>
<td>Channel Segment 2A COMITE-05</td>
<td><strong>Diversion Channel</strong> (approx 1 mile between Hwy 964 and Cypress Bayou)</td>
</tr>
<tr>
<td>Cypress Bayou COMITE-06</td>
<td>Cypress Bayou <strong>Rock Chute</strong>, 1.5 cfs pumping station and a small portion of the diversion channel up to Geaux Geaux RR</td>
</tr>
<tr>
<td>Clearing and Snagging COMITE-12</td>
<td>Clearing and snagging of the three bayous.</td>
</tr>
<tr>
<td>Channel Segment 3 COMITE-15</td>
<td><strong>Diversion Channel</strong> (approx 1.0 miles between Hwy 19 and McHugh Rd)</td>
</tr>
</tbody>
</table>

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.
### COMITE RIVER DIVERSION

#### TENTATIVE DELIVERY PLAN FOR THE PROJECT

<table>
<thead>
<tr>
<th>CONTRACT ID</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>McHugh Road COMITE-16</td>
<td>McHugh Road <strong>Bridge</strong> and the portion of the <strong>diversion channel</strong> under the bridge.</td>
</tr>
<tr>
<td>Channel Segment 4 COMITE-17</td>
<td><strong>Diversion Channel</strong> (approx <strong>1.5 miles</strong> between McHugh Rd and Hwy 67)</td>
</tr>
<tr>
<td>White Bayou COMITE-18</td>
<td>White Bayou <strong>Rock Chute</strong>, <strong>1.5 cfs pumping station</strong></td>
</tr>
<tr>
<td>Diversion Structure COMITE-19</td>
<td>Comite River <strong>Diversion Structure, Inflow Channel</strong>, and <strong>Diversion Channel</strong> up to Hwy 67</td>
</tr>
<tr>
<td>Channel Segment 2B COMITE-20</td>
<td><strong>Diversion Channel</strong> (approx <strong>.5 miles</strong> between Hwy 964 and Cypress Bayou)</td>
</tr>
<tr>
<td>Lilly Bayou COMITE-21</td>
<td>Lilly Bayou Repair</td>
</tr>
</tbody>
</table>

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.
# COMITE RIVER DIVERSION

## TENTATIVE SCHEDULE

<table>
<thead>
<tr>
<th>CONTRACT ID</th>
<th>SOLICITATION*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brooks Lake</td>
<td>3rd Qtr 2021</td>
</tr>
<tr>
<td>COMITE-02</td>
<td></td>
</tr>
<tr>
<td>Channel Segment 1</td>
<td>1st Qtr 2021</td>
</tr>
<tr>
<td>COMITE-03</td>
<td></td>
</tr>
<tr>
<td>Bayou Baton Rouge</td>
<td>1st Qtr 2021</td>
</tr>
<tr>
<td>COMITE-04</td>
<td></td>
</tr>
<tr>
<td>Channel Segment 2A</td>
<td>1st Qtr 2021</td>
</tr>
<tr>
<td>COMITE-05</td>
<td></td>
</tr>
<tr>
<td>Cypress Bayou</td>
<td>1st Qtr 2021</td>
</tr>
<tr>
<td>COMITE-06</td>
<td></td>
</tr>
<tr>
<td>Clearing and Snagging</td>
<td>2nd Qtr 2021</td>
</tr>
<tr>
<td>COMITE-12</td>
<td></td>
</tr>
<tr>
<td>Channel Segment 3</td>
<td>1st Qtr 2021</td>
</tr>
<tr>
<td>COMITE-15</td>
<td></td>
</tr>
</tbody>
</table>

* Calendar year

Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.
## COMITE RIVER DIVERSION
### TENTATIVE SCHEDULE

<table>
<thead>
<tr>
<th>CONTRACT ID</th>
<th>SOLICITATION*</th>
</tr>
</thead>
<tbody>
<tr>
<td>McHugh Road COMITE-16</td>
<td>3rd Qtr 2020</td>
</tr>
<tr>
<td>Channel Segment 4 COMITE-17</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr 2020</td>
</tr>
<tr>
<td>White Bayou COMITE-18</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr 2020</td>
</tr>
<tr>
<td>Diversion Structure COMITE-19</td>
<td>1st Qtr 2021</td>
</tr>
<tr>
<td>Channel Segment 2B COMITE-20</td>
<td>1st Qtr 2021</td>
</tr>
<tr>
<td>Lilly Bayou COMITE-21</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr 2020</td>
</tr>
</tbody>
</table>

* Calendar year

Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.
WEST SHORE LAKE PONTCHARTRAIN PROJECT

Mr. Christophor Gilmore
Senior Project Manager
Programs & Projects Mgmt. Division
Project Description / Scope

- Alignment is approximately 23 miles in length, consisting of 22.0 miles of levee and 1 mile of T-wall:
  - St. Charles Parish = 0.5 miles
  - St. John Parish = 18.0 miles
  - St. James Parish = 4.5 miles

- The project includes 4 pump stations, 1 navigation gate, 8 drainage structures, 3 gated road crossings, 2 railroad gates, approximately 35 utility relocations, 145 culvert valves / gates, and raising / floodproofing of a limited number of structures.

- 7.0 – 9.0 million cy of embankment material needed for levee construction.

- In excess of 1,000 acres of new right of way will need to be acquired.

- Habitat impacts will require mitigation for approximately 1,000 AAHU’s.

- $760M appropriation (includes real estate, design, construction, etc.)

  - Project Website - www.mvn.usace.army.mil/About/Projects/West-Shore-Lake-Pontchartrain/
  - Google “West Shore Lake Pontchartrain”
LEVEE BORROW REQUIREMENTS

• Estimating a need of about 7.0M – 9.0M cubic yards of levee material for construction

• Bonnet Carre’ Spillway (BCS)
  - BCS currently has 3.5M CY identified based on borrow borings
  - Access issues due to high stages on Mississippi River

• Previously used HSDRRS Contractor Furnished Borrow List not authorized to be used for the WSLP project

• Approved to use commercially available borrow for WSLP Project
  - Sources Sought issued to identify commercial borrow sources
  - Requirements to become a commercial borrow source are included in the Sources Sought solicitation
    - [https://beta.sam.gov/opp/f5879b373937468f90946577861f7f8e/view?keywords=2020-WSLP&sort=-relevance&index=&is_active=true&page=1](https://beta.sam.gov/opp/f5879b373937468f90946577861f7f8e/view?keywords=2020-WSLP&sort=-relevance&index=&is_active=true&page=1)

## WEST SHORE LAKE PONTCHARTRAIN
### TENTATIVE DELIVERY PLAN FOR THE PROJECT

<table>
<thead>
<tr>
<th>Contract ID</th>
<th>Description</th>
<th>Solicitation*</th>
</tr>
</thead>
<tbody>
<tr>
<td>WSLP 101</td>
<td>Levee – approx. 1.8 miles of levee</td>
<td>1Q 2021</td>
</tr>
<tr>
<td>WSLP 102</td>
<td>Levee (approx. 1.0 mi.), Floodwall (approx. 500 ft), Drainage Structure(s)</td>
<td>3Q 2021</td>
</tr>
<tr>
<td>WSLP 103</td>
<td>Levee (approx. 1.0 mi.), Floodwall (approx. 500 ft), Flood Gate</td>
<td>3Q 2021</td>
</tr>
<tr>
<td>WSLP 104</td>
<td>Levee (approx. 2.5 mi.), Floodwall (approx. 500 ft), Utility Crossings</td>
<td>2Q 2021</td>
</tr>
<tr>
<td>WSLP 105</td>
<td>Levee (approx. 3.0 mi.), Floodwall (approx. 500 ft), , Drainage Structure(s)</td>
<td>2Q 2021</td>
</tr>
<tr>
<td>WSLP 106</td>
<td>Levee (approx. 0.75 mi.), Floodwall (approx. 500 ft),</td>
<td>3Q 2021</td>
</tr>
<tr>
<td>WSLP 107</td>
<td>Levee (approx. 1.5 mi.)</td>
<td>1Q 2021</td>
</tr>
</tbody>
</table>

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.

***Designed and constructed by CPRA***
## WEST SHORE LAKE PONTCHARTRAIN

### TENTATIVE DELIVERY PLAN FOR THE PROJECT

<table>
<thead>
<tr>
<th>Contract ID</th>
<th>Description</th>
<th>Solicitation*</th>
</tr>
</thead>
<tbody>
<tr>
<td>WSLP 108</td>
<td>Levee (approx. 1.3 mi.), Floodwall (approx. 500 ft), Drainage structure(s)</td>
<td>2Q 2021</td>
</tr>
<tr>
<td>WSLP 109</td>
<td>Levee (approx. 1.0 mi), (approx. 500 ft), Utility Crossings</td>
<td>2Q 2021</td>
</tr>
<tr>
<td>WSLP 110</td>
<td>Levee (approx. 1.0 mi)</td>
<td>1Q 2021</td>
</tr>
<tr>
<td>WSLP 111**</td>
<td>Levee (approx. 0.5 mi), Highway Ramp, Utility Crossings</td>
<td>3Q 2021</td>
</tr>
<tr>
<td>WSLP 112**</td>
<td>Levee (approx. 1.0 mi), Rail Road Gate, Floodwall (approx. 500 ft), Utility Crossings</td>
<td>3Q 2021</td>
</tr>
<tr>
<td>WSLP 113**</td>
<td>Levee (approx. 0.5 mi), Floodwall (approx. 500 ft), Rail Road Gate</td>
<td>3Q 2021</td>
</tr>
<tr>
<td>WSLP 114</td>
<td>Pump Stations (2 – 800 cfs and 2 – 2,000 cfs)</td>
<td>3Q 2021</td>
</tr>
</tbody>
</table>

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.

***Designed and constructed by CPRA
EAST BATON ROUGE FLOOD MANAGEMENT PROJECT

Mr. David Bradley
Project Manager
Programs & Projects Mgmt. Division
**Project Description / Scope**

- **Location:** Baton Rouge and the City of Central, LA

- East Baton Rouge Flood Risk Reduction project entails **improvements to 49 miles of channels** throughout the parish:
  - Jones Creek and tributaries (19 miles)
  - Ward Creek (3.5 miles)
  - Bayou Fountain (4.5 miles)
  - Blackwater Bayou and its main tributary (14 miles)
  - Beaver Bayou (8 miles)

- The proposed work includes approximately **39.5 miles of channel clearing and snagging, 5.5 miles of earthen channel enlargement**, and **4 miles of concrete rip rap**.
## EAST BATON ROUGE

### TENTATIVE DELIVERY PLAN FOR THE PROJECT

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.

<table>
<thead>
<tr>
<th>CONTRACT ID</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lower Jones Creek</td>
<td>Clear and Snag of 3 miles</td>
</tr>
<tr>
<td>Ward Creek</td>
<td>Clear and Snag of 3.5 miles</td>
</tr>
<tr>
<td>Bayou Fountain</td>
<td>Clear and Snag of 4.5 miles</td>
</tr>
<tr>
<td>Middle Jones Creek</td>
<td>Concrete Rip Rap of 4 miles</td>
</tr>
<tr>
<td>Upper Jones Creek</td>
<td>Clear and Snag of 4.5 miles</td>
</tr>
<tr>
<td>Weiner Creek</td>
<td>Clear and Snag of 2 miles</td>
</tr>
<tr>
<td>CONTRACT ID</td>
<td>DESCRIPTION</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>--------------------------------------------------</td>
</tr>
<tr>
<td>Lively Bayou</td>
<td>Clear and Snag of 3.5 miles</td>
</tr>
<tr>
<td>Lively Bayou Trib.</td>
<td>Clear and Snag of 2 miles</td>
</tr>
<tr>
<td>Beaver Bayou</td>
<td>Clear and Snag of 6.5 miles and Enlargement of 1.5 miles</td>
</tr>
<tr>
<td>Lower Blackwater Bayou and Trib.</td>
<td>Clear and Snag of 1 mile and Enlargement of 4 miles</td>
</tr>
<tr>
<td>Upper Blackwater Bayou</td>
<td>Clear and Snag of 6.5 miles</td>
</tr>
<tr>
<td>Upper Blackwater Bayou Trib.</td>
<td>Clear and Snag of 2.5 miles</td>
</tr>
</tbody>
</table>

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.
## EAST BATON ROUGE
**TENTATIVE SCHEDULE**

<table>
<thead>
<tr>
<th>CONTRACT</th>
<th>SOLICITATION*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lower Jones Creek</td>
<td>4Q 2020</td>
</tr>
<tr>
<td>Ward Creek</td>
<td>4Q 2020</td>
</tr>
<tr>
<td>Bayou Fountain</td>
<td>4Q 2020</td>
</tr>
<tr>
<td>Middle Jones Creek</td>
<td>1Q 2022</td>
</tr>
<tr>
<td>Upper Jones Creek</td>
<td>4Q 2023</td>
</tr>
<tr>
<td>Weiner Creek</td>
<td>4Q 2023</td>
</tr>
</tbody>
</table>

* Calendar year

Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.
# EAST BATON ROUGE TENTATIVE SCHEDULE

<table>
<thead>
<tr>
<th>CONTRACT</th>
<th>SOLICITATION*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lively Bayou</td>
<td>4Q 2023</td>
</tr>
<tr>
<td>Lively Bayou Trib.</td>
<td>4Q 2023</td>
</tr>
<tr>
<td>Beaver Bayou</td>
<td>4Q 2021</td>
</tr>
<tr>
<td>Lower Blackwater Bayou &amp; Tributary</td>
<td>4Q2021</td>
</tr>
<tr>
<td>Upper Blackwater Bayou</td>
<td>3Q 2023</td>
</tr>
<tr>
<td>Upper Blackwater Bayou Trib.</td>
<td>3Q 2023</td>
</tr>
</tbody>
</table>

* Calendar year

Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.
MISSISSIPPI RIVER LEVEE CONSTRUCTION

Mr. Jeffrey Varisco
Senior Project Manager
Programs & Projects Mgmt. Division
MRL POINT PLEASANT PH II SEEPAGE
PROJECT OVERVIEW

Project Description / Scope

- Located adjacent to Louisiana Highway 405 in the vicinity of the town of Plaquemine, Iberville Parish, Louisiana in the southern portion of the Mississippi River & Tributaries Project.

- Features will provide flood damage reduction to reduce risks from rainfall events/headwater flooding for residential and nonresidential areas.

- The proposed work includes installing 42 passive relief wells to collect seepage during high water stages on the Mississippi River (“River”) and electric-powered pumps would be used to convey the seepage water discharged from the relief wells back over the MRL and into the River.
Project Description / Scope

- Located in **Concordia Parish, Louisiana** in the southern portion of the Mississippi River & Tributaries Project.

- Features will provide flood damage reduction to reduce risks from rainfall events/headwater flooding for residential and nonresidential areas.

- The proposed work is a **Levee Enlargement** including 4 reaches, totaling **3.5 miles** of floodside shift, and to reach a desired **height of 77’**.
Project Description / Scope

- Emergency Supplemental 2019 project was authorized to reduce seepage and flooding through improvements from Flood Flight 2018 in:
  - Red River Landing – Spur Levee
  - Lower West Mississippi – Sand Boil
  - Camp F – Angola – Seepage and Sand Boil
  - New Roads Ferry Landing Sand Boil
  - MRL Armoring Near Morganza

- The proposed work includes seepage repairs, relief wells, levee enlargement, and armoring.
<table>
<thead>
<tr>
<th>CONTRACT ID</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pt. Pleasant Seepage Ph 3 - MRL-12</td>
<td>42 Relief Wells and Electric Pumps</td>
</tr>
<tr>
<td>Upper Fifth - MRL-13</td>
<td>3.5 miles of Levee Enlargement</td>
</tr>
<tr>
<td>New Roads Ferry Sand Boil - MTC-MRL-19-01</td>
<td>500 Linear Feet of seepage berm</td>
</tr>
<tr>
<td>Morganza Control Structure - MTC-MRL-19-02/03</td>
<td>2.5 miles of Armoring</td>
</tr>
</tbody>
</table>

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.
## TENTATIVE DELIVERY PLAN FOR THE PROJECT

<table>
<thead>
<tr>
<th>CONTRACT ID</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Red River Landing Spur Levee MTC-MRL-19-04</td>
<td>100 linear feet of Levee Slide repair</td>
</tr>
<tr>
<td>Lower West MS Sand Boil MTC-MRL-19-05</td>
<td>2500 linear feet of sheet pile</td>
</tr>
<tr>
<td>Camp F Angola Sand Boil MTC-MRL-19-06</td>
<td>2500 linear feet of seepage berm</td>
</tr>
</tbody>
</table>

Note: Project requirements and completion dates may be subject to change as designs are refined and impacts quantified.
# MRL – CONSTRUCTION

## TENTATIVE SCHEDULE

<table>
<thead>
<tr>
<th>CONTRACT</th>
<th>SOLICITATION*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pt. Pleasant Seepage Ph 3  MRL-12</td>
<td>3Q 2020</td>
</tr>
<tr>
<td>Upper Fifth MRL-13</td>
<td>2Q 2021</td>
</tr>
<tr>
<td>New Roads Ferry Sand Boil MTC-MRL-19-01</td>
<td>1Q 2021</td>
</tr>
<tr>
<td>Morganza Control Structure MTC-MRL-19-02/03</td>
<td>1Q 2021</td>
</tr>
</tbody>
</table>

* Calendar year

Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.
**MRL – CONSTRUCTION TENTATIVE SCHEDULE**

<table>
<thead>
<tr>
<th>CONTRACT</th>
<th>SOLICITATION*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Red River Landing Spur Levee MTC-MRL-19-04</td>
<td>1Q 2021</td>
</tr>
<tr>
<td>Lower West MS Sand Boil MTC-MRL-19-05</td>
<td>1Q 2021</td>
</tr>
<tr>
<td>Camp F Angola Sand Boil MTC-MRL-19-06</td>
<td>1Q 2021</td>
</tr>
</tbody>
</table>

* Calendar year
Note: Project requirements and schedules may be subject to change as designs are refined and impacts quantified.

**BUILDING STRONG® and Taking Care of People!**
OPERATIONS DIVISION
CONTRACT OPPORTUNITIES

Mr. Michael Park
Chief
Operations Division
2800 miles of Federal Navigation channels
17 Navigation structures
1000 miles of Mississippi River and Tributaries system levees
4 Major Flood Risk Reduction facilities

New Orleans District Navigation and Flood Risk Reduction Infrastructure

Note: This schematic is not to scale.
<table>
<thead>
<tr>
<th>Description of Work</th>
<th>Dredge Type</th>
<th>Estimated Bid Opening</th>
<th>Estimated Schedule of Work</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredging of Hopper Dredge Disposal Area (HDDA)</td>
<td>Cutterhead</td>
<td>7/25/20</td>
<td>9/1/20-3/1/20</td>
</tr>
<tr>
<td>Calcasieu River and Pass, Bar Channel Dredging</td>
<td>Hopper</td>
<td>7/28/20</td>
<td>12/1/20 - 5/1/21</td>
</tr>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Hopper #8-2020</td>
<td>Hopper</td>
<td>8/4/20</td>
<td>11/1/20 - 1/31/21</td>
</tr>
<tr>
<td>Calcasieu River and Pass, Dredge Mile 5-17</td>
<td>Cutterhead</td>
<td>8/6/20</td>
<td>9/1/20-3/1/21</td>
</tr>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Cutter#1-2020</td>
<td>Cutterhead</td>
<td>8/11/20</td>
<td>10/1/20 - 1/31/21</td>
</tr>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredge South Pass, #2-20</td>
<td>Cutterhead</td>
<td>8/18/20</td>
<td>10/1/20 - 1/31/21</td>
</tr>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredge South Pass, #1-20</td>
<td>Cutterhead</td>
<td>8/25/20</td>
<td>9/15/20-4/1/21</td>
</tr>
<tr>
<td>Atchafalaya River - Bayous Chene, Boeuf and Black, Dredge Bar Channel and Crewboat Cut</td>
<td>Cutterhead</td>
<td>8/27/20</td>
<td>9/15/20-3/1/21</td>
</tr>
<tr>
<td>Houma Navigation Canal, Dredge Inland Channel</td>
<td>Cutterhead</td>
<td>8/30/20</td>
<td>9/15/20-3/1/21</td>
</tr>
<tr>
<td>Mississippi River - Outlets at Venice, Dredge Tiger Pass Bar Channel, #2-20</td>
<td>Cutterhead</td>
<td>9/10/20</td>
<td>10/1/20-3/1/21</td>
</tr>
<tr>
<td>Description of Work</td>
<td>Dredge Type</td>
<td>Estimated Bid Opening</td>
<td>Estimated Schedule of Work</td>
</tr>
<tr>
<td>------------------------------------------------------------------------------------</td>
<td>-------------</td>
<td>-----------------------</td>
<td>---------------------------</td>
</tr>
<tr>
<td>Gulf Intracoastal Waterway (GIWW), Dredge Below Bayou Sorrel Lock</td>
<td>Cutterhead</td>
<td>11/1/20</td>
<td>12/15/20-4/30/21</td>
</tr>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Cutter #1-2021</td>
<td>Cutterhead</td>
<td>1/14/21</td>
<td>2/15/21 - 5/15/21</td>
</tr>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Cutter #2-2021</td>
<td>Cutterhead</td>
<td>2/16/21</td>
<td>3/16/21 - 6/15/21</td>
</tr>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredge Southwest Pass (SWP), Hopper #1-2021</td>
<td>Hopper</td>
<td>4/1/21</td>
<td>4/6/21 - 6/20/21</td>
</tr>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredge New Orleans Harbor, Cutter #1-2021 (Includes GIWW Lock Forebays)</td>
<td>Cutterhead</td>
<td>6/3/21</td>
<td>6/14/21 - 8/15/21</td>
</tr>
<tr>
<td>FY21 IDIQ Dredging Contract (Includes Dredging Reaches in the Atchafalaya Basin, GIWW and Other Miscellaneous Projects)</td>
<td>Cutterhead</td>
<td>6/10/21</td>
<td>7/1/21 - 10/1/21</td>
</tr>
<tr>
<td>Mississippi River - Baton Rouge to the Gulf, Dredge New Orleans Harbor, Cutter #3-2021 (Includes Other Miscellaneous Projects)</td>
<td>Cutterhead</td>
<td>6/15/21</td>
<td>7/1/21 - 8/15/21</td>
</tr>
<tr>
<td>Calcasieu River and Pass, Dredge Mile 17-36</td>
<td>Cutterhead</td>
<td>7/13/21</td>
<td>10/15/21 - 8/15/22</td>
</tr>
<tr>
<td>Atchafalaya River - Bayous Chene, Boeuf and Black, Dredge Bar Channel and Crewboat Cut</td>
<td>Cutterhead</td>
<td>7/15/21</td>
<td>8/15/20-2/1/21</td>
</tr>
</tbody>
</table>
PHYSICAL SUPPORT
CONTRACT OPPORTUNITIES

Service & Supply Contracts

- Dewatering Support Services, IHNC Lock – Anticipated 4th Quarter FY20
  - Equipment rental: Heavy lift floating crane, manlifts, forklifts, skid steers, pumps and generators
  - Materials: Piling, stand pipes, flowable fill grout, and urethane resin
  - Services: Concrete repair, core drilling, and ground penetrating radar

- Concrete Placement Services, Mississippi River Levee Slope Paving – Anticipated 4th Quarter FY20
- Rock Supply, Schooner Bayou Control Structure – Anticipated 4th Quarter FY20
- Dredge WHEELER drydocking and major steel repair – Anticipated 4th Quarter FY20/1st Quarter FY21
- Derrick BROWNLEE drydocking and repair – Anticipated 1st Quarter FY21
FACILITIES SUPPORT

CONTRACT OPPORTUNITIES

Service Contracts

- Janitorial Services - multiple project locations, base and 4 option years
- Trash Removal - multiple project locations, base and 4 option years
- Ground Maintenance – Venice Sub-Office, base and 4 option years
- Generator Maintenance - multiple project locations, base and 4 option years
- Generator Replacement – Berwick Lock
- Elevator Maintenance - Venice Sub-Office, base and 4 option years
- Crane Maintenance – IHNC Lock, 2 base years and 1 option year
- Replace Camera Systems - multiple project locations
- Programmable Logic Control (PLC) Installation - Calcasieu River SWB
- Wireless Bridge to Replace Fiber Optics – Schooner Bayou Control Structure
- A/C Replacement – Freshwater Bayou Lock
- Port-o-let Maintenance – Bonnet Carre – 1 base year and 2 option years
Supply contracts

- American 610 limestone for Bonnet Carre Spillway - Norco, Louisiana
- Timber Needles (Bonnet Carre Spillway – Norco, Louisiana)
- Gear Boxes - Berwick Lock
- Moffett Crane Parts supply contract - Old River Low Sill

Construction contracts

- Replacement of 2-30,000 gal fuel tanks - Pointe Coupee Pumping Station – Point Coupee Parish, Louisiana (awarded 20 May 20)
- Concrete Slab & Metal Shed – Bayou Boeuf Lock
- Paint 20 Gate Bays - Bonnet Carre Spillway
- Guardrail Replacement – Old River Lock
MS. MARGARET MAINE
CHIEF, PROJECTS EAST BRANCH
CONTRACTING DIVISION

CHILD CARE SERVICES
Scope of Work
- Castle Kids Child Development Center is located on the New Orleans District campus.
- This is a non-personnel services contract to provide Government Owned Contractor Operated (GOCO) childcare services to the US Army Corps of Engineers (USACE) New Orleans District for its military, army civilian and private sector clients. The contractor shall provide all personnel, consumable supplies, tools, materials, supervision, training and non-personal services necessary to operate the Castle Kids Child Development Center (CDC). Contractor must obtain and sustain Louisiana state licensing, NAYCE accreditation, and DoD Certification.
- Contractor to operate under and adhere to AR 608-10 and IMCOM 608-10-1.
- Solicitation to be released in July, 2020
OTHER REQUIRED
MVN SERVICES

Mr. Christopher Nuccio
Contracting Officer,
Projects West Branch
Contracting Division
OTHER REQUIRED MVN SERVICES

- Janitorial Services for the New Orleans District Compound – **Current contract expires on 9/30/21**
  - New Orleans District Headquarters building
  - District Warehouse Building #816
  - District Shops Building #817
  - Operations Division Electronics Lab Building #788
  - District Mailroom
  - Engineering Division Warehouse Building #748
  - Security Guard booth at the north and south entrances.

*Period of Performance: One base year, and four optional periods*
OTHER REQUIRED MVN SERVICES

- Mail Processing Services for the New Orleans District Compound –
  Current contract expires on 6/30/21

  - The contractor shall provide for all services, supervision management, labor and
    transportation necessary, except as specified in this performance Work Statement to
    operate the Government-Furnished, Contractor operated mailroom.

  - Contractor must comply with various Dept. of Army, Dept. of Defense, and Military
    Postal Service regulations.

Period of Performance: One base year, and four optional periods
OTHER REQUIRED MVN SERVICES

- Cafeteria Services for the New Orleans District Compound – **Current contract expires on 3/31/21**
  - The Contractor shall establish and operate a food service facility for the purpose of providing food, nonalcoholic beverages, and such other items as may be authorized by the Contracting Officer.
  
  - Government will provide most of the cafeteria equipment for the Contractor’s use.
  
  - This will be a no-cost contract. The Contractor will pay the Government 1% of their gross income each month.

**Period of Performance:** One base year, and four optional periods
OTHER REQUIRED MVN SERVICES

- Employee Assistance Program and Critical Incident Response Services –
  Current contract expires on 2/28/21
  - Provide confidential assessment, counseling, and referral services, supervisory
    training and mental health education to all New Orleans District employees.

  - Professional counseling services shall be provided, but not limited to those areas of
    social, economic, and vocational health concerns such as:

    Alcohol and drug dependency  Co-Dependency
    Trauma                     Stress Management
    Gambling                   Workplace Violence
    Depression                 Personal and Workplace Relationships
    Grief                      Child/Spousal Abuse
                              Crisis Intervention

Period of Performance: One base year, and four optional periods
Mr. David Willis
Deputy-OSBP
Small business is big business in the Department of the Army!
## Department of Army
### Small Business Spending 2019

<table>
<thead>
<tr>
<th>Category</th>
<th>Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Spending</td>
<td>$75,834,774,144</td>
</tr>
<tr>
<td>Small Business</td>
<td>$22,082,119,865</td>
</tr>
<tr>
<td>Small Disadvantage Business</td>
<td>$10,204,323,471</td>
</tr>
<tr>
<td>Small Disadvantage Veteran SB</td>
<td>$2,957,993,760</td>
</tr>
<tr>
<td>Woman Owned</td>
<td>$4,256,385,455</td>
</tr>
<tr>
<td>HubZone</td>
<td>$2,389,367,256</td>
</tr>
</tbody>
</table>

**Small Business 29.1%**
Army Corp of Engineers
New Orleans District
Is Very Small Business Friendly
# NEW ORLEANS DISTRICT
## 2019 Small Business Goal Status

<table>
<thead>
<tr>
<th>Program</th>
<th>Actions</th>
<th>% Actions</th>
<th>Dollars</th>
<th>% Dollars</th>
<th>FY20 Goals</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Spending</td>
<td>1449</td>
<td></td>
<td>$676,186,550</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Small Business</td>
<td>1,162</td>
<td>80.19%</td>
<td>$372,749,611</td>
<td>55.13%</td>
<td>44.92%</td>
<td>+10.21</td>
</tr>
<tr>
<td>Small Disadvantage Business</td>
<td>621</td>
<td>42.86%</td>
<td>$107,800,171</td>
<td>15.94%</td>
<td>13.25%</td>
<td>+2.69</td>
</tr>
<tr>
<td>Small Disadvantage Veteran SB</td>
<td>108</td>
<td>7.45%</td>
<td>$11,902,319</td>
<td>1.76%</td>
<td>8.00%</td>
<td>-6.24</td>
</tr>
<tr>
<td>Woman Owned</td>
<td>334</td>
<td>23.05%</td>
<td>$103,682,796</td>
<td>15.33%</td>
<td>7.87%</td>
<td>+7.46</td>
</tr>
<tr>
<td>HubZone</td>
<td>218</td>
<td>15.04%</td>
<td>$100,513,802</td>
<td>14.86%</td>
<td>12.00%</td>
<td>+2.86</td>
</tr>
</tbody>
</table>
## NEW ORLEANS DISTRICT
### 2020 Small Business Goal Status

<table>
<thead>
<tr>
<th>Program</th>
<th>Actions</th>
<th>% Actions</th>
<th>Dollars</th>
<th>% Dollars</th>
<th>FY20 Goals</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Spending</td>
<td>1036</td>
<td></td>
<td>$418,295,857</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Small Business</td>
<td>820</td>
<td>79.15%</td>
<td>$175,755,283</td>
<td>42.02%</td>
<td>44.92%</td>
<td>-2.09</td>
</tr>
<tr>
<td>Small Disadvantage Business</td>
<td>400</td>
<td>38.61%</td>
<td>$70,544,203</td>
<td>16.86%</td>
<td>13.25%</td>
<td>+3.61</td>
</tr>
<tr>
<td>Small Disadvantage Veteran SB</td>
<td>46</td>
<td>4.44%</td>
<td>$5,803,622</td>
<td>1.39%</td>
<td>8.00%</td>
<td>-6.61</td>
</tr>
<tr>
<td>Woman Owned</td>
<td>220</td>
<td>21.23%</td>
<td>$78,206,512</td>
<td>18.70%</td>
<td>7.87%</td>
<td>+10.83</td>
</tr>
<tr>
<td>HubZone</td>
<td>152</td>
<td>14.67%</td>
<td>$22,881,876</td>
<td>5.47%</td>
<td>12.00%</td>
<td>-6.53</td>
</tr>
</tbody>
</table>

Data as of 24 July 2020 at 5.05am
NOLA SMALL BUSINESS WEB PAGE

https://www.mvn.usace.army.mil/
Contracting Opportunities

- **District Acquisition Forecast**
  
  [https://www.mvn.usace.army.mil/](https://www.mvn.usace.army.mil/)

- **Beta Sam**
  - Formerly know as Federal Business Opportunities (FedBizOpps or FBO)
  
  [beta.sam.gov](http://beta.sam.gov)
Most Requested

- Acquisition Forecast
- Contracting
- Employment
- Recreation
- Small Business
- Coastal Restoration
- District Projects Listing

Latest News

**Intermittent Daytime Closures at Calcasieu Saltwater Barrier**
7/13/2020 - Beginning Monday, July 13, 2020, the U.S. Army Corps of Engineers will intermittently close the Calcasieu Saltwater Barrier to navigation between 7 a.m. and 6 p.m. to allow for continuing repairs of...

**St. Tammany Parish Feasibility Study virtual public scoping meetings scheduled**
7/7/2020 - The U.S. Army Corps of Engineers, New Orleans District has scheduled two virtual public scoping meetings regarding the St. Tammany Parish, Louisiana Feasibility Study. The meetings will be streamed on...

**Comments sought for development of the Mid-Breton Sediment Diversion Environmental Impact Statement**
7/6/2020 - CPRA has applied to the U.S. Army Corps of Engineers for permits and permission to construct, maintain and operate the Mid-Breton Sediment Diversion project on the east bank of the Mississippi River...

Public Meetings

www.mvn.usace.army.mil
Website

Welcome
This will be the official U.S. government website for people who make, receive, and manage federal awards.

What Can I Do Here?
Contracting
Website

- New Website Hosted by GSA
- Transitioned from Federal Business Opportunity (www.fbo.gov)
- Listing of New Orleans District Contracting Opportunities
- Training availability using beta.SAM.GOV learning center
The System for Award Management (SAM) is an official website of the U.S. government. There is no cost to use SAM. You can use this site for FREE to:
• Register to do business with the U.S. government
• Update or renew your entity registration
• Check status of an entity registration
• Search for entity registration and exclusion records

Getting Started

Create A User Account
Start by creating a SAM user account.

Register Entity
After creating your SAM user account, log in to register to do business with the U.S. government.

Search Records
Do a public search for existing entity registration records or exclusion records.
Federal users can log in to see additional information.
System for Award Management

- Most commonly called “SAM”
- Must register to do business with Federal Government (USACE)
- Free Online registration--- www.sam.gov
- **Annual Recertification Required**
  - A firm’s profile in SAM must be updated at least once every 12 months – for a profile to stay active
- Recertification Feedback
  - Takes time to get profile re-activated
Small Business Administration-- Subnet

https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm
PIT FALLS
FEDERAL CONTRACTING

- SAM Registration
  - No Registration = NO Contract

- Read Entire Solicitation
  - Know what the government is wanting
  - Contract Specialist—Questions Addressed

- Plans and Specifications
  - Understand the Fine Details
  - Review until a full understanding is obtained
PIT FALLS
FEDERAL CONTRACTING

- Pricing--Fair and Reasonable
  - No Bottomless Checkbook
  - Good Steward of Tax Payers Dollars

- Contract Award
  - Ensure Everything Agreed Upon Included

- Liquidated Damages
  - Construction Contracts--Generally
  - Dollars assessed for missing schedule or delivery

- Contracting Officer
  - Only individual that Can Modify a Contract
PIT FALLS

FEDERAL CONTRACTING (CONT)

- **Contracting Officer Representative (COR)**
  - Assigned to oversee work -- Construction
  - Accepts work
  - Approves payments

- **Billing**
  - Check Contract for Special Instructions

- **Payments**
  - Payment Made by Pay Center in **Millington Tenn.**
PIT FALLS
FEDERAL CONTRACTING (CONT)

➢ Communication
   ❖ Number ONE Pitfall

Resources
   ❖ Contract Officer
   ❖ Contract Specialist
   ❖ Contracting Officer Representative—One Assigned

➢ Agency Small Business Professional
SMALL BUSINESS--HELPFUL LINKS

- New Orleans District Website
  https://www.mvn.usace.army.mil/
  Small Business--Doing Business with Us

- Beta.Sam.gov
  - Former Federal Business Opportunities (FBO.gov)

- Small Business Administration
  www.sba.gov

- Louisiana Procurement Assistance Center
  http://ptac.louisiana.edu
POINTS OF CONTACT FOR QUESTIONS

Primary Point of Contact:
Karen D. Hargrave
Contract Specialist – Projects East Branch
504-862-1561
karen.d.Hargrave@usace.army.mil

Secondary Point of Contact:
Bianca M. James Gaddison
Contract Specialist – Projects East Branch
504-862-2163
bianca.m.jamesgaddison@usace.army.mil


All questions submitted to the Contracting Division prior to Thursday, August 13th will be answered and posted back to this notice no later than Thursday, August 27th.
David Willis
(504) 862-2627
david.willis@usace.army.mil
CLOSING REMARKS

COL Stephen Murphy
District Engineer & Commander
THANK YOU FOR JOINING US

This concludes our broadcast.