



**US Army Corps
of Engineers**
New Orleans District

News Release

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FOR IMMEDIATE RELEASE

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Want to earn Uncle Sam's dollar?

Attend small business seminars in New Orleans, Lafayette

NEW ORLEANS – The U.S. Army Corps of Engineers has scheduled one-day Small Business Contracting Seminars in New Orleans and Lafayette.

New Orleans. Dec. 11, 2001, University Center, University of New Orleans, 8 a.m. to 4:30 p.m.

Lafayette. Jan. 15, 2002, Acadiana Hotel, 8 a.m. to 4:30 p.m.

The Corps' New Orleans District, whose small-business spending exceeds \$100 million a year, wants to make little companies more competitive in seeking U.S. government contracts.

“This will help south Louisiana's small-business operators, and help the government get the best for the taxpayer's dollar,” said Robert G. Dempsey, the district's deputy for small business.

The program will feature people from Congressional offices, the Corps, the Louisiana Procurement Technical Assistance Center, other federal agencies and prime contractors.

“Small businesses can learn about bidding, submitting effective proposals, marketing for results, and subcontracting opportunities and obligations,” Dempsey said.

Registration. \$25, payable at door in New Orleans. For Lafayette, call 504-862-2885 and a form will be faxed.