

# SMALL BUSINESS INDUSTRY DAY MARCH 27, 2024

David J. Willis & Nesrin Comez-Vance

Office of Small Business Programs  
USACE New Orleans District  
7400 Leake Avenue, Room 155A  
New Orleans, LA 70118



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504-862-2620



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# PROGRAM INTRODUCTION

Mr. David Willis

Deputy, Office of Small  
Business Programs  
New Orleans District, LA



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# NEW ORLEANS DISTRICT OFFICE SMALL BUSINESS PROGRAMS

POC: David J. Willis  
Deputy, Office of Small Business Programs  
CEMVN-SB, Room 155A

David.Willis@usace.army.mil  
Office: 1-504-862-2627

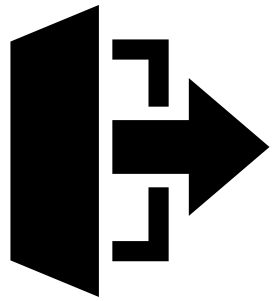


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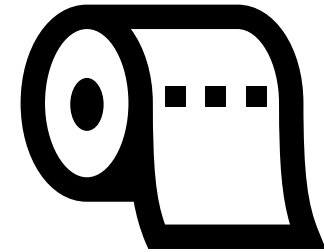




# INTRODUCTION—HOUSEKEEPING ITEMS



- **Welcome Everyone**
- **Emergency Exits**
- **Restroom Locations**





## ➤ Lunch

➤ Various place on campus — 1<sup>st</sup> floor

➤ Galley

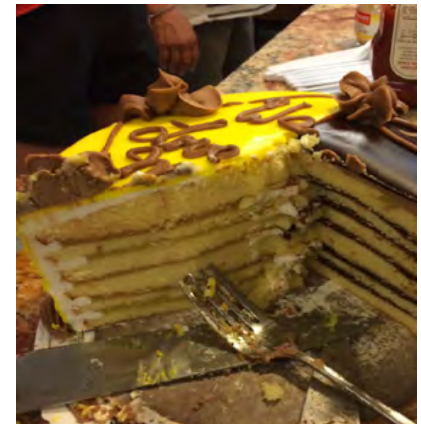
➤ Subway

➤ Sushi

➤ Chick-A-File

➤ Several local lunch spots

➤ Google for your favorite





# INTRODUCTION—HOUSEKEEPING ITEMS



- **Agenda—Filled and Informational Event**
  - ❖ **Morning Session**
    - ❖ **Informational**
  
  - ❖ **Afternoon Session**
    - ❖ **Networking One-on-One Session**
      - ❖ **Next room over**





## Wi-Fi Information:



- **Network: GuestPass**
- **Guest Pass key: army**



**BEVERAGE SPONSOR**



# **Big Shout Out and Thank You to SAME**

**Louisiana Post for sponsoring the beverages for the morning session.**

**Located in the back of room.**





# INTRODUCTION



**2024  
is the year of  
Extraordinary  
Business  
Opportunity!!**

# OPENING REMARKS

Lt. Col. Nathaniel Weander

District Deputy  
Commander,  
New Orleans District



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# SMALL BUSINESS REMARKS

Congressman  
Troy A. Carter, Sr.

Representing Louisiana's  
2nd Congressional District



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## KEYNOTE

Ms. Marlan Snodgrass

Director, Office of Small  
Business Programs  
USACE Mississippi  
Valley Division



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# SMALL BUSINESS IN THE KNOW

27 MARCH 2024

Presented by:

**MARLAN SNODGRASS**  
Director Office of Small Business  
Programs  
Mississippi Valley Division

Entire slide deck is public information.



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## AGENDA

- HOW TO STAY INFORMED
  - ✓ IMMEDIATE RESOURCES AVAILABLE
- KEEP EYES ON CAPITOL HILL
- STAY CURRENT ON SBA 8(A)
- OTHER BITS & PIECES
  - ✓ CMMC, 2024 NDAA update, JV hint
  - ✓ EM 385-1
  - ✓ PLAs
- HAVING CONTRACT PROBLEMS?
  - ✓ SBA Ombudsman
- IS PARTNERING FOR SMALL BUSINESSES?
  - ✓ USACE Partnering Playbook





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# UTILIZE CONTINUOUS UPDATES TO STAY WELL INFORMED

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- Subscribe to tailored updates from the Federal Register: SBA proposed rules for comment, SBA interim final rules, new rules for FAR & DFARS, Understand the difference between “draft rules” and “final rules.”
  - <https://www.federalregister.gov/>
- Consider third party sources (not an endorsement but gives you a good pulse on what people are saying and thinking about small business policy and small business contracting issues).
- Examples: SmallGovCon, government contracts law blog: reliable information from GAO cases, New SBA Rules, Protest, etc.
  - <https://smallgovcon.com/>
- Society of American Military Engineers (SAME): Webinars, conferences, news and other resources. <https://www.same.org/>
- System for Award Management (track specific procurements and upcoming sources sought announcements). [www.sam.gov](http://www.sam.gov)
- Small Business Administration (track latest updates on specific small business programs, including press release updates) [www.sba.gov](http://www.sba.gov)





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## IMMEDIATE RESOURCES AVAILABLE

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- **Best option** is to identify and reach out to the local USACE Small Business Professional (SBP) where your firm is interested in competing for work. A POC listing on HQ USACE Small Business Professionals can be found at <https://www.usace.army.mil/Business-With-Us/Small-Business/>
  
- **Additional resources:**
  - ✓ HQ USACE Small Business Inquiry E-mail: [Small-Business-HQ@usace.army.mil](mailto:Small-Business-HQ@usace.army.mil)
  - ✓ HQ USACE Small Business Voicemail Inquiry Line (forwarded to email): 202-761-1932.
  - ✓ 96 APEX Accelerators across the country provide technical assistance to businesses interested in selling products or services to federal, state, and local governments.  
<https://www.sba.gov/local-assistance/federal-contracting-assistance>  
Enter your business zip code and press “Search nearby” to find the closest location for your business.





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# KEEP YOUR EYE ON BILLS PENDING ON CAPITOL HILL



- Remember individual bills can end up as “riders” or additions to the must-pass National Defense Authorization Act (NDAA) bill which Congress and the President must pass each year.
- National Defense Authorization Act 2024 (NDAA) – Passed Dec 14, 2023  
<https://armedservices.house.gov/ndaa> analogous NDAA's have been passed annually for over 60 years.
- House Committee on Small Business – Chaired by Roger Williams (R) Since January 3, 2023  
Ranking Member Joni Ernst (R)  
<https://smallbusiness.house.gov/live/>
- Senate Committee on Small Business and Entrepreneurship – Chaired by Jeanne Shaheen since 2009; It has jurisdiction over the [Small Business Administration](#) and is also charged with researching and investigating all problems of American [small business](#) enterprises.  
<https://www.sbc.senate.gov/public/index.cfm/hearings>

WE'RE SO GLAD YOU'RE HERE

**keep being  
awesome**



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# STAYING CURRENT ON LATEST SBA 8(A) POLICY UPDATES

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- SBA extended moratorium on bona fide place of business for 8(a) construction contracts until 30 September 2024. See SBA press release available here:  
<https://www.sba.gov/article/2023/08/21/sba-announces-extension-moratorium-8a-eligibility-requirement>
- **Category 1** small businesses firms used the rebuttal presumption of social disadvantage to enter the program. This means these firms entered the 8(a) program solely on the basis it is socially disadvantaged for example because of its owner's gender or race. SBA affirmation/acceptance required for these firms.
- **Category 2** small business firms have proven social disadvantage by discrimination or economic disadvantage. Since only SBA has a record of this information (and not the Contracting Officer), the SBA affirmation/acceptance is still required for these firms.
- **Category 3** small business firms have proven economic disadvantage. Those are the ANCs, Indian Tribes, NHO. Contracting Officers know who these firms are so SBA affirmation/acceptance is not required for these firms.



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## SB BITS AND PIECES 3/15/24



<https://www.projectspectrum.io/#/>

On Dec. 26, 2023, DoD published the much-anticipated proposed rule change for the Cybersecurity Maturity Model Certification (CMMC) program.

- Cyber Readiness checklist
- Join MPP Pilot Program
- Training

DFARS 252.204-7020 NIST SP 800-171 DOD ASSESSMENT REQUIREMENTS (NOV 2023)

Basic Assessments. A contractor may submit, via encrypted email, summary level scores of Basic Assessments conducted in accordance with the NIST SP 800-171 DoD Assessment Methodology to for posting to SPRS.

### 2024 NDAA will Update DFARS to Require Evaluation of Small Business Affiliate Past Performance

Agencies must consider joint venture partner experience, and past performance of a small business teaming partner if it meets the factors under those rules. The FAR has also stated that an agency "should" consider the "past performance information regarding predecessor companies, key personnel who have relevant experience, or subcontractors that will perform major or critical aspects." Noticeably absent from all of these is any sort of requirement or consideration of an offeror's affiliates.

DFARS is updated in line with the NDAA (hopefully by July of This year 24

### Joint Venture Agreement Fails for Lack of Detail

Joint venture agreement must closely follow Small Business Administration rules to be compliant for a small business set-aside. And SBA interprets those rules strictly. If they are not followed, a joint venture that was up for award, can see that award go up in smoke. Here, SBA said that a joint venture involving a Service-Disabled Veteran-Owned Small Business (SDVOSB) was not compliant because it was both (a) not specific enough and (b) too detailed in providing for oversight of actions of the JV partners.





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# Updated DOD Construction Safety & Health Manual



On November 9, the U.S. Army Corps of Engineers (USACE) announced that the newly updated EM 385-1-1 has been finalized. The manual details safety and health requirements for all USACE construction activities and operations, including Naval Facilities Engineering Command (NAVFAC) construction contracts.



The updated requirements will go into effect on March 15, 2024, and will only impact contracts ***awarded after the effective date.***





# Use of Project Labor Agreements (PLAs) on Federal Construction Projects FAR 22.504

- PLAs will be required in all contracts \$35M (major federal construction) or more. It does not appear that waivers will be readily available.
  - Impact it may have to how SB participate as primes or subs.
  - The clause has base language and 3 alternates.
  - Base: All offerors submit as part of bid (this appears to be the preference)
    - Alternate 1- only from apparent successful offeror prior to award
    - Alternate 2- After contract award
    - Alternate 3- IDIQ contracts when the agency will have project labor agreements negotiated on an order-by-order basis and anticipates one or more orders may not use a project labor agreement.

## Large-scale Construction Projects -Special Challenges

- Difficulties predicting labor costs
- Multiple employers at a single location
- Labor disputes may cause project delays
- Absence of an agreed-upon resolution mechanism

## PLA Benefits

- Labor Stability
- Cost Control
- Workforce Quality
- Safety Standards

**No relief in the near-term PLA Mandate**



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# HOW DO I COMMUNICATE CONTRACT-RELATED PROBLEMS WITH USACE?



- First and foremost, speak with the assigned Contracting Officer's Representative (COR), where appropriate, and then with the Contracting Officer for the specific contract.
- If a contractor has a concern which is not resolved with the Contracting Officer and believes there is regulatory unfairness, the contractor may follow the USACE Step-by-Step Process for Unfair Regulatory Enforcement.
- As background, pursuant to the Small Business Regulatory Enforcement Fairness Act (SBREFA), HQ USACE Office of Small Business Programs is committed to successfully mitigating concerns between USACE and small business contractors.
- Inquiries may include excessive enforcement actions such as repetitive audits and investigations, and unreasonable fines, penalties, threats, retaliation, or other unfair actions. USACE offers the following chronological, streamlined process to expedite a mutually beneficial resolution for small businesses.





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## SBA OMBUDSMAN

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- Contractor inquiries not resolved through the USACE resolution process may be submitted to the Office of the National Ombudsman (ONO), U.S. Small Business Administration.
- Submit an online request for assistance at [www.sba.gov/ombudsman/comment](http://www.sba.gov/ombudsman/comment) or download a printable Federal Agency Comment Form (SBA Form 1993) and submit documentation via email (preferred), mail, or fax.

Email: [ombudsman@sba.gov](mailto:ombudsman@sba.gov)

Fax: (202) 481-5719

Mail: Office of the National Ombudsman, U.S. Small Business Administration, 409 3rd Street, S.W., Mail Code 2120, Washington, D.C., 20416



# PARTNERING RECOMMENDED





Thank you



THANK YOU  
FOR YOUR  
ATTENTION



**WE WILL CONTINUE WITH THE PRESENTATIONS  
AFTER A SHORT BREAK**



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# GALVESTON DISTRICT

Ms. Kay Riplinger-Baltz

Deputy, Office of Small Business Programs  
Galveston District, TX



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# New Orleans District Industry Day Galveston District Update

*Champions of America's Energy Coast!*

Kay Riplinger-Baltz  
District Small Business Program  
USACE, Galveston District

21 March 2024



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*"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."*



## WHERE WE ARE — U.S. ARMY CORPS OF ENGINEERS





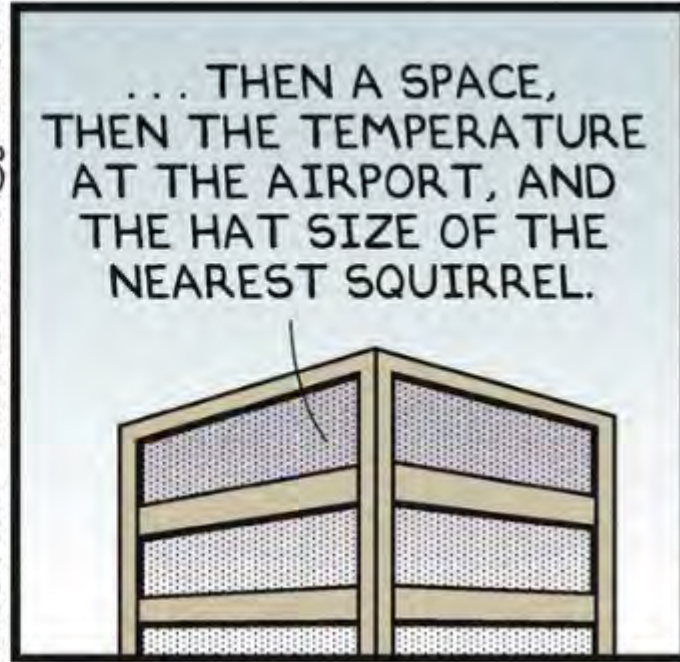


# What is the Contract Number?

Saturday April 23, 2011



Dilbert.com DilbertCartoonist@gmail.com



4-23-11 © 2011 Scott Adams, Inc./Dist. by Universal Uclick



DoD Activity Address Code

W912HY

# SWD DODACS

SWD - Southwestern Division

Fort Worth District (SWF) W9126G

Galveston District (SWG) W912HY

Little Rock District (SWL) W9127S

Tulsa District (SWT) W912BV



## Top NAICS for the Galveston District.

### Top NAICS for Galveston District

**237990 OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION**

**541330 ENGINEERING SERVICES**

**238990 ALL OTHER SPECIALTY TRADE CONTRACTORS**

**236220 COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION**

**561730 LANDSCAPING SERVICES**

**541990 ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES**

**561720 JANITORIAL SERVICES**

**541620 ENVIRONMENTAL CONSULTING SERVICES**

**541380 TESTING LABORATORIES AND SERVICES**


**237310 HIGHWAY, STREET, AND BRIDGE CONSTRUCTION**





# How to find information on what is happening in SWG


An official website of the United States government [Here's how you know](#) ▾

 [About](#) ▾ [Business With Us](#) ▾ [Careers](#) [Contact](#) ▾ [FAQs](#) [Library](#) ▾ [Locations](#) ▾ [Media](#) ▾ [Missions](#) ▾ [Projects](#)

US Army Corps of Engineers Galveston District Website

[Home](#) / [Missions](#) / [Navigation](#) / [Navigation Projects & Contracts](#)

## Operations Dashboard



**Contact Us**

**Galveston District Operations Division**  
*Mailing Address:*  
USACE Galveston District  
P.O. Box 1229  
Galveston, TX 77553-1229  
*Phone:* 409-766-3973



# Details

## USACE Galveston District Operations Dashboard

Select by Project: No category selected | Filter by Fiscal Year: No category selected | Filter by Contract Type: No category selected

**Awarded Contracts**

# 21

**Pre-Awarded Contracts**

# 48

### FY24: Galveston Harbor and Channel - Pelican Island PA Improvements

Status	Pre-Award
Contract Type	PA Improvements
Solicitation Number	W912HY24B0006
Contract Number	TBD
Contractor	TBD
Estimated Range (\$)	5-10 Million
Contract Award Amount	0

Contract Info

**Active Dredges**

Dredge Name: MIKE HOOKS  
 Contractor: Mike Hooks LLC  
 Type: Cutter Suction  
 Type Group: Pipeline  
 Project: Matagorda Ship Channel  
 Last Position Update: 11/5/2023, 6:00 PM

Dredge Name: MBI-08  
 Contractor: Matthews Brothers Dredging Inc.  
 Type: Clamshell  
 Type Group: Mechanical  
 Last update: 2 minutes ago

Active Dredges

\*\*\*INFORMATION CONTAINED HEREIN SHOULD NOT BE RELIED UPON WITHOUT FIRST CHECKING WITH THE OPERATIONS MANAGER ASSIGNED TO THE PROJECT\*\*\*

All Contracts

Esri, Maxar, Earthstar Geographics, and the GIS User Community | United States Army Corps of Engineers - Galveston District, Operations Div... Powered by Esri





# USACE SWG Small Business Opportunities FY24

Project Type Description	Project Name	Task	At Completion Cost est.
Civil Works	OM Sabine Neches Waterway FY24	WKBOTH2401 - FY24 OM SNWW SALTWATER BARRIER REIMBURSEMENT -	\$250K-\$500K
Civil Works*	OM Corpus Christi SC FY24	FY24 CCSC PA Dewatering	\$1M-\$5M
Civil Works	Cedar Bayou, TX Construction	A85020 - PA 1 DIKE MOD RIPRAP	\$1M-\$5M
Civil Works	Cedar Bayou, TX Construction	A85030 - PA 1 DIKE MOD RIPRAP	\$250K - \$500K
Civil Works	Cedar Bayou, TX Construction	A84990 - \$\$ PA 1 DIKE REPAIR	\$1M-\$5M
Civil Works*	OM Galveston FY23	CST2011 - FY23/24 GALVESTON CONTRACT PELICAN ISLAND PA IMPROVEMENTS--	\$10M-\$20M
Civil Works*	OM Galveston FY24	FY24 GALVESTON CONTRACT San Jacinto PA IMPROVEMENTS	\$10M-\$20M
Civil Works*	OM Houston FY24	FY24 HOUSTON CONTRACT Placement Area Shoreline Protection--	\$10M-\$20M
Civil Works*	OM Houston FY24	FY24 HOUSTON CONTRACT Alexander Island Dewatering	\$1M-\$5M
Civil Works*	OM Houston FY24	FY24 HOUSTON CONTRACT PA 14 Dike Raise	\$10M-\$20M
Civil Works*	OM Buffalo FY24	OTHMAIN2400 - FY24 OM BB ACCESS ROAD APPROACH BASIN	\$1M-\$5M
Civil Works*	OM Wallisville Lake FY23	A1010 - CONTRACT BUDGET; FY23/24 WALLISVILLE MOWING AND JANITORIAL CONTRACT	\$500K - \$999K
Civil Works*	OM Buffalo FY23	A1010 - CONTRACT BUDGET: FY23/24 BB MOWING & JANITORIAL CONTRACT -	\$250K - \$500K
Civil Works	OM Wallisville Lake FY24	CST2430 - FY24 OM WALLISVILLE MOWING & JANITORIAL CONTRACT	\$250K - \$500K
Civil Works	OM Buffalo FY24	CST2410 - FY24 OM BB MOWING & JANITORIAL CONTRACT -	\$250K - \$500K
Civil Works	CAP - Mary Rhodes Pump Station, FRM	CON630 - \$\$ CONTRACT - FEDERAL FUNDING [MARY RHODES PUMP STATION, FRM]	\$10M-\$20M
Civil Works*	OM GIWW Placement Area 118A Improvements	FY24 OM GIWW CONTRACT	\$5M-\$10M



## Checklist...am I ready...

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- ❑ NIST Score?      [Project Spectrum](https://www.projectspectrum.io/#/) <https://www.projectspectrum.io/#/>
- ❑ Registered in SAM?      SAM.GOV
- ❑ Registered in PIEE?      <https://piee.eb.mil/>

❑ Small Businesses, may want to contact your local Apex Accelerator.

❑

<https://www.apexaccelerators.us/#/>

❑ The Apex Accelerators are funded to support small businesses.





# Apex Accelerators

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- ❑ **Tribal Government Institute Apex Accelerator**
- ❑ EASTERN OKLAHOMA AND SOUTHERN PLAINS BIA REGIONS

- ❑ American Indian PTAC
- ❑ 111 N. Peters
- ❑ Suite 450
- ❑ Norman, OK 73069
- ❑ (405) 329-5542

❑ \*\*\*\*\*

- ❑ **University of Houston Apex Accelerator**

- ❑ *Apex Accelerator Headquarters*
- ❑ <http://www.ptac.uh.edu>
- ❑ (713) 752-8477
- ❑ [uhptac@uh.edu](mailto:uhptac@uh.edu)



## Future Industry Engagement

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### □ Dates for Future SAME SBCs

- 2024 - November 19-21: Ernest N. Morial Convention Center New Orleans, New Orleans, Louisiana
- 2025 - November 19-21: Phoenix Convention Center, Phoenix, Arizona
- 2026 - November 4-6: Kay Bailey Hutchison Convention Center, Dallas, Texas

### □ District POC for Small Business Capability Briefings

- Galveston District, Deputy for Small Business

Kay Riplinger-Baltz      [kay.j.riplinger-baltz@usace.army.mil](mailto:kay.j.riplinger-baltz@usace.army.mil)

and

**SWG-SB@USACE.ARMY.MIL**



- Galveston District Industry Day TBD October 2024
- <https://www.swg.usace.army.mil/Business-With-Us/Small-Business-Office/>



## Future Large Business Industry Engagement

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### ***DoD Pacific Northwest Regional Council***

In Person Training

July 31, 2024

0830 a.m. – 1430 p.m. Pacific

Fife Washington

Government and Industry Small Business Advocates and Small  
Business Liaison Officers

More information contact:

Publicity: [mmartirosian@greenriver.edu](mailto:mmartirosian@greenriver.edu)

Membership: [sam.artis@shimmick.com](mailto:sam.artis@shimmick.com)

Chairperson: [Kay.J.RiplingerBaltz@usace.army.mil](mailto:Kay.J.RiplingerBaltz@usace.army.mil)





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# QUESTIONS?

**[SWG-SB@usace.army.mil](mailto:SWG-SB@usace.army.mil)**

# MOBILE DISTRICT

Ms. Sonya Rodgers

Deputy, Office of Small  
Business Programs  
Mobile District, AL



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# SMALL BUSINESS OFFICE OUTREACH PROGRAM MOBILE DISTRICT FY 24 FORECAST

20 March 2024



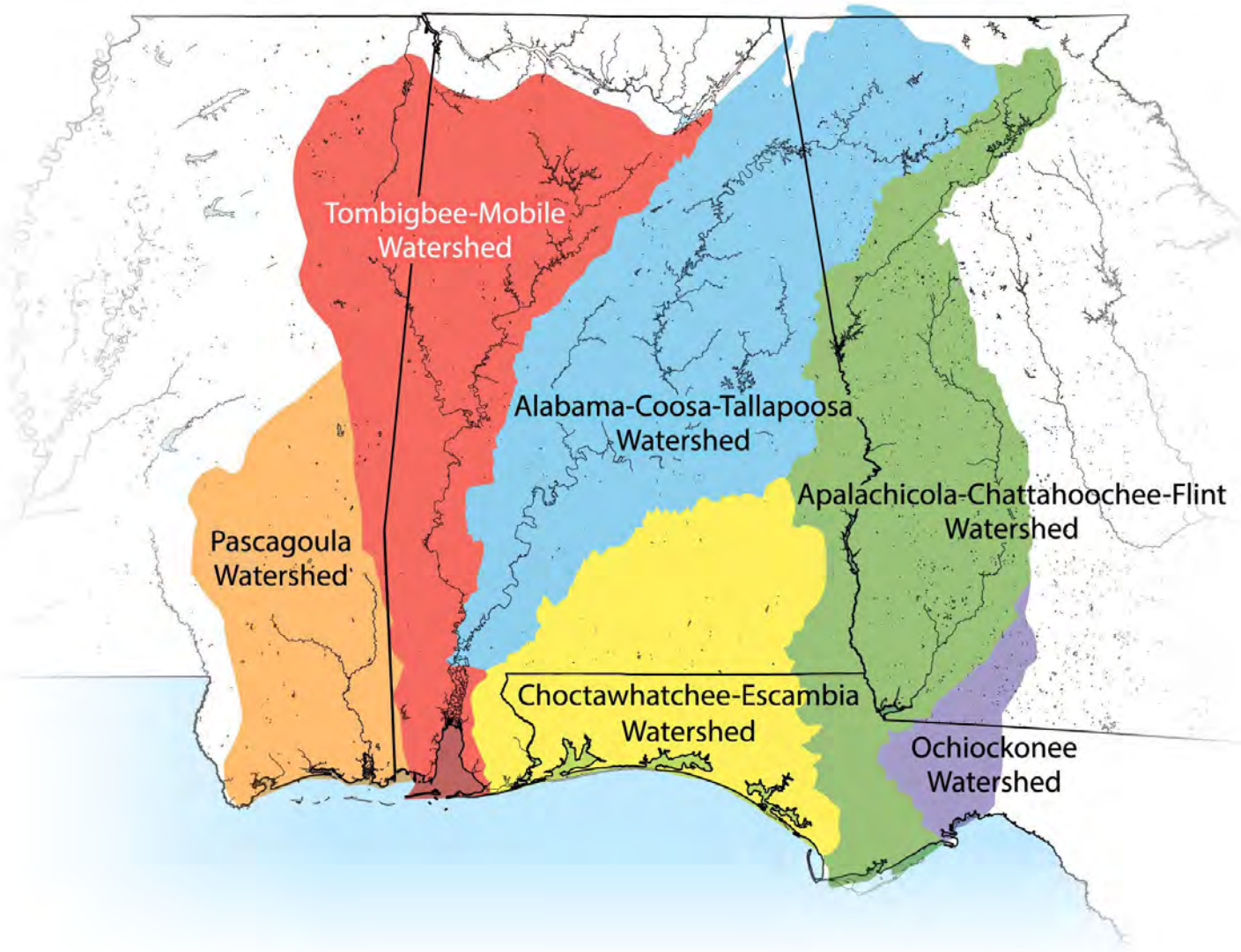
**Sonya D. Rodgers (251) 690-3597**  
**Chief, Office of Small Business**










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Mobile District



# MOBILE DISTRICT BOUNDARIES – CIVIL WORKS



## Major Missions

-  Coastal/Inland Navigation
-  Recreation
-  Hydropower
-  Dredging
-  Flood Control & Disaster Response
-  Environmental
-  Engineering with Nature



# MOBILE DISTRICT BOUNDARIES – MILITARY

## Areas of Support

### 1. Defense Readiness

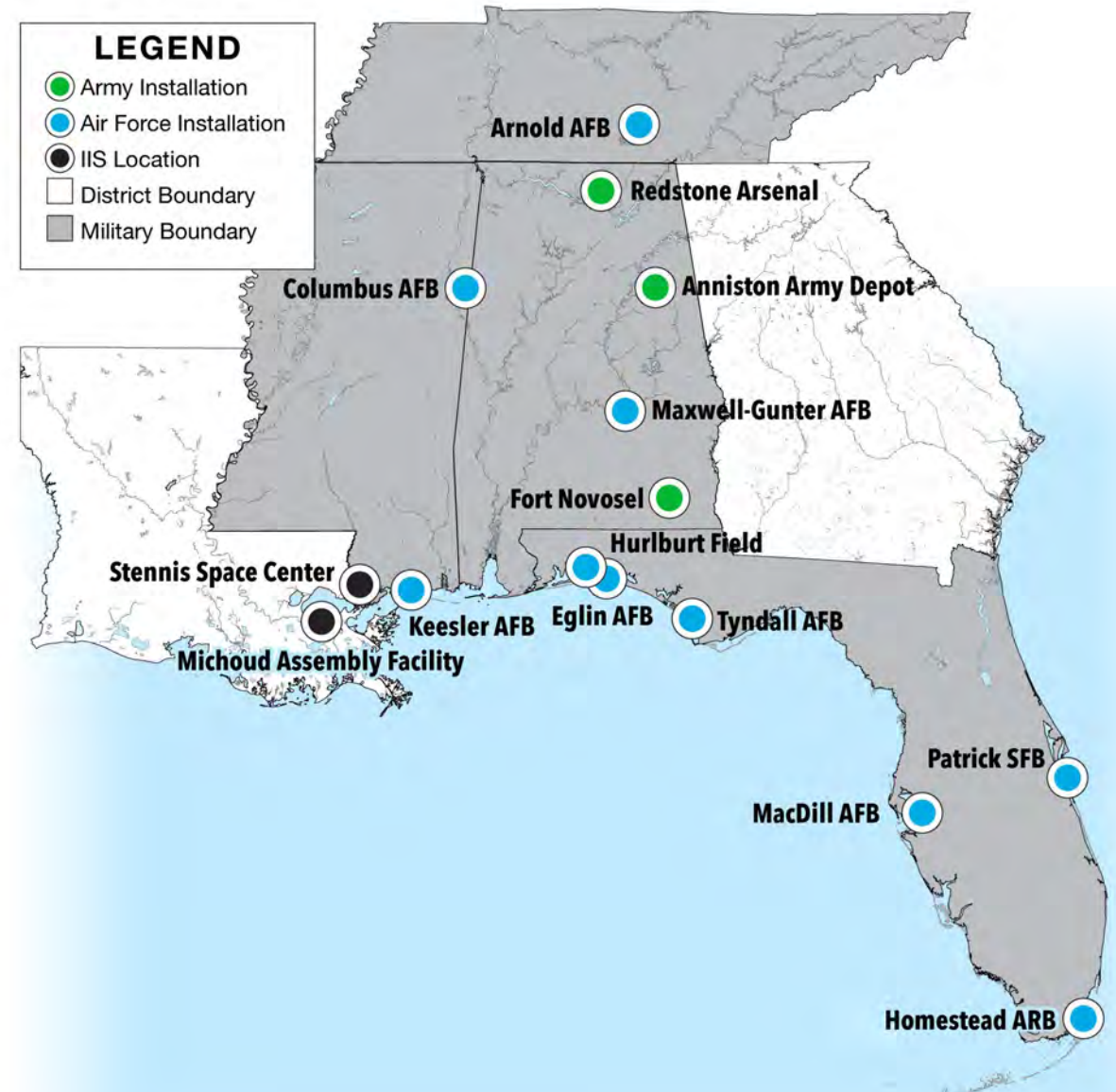
- Aviation Hangar Facilities
- Base of the Future (Tyndall)

### 2. Quality of Life for Soldiers, Airmen, and Guardians

- Barracks and Dormitories
- Child Development Centers

### 3. Hospital Bed Tower Construction (VA)

### 4. Organic Industrial Base (OIB)





# USACE MAP OF CIVIL WORKS DIRECTORATE SUPPLEMENTAL PROGRAM

The Civil Works Directorate Supplemental Program is a \$44 Billion dollar program spread across five major appropriations that delivers infrastructure across all our mission areas. The missions' areas include flood risk management, navigation, and ecosystem restoration. You can select the link located below to view the thousands of supplemental projects our teams are delivering across the nation. Viewers can filter projects by location, Congressional District, public law, and project name. By clicking on the location marker or the "More Info" button a user can also view upcoming project milestones, project descriptions and a link to learn even more about the project, or the district delivering the project. The map is an evolving tool, and you are encouraged to explore its features and your suggestive improvements submitted to the development team are welcomed.

To access the map, click [HERE](#). Or click on the icon below.

For more about the supplemental program's implementation guidance and examples of successes to date, click [HERE](#).





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# DREDGING PROGRAM

Solicitation Number	Project Description	NAICS	Award	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-24-B-0001	Mobile Harbor Deepening & Widening, Phase 6 of the Mobile Harbor Navigation Project which consists of deepening and widening portions of the Upper Bay Channel and the Upper Bay Turning Basin (Choctaw Pass Turning Basin). The anticipated requirement for this effort will be for a bucket and scow. The Corps estimates 2.1M cubic yards of predominately sandy material will be dredged.	237990	SATOC	\$256M - \$100M	March-24	May-25
W91278-24-B-0002	USACE is implementing the Mobile Harbor Federal Navigation Project through a six phased approach. USACE is seeking a contractor to maintain the overall dredging schedule for this dual construction phase. Approximately 3.2 million cubic yards of material will be dredged from the remaining portion of the Bar Channel, including the bend easings. This also involves the Lower Bay Channel, and a portion of the widener will also be dredged to meet the completion of the project's goals. Various types of dredging material will be used on Sand Island requiring a cutterhead/pipeline dredge and a hopper dredge to meet the project's requirements.	237990	Full and Open with HUBzone Price Preference	\$40M - \$60M	November-24	March-25



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# DREDGING

Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
Mobile Harbor Widening/Deepening, Phases IIa/b	UR	<\$100M	3d Qtr, FY24
27-30 Inch Cutterhead Rental	UR	\$49M	3rd Qtr, FY24
24 Inch Cutterhead Rental	UR	\$35M	3d Qtr, FY24
Mechanical Bucket Unit Price	UR	\$10M	3rd Qtr, FY24
Hopper Rental	UR	\$20M	2nd Qtr, FY24

# A&E & CIVIL WORKS PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-23-R-0061	USACE is seeking a contractor to design and construct complete and usable facilities that meets the RFP requirements. This Civil Work project requirements involve grading, drainage, stormwater infrastructure, utility systems, ecosystem restorations, marine structures, fire suppression systems, water and wastewater systems, small 1-story structures, bank stabilization, vegetation establishment, and other miscellaneous civil works items including rehabilitation, new construction, or a combination thereof.	237990	SB-Set Aside	\$49M	September-24	September-29
W91278-23-R-0071	USACE's Civil works boundaries. DB Construction, Civil Works Water and Sewer Line and Related Structures for USACE customers. The offeror response to civil works various projects that involve grading, paving, raw water systems intakes, treatment, and distribution, wastewater systems collection, treatment, reuse discharge, stormwater management systems, utility systems, fire suppression systems, small single-story structures, and other miscellaneous civil works functions.	237110	Small Business Set-Aside	\$49M	September-24	September-29
W91278-23-R-0007	The EQ Program includes, but is not limited to, all products and studies associated with Hazardous Materials to include Hazmat distribution and tracking, including tracking of Hazmat using Enterprise Environmental Safety, and Occupational Health, Management Information System (EESOH MIS), and regulatory support for the U.S. Air Force.	541620	8(a) Competitive	\$25M - \$45M	Aug 23	Sept 28
W91278-24-R-0015	A-E Services provided which support the Military Construction Design program under this contract will include, but are not limited to: renovation/repair projects, such as building renovations and additions, new construction, master and sub-area development planning, preparation of project definition and programming documents, charrettes, preparation of the technical portions of design-build solicitations, value engineering studies, environmental permit applications, facility condition assessments, and the development of construction plans and specifications for new vertical and horizontal construction projects. Most of the work is located in the Southeastern US; however, work can be in any location within the district's region.	541330	Unrestricted with Small Business Reserve	\$499 M	Mar-24	Feb-29





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# A-E BROOKS ACTS OPPORTUNITIES – NAICS 541330 (UNLESS OTHERWISE NOTED), MOBILE DISTRICT AOR

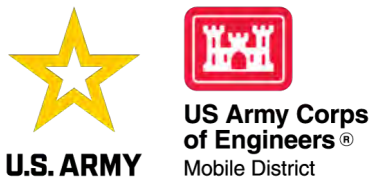
Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
IMCOM SMS BUILDER	UR - \$99M Shared	\$99M	1 <sup>st</sup> Qtr FY25
AE Services for Construction Management Services (CMS)	UR/SB - \$99M Shared	\$99M	2 <sup>nd</sup> Qtr, FY25
AE Services for Master Planning	SB - \$10M	\$10M	4 <sup>th</sup> Qtr, FY25

# CONSTRUCTION PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-23-R-0015	American Creosote Works Superfund Site Pensacola, Escambia County, FL. Site remediation will include executing an existing design involving surveying, earth moving, landscaping, tree removal, fencing removal and replacement, excavation, installation of a subterranean wall.	237990	Small Business Set-Aside	\$25M - \$45M	Mar 24	Mar 26
W91278-23-R-0016	New construction at Operable Unit 2 (OU2) of the Escambia Wood Treating (ETC) Superfund Site, Pensacola, Florida. The Government is seeking qualified, experienced sources capable of performing Remediation of the ETC site will include but is not limited to executing an existing design involving surveying, earth moving, landscaping; installation operation of one of the following systems: Steam-Enhanced Extraction; Surfactant-Enhanced Aquifer Remediation (SEAR); In-Situ Chemical Oxidation (ISCO) or In-Situ Enhanced Biodegradation (ISEB) for treating groundwater and soil contamination.	237990	Small Business Set-Aside	\$25M - \$45M	Apr 23	Apr 26
W91278-23-R-0033	USACE missions in Alabama, Florida, Georgia, Mississippi, the Caribbean, and Latin America. CESAM is one of the largest and most active of the 38 USACE Districts in the Continental United States (CONUS).USACE has responsibility for investigating, developing, and maintaining the nation's water and related environmental resources; constructing and operating projects for navigation, flood control, major drainage, shore and beach restoration and protection, related hydropower development, water supply, water quality control, fish and wildlife conservation and enhancement, and outdoor recreation; responding to emergency relief activities directed by other federal agencies; and administering laws for the protection and preservation of navigable waters, emergency flood control and shore protection.	236220	Full and Open with HUBZone Price Preference	\$100M - \$250M	Jan 24	Mar 26

# CONSTRUCTION PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-23-R-0069	MDA Campus Von Braun IV, Ground Test Facility Infrastructure, Redstone Arsenal Data Center for the Missile Defense Systems. Convert 163,466 SF of existing administrative space five-story concrete and structural steel building. New construction includes a 1,722 SF exterior stairwell and a 14,138 SF one-story building expansion to house electrical gear for the new data center.	236220	Full and Open with HUBZone Price Preference	\$120M - \$150M	Apr 24	Dec 25
W91278-23-R-0119	DHA program Support to provide (O&M) services for the buildings associated with Weed Army Community Hospital (WACH) at Ft. Irwin, California. USACE is seeking a contractor that can provide O&M, incidental repair, and minor construction for medical/healthcare and their support facilities in a continuous and satisfactory condition on a 24 hour a day basis, 7 days per week, 365 days per year, fully staffed around the clock. The work requirements include preventive, predictive, unscheduled, and emergency maintenance of all facility systems and components including architectural, mechanical, electrical, and instrumentation. Contractors will require extensive knowledge of the technical requirements, code and accreditation compliance, and patient-related risk.	236220	Full and Open with HUBZone Price Preference	\$5M - \$13M	Dec 23	Dec 28
W91278-23-R-0131	Roof Replacement Stennis Space Center, MS. USACE anticipates removing and replacing the roof at building 9101, located at SSC. Project will include removing the existing 300,000 SF metal roof system, replacing it with a new metal roof with a spray on roof coating. No ongoing activities at building 9101 can be interrupted for any reason and no roof openings will be allowed to exist overnight. The offeror will ensure that no debris or foreign objects can fall on any of the tenants of this building during construction.	238160	Full and Open with HUBZone Price Preference	\$10M - \$25M	OCT 23	Dec 25



# CONSTRUCTION PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-24-R-0010	USACE is seeking a contractor that can renovate three (3) existing aircraft hangars at MacDill AFB. The contractor must be able to provide all labor, materials, and equipment required to extend three KC-46-A aircraft hangars and alter their existing conditions to meet the specifications. The hangars must have corrosion control, tail door extensions, re-enforced foundation, structural steel frames, and the alteration work includes interior renovation to accommodate body fuel tank storage, plus increasing a variety of working maintenance areas. The work also includes the reconfiguration of existing fire suppression system, lighting and fall restraint system to accommodate the KC-46A aircrafts, along with other related improvements.	236220	Full and Open with HUBZone Price Preference	\$50M - \$90M	April-24	September-26
W91278-24-R-0013	The U.S. Army Corps of Engineers, Mobile District is seeking a contractor able to construct a Research Lab along with associated facilities in Auburn, Al. The research facility will be for the United States Department of Agriculture, National Soils Dynamic Laboratory. The existing USDA-ARS Auburn Lab and Office facility, and other facilities' will be relocated from its current location to another location within the park area. The facilities include laboratories, greenhouse, headhouse, administrative support offices, sample preprocessing, and model fabrication facilities. Parking area construction, site grading, and vegetation clearing, plus construct a two-story Main Lab / Office Building to the required specification, including meeting various other construction requirements.	236220	Full and Open with HUBZone Price Preference	\$25M - \$100M	March-24	February-26
W91278-23-R-0115	Consolidated Communications Facility, Patrick Space Force Base, FL. USACE seeking contractors to construct a 95,000 SF, three story Space communications facility. The proposed facility is the main communications hub at Patrick Space Force Base and critical to space launch mission.	236220	Full and Open with HUBZone Price Preference	\$25M - \$100M	Dec-23	Aug-26





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# CONSTRUCTION PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-23-R-0154	The U.S. Army Corps of Engineers, Mobile District, anticipates design and construction of approximately 5,500 sf replacement Working Dog Treatment Facility supporting military working dogs. The replacement Working Dog Treatment Facility will provide complete, preventive, diagnostic, dental and surgical care for Military Working Dogs (MWD). With clinical flow to accommodate modern veterinary practices. Supporting facilities include utilities, site improvements, parking, signage, antiterrorism force protection measures, demolition, and environmental protection measures.	236220	Full and Open with HUBZone Price Preference	\$5M - \$10M	February-24	October-24
W91278-23-R-0141	Mobile District is seeking a contractor for the Nanofiltration Water Treatment Plant project located in in Gautier, MS. The project is the construction of the Nanofiltration Water Treatment Plant housed within a new building on a new concrete pad adjacent to the City of Gautier's existing Ion Exchange Plant. The contractor will install underground piping, construct the building enclosure and the concrete pad, construct the clean-in-place system, and install the sodium hypochlorite system (disinfection) and the electrical components necessary to run the Nanofiltration plant.	237110	Full and Open with HUBZone Price Preference	\$1M - \$5M	December-23	September-25

# CONSTRUCTION PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-24-R-0024	<p>Commercial Vehicle Inspection Gate, Patrick Space Force Base, FL USACE is seeking a contractor that can design and constructing an entry control facility for large commercial vehicles to include a new Commercial Vehicle Inspection Facility, Gatehouse, Final Denial Barriers, Over-Watch, perimeter wall and modifications to Road Network. Construction will consist of reinforced concrete slabs &amp; foundations, structural steel, reinforced concrete walls, pre-engineered roof structure and Spanish style, clay S-tile roofs. Existing Anvil Road, Forest Lane, and State Road A1A roadways will be modified to meet current standards, including reconfiguration to include necessary acceleration /deceleration / turning lanes. The project will include all utilities, site improvements, pavements, communications infrastructure, active &amp; passive security infrastructure, cybersecurity, transfer switches and connections to an emergency power source and all other supporting infrastructure necessary for a complete and useable facility. This project includes demolition of two facilities building 935 (40 SM) &amp; building 953 (15 SM) for a total of 55 SM. The facility will be designed as permanent construction in accordance with Department of Defense Unified Facilities Criteria 1-200-01.</p>	237310	Small Business Set Aside	\$10M - \$25M	May-24	Apr-26
W91278-24-R-0026	<p>Final Denial Barriers South Gate at Patrick SFB, FL USACE is seeking a contractor to construct South Entry Control Point (ECP) that includes final denial barriers at the 45 SW South Entry Gate on S Patrick Drive; and at entrance to Marina Road; overwatch facility, cable barrier system along S Patrick, reconfiguration of the existing road network to accommodate traffic queuing, calming measures, signage, active, and passive barriers, curbs, sidewalk, site lighting, utilities and all other infrastructure for a complete and usable system fully compliant with UFC 4-022-01 Security Engineering: Entry Control Facilities, and Access Control Point</p>	237310	Small Business Set-Aside	\$10M - \$25M	Sep-24	Nov-25



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# CONSTRUCTION – MILCON

Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
Ship Simulator, ERDC	SB	<\$10M	2nd Qtr FY24
Military Pavements Repair, ERDC	SB	<\$10M	2nd Qtr FY24
KC-46A Apron & Hydrant Fueling Pits, MacDill AFB	UR	>\$50M	2nd Qtr FY24
Engineer Research & Development, Redstone	SB	<\$10M	2nd Qtr FY24
Final Denial Barriers, South Gate, Patrick SFB	SB	<\$15M	2nd Qtr FY24
Commercial Vehicle Inspection Gate, Patrick SFB	SB	<\$15M	2nd Qtr FY24



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# CONSTRUCTION – MILCON

Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
Controls, Electronics, Integration Lab, Redstone	SB	<\$10M	2nd Qtr FY24
Ground Test Facility Infrastructure, Redstone	UR	>\$100M	2nd Qtr FY24
Substation, Redstone	UR	<\$50M	2nd Qtr FY24
MSIC Backup Power Generation, Redstone	SB	<\$10M	2nd Qtr FY24
Projectile Penetration Facility, ERDC	SB	<\$20M	2nd Qtr FY24
Physics Lab, Redstone	UR	<\$50M	2nd Qtr FY24
KC-46A Hangars #1, #4, & #5, MacDill AFB	UR	>\$50M	2nd Qtr FY24





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# CONSTRUCTION – MILCON

Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
AMC Warehouse, Redstone	UR	>\$50M	3rd Qtr FY24
SOF Small Arms Range, Hurlburt	UR	<\$50M	3rd Qtr FY24
DLA Base Logistics Building, Hurlburt	SB	<\$10M	3rd Qtr FY24
KC - 46A AC Maintenance Facility Addition, MacDill AFB	SB	<\$10M	3rd Qtr FY24
KC-46A ADAL Flight Simulator, MacDill AFB	SB	<\$10M	3rd Qtr FY24
SOF Joint MISO Web-Operations Center, MacDill AFB	UR	<\$100M	3rd Qtr FY24
T-7A Hush House Pad, Columbus AFB	SB	<\$10M	4th Qtr FY24
Barracks, Eglin AFB (Camp Bull Simons)	UR	<\$100M	4th Qtr FY24



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# CONSTRUCTION – MILCON

Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
LRSO Hardware Software Development Test Facility, Eglin AFB	SB	<\$15M	1st Qtr FY25
AFSOC Operations Center, Hurlburt	SB	<\$15M	1st Qtr FY25
ADD/ALTER Test Cell Bay, Arnold AFB	SB	<\$25M	1st Qtr FY25
KC-46A Supplies and Eqpt Whse, MacDill AFB	SB	<\$10M	1st Qtr FY25
KC-46A ADAL Aircraft General Purpose Shop, MacDill AFB	SB	<\$10M	1st Qtr FY25
KC-46A Gen Purpose Whse, MacDill AFB	SB	<\$10M	1st Qtr FY25
ADAL Installation ACP Gate 2, Arnold AFB	SB	<\$20M	1st Qtr FY25



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# CONSTRUCTION – MILCON

Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
T-7A Egress Shop, Columbus AFB	SB	<\$10M	2nd Qtr FY25
T-7A Allied Support, Columbus AFB	SB	<\$10M	2nd Qtr FY25
Phillips Pkwy Haul Route B20201, Cape Canaveral	SB	<\$20M	2nd Qtr FY25
Wastewater Force Main, Cape Canaveral	SB	<\$10M	2nd Qtr FY25
Instl Red Pwr Dist At SWSA, Cape Canaveral	SB	<\$10M	2nd Qtr FY25
Instl Wtr Main ICBM Rd, Cape Canaveral	SB	>\$10M	2nd Qtr FY25
Component Rebuild Shop, Anniston	UR	>\$500M	4th Qtr FY25
KC-46A ADAL MX Hangar #2 & MX Hangar #3, MacDill AFB	UR	<\$50M	4th Qtr FY25



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# HYDROPOWER PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-24-R-0002	Fabrication and Delivery of Demopolis Lock Lower Miter Gates and Spare Parts. Located at Black Warrior-Tombigbee (BWT) Project Office in Tuscaloosa, AL. Mobile District is seeking a contractor able to supply and deliver a new set of lower miter gates for both Demopolis and Coffeeville Locks plus additional spare parts and components. The requirement is for fabricated large steel gates and mechanical parts processed by cutting, welding, forging, casting, and machining. The contractor is required to include painting, marking, crating, and steel gate delivery by barge.	332312	Full and Open with HUBZone Price Preference	\$15M - \$20M	Jan-24	Jul-26



# CENTRAL & LATIN AMERICA

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-24-R-0011	<p>Aviation Fuel Storage Soto Cano Air Base Honduras. Construct an Aviation Fuel Storage Facility for use by U.S. Forces located at Soto Air Base in Honduras. All work shall conform to the requirements of the technical criteria listed within the design package that is included within the solicitation package. Work located at Soto Air Base requires compliance with all applicable U.S. Codes and standards to include applicable U.S. Department of Defense criteria such as United Facility Criteria and anti-Terrorist and Force Protection requirements.</p>	236220	Full and Open	\$30M-\$40M	Sep-24	Sep-25
W91278-24-R-0021	<p>USACE is seeking a contractor to provide support of small construction requirements in Peru. The contractor will provide “Best Value” for a Two-Phase source selection. In Phase One, Offerors will compete for the opportunity to submit proposals for Phase Two. In Phase One, an Offeror must submit certain specified information regarding the past performance of the prime contractor, past performance of the lead design firm, and overall management approach. Based on the results of Phase One, the Government will select no more than ten of the most highly rated Offerors to participate in Phase Two. In Phase Two, Offerors will compete to determine which Offeror will be awarded an IDIQ contract.</p>	236220	Full and Open	\$10M - \$25M	August-24	TBD



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# CONSTRUCTION – LATAM

Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
Aviation Fuel Facility Soto Cano, Honduras	UR	<\$50M	2 <sup>nd</sup> Qtr, FY24
SATOC – Repair and Minor Construction in Peru	UR	\$10M	2 <sup>nd</sup> Qtr, FY24
SATOC – Repair and Minor Construction for CSL Comalapa, El Salvador	UR	\$10M	2 <sup>nd</sup> Qtr, FY24
Port of Callao Construction Peru Naval Base Phase 1D Lima Peru	UR	<\$50M	2 <sup>nd</sup> Qtr, FY25



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# ENVIRONMENTAL REMEDIATION

Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
American Creosote Works (ACW) Pensacola Superfund Site Remediation, Pensacola, FL	SB	<\$50M	1 <sup>st</sup> /2d Qtr, FY24
Escambia Superfund Site Remediation, Pensacola, FL	SB	<\$50M	2d/3d Qtr, FY24



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# 8(A) PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-23-R-0137	O&M Government Owned Facilities and Equipment Irvington, Al. The offeror shall provide equipment operation, grass mowing, cleaning, refuse removal, landscape maintenance, and beach water testing designed to support the USACE employees located at the Irvington Site Office in in Irvington, Al.	561720	8(a) SATOC	<=\$250K	Oct 23	Oct 27
W91278-23-R-0149	Base-wide Environmental and Sustainment Support (IDIQ) for Comprehensive USACE will require a contractor to provide for a full range of environmental, base support services, Installation Restoration, and Defense Environmental Restoration Program, and Sustainment, Restoration and Modernization Support (SRM) for customers of the U.S. Army Corps of Engineers, Mobile District.	562910	8(a) SATOC	\$4.5M	Sept 23	Aug 25
W91278-24-R-0009	SOF Human Performance Training Center located at Hurlburt Field, FL. USACE is seeking an 8(a) small business contractor able to construct a facility that will consist of foundation and floor slab, structural framing, insulated walls, sloped roofs, environmental control, fire detection and suppression and all necessary support. The functional areas include offices, classroom, cardiovascular and strength training areas, physical therapy, storage and an exterior multi-purpose training area, restrooms, and other areas which includes utilities, pavements, site improvements, communications, passive force protection and all other necessary support. DoD principles for high performance and sustainable building requirements will be included in the design and construction of the project in accordance with federal laws and Executive Orders.	236220	8(a) Competitive	\$10M - \$25M	Mar-24	Mar-25



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# 8(A) PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-23-R-0019	Selma Alabama Station 14 Emergency Streambank and Shoreline Protection Project Seeking a contractor for the installation of articulated concrete mat, grading, paving, riprap, fencing, and sodding.	237990	8(a) SATOC	\$600K	May-23	Feb-24
W91278-23-R-0130	The scope of work for this project is to construct a 161 kV to 12.47 kV substation that includes step-down transformers, breakers, voltage regulators, control enclosure and capacitor banks, and provisions for future reliability improvements. This construction will be for approximately 0.95 miles of 161 kV transmission lines and 0.2 miles of 12.47 kV distribution lines. Relocate existing distribution lines to accommodate new lines. Construct approximately 10,155 linear feet of 12-inch natural gas line. The project supports the FY22 MILCON MSIC Materiel Exploitation Center project at Redstone Arsenal, Huntsville, AL.	237130	8(a) SATOC	\$10M - \$25M	Dec-23	Dec-24
W91278-23-R-0103	Remediation Services for Base wide Environmental and Sustainment Support (BEST) provide for a full range of environmental, base support services, Installation Restoration ( Defense Environmental Restoration Program (DERP) and Sustainment, Restoration and Modernization Support (SRM) for customers of the U.S. Army Corps of Engineers.	562910	8(a) SATOC	\$9.9M	Sept 23	Sept 27
W91278-24-R-0005	Environmental Health and Safety Support located at Fort Novosel, Alabama, and CONUS and/or OCONUS sites. Seeking a contractor to providing EHS Program support, including user-level administrative support, data management, tracking, configuration management, routine updates, operational support, training, and ongoing reporting in the Army Safety Management Information System 2.0 (ASMIS 2.0). The work will include general application support, system management, operations & maintenance, cybersecurity, and training in support the Army's EHS system.	541519	SB Set-Aside	\$49M	Oct-24	Oct-29





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# 8(A) PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-23-R-0142	USACE is seeking a capable contractor able to support of specific data processing, data entry, information management, specialized programmatic and analysis support, and scientific and technology support services. The contractor may be required to perform tasks on-site at a government facility or at its own facilities. Individual task orders (TOs) will be negotiated for specific requirements. The contractor shall provide all personnel, supervision, and other items and services necessary to provide scientific and technical and Information Management/Information Technology (IM/IT) services.	518210	8(a) Competitive	\$7M - \$10M	Apr-24	Apr-29
W91278-23-R-0087	Repair Electrical Z Line and Install Water Mains: Cape Canaveral Space Force Station, FL. Install 41,505 linear feet of new high-density polyethylene (HDPE) potable water mains, with booster pumps with variable frequency drive (VFD) motors and controls and isolation valves, to provide looped water systems to the Integrate-Transfer-Launch (ITL) and north areas at CCSFS.	237110	8(a) SATOC	\$8M	Oct 23	Sept 24
W91278-23-R-0102	Landscaping Services Okatibbee Lake, MS. The purpose of this contract is for the Contractor to provide all the general management, supervision, labor, and equipment to maintain the U.S. Army Corps of Engineers project sites along the Okatibbee Lake. In addition, the contractor is to provide certain equipment, materials, and parts. The project is located north of Meridian Mississippi in Lauderdale and Kemper Counties.	561730	8(a) SATOC	\$1.9M	Sep-23	Sep-24



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# DEFENSE HEALTH AGENCY O&M PROGRAM

Solicitation Number	Project Description	NAICS	Set Aside	Value	Estimated Contract Award Date	Estimated Contract End Date
W91278-22-R-0016	Two Phase Design-Build and Construction IDIQ for DHA Program Pacific Regio. This will be for a Multiple Award Task Order Contract and the offeror is provide design build, repair and construction of medical facilities, laboratories, and their support facilities in a satisfactory condition. The intent of the design build construction contracts is to provide a quick response for performing repair and minor construction relating, but not limited, to the architectural, mechanical, electrical, instrumentation, security and safety areas of military healthcare and research laboratory facilities in a cost-effective manner.	236220	Full and Open with HUBzone Price Preference	< \$105M	Dec 23	Dec 28
W91278-23-R-0111	Operation and Maintenance (O&M) of Government-Owned Facilities and Equipment Alabama River Lakes (ARL), Hayneville, AL. The Contractor shall provide all personnel, planning, supervision, administration, labor, equipment, materials, supplies, repairs, and replacement or repair parts required to maintain Government owned facilities and equipment on the Alabama River Lakes Project. These facilities include; 6 Class A campgrounds, 38day use/land water access areas, 9 Multi-purpose Areas, 3 Visitor Centers/museum, 9 maintained but undeveloped Natural Resource areas, 2 Contractor maintenance Compounds, along with a Resource management Office and other associated operational facilities that include offices, shops, and storage sheds.	561210	Small Business Set Aside	\$35m - \$45M	June-24	May-29

# CONSTRUCTION – MEDICAL

Project	Set-Aside Category	Est. Award Value	Projected Advertise Date
DHA/MEDCOM 2 Phase D-B MATOC	Northeastern UR & SDVOSB Southeastern UR & 8(a) Western UR & SDVOSB Central UR & SDVOSB Pacific UR & SBSA	\$249M (five pools, five geographic regions); each pool with SB reserve	Oct 23 – Apr 24
DHA/MEDCOM Operations and Maintenance	Oahu UR & SB East of Mississippi UR & SB West of Mississippi UR & SB Texas UR & SB California UR & SB  “C” Contracts	\$100 - \$249M (five pools, five geographic regions); each pool with SB reserve  \$8 - \$90M (21 contracts, 1 per installation)	Oct 23 – Jun 24
James A. Haley Veterans Hospital, Tampa FL Spinal Cord Injury Addition  2 Phase D-B	UR	>\$250M	Calendar Year 26



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# MILCON PROJECTS

Project Name	Installation	Estimated Value	Schedule Award Date
Crash & Fire Rescue Station	Tyndall AFB	\$27M - \$50M	30-Jun-24
Airman Leadership School	Eglin AFB	\$4M - \$9M	28-Mar-24
Deployment Center & Flightline Dining & AFFES in Zone 2	Tyndall AFB	\$27M - \$50M	30-Aug-24
Engineer Research & Development	Redstone Arsenal	\$4M - \$9M	30-Jun-24
Controls& Electronics& Integration Lab	Redstone Arsenal	\$4M - \$9M	30-Jun-24
Enlisted Unaccompanied Personnel Housing	Honduras	\$4M - \$9M	30-Jun-24
Military Pavements Repair	ErDC	\$4M - \$9M	30-Jun-24
ERDC Ship Simulator	ErDC	\$4M - \$9M	30-Jun-24
Working Dog Treatment Fac Veterinary Clinic	Eglin AFB	\$4M - \$9M	28-Mar-24
Missile & Space Intel Ctr AAF Phase 2	Redstone Arsenal	\$135M - \$170M	29-Mar-24
Construct Range Road By-Pass D-51	Eglin AFB	\$4M - \$9M	29-Mar-24
Consolidated Communications Center	Patrick SFB	\$90M - \$100M	12-Apr-24
SOF Human Performance Training Center	Hurlburt "Field	\$5M - \$15M	15-May-24
Commercial Vehicle Inspection Gate	MacDill AFB	\$10M - \$25M	30-Jun-24



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# MILCON PROJECTS

Project Name	Installation	Estimated Value	Schedule Award Date
Projectile Penetration Repair Facility	ERDC	\$15M - \$35M	30-Jun-24
Underground Electrical Distribution System	Cape Canaveral	\$4M - \$9M	30-Jun-24
Aircraft Engine Test Building	Fort Novosel	\$4M - \$9M	4-Sep-24
AMTC Phase 3	Eglin AFB	\$27M - \$50M	31-Jan-04
Final Denial Barriers, South Gate	Patrick SFB	\$5M - \$15M	29-Mar-24
T7A Ground Based Training System Facility	Columbus AFB	\$27M - \$50M	12-Apr-24
T7A Unit Maintenance Training Facility	Columbus AFB	\$5M - \$15M	18-Apr-24
KC-46A AC Maintenance Facility Addition	MacDill AFB	\$4M - \$9M	24-May-24
ADAL Base Logistics Building 90639	Hurlburt "Field	\$4M - \$9M	30-Jun-24
KC-46A Fuel Cell Hangar #5	MacDill AFB	\$15M - \$35M	30-Jun-24
KC-46 Corrosion Control Hangar #1	MacDill AFB	\$15M - \$35M	30-Jun-24
KC-46A Maintenance Hanger #4	MacDill AFB	\$27M - \$50M	30-Jun-24
Aviation Fuel Storage Facility	Honduras	\$10M - \$45M	30-Jun-24
Commercial Vehicle Inspection Gate	Patrick SFB	\$10M - \$35M	30-Jun-24
KC-46A Apron & Hydrant Fueling Pits	MacDill AFB	\$40M - \$70M	24-May-24





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# MILCON PROJECTED PROJECTS

Project Name	Installation	Estimated Value	Schedule Award Date
Barracks	Eglin, AFB	\$80M - \$100M	31-Oct-24
T-7A Allied Support	Columbus, AFB	\$1M - \$5M	25-Apr-25
361st ISRG Miss Operation Facility	Hurlburt Field	\$25M - \$35M	13-Dec-24
Add & Alter Test Cell Ray Building 880	Arnold, AFB	\$10 - \$25	31-Jan-25
Construction 10MW Generation Plant and Microgrid	Fort Novosel	\$21M - \$27M	31-Aug-25
Physics Lab	Redstone Arsenal	\$40M - \$50M	30-Dec-24
Airfield Runway Asphalt Overruns	Redstone Arsenal	\$1M - \$5M	30-Dec-24
MSIC Backup Power Generator	Redstone Arsenal	\$10 - \$25	30-Dec-24
Nitrogen Conversion Facility	Arnold, AFB	\$5M - \$10M	30-Apr-25
Water Distribution Loop	Patrick, AFB	\$5M - \$10M	30-Jun-27
Substation Installation	Redstone Arsenal	\$35M - \$55M	30-Dec-24
Ground Test Facility Infrastructure	Redstone Arsenal	\$140M - \$165M	30-Dec-24
AMC Warehouse	Redstone Arsenal	\$35M - \$55M	30-Dec-24
T-7A HUSH House Pad	Columbus, AFB	\$1M - \$5M	25-Oct-24
Camp Bull Simmons Child Development Center	Eglin, AFB	\$25M - \$35M	31-Oct-24
AFSOC Operations Center	Hurlburt Field	\$10 - \$25	6-Dec-24
Install Emergency Generator Morell OPS	Patrick, AFB	\$1M - \$5M	15-Jan-25
KC-46A ADAL Flight Simulator Training	MacDill, AFB	\$5M - \$10M	15-Jan-25
LRSO Hardware Software Development Test Facility	Eglin, AFB	\$10 - \$25	19-Jan-25
KC-46A Supplies and Equipment Warehouse	MacDill, AFB	\$1M - \$5M	1-Feb-25
KC-46A ADAL Aircraft General Purpose Shop	MacDill, AFB	\$1M - \$5M	15-Mar-25
ADAL Installation ACP Gate 2	Arnold, AFB	\$10 - \$25	24-Mar-25



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# FY 25 – FY 27 MILCON PROJECTED PROJECTS

Project Name	Installation	Estimated Value	Schedule Award Date
17A Egress Shop	Columbus, AFB	\$1M - \$5M	25-Apr-25
Construction Industry Water Supply Steam	Arnold, AFB	\$1M - \$5M	25-May-25
Construction Phillips Parkway Haul Rt Building 20201	Cape Canaveral	\$10 - \$25	9-Jun-25
Installed Red Power Distribution At SWSA	Patrick, AFB	\$5M - \$10M	17-Jun-25
Install Water Main Al ICBM Road	Patrick, AFB	\$10 - \$25	17-Jun-25
Install Waster Water Force Main	Patrick, AFB	\$1M - \$5M	16-Jun-25
ADAL General Purpose MX Hanger #2	MacDill, AFB	\$10 - \$25	2-Pct-2026
KC-46A ADAL A/C Maintenance Hanger #3	MacDill, AFB	\$21M - \$27M	1-Oct-25
Water Tank Storage	Columbus, AFB	\$10 - \$25	8-Dec-25
Access Control Point	Anniston, AD	\$35M - \$55M	8-Dec-25
Vehicle Paint Shop	Anniston, AD	\$25M - \$35M	8-Dec-25
KC-46A General Purpose Warehouse	MacDill, AFB	\$5M - \$10M	15-Dec-25
KC-46A A/C SE Shipping & Storage Facility	MacDill, AFB	\$1M - \$5M	15-Jan-26
Replace General Purpose Warehouse	Anniston, AD	\$25M - \$35M	30-Jan-26
ACE EMSO Superiority Complex	Eglin, AFB	\$140M - \$165M	30-May-26
F-35A Developmental & Operational Test Building 64	Eglin, AFB	\$10 - \$25	1-Jun-26
F-35A Developmental Test 2-Bay Maintenance Hanger	Eglin, AFB	\$40M - \$50M	15-Jun-26
F-35A Developmental & Operational Test 2-Bay Hanger	Eglin, AFB	\$40M - \$50M	1-Jul-26
Child Developmental Center	Eglin, AFB	\$25M - \$35M	7-Aug-26
Guided Missile Maintenance Building	Anniston, AD	\$10 - \$25	15-Mar-27
Lab and Test Building	Redstone Arsenal	\$80M - \$100M	14-Jun-27
SOF Joint Mission Web Operations Center	MacDill, AFB	\$80M - \$100M	30-Sep-27
Tactical Equipment Maintenance Facility	Honduras	\$10 - \$25	30-Sep-25



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# FY 25 + OUTYEAR O&M PROJECTS

Project Name	Installation	Estimated Value	Schedule Award Date
Hangar Renovation T7 Building 452	Columbus, AFB	\$10M - \$25M	1-Oct-24
Convert Hangar 4 to Wash Rack Building 454	Columbus, AFB	\$5M - \$7M	7-Oct-24
Renovate 50th Flying Training Squadron Building 216	Columbus, AFB	\$10M - \$25M	21-May-25
Add & Alter Paint Barn Decontamination Building 406	Columbus, AFB	\$5M - \$7M	21-May-25
Renovate Environmental Engineer Research Facility Building 3297	ERDC	\$1M - \$5M	29-Oct-24
HVAC & Sprinkler Install Building 3051 Hanger #1	EADIC	\$350K - \$900K	30-Oct-24
Natural Infrastructure Lab	ERDC	\$1M - \$5M	31-Jan-25
Modernize 4500 Block HVAC	Fort Novosel	\$35M - \$55M	30-May-25
Repair Transient Training Barracks AIT Building 6103	Fort Novosel	\$10M - \$25M	30-May-25
Repair Transient Training Barracks AIT Building 6104	Fort Novosel	\$10M - \$25M	30-May-25
Repair Lake Tholocco Dam	Fort Novosel	\$1M - \$5M	30-Jun-25
Pavement Repairs	Fort Novosel	\$1M - \$5M	30-Jun-25
SOUTHCOM HQ Pedestrian Gate and Crosswalk	Homestead Miami	\$350K - \$900K	15-Mar-25
CENTCOM RF Shielding	MacDill, AFB	\$1M - \$5M	15-Mar-25
SOUTHCOM HQ Marine Force South Renovation	Miami, FL	\$1M - \$5M	15-Mar-25
FTFA 20CB44-B965 Maritime Operation Complex	Eglin, AFB	\$1M - \$5M	12-Jun-26
Repair Transient Training Barracks AIT Building 6102	Fort Novosel	\$10M - \$25M	30-Jun-27
Repair Transient Barracks AIT Building 6101	Fort Novosel	\$10M - \$25M	30-Jun-27
Restore CDC Building 8938	Fort Novosel	\$7 M- \$18M	30-Jun-27
Restore Building 113 Aviator's Landing	Fort Novosel	\$7 M- \$18M	30-Jun-27
Repair Barracks Buildings 8351& 8352 & 8353	Fort Novosel	\$7 M- \$18M	30-Sep-28
Repair Building 4301 Replace HVAC	Fort Novosel	\$7 M- \$18M	30-Jun-29



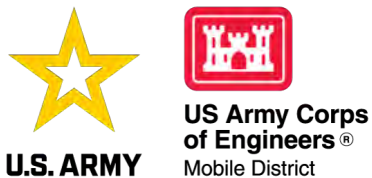
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# FY 24 O&M PROJECTS

Project Name	Installation	Estimated Value	Schedule Award Date
Sanitary Sewer Repairs	Anniston AD	\$5M - \$9M	31-Jan-24
Waterline Tie-In to City of Oxford	Anniston AD	\$1M - \$5M	29-Feb-24
Stormwater Erosion Control OB & OD	Anniston AD	\$5M - \$9M	15-Mar-24
Building 362 & Building 32 SRM Repairs	Anniston AD	\$1M - \$5M	30-Mar-24
Building 619 Dock Repairs	Anniston AD	\$1M - \$5M	29-Apr-24
Industrial Waste Force Main Replacement	Anniston AD	\$5M - \$9M	31-Jul-24
Repair and Modernize Building 513 DPM Storage and Kitting	Anniston AD	\$5M - \$9M	1-Sep-24
Replace Clyde Crane	Anniston AD	\$5M - \$9M	1-Sep-24
Remote Site Instrumentation Site D-6	Eglin AFB	\$1M - \$5M	19-Jan-24
Replace Sea Wall	Eglin AFB	\$1M - \$5M	8-Mar-24
Weapons Research Experimentation Control Center	Eglin AFB	\$5M - \$9M	20-Jun-24
Biosyn Renovation	ERDC	\$5M - \$9M	26-Sep-24
Demolition Lanes 3 & 4	Fort Novosel	\$1M - \$5M	30-Jan-24
Repair Building4504	Fort Novosel	\$5M - \$9M	30-Mar-24
Repair Barracks Building 8354 8355 and 8356	Fort Novosel	\$7M - \$12M	31-Jul-24
Repair Aircraft Park Ramp with Concrete	Fort Novosel	\$7M - \$12M	30-Aug-24
Construct Crash Rescue Fire Station	Fort Novosel	\$5M - \$9M	11-Sep-24
Repair Building 4504 Includes HVAC	Fort Novosel	\$1M - \$5M	30-Sep-24
Helipads & Lights Hanchey	Fort Novosel	\$5M - \$9M	30-Sep-24
Fire Alarm Building 857	Gunter AFB	\$350K - \$950K	19-Mar-24
Renovate Dorm Building 90369	Hulbert Field	\$30M - \$36M	8-Jun-24
Repair Swimming Pool	Key West, FL NAS	\$1M - \$5M	30-Sep-24
SOUTHCOM HQ UPS Design & Construction	Miami, Fl	\$1M - \$5M	30-Sep-24
MSIC AHU Replacement DSN	Redstone Arsenal	\$1M - \$5M	7-Jun-24
Sparkman Center Security Enhancements	Redstone Arsenal	\$1M - \$5M	30-Sep-24
Renovate Buildings 3776 & 3779	Redstone Arsenal	\$350K - \$950K	30-Sep-24



# ON GOING MARKET RESEARCH

Project Title	Project Description	NAICS	Location	Estimated Value
Shock Applied Impact Laboratory	Seeking Small Business Contractors to perform Laboratory projects involving 6,000 square foot 1-story facilities w/concrete foundations, pre-engineered steel frame structural systems, insulated metal panel system, metal stud w/gypsum wall board walls, sloped metal roof system with insulation, and interior utilities (elect, fire suppression, plumbing and HVAC) to house firing instrument equipment for indoor experiments in high bay, control/office, unisex restrooms, lapping room, build room, mezzanine storage area, and communication area. Site improvements include landscaping, pavement, retention ponds, extended utilities, and all necessary support.	236220	Eglin, AFB	\$2.5M - \$7.5M
Defense Health Agency Program	Seeking Small Business Contractors able to perform O&M and Repairs within MEDCOM Program. The contractors must have a thorough understanding of and experience in complying with current codes and standards established by applicable accrediting Authorities Having Jurisdiction (AHJ) and The Joint Commission (TJC), the Association for Assessment and Accreditation of Laboratory Animal Care (AAALAC), as well as other applicable industry medical codes and standards governing the operation of a medical facilities and laboratories published by the National Fire Protection Association (NFPA). Small business contractors should be able to meet special requirements within a demanding work environment and willing to take risks performing work that may impact patient health and safety standards in exposing their own workers to toxins or infectious diseases. Extensive knowledge of functional operations of laboratory facilities and related equipment, facility support systems, and building structures associated with the facilities described within the MEDCOM program.	236220	Various Locations Thought the U.S. And Pacific Region	TBD



# ON GOING MARKET RESEARCH

Project Title	Project Description	NAICS	Location	Estimated Value
Dredging	<p>The U.S. Army Corps of Engineers, Mobile District, anticipates several dredging acquisitions during the future years. The USACE is seeking Small Business Contractors able to perform maintenance dredging of local and neighbor states inland river systems, coastal harbor rivers, and bays. Future acquisitions also involves rental and / or unit price dredging equipment for different size categories of dredges and for different types of dredges. The required minimum pump discharged diameters will be between 24” and 30” inches, measured from the inside diameter of the discharge side of the main dredge pump. The minimum horsepower applied to the main pump of 2400 / 5000 hp respectively. Additional requirement will be for trailing suction hopper dredges with a minimum hopper capacity of 3600 cubic yards. Small Business Contractors must manage a crew or staff and provide support equipment; such as, pipelines, booster pumps, tugs, tangle chains, and various floating plants, or other related supply items that would normally be expected to support dredging operations.</p>	237990	Various Locations	\$2.5M - \$245M
Disposal of Dredging Material	<p>The U.S. Army Corps of Engineers, Mobile District is seeking Small Business Contractors who can perform work consisting of dike raising, excavation, leveling, and stacking material, hauling out dried material, dewatering ditches, and constructing and installing weirs. Additional work includes constructing earthen berms in coastal waters, transporting material to coastal waters for marsh construction, construction of rock levees, and re-establishing small channels by snagging or mechanical/hydraulic dredging.</p>	237990	Alabama along the Black Warrior Tombigbee Waterway and the Alabama River Lakes Waterway.	\$45M - \$50M



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# MOBILE DISTRICT

# CURRENT AND PAST SMALL BUSINESS GOALS

Small Business	Service-Disabled Small Business	Service-Disabled Veteran Owned Small Business	Women Owned Small Business	HUBZone Small Business
30%	15%	4%	4%	5.77%

## FY24 Small Business Execution

As of: 19-Mar-24

	Small Business			SDB			WOSB			SDVOSB			HUBZone			US Business \$
	\$	Goal	% Achieved	\$	Goal	% Achieved	\$	Goal	% Achieved	\$	Goal	% Achieved	\$	Goal	% Achieved	
SAM	\$1,627,351,775	30.00%	27.45%	\$754,964,481	15.00%	12.73%	\$185,852,309	4.00%	3.13%	\$175,790,469	4.00%	2.96%	\$342,290,878	5.77%	5.76%	\$5,929,125,004

Within 25% of the Goal

Within 50% of the Goal

Below 50% of the Goal

Below 25% of the Goal

## FY23 Small Business Execution

Ending On 30-Sep-23

	Small Business			SDB			WOSB			SDVOSB			HUBZone			US Business \$
	\$	Goal	% Achieved	\$	Goal	% Achieved	\$	Goal	% Achieved	\$	Goal	% Achieved	\$	Goal	% Achieved	
SAM	\$589,153,244	27.00%	36.29%	\$297,561,678	13.00%	18.33%	\$67,243,215	5.00%	4.14%	\$49,916,282	5.00%	3.08%	\$119,202,542	5.77%	7.14%	\$1,623,256,899

Within 25% of the Goal

Within 50% of the Goal

Below 50% of the Goal

Below 25% of the Goal



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# FY 24 TOP 5 SMALL BUSINESS NAICS

NAICS Description	SB Dollars
236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$6,576,001
237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$604,448
541330 - ENGINEERING SERVICES	\$4,551,696
561210 - FACILITIES SUPPORT SERVICES	\$27,235,075
562910 - REMEDIATION SERVICES	\$882,460

NAICS Description	SDB Dollars
115310 - SUPPORT ACTIVITIES FOR FORESTRY	\$308,169
237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$92,620
483211 - INLAND WATER FREIGHT TRANSPORTATION	\$232,000
531120 - LESSORS OF NONRESIDENTIAL BUILDINGS (EXCEPT MINIWAREHOUSES)	\$245,886
541330 - ENGINEERING SERVICES	\$312,018

NAICS Description	SDVOSB Dollars
115310 - SUPPORT ACTIVITIES FOR FORESTRY	\$308,169
237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$92,620
483211 - INLAND WATER FREIGHT TRANSPORTATION	\$232,000
531120 - LESSORS OF NONRESIDENTIAL BUILDINGS (EXCEPT MINIWAREHOUSES)	\$245,886
541330 - ENGINEERING SERVICES	\$312,018



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# FY 24 TOP 5 SMALL BUSINESS NAICS

NAICS Description	WOSB Dollars
<b>236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION</b>	<b>\$2,411,543</b>
<b>237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION</b>	<b>\$92,620</b>
<b>541330 - ENGINEERING SERVICES</b>	<b>\$332,823</b>
<b>541720 - RESEARCH AND DEVELOPMENT IN THE SOCIAL SCIENCES AND HUMANITIES</b>	<b>\$235,917</b>
<b>562910 - REMEDIATION SERVICES</b>	<b>\$59,949</b>

NAICS Description	HUBZone Dollars
<b>236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION</b>	<b>\$6,789,622</b>
<b>237310 - HIGHWAY, STREET, AND BRIDGE CONSTRUCTION</b>	<b>\$39,470</b>
<b>237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION</b>	<b>\$604,448</b>
<b>335999 - ALL OTHER MISCELLANEOUS ELECTRICAL EQUIPMENT AND COMPONENT MANUFACTURING</b>	<b>\$0</b>
<b>561210 - FACILITIES SUPPORT SERVICES</b>	<b>\$1,269,366</b>



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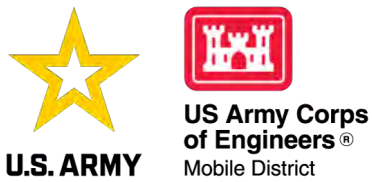
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# DISTRICT'S OUTREACH & SAD DIVISION AND SUPPORTING AGENCY EVENTS

<b>DATE</b>	<b>Districts / Agencies</b>	<b>Event Title</b>	<b>Location</b>
7-8 March 2024 07:00 am to 03:00 pm	2024 Emerald Coast Post Industry Day	2024 SAME ECP Industry Day & Golf Tournament	Hilton Garden Inn Fort Walton Beach, 1297 Miracle Strip Parkway, Fort Walton Beach, FL, United States
April 23 - 24, 2024	SAME's Panama City Post Industry Day All Districts	SAME American Military Engineers All USACE Districts	Holley Center Florida State University Campus Panama City (4750 Collegiate Dr., Panama City, FL)
22-20 Nov 2024	USACE's Small Business Districts	SAME Small Business Industry Day	New Orleans, LA

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# DISTRICT'S OUTREACH & SAD DIVISION AND SUPPORTING AGENCY EVENTS

<b>DATE</b>	<b>Districts / Agencies</b>	<b>Event Title</b>	<b>Location</b>
10-11 April 24	Hosted by U.S. Small Business Administration	<b>Connecting Businesses with Contracts</b> <b>19th Annual "Connecting Businesses with Contracts" Business Development and Procurement Conference</b>	<b>Southern University in Baton Rouge A&amp;M Collage Campus</b> <b>E. Street Baton Rouge LA 70807</b>

**The purpose of this conference described above is to provide training and assistance to the small business community including small businesses, woman-owned small businesses, small disadvantaged businesses, 8(a) certified firms, HUBZone certified firms, and Veteran-Owned (including Service-Disabled Veteran owned) small businesses and to link these various small businesses with Federal, State and Municipal procurement agents and Prime Contractors. Conducted in conjunction with the Southern University Ag Center and the Louisiana Small Business Development Center (LSBDC) at Southern University.**



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# DISTRICT'S OUTREACH & SAD DIVISION AND SUPPORTING PARTNER EVENTS

<b>DATE</b>	<b>Small Business Event</b>	<b>Event Title</b>	<b>Location</b>
<b>29 APRIL 2024 01:00 Pm to 03:00 pm ET</b>	<b>Brasfield&amp; Gorrie</b>  Registration Link: <a href="https://equip.brasfieldgorrie.com/">https://equip.brasfieldgorrie.com/</a>	<b>EQUIP Small Business Networking and Outreach Event</b>	<b>2999 Circle 75 Pkwy Atlanta, GA 30339</b>

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# GOVERNMENT BUSINESS

Home Search Data Bank Data Services Help



Official U.S. Government Website  
100% Free

## The Official U.S. Government System for:

### Contract Opportunities

(was fbo.gov)

### Contract Data

(Reports ONLY from fpds.gov)

### Wage Determinations

(was wdol.gov)

### Federal Hierarchy

Departments and Subtiers

### Assistance Listings

(was cfda.gov)

### Entity Information

Entities, Disaster Response Registry,  
Exclusions, and Responsibility/  
Qualification (was fapiis.gov) **NEW**

### Entity Reporting

SCR and Bio-Preferred Reporting

## Register Your Entity or Get a Unique Entity ID

Register your entity or get a Unique Entity ID to get started doing business with the federal government.

Get Started

Renew Entity



Check Entity Status

Already know what you want to find?



# USACE MOBILE SMALL BUSINESS OFFICE POINTS OF CONTACT

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Cell: 251-283-8465

**Mr. Cy C. Simon**  
Office of Small Business Programs  
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Office: 251-690-3579

**U.S. Army Corps of Engineers**  
Mobile District  
109 St. Joseph Street  
Room 3000D  
P.O. Box 2288  
Mobile, AL 36628-0001



/usacemobile



**Mobile District**  
**Small Business Office**

# VICKSBURG DISTRICT

Ms. Demetric Erwin

Deputy, Office of Small  
Business Programs  
Vicksburg District, MS



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# VICKSBURG DISTRICT PROCUREMENT OPPORTUNITIES

New Orleans District Small Business Industry Day

Name: Demetric Erwin

Title: Deputy for Small Business Programs

March 27, 2024



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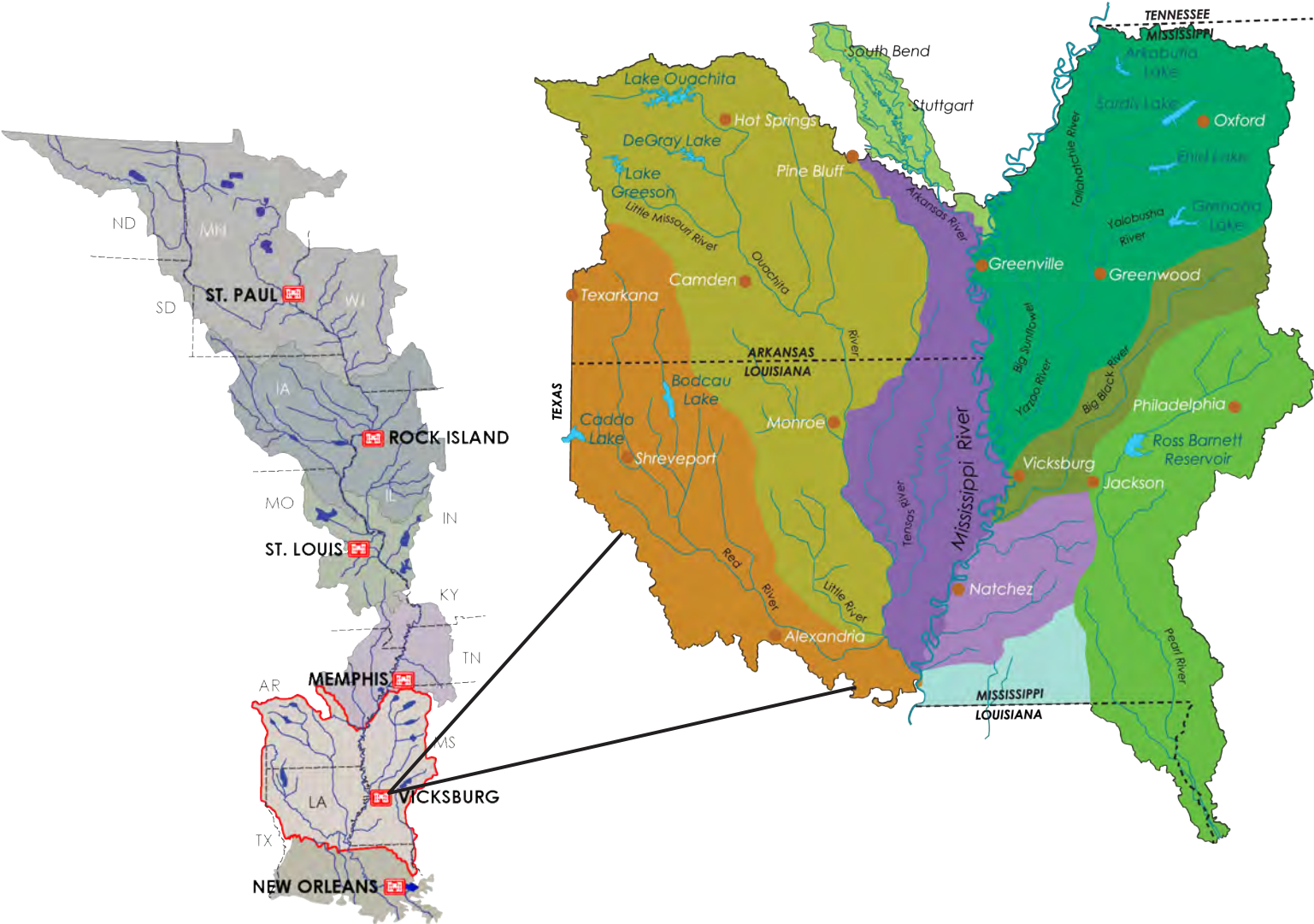
















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# VICKSBURG DISTRICT – WHAT WE DO



<b>Flood Risk Management</b>			
	2,122 miles of levees	478 flood control structures 29 pumping plants 10 flood control reservoirs	\$67.3M damages prevented (FY23) 4.9M acres protected (FY23)
<b>Navigation</b>			
	1,252 navigable channel miles	9 locks and dams 3 survey vessels 2 dredges	1 unique revetment plant 5 motor vessels
<b>Regulatory</b>			
		12 regional or programmatic permit types	2,140 completed actions (FY23)
<b>Recreation</b>			
	10 lakes	172 recreation sites	~8M annual visitors
<b>Hydropower</b>			
		3 plants	281k MWh avg. kilowatt hours of energy annually
<b>Contingency Operations Support</b>			
		Joint district teams	Multimillion-dollar FEMA assignments
<b>Environmental Stewardship</b>			
		476K acres forestry and wildlife land	30K acres reforested mitigation lands
<b>Emergency Operations</b>			
	2 tactical vehicles	8 missions supported (FY23)	52 personnel deployed (FY23)
<b>Interagency Support</b>			
	We collaborate with: FEMA, the Environmental Protection Agency, U.S. Fish and Wildlife Service, the Veterans Administration, and the U.S. Department of Agriculture, among others.		
<b>Water Supply</b>			
		11 water supply agreements	~300K acre-feet of storage





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# VICKSBURG DISTRICT MISSIONS



### Navigation



### Emergency Operations



### Contingency Operations Support



### Recreation



### Water Supply



### Regulatory



### Ecosystem Restoration



### Hydropower



### Infrastructure Design & Construction



### Flood Risk Management





# TYPES OF WORK

## CONSTRUCTION

## ENGINEERING SERVICES

## OTHER SERVICES





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# SMALL BUSINESS PROGRAM ACCOMPLISHMENTS



Category	FY 24 MVK Goal	FY 24 \$ Total Obligation \$84,294,123 as of 21 Mar	FY 24 %
Small Business	70.00%	\$84,452,852	100.19%
Small Disadvantaged Business	25.00%	\$35,853,040	42.53%
Women Owned Small Business	14.00%	\$19,606,546	23.26%
Service Disabled Veteran Owned Small Business	3.00%	\$ -62,987	-0.07%
HUBZone Small Business	15.00%	\$36,201,626	43.07%

### Top NAICS Codes:

**237990 -**

Other Heavy and Civil Engineering Construction

**541330 -**

Engineering Services

**561210 -**

Facilities Support Services







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# QUICK TIPS FOR MARKETING YOUR BUSINESS AND DOING BUSINESS WITH THE USACE VICKSBURG DISTRICT

- Register with System for Award Management (SAM): You must be registered in SAM to be awarded a contract from the Government. [www.sam.gov](http://www.sam.gov)
- Research our mission and what we buy, familiarize yourself with applicable procurement regulations and strategies.
- When marketing, emphasize your experience, past performance, and financial capability. Small Business size status does not override proven ability to perform successfully.
- Identify current procurement opportunities in your product or service area by visiting the SAM web site at [www.sam.gov](http://www.sam.gov) “W912EE”
- Respond to Sources Sought Notices
- Explore Subcontracting Opportunities <https://www.sba.gov/federal-contracting/contracting-guide/prime-subcontracting>





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# FY 24 HORIZONTAL CONSTRUCTION



\* Schedules and values may change based on availability of funding and other factors.

Project	Release Date	NAICS	Range	SBSA/ Unrestricted
<b>Delta Headwaters Project RP-17-01, Eight Riser pipes in Calhoun County, MS</b>	4 <sup>th</sup> Qtr	237990	b/w \$1M-\$5M	SBSA/TBD
<b>Delta Headwaters Project BS-17-01, Bank Stabilization in Tate County</b>	4 <sup>th</sup> Qtr	237990	b/w\$1M-\$5M	SBSA/TBD
<b>Delta Headwaters Project LD-21-01, Low Drop in Desoto County on Hickahala Creek</b>	4 <sup>th</sup> Qtr	237990	b/w\$1M-\$5M	WOSB





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# FY 24 HORIZONTAL CONSTRUCTION



\* Schedules and values may change based on availability of funding and other factors.

Project	Release Date	NAICS	Range	SBSA/ Unrestricted
<b>Warren County, MS, Bank Repair and Geotechnical Investigation and Monitoring for Vicksburg National Military Park (VNMP), Vicksburg, Mississippi</b>	3 <sup>rd</sup> Qtr	237990	b/w \$1M-\$5M	SBSA
<b>UYP Item 8/9 Water Control Structures Phase I</b> <small>Work will include land based sediment removal from Cassidy Bayou with hauling for disposal. Phase 2 will include barrel vault addition and repair/renewal of gate hardware including electric upgrades.</small>	4 <sup>th</sup> Qtr	237990	b/w \$1M-\$5M	SBSA
<b>2020 Ouachita River Basin P.L. 84-99 Bank Stabilization Rehab Project</b> <small>during the Spring of 2020, widespread rainfall over the Ouachita River Basin resulted in extensive flooding along the Ouachita River. The damage sustained during the high water event consists of river bank erosion that has damaged and seriously threatened the Ouachita River Levees. This will consist of Bank Stabilization Project and Levee Setback Project</small>	4 <sup>th</sup> Qtr	237990	b/w\$25M-\$100M	TBD
<b>UYP – Item 7C Phase 3 Bank Stabilization</b> <small>Item 7C is located just south Cowart, MS along the Tallahatchie River south of Sheley road. The construction feature of this item of work is bank stabilization at two locations. This work will consist of longitudinal peak stone toe dikes and bank stability along these two locations to stabilize the bank and keep from further bank erosion.</small>	1 <sup>st</sup> Qtr FY 25	237990	b/w \$5M-\$10M	SBSA
<b>UYP Item 8A Dredge Project</b> <small>Item 8A is located near Cowart, MS along the Tallahatchie River from the Lamb Fish Bridge (approximate river mile 237) upstream to approximate river mile 240. The construction feature of this item is dredging the Tallahatchie River.</small>	1 <sup>st</sup> Qtr FY 25	237990	b/w \$10M-\$25M	TBD





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# FY 24 HORIZONTAL CONSTRUCTION



\* Schedules and values may change based on availability of funding and other factors.

Project	Release Date	NAICS	Range	SBSA/ Unrestricted
<b>Channel Improvement – Togo Island Construction of new Stone Bendway Weirs</b>	4 <sup>th</sup> Qtr	237990	More than \$10M	TBD
<b>Channel Improvement – Delta Flood Damage Reduction Dike Construction of earthen dike</b>	4 <sup>th</sup> Qtr	237990	b/w \$1M-\$5M	SBSA
<b>Channel Improvement – 5 Year Stone MATOC for Dike Construction and Maintenance</b>	4 <sup>th</sup> Qtr	237990	More than \$10M	Unrestricted







U.S. ARMY

# FY 24 HORIZONTAL CONSTRUCTION

\* Schedules and values may change based on availability of funding and other factors.



Project	Release Date	NAICS	Range	SBSA/ Unrestricted
<b>Mississippi River Levees – Item 340-R Seepage Remediation in LA</b>	4 <sup>th</sup> Qtr	237990	b/w \$1M-\$5M	SBSA
<b>Mississippi River Levees – Item 393-R – Enlargement/Seepage Remediation in LA</b>	3 <sup>rd</sup> Qtr	237990	b/w \$5M-\$10M	SBSA
<b>Mississippi River Levees – Item 366-R – Enlargement in LA</b>	3 <sup>rd</sup> Qtr	237990	Over \$10M	SBSA
<b>Mississippi River Levees – MATOC</b>	3 <sup>rd</sup> Qtr	237990	Over \$10M	SBSA
<b>Mississippi River Levees – Item 409/411-R –Enlargement/Seepage Remediation in LA</b>	4 <sup>th</sup> Qtr	237990	Over \$10M	SBSA
<b>Mississippi River Levees – Item 345-R – Levee Enlargement in LA</b>	4 <sup>th</sup> Qtr	237990	Over \$10M	SBSA
<b>Mississippi River Levees – Item 525-R – Levee Enlargement and Seepage Remediation in AR</b>	3 <sup>rd</sup> Qtr	237990	b/w \$10M-\$25M	SBSA







U.S. ARMY

# FY 24 HORIZONTAL CONSTRUCTION

\* Schedules and values may change based on availability of funding and other factors.



Project	Release Date	NAICS	Range	SBSA/ Unrestricted
<b>JBJ Opposite Alexandria Front Dike</b>	4 <sup>th</sup> Qtr	237990	b/w \$1M-\$5M	SBSA
<b>Greenwood Levee Pipe Replacement</b>	3 <sup>rd</sup> Qtr	237990	b/w \$1M-\$5M	SBSA
<b>Yazoo City Pumping Relief Well</b>	3 <sup>rd</sup> Qtr	237990	b/w \$1M-\$5M	SBSA
<b>Highway 82 Weir</b>	4 <sup>th</sup> Qtr	237990	b/w \$1M-\$5M	SBSA
<b>Louisiana Field Office Expansion</b>	4 <sup>th</sup> Qtr	238910	b/w \$500K-\$1M	SBSA



# FY 24 A&E SERVICES

\* Schedules and values may change based on availability of funding and other factors.

Project	Release Date	NAICS	Range	SBSA/ Unrestricted
<b>Surveying</b>	3 <sup>rd</sup> Qtr	541370	More than \$10M	SBSA
<b>Miscellaneous Design</b>	3 <sup>rd</sup> Qtr	541330	More than \$10M	Unrestricted with SB Reserves
<b>Hydraulics and Hydrology (3 Contracts)</b>	3 <sup>rd</sup> Qtr	541330	More than \$10M	TBD
<b>Hydrographic Surveying including Gage/Discharge Measurements</b>	4 <sup>th</sup> Qtr	541330	More than \$10M	TBD





# SAVE THE DATE:

## Vicksburg District Small Business Industry Day

### April 25, 2024

9:00 AM

Vicksburg District Office  
4155 E. Clay Street  
Vicksburg, MS

[REGISTER HERE](#)





# FOLLOW US, WORK WITH US

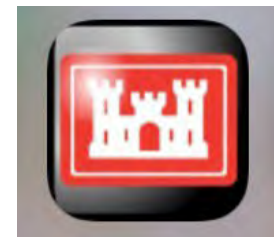


## FOLLOW US!



@vicksburgusace

## RE-DOWNLOAD OUR APP!



USACE Vicksburg

## LEARN MORE!

**Small Business**



**Contracting**



**Follow Our Projects**



## WE'RE HIRING!

Job Announcements @  
USAJobs and LinkedIn!





QUESTIONS?



US Army Corps  
of Engineers®





# MEMPHIS DISTRICT

Ms. Sherrie Cordi

Deputy, Office of Small  
Business Programs  
Memphis District, TN



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US Army Corps  
of Engineers®

# USACE MEMPHIS DISTRICT

MVN Small Business  
Industry Day

27 March 2024

Sherrie Cordi  
Deputy, MVM OSBP



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of Engineers®





U.S. ARMY



# MEMPHIS DISTRICT:

WHO WE ARE,

WHERE WE ARE,

AND

WHAT WE DO



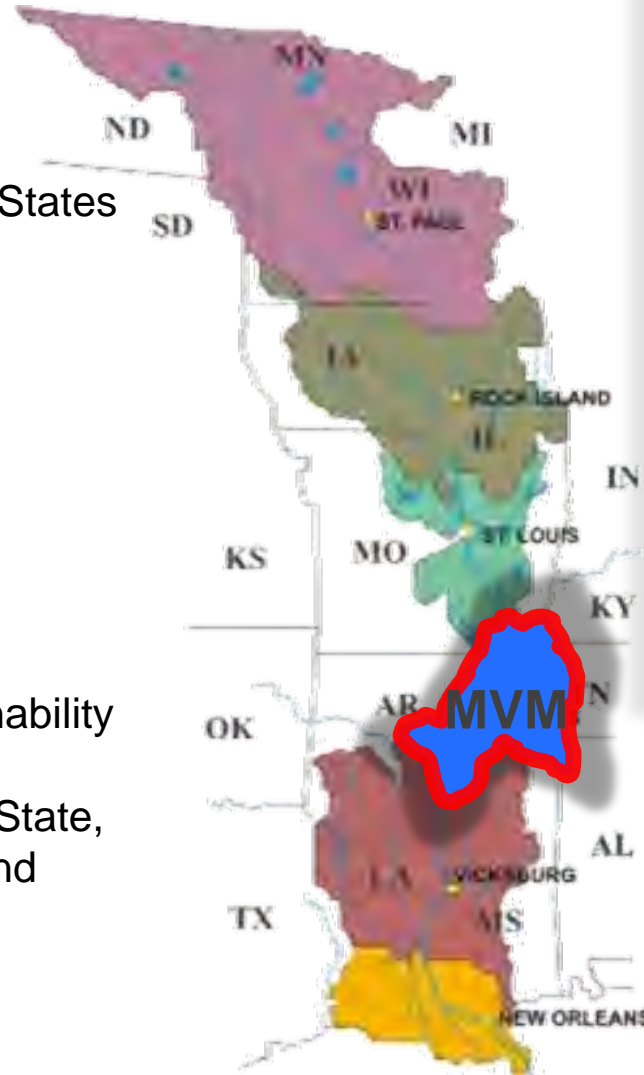


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US Army Corps  
of Engineers®

# MEMPHIS DISTRICT

- District Boundary Includes Portions of Six States (TN, AR, MS, MO, KY, IL)
- 600 Miles of Navigation Channels
- Regional Channel Improvement Program Management
- 1000+ Miles of Federal Levees
- Designated MVD Center for Water Sustainability
- Valuable Partnerships with other Federal, State, and Local Governments; Multiple Levee and Drainage Districts, and non-Governmental Organizations







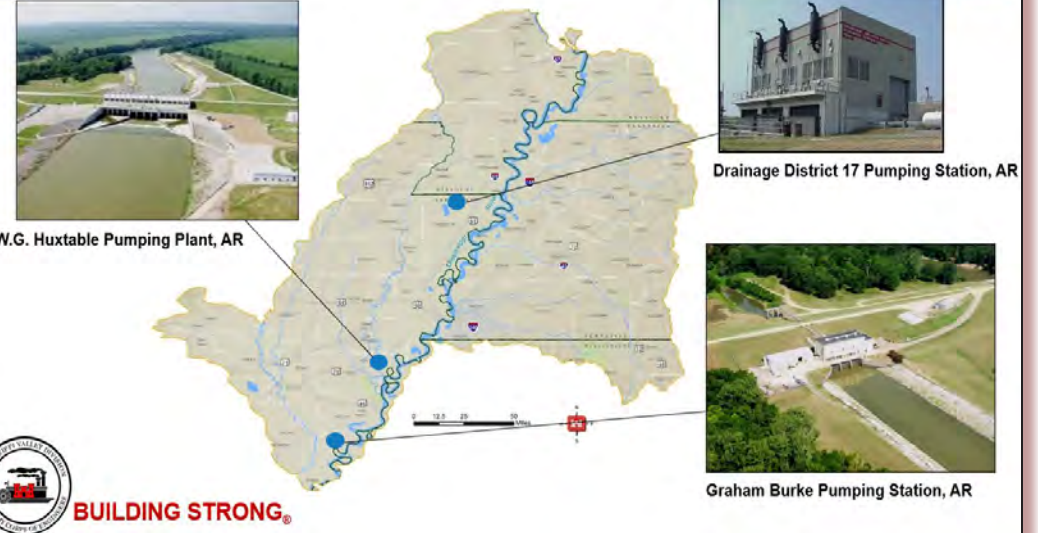
U.S. ARMY



# WHERE WE OPERATE



## WHERE WE OPERATE: PUMPING PLANTS




**W.G. Huxtable Pumping Plant, AR**

**Drainage District 17 Pumping Station, AR**

**Graham Burke Pumping Station, AR**

**BUILDING STRONG®**

## WHERE WE OPERATE: ENSLEY ENGINEER YARD



**Established in 1949**

- 127 acres located in Memphis Harbor
- One-Mile long Mooring Facility
- Machine Shop
- Carpentry Shop
- 3 x Floating Dry Docks
- Boat Repair

Approx. 200 Corps employees work at EEY

- Revetment Branch
- Physical Support Branch
- Navigation Branch
- Technical Support Branch

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## WHERE WE OPERATE: AREA OFFICES



**Wynne, AR Area Office**

**Confluence Project Office**

**Carlisle, AR Project Office**

**Caruthersville, MO Area Office**

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US Army Corps  
of Engineers®  
Memphis District

# Mississippi River and Tributaries Project



## Great Flood of 1927

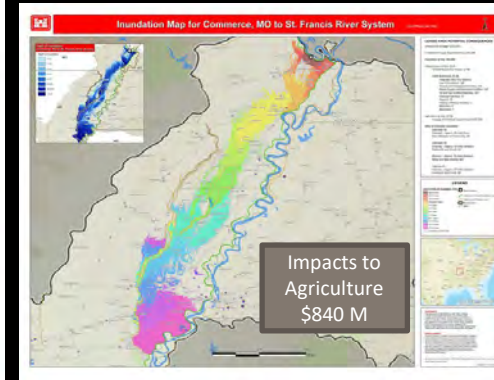
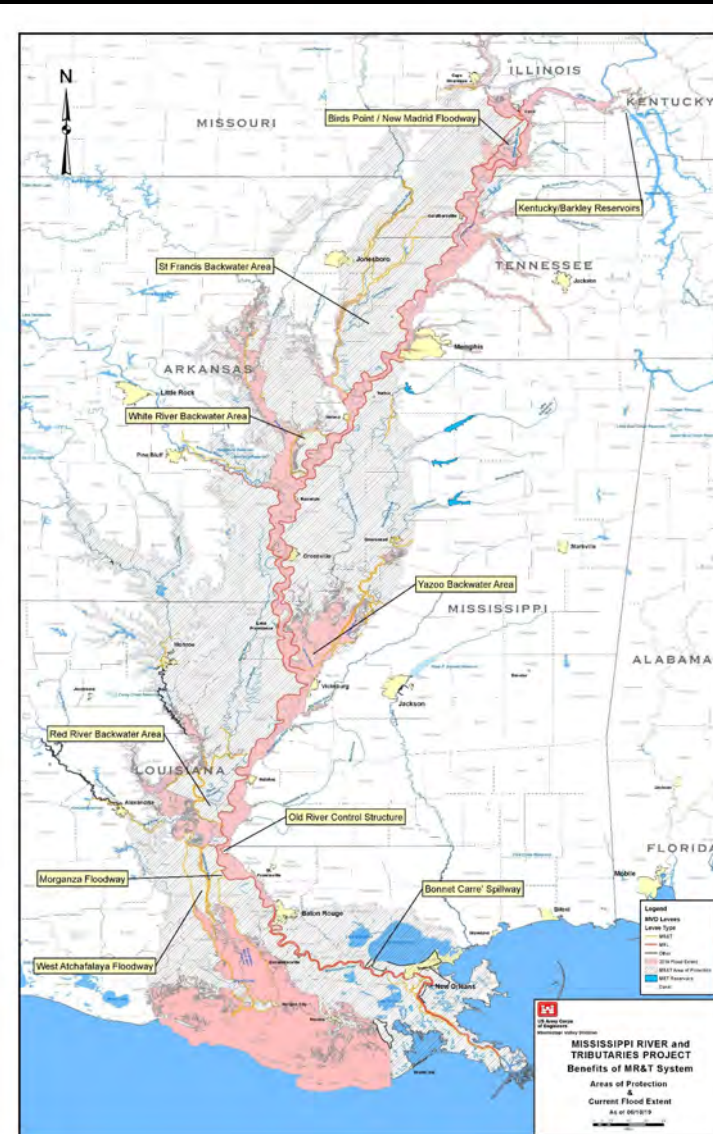
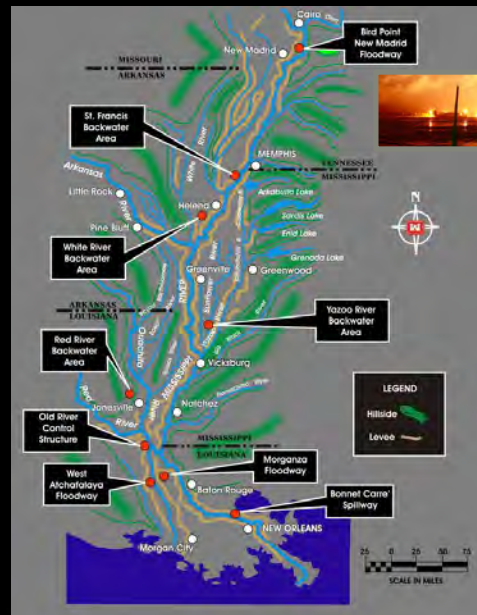
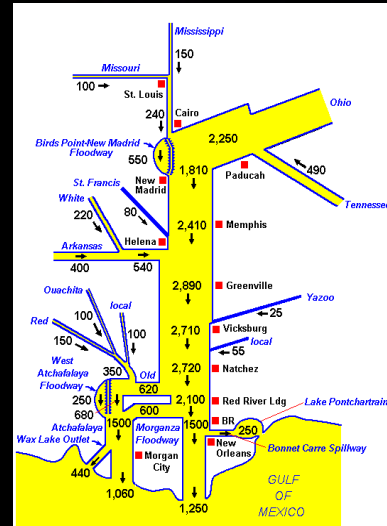
- 27,000 Square Miles Inundated
- 700,000 People Impacted
- 500 Deaths
- Economic Damages = \$1 Billion

## Flood Control Act of 1928 & Subsequent Acts

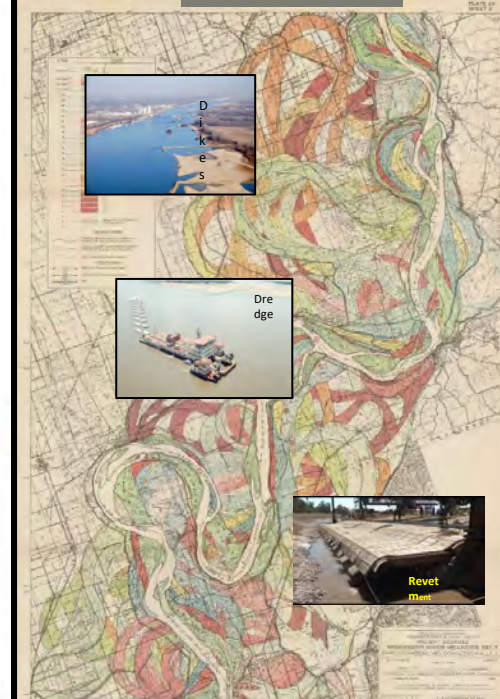
Signed on May 15, 1928  
(13 Months After the First Levee Breach)  
Comprehensive Navigation & Flood Control Project

- Levees and Floodwalls
- Floodways and Backwater Areas
- Channel Improvement and Stabilization Features
- Tributary Basin Improvements (Subsequent Acts)

**\$16 Billion Federal Invested :**  
**\$2 Trillion Flood Damages Prevented**  
**Benefit to Cost = \$117 : \$1**



### Channel Improvement



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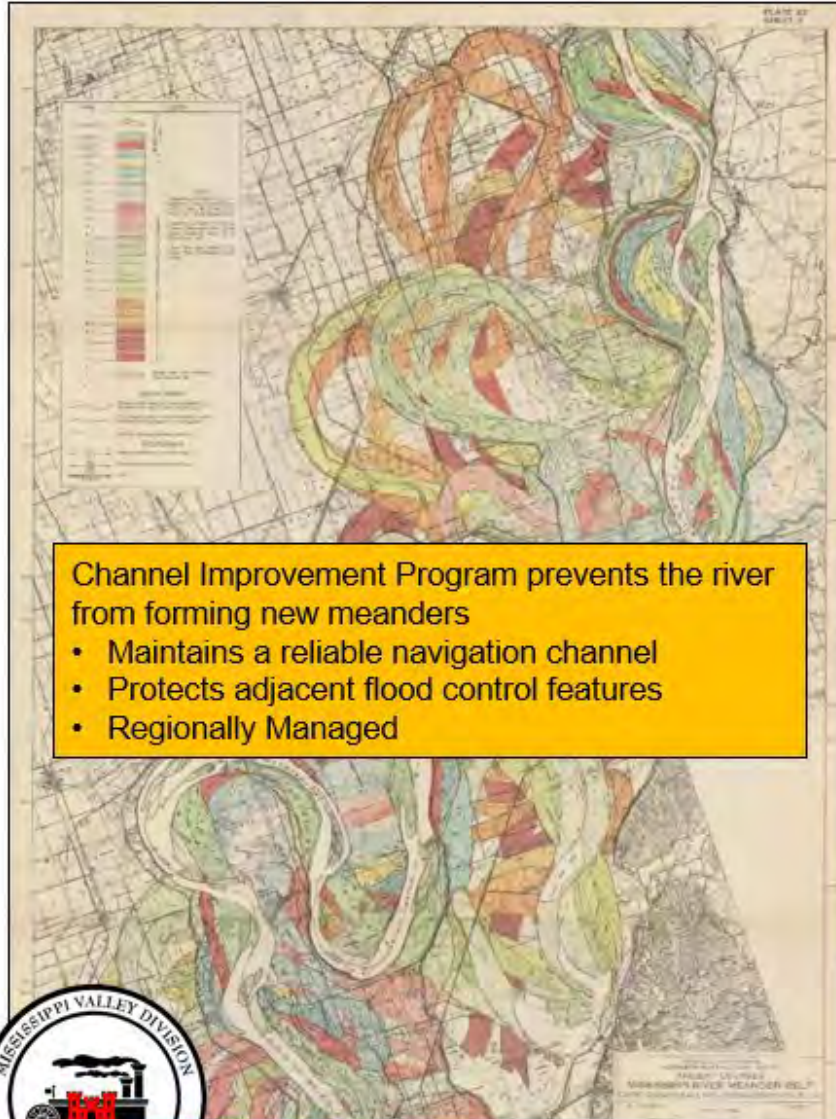
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# REGIONAL CHANNEL IMPROVEMENT PROGRAM













US Army Corps of Engineers  
Memphis District

## CONSTRUCTION & OPERATIONS



NAV	FRM		
<b>Stone Dikes</b>	<b>Mat Casting</b>	<b>Clearing &amp; Snagging</b>	<b>Bank Grading</b>
			
M K	M K N	M	M
<b>Dredging</b>	<b>Mat Loading</b>	<b>Mat Sinking</b>	<b>Upper Bank Paving</b>
			
M K	M	K	M K N

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The Mississippi River & Tributaries (MR&T) project is a comprehensive flood control and navigation project.

<https://www.youtube.com/watch?v=T84MwpggGg>







U.S. ARMY

# MISSISSIPPI RIVER DREDGING

## Dredge Hurley

- One of the four Corps owned dredges on the Lower Mississippi
- Largest inland dustpan dredge in the system
- Dredges mainstem river (contract dredges used to dredge ports and harbors)
- FY 12 ~ 14.7 MCY (highest)

474 Million Short Tons Shipped

**\$4 Billion in Revenue**

**18,700 jobs**



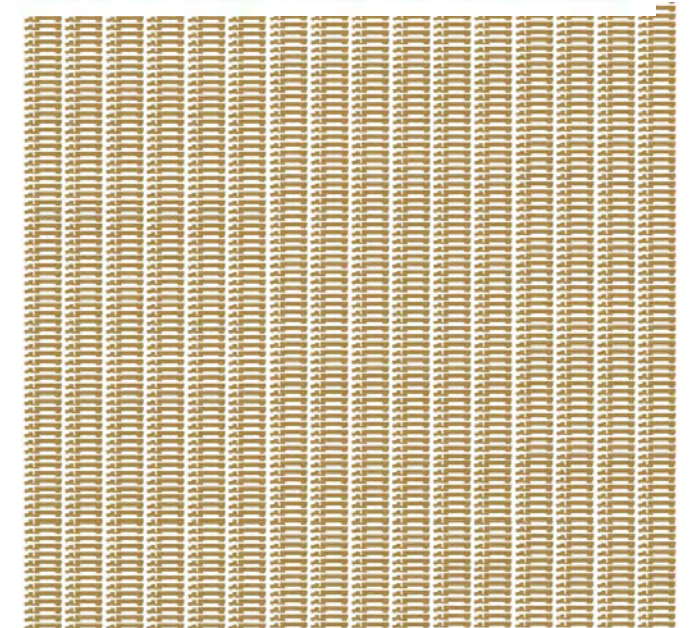
One 30 Barge Tow



432 Rail Cars + 12 Locomotives



2,100 Large Semi Tractor Trailers







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# MEMPHIS DISTRICT HARBORS



## 10 Harbors in the Memphis District

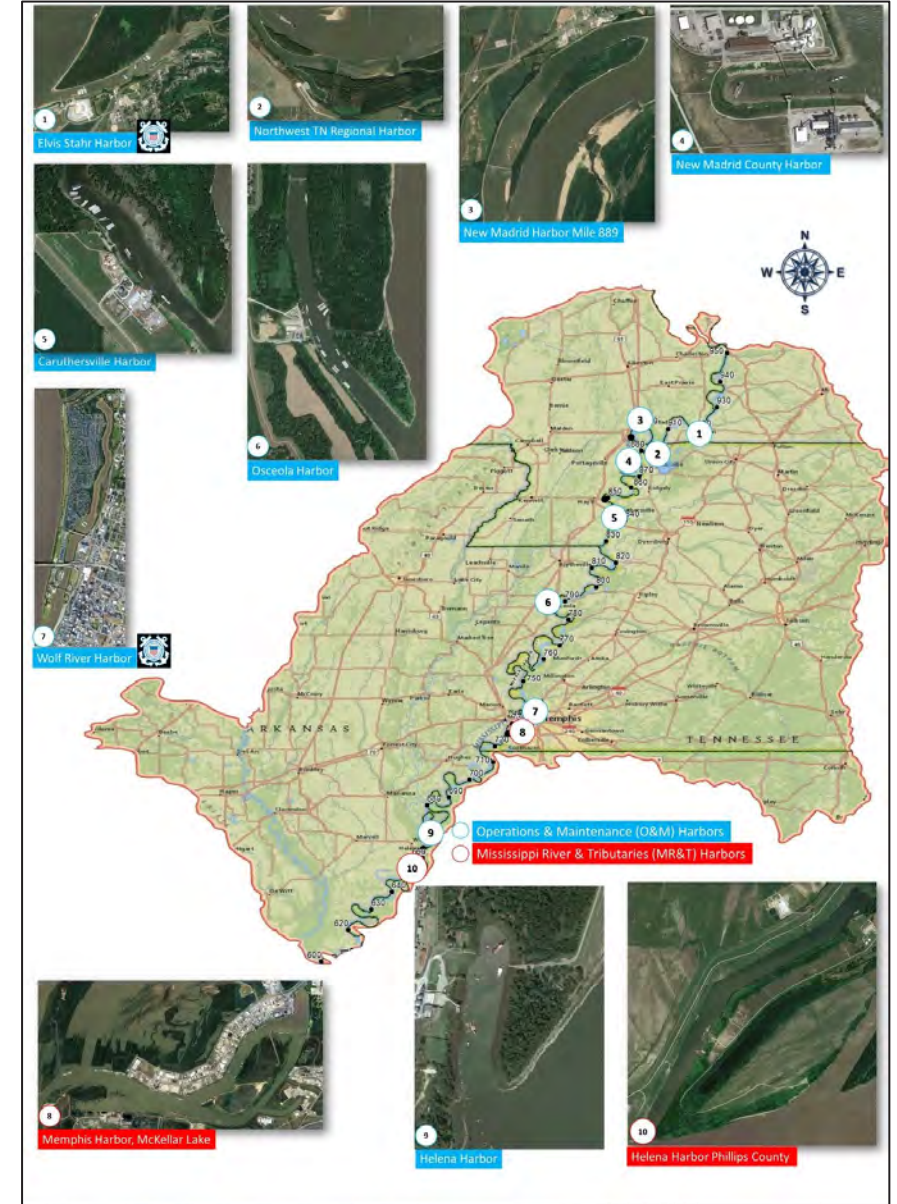
### 8 General O&M

- Elvis Stahr
- Northwest Tennessee
- New Madrid City
- New Madrid County
- Caruthersville
- Osceola
- Wolf River
- Helena City

### 2 MR&T

- Memphis Harbor
- Helena, Phillips County

Harbor Dredging Conducted by Contract Dredge







U.S. ARMY

# ST. FRANCIS BASIN, AR AND MO



## Pump Stations

- W.G. Huxtable
- DD 17

5,000 Sq Miles

1,200 miles of federal channels

430 miles of levees

## Over 30 Partner Organizations

- 24 Drainage Districts
- 3 Levee Districts
- AR Game & Fish Commission
- Dept Natural Resources MO
- U.S. Fish & Wildlife Service

Authority Includes Lands, Easements, and Borrow



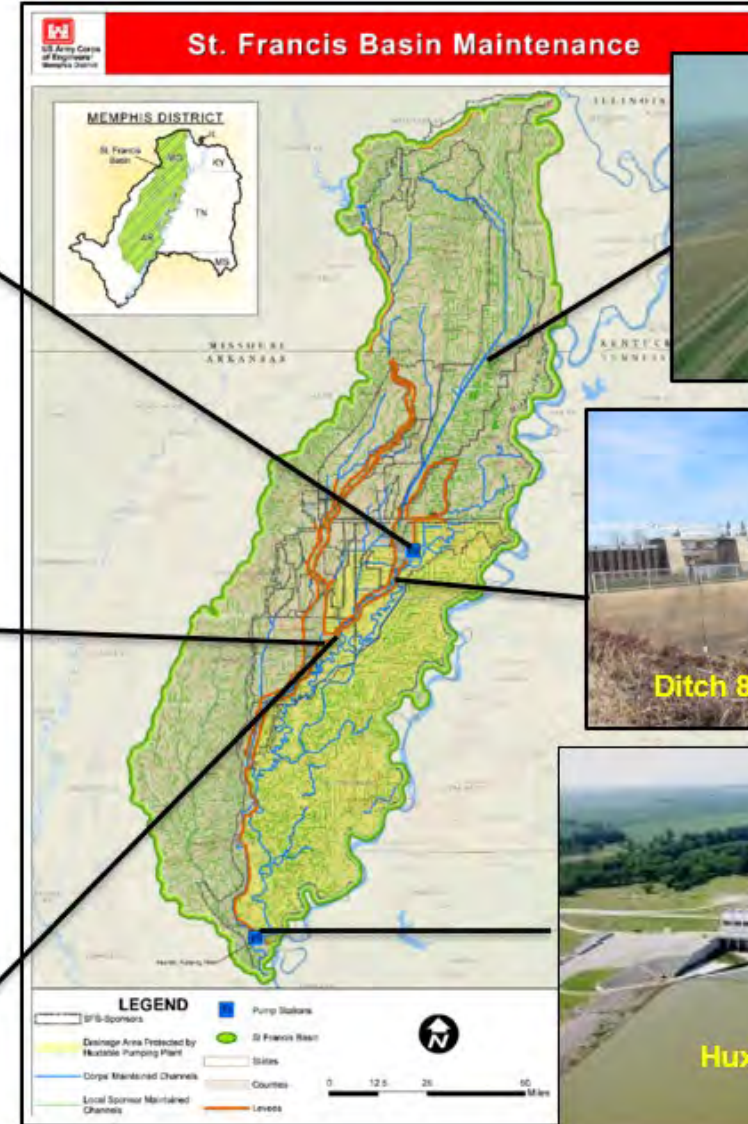
DD17 PUMP STATION



St. Francis Lake Control Structure



Marked Tree Siphon



Little River Ditches



Ditch 81 Control Structure



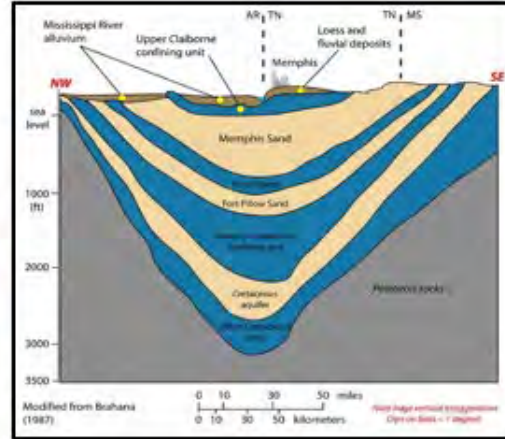
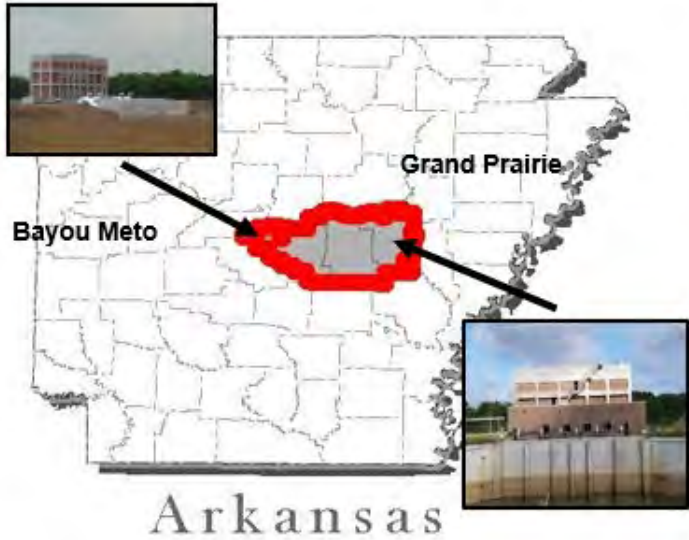
Huxtable P.S.





U.S. ARMY

# WATER SUSTAINABILITY: BAYOU METO & GRAND PRAIRIE PRAIRIE PROJECTS



## Bayou Meto & Grand Prairie projects mean GROUNDWATER SUSTAINABILITY

### RISKS OF DOING NOTHING

- Loss of a combined **\$382 million** already **invested** in the projects
- Loss of **global rice exports** which account for **45% of U.S. rice sales value**
- Devastation of rice & aquaculture industries
- Critical loss of wetlands
- Loss of over **25,000 Arkansas jobs** in rice and aquaculture industries



### VALUE TO THE NATION

- Projects deliver surface water to reduce demand on the Alluvial and Sparta aquifers
- Aquifers provide a large portion of water for the state's rice and aquaculture industries
- Rice is Arkansas' **#1 agricultural export** and **#2 highest-value commodity**
- Arkansas ranks **1st in U.S. rice production**, **2nd in U.S. aquaculture production** and **3rd in U.S. catfish production**
- Arkansas produces **50% of rice in U.S.**, and **80% of U.S. bait fish**
- Regional groundwater sustainability = **food security for the nation**

**USACE CONSTRUCTION FUNDS REQUIRED TO DELIVER WATER**

**\$71** million Bayou Meto

**\$10** million Grand Prairie

### ECONOMIC IMPACT

- Projects critical to maintaining region's **economic stability**
- Rice contributes **\$1.3 billion** to the **state's economy**
- Rice industry provides **25,000 Arkansas jobs**
- Aquaculture contributes **\$1.1 billion** to the **state's economy**



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**SMALL BUSINESS**

**IS**

**BIG BUSINESS**

**AT USACE MEMPHIS**



# USACE MEMPHIS FY24 SMALL BUSINESS GOALS



	Small Business %	SDB Concern %	SVC Disabled Veteran %	Women Owned %	HUB Zone %
<b>FY24 Goals:</b>	<b>67.60%</b>	<b>35.60%</b>	<b>8.00%</b>	<b>4.00%</b>	<b>7.00%</b>
<b>FY23 Achievement:</b>	<b>43.79%</b>	<b>16.26%</b>	<b>5.94%</b>	<b>24.05%</b>	<b>3.31%</b>
<b>Goal:</b>	<b>67.00%</b>	<b>30.00%</b>	<b>8.00%</b>	<b>20.00%</b>	<b>9.00%</b>
<b>Variance:</b>	<b>-23.21%</b>	<b>-13.74%</b>	<b>-2.06%</b>	<b>4.05%</b>	<b>-5.69%</b>
<b>FY22 Achievement:</b>	<b>68.98%</b>	<b>23.48%</b>	<b>11.10%</b>	<b>26.26%</b>	<b>17.85%</b>
<b>Goal:</b>	<b>67.00%</b>	<b>30.00%</b>	<b>8.00%</b>	<b>20.00%</b>	<b>9.00%</b>
<b>Variance:</b>	<b>1.98%</b>	<b>-6.52%</b>	<b>3.10%</b>	<b>6.26%</b>	<b>8.85%</b>



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of Engineers®



# MEMPHIS DISTRICT TOP 5 NAICS CODES: FY2020-FY2023

Small Business Dollars by  
Top 5 NAICS

237990  
238160  
238910  
332312  
541370

Small Disadvantaged  
Dollars by Top 5 NAICS

236220  
237990  
238160  
238910  
532411

Service-Disabled Veteran-  
Owned Dollars by Top 5 NAICS

237990  
238160  
238910  
525910  
561612

Woman-Owned Small Business  
Dollars by Top 5 NAICS

236220  
237990  
238160  
238910  
541370

HUBZone Dollars by Top 5  
NAICS

237990  
238160  
238910  
327390  
525910



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# UPCOMING OPPORTUNITIES



U.S. ARMY

# MRL-M COTTONWOOD SLOUGH PUMP STATION ELECTRICAL AND STRUCTURAL REPAIRS AND RENOVATION



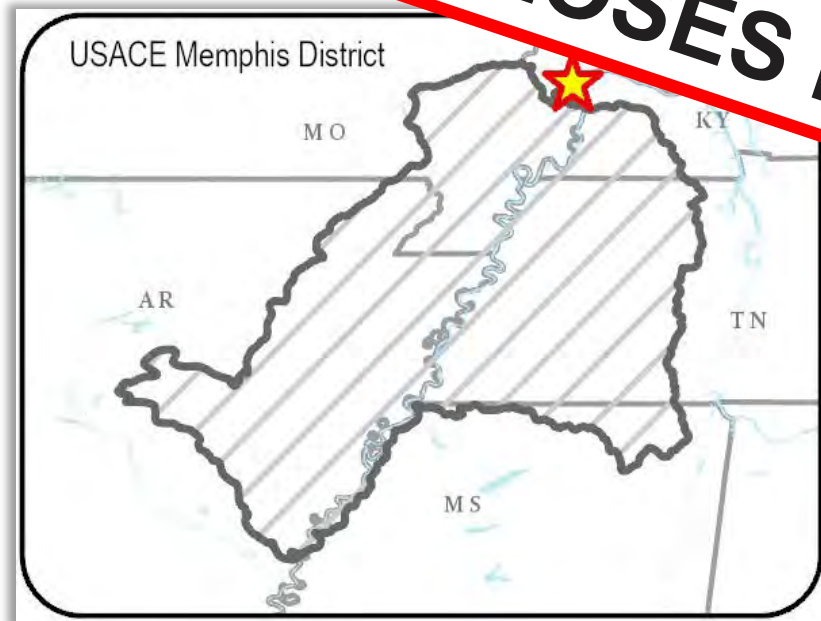
Project description: Evaluate pump station physical and operating condition and repair and renovation required.

Anticipated solicitation: Q2 FY24

Acquisition strategy: SDVOSB Set-aside

Magnitude: \$500K to \$1M

**OUT ON SAM.GOV RIGHT NOW!  
CLOSES MARCH 28TH**





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# ST FRANCIS BASIN (SFB) UPPER LITTLE RIVER CHANNEL CASTOR RIVER / DITCH 39

120

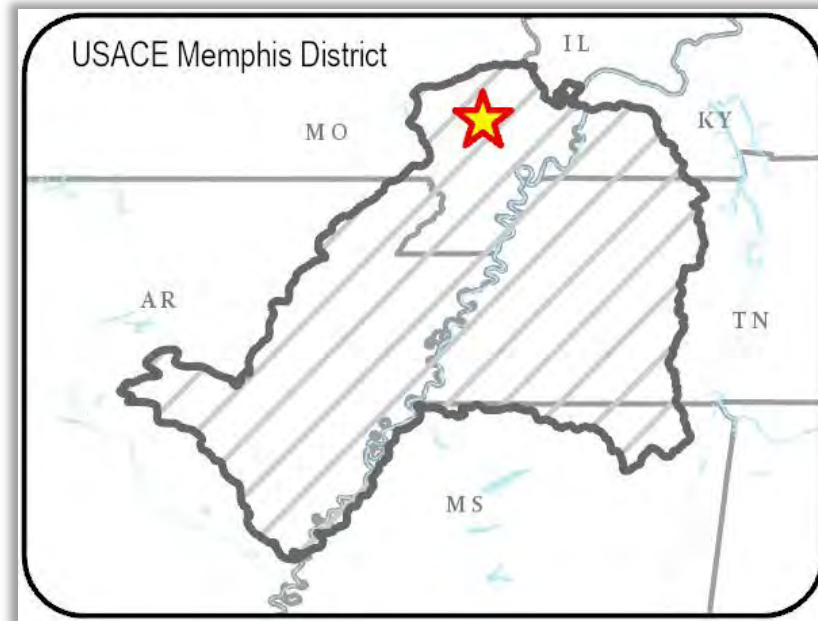


Project description: Cleanout and maintenance of 35 miles of Little River Channels in Southeast, MO. Impacted channels will include Castor River and Ditch 39.

Anticipated solicitation: Q3 FY24

Acquisition strategy: TBD

Magnitude: \$5M to \$10M







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# MRL-M GOOSE POND PUMP STATION RENOVATION

121

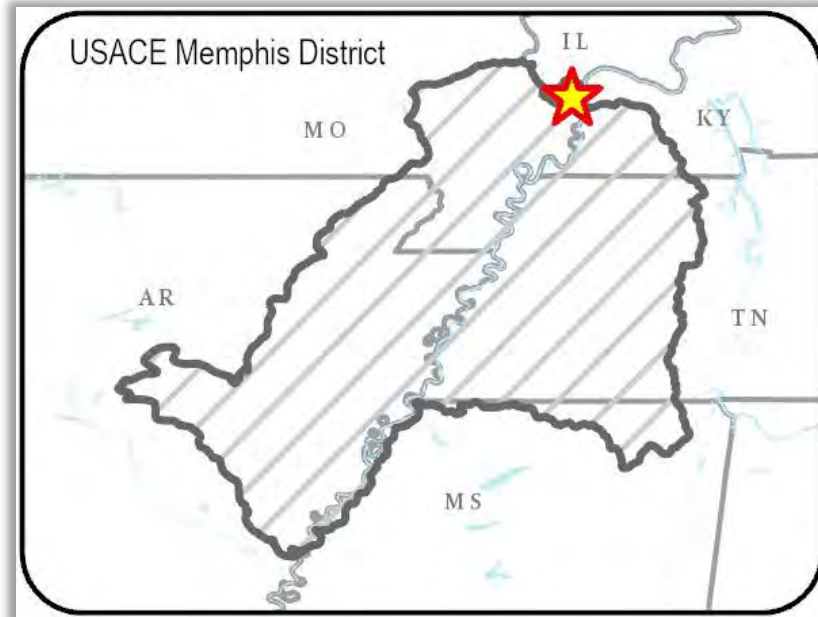


Project description: Evaluate pump station physical and operating condition and repair and renovate as required.

Anticipated solicitation: Q3 FY24

Acquisition strategy: TBD

Magnitude: \$1M to \$5M





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# SFB-M DITCH 19 CHANNEL CLEANOUT

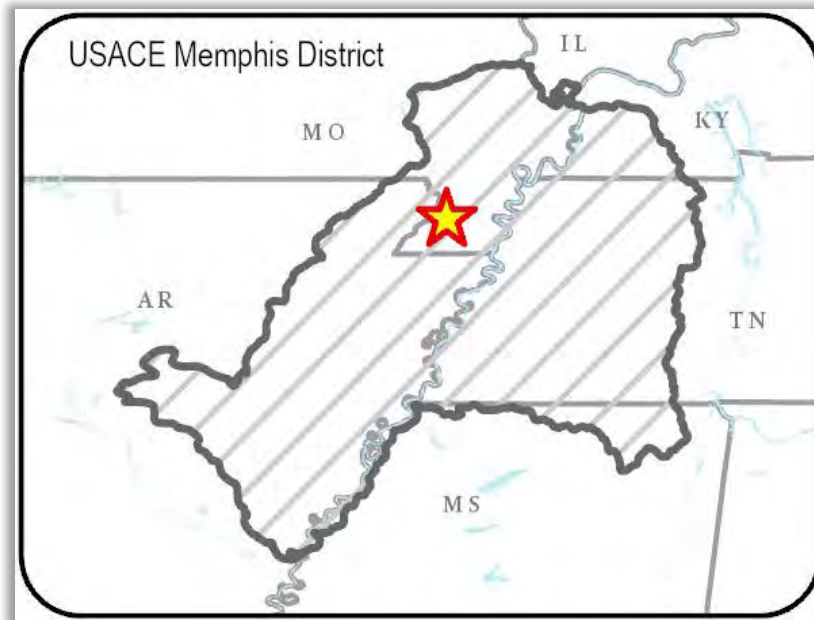


Project description: Cleanout of 35 miles of Ditch 19 in Southeast MO. Project extends from the south at the confluence with Ditch 81 near Kennett, MO, to 3 miles south of Bernie, MO.

Anticipated solicitation: Q3 FY24

Acquisition strategy: TBD

Magnitude: \$10M to \$25M





U.S. ARMY

# DESIGN-BUILD MATOC

123

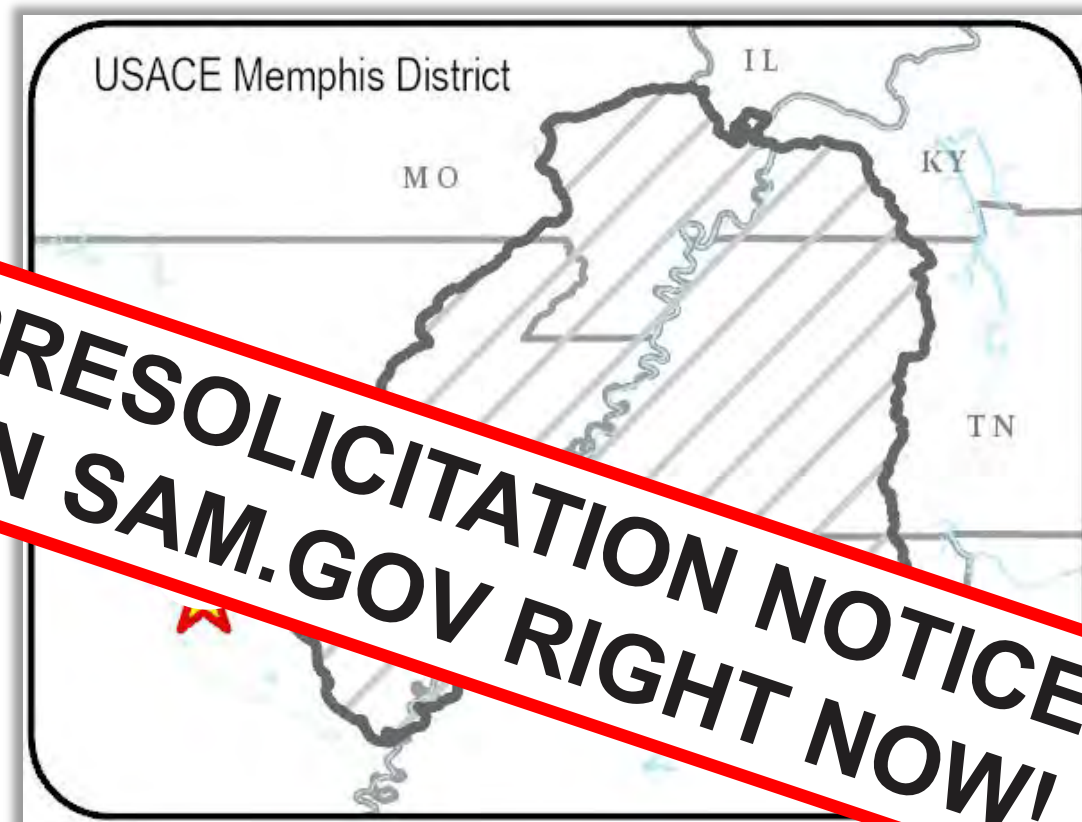


Project description: Multiple Award Task Order Contract (MATOC) for design and construction of miscellaneous repairs for Civil Works projects throughout the Memphis District. Typical work to be accomplished may include the following types of projects: Pumping plant repairs and rehabilitation, levee gravel resurfacing, existing channel cleanouts, scour repairs along existing channels, floodwall concrete and joint repairs and floodgate repairs. Two-phase selection process.

Anticipated solicitation: Q4 FY24

Acquisition strategy: Small Business Set-aside

Magnitude: NTE \$99.5M



**PRESOLICITATION NOTICE  
ON SAM.GOV RIGHT NOW!**





U.S. ARMY

# MRL-C WILSON, AR SLOPE FLATTENING

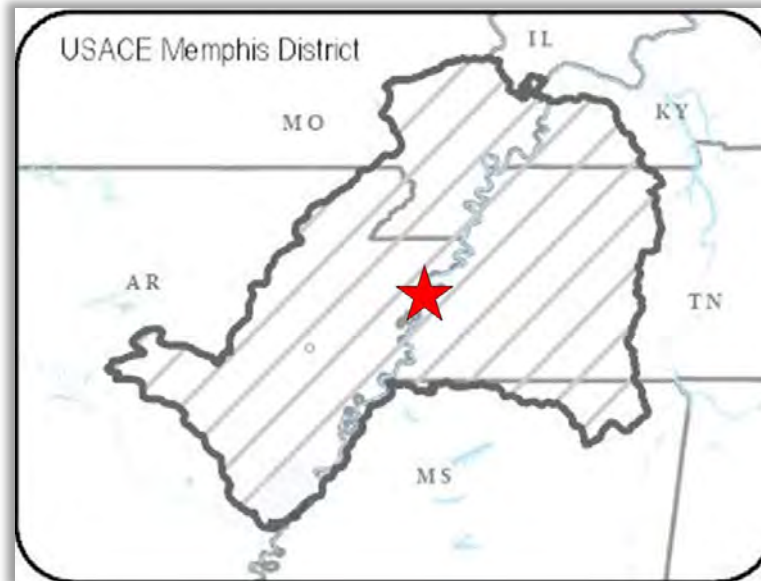


Project description: This item of work is 0.8 miles long, located on the right descending bank opposite river mil 766 and consists of flattening the waterside levee slopes to a 1 ft on 6 ft slope.

Anticipated solicitation: Q4 FY24

Acquisition strategy: 8(a) sole source

Magnitude: \$1M to \$5M



Google Earth





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# BAYOU METO CANAL 1000 PHASE 3.2 (ENLARGEMENT)

125

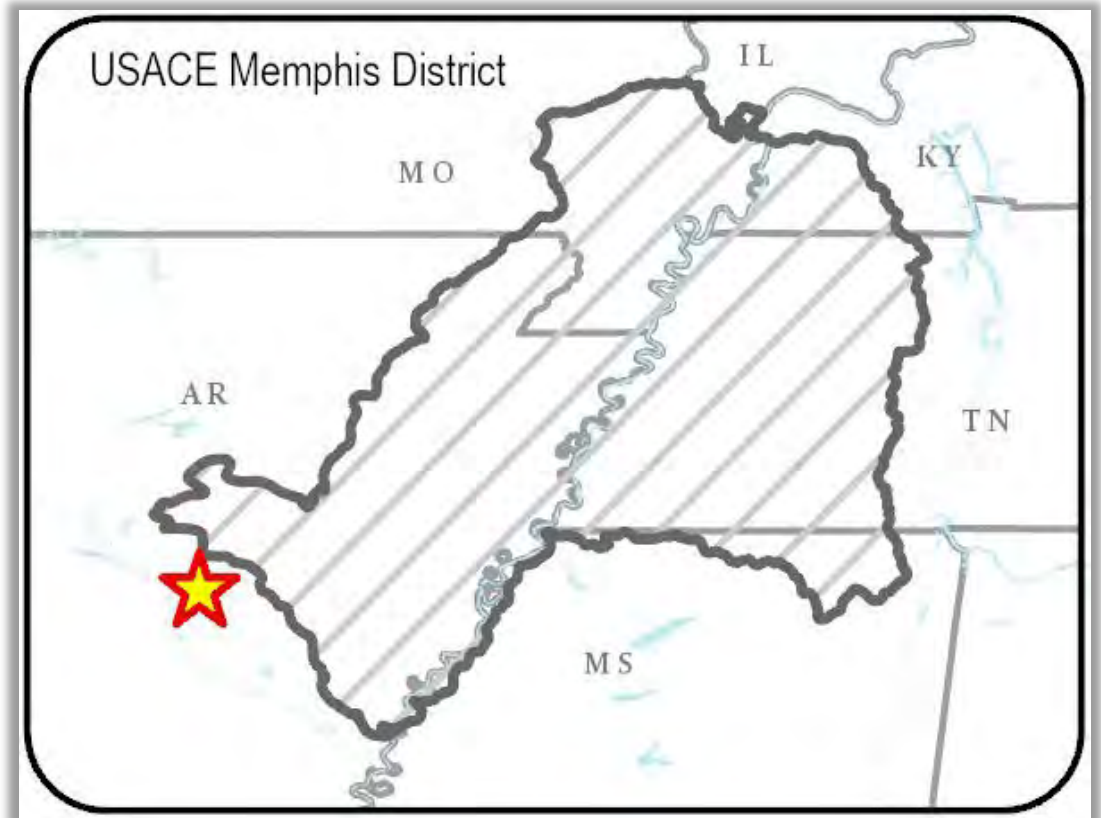


Project description: 2.9 miles of canal construction and associated structures.

Anticipated solicitation: Q2 FY25

Acquisition strategy: Small Business Set-aside

Magnitude: \$25M to \$100M





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# BAYOU METO WABBASEKA BAYOU CHANNEL CLEANOUT

126

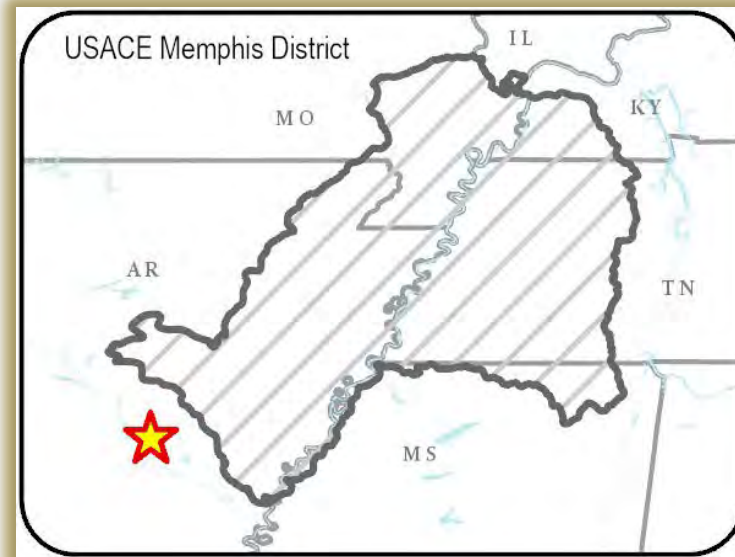


Project description: Selective channel cleanout along 32-mile reach.

Anticipated solicitation: FY25

Acquisition strategy: TBD

Magnitude: \$5M to \$10M





# FY24 SERVICES / SUPPLIES



- Wire Mesh- HUBZone set-aside
- **Exhaust filtration system (metals)- UNRESTRICTED**
- **MV Hurley Engine Repower- UNRESTRICTED**
- Pull-down Winch Replacement for Barge- Small Business
- Two (2) Generators- Small Business
- Overhaul Bulldozer- Small Business
- PullMaster Winches- Small Business
- Tractor Undercarriage- Small Business
- **Barge Generators- UNRESTRICTED**
- MLU Single Winch Barge Moving System- Small Business
- **Generators (2)- UNRESTRICTED**
- Barge Spud Winches- Small Business
- Two (2) Engines for Whirley Crane- Small Business
- **Barge Winches, Five (5)- UNRESTRICTED**



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# ON OUT SAM.GOV RIGHT NOW

(as of Friday, 22MAR2024)

128



- **Whirley Crane Engine Repair**
  - Small Business Set-Aside
  - Closes March 29<sup>th</sup>
- **Dozer Repairs**
  - Small Business Set-Aside
  - Closes April 9<sup>th</sup>
- **Dozer 675 Repair and Maintenance**
  - Small Business Set-Aside
  - Closes April 10<sup>th</sup>
- **Annual Fire Extinguisher Inspection**
  - Small Business Set-Aside
  - Closes April 11<sup>th</sup>
- **Dredge Hurley Pumps and Spare Parts**
  - Small Business Set-Aside
  - Closes April 12<sup>th</sup>





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# FIND YOUR NEXT OPPORTUNITY



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# USACE MEMPHIS SMALL BUSINESS WEB PAGE ACCESS



<https://www.mvm.usace.army.mil/Business-With-Us/Small-Business/>

Business\  
m!|Business-With-Us\Small-  
https://www.mvm.usace.army.mil

Note- Save/bookmark this page and check back quarterly for an updated acquisition forecast





# USACE MEMPHIS SMALL BUSINESS PAGE



**Acquisition Forecast!**

## Welcome to the Memphis District Small Business Program Office!

### How To Do Business

- Fact Sheet: Doing Business with USACE
- Doing Business with USACE Districts/Centers
- Roadmap to Success
- Marketing to the Government
- Information for IT Companies
- Apex Accelerator (formerly PTAC- Procurement Technical Assistance Center) ...
- Small Business Development Center (SBDC) ...
- SCORE ...

### USACE Small Business | FY24 Acquisition Forecast

[USACE Memphis FY24 Acquisition Forecast](#)

PROJECT NAME	LOCATION	PROGRAM	APPROX. RELEASE	ESTIMATE RANGE	CATEGORY	SET ASIDE TYPE	PROGRAM MANAGER(S)
Long Reach Forklift	Memphis, TN	Ensley Engineer Yard Plant Section	1st Quarter FY24	\$290K	Supply Contract	Small Business	Woods
Carry Deck Crane	Memphis, TN	Ensley Engineer Yard Plant Section	1st Quarter FY24	\$160K	Supply Contract	Small Business	Woods
UTV (3)	Memphis, TN	Ensley Engineer Yard Plant Section	1st Quarter FY24	Less than \$100k	Supply Contract	Small Business	Woods
Dredge Boat Winches	Memphis, TN	Ensley Engineer Yard Navigation	1st Quarter FY24	\$250k to \$500k	Supply Contract	Small Business	Young
Steel Braided Cable	Memphis, TN	Ensley Engineer Yard Navigation	1st Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Young
600kW Generator	Memphis, TN	Ensley Engineer Yard Plant Section	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Unrestricted	Woods
Lifeboat	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	Less than \$100k	Supply Contract	Small Business	Williams
Rebuild One (1) International Truck Engine	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
Overhaul Two (2) Bulldozers (D6T and D6N)	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
New Mat Frames	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
Finish Dozer D39PX 24 Komatsu	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	\$250k to \$500k	Supply Contract	Unrestricted	Williams
		Ensley Engineer	2nd	Less than	Supply	Small	

### Small Business Mission

The USACE Memphis District maintains an Office of Small Business Programs to provide guidance to those who are interested in competing for federal contracts and whose businesses meet certain size and revenue requirements. The Memphis District Office of Small Business Programs is located at the Odell Horton Federal Building in Memphis, Tennessee.

The Memphis District, U.S. Army Corps of Engineers, delivers flood risk management, navigation, environmental stewardship, emergency operations, other authorized civil works, and work for others to benefit the region and the Nation.

### Mission & Vision Statements

Memphis District OSBP Vision Statement: To be a leader in Small Business utilization for the U.S. Army Corps of Engineers.

Memphis District OSBP Mission Statement: To locate, promote, and develop Small Businesses to the fullest extent possible in support of the Memphis District mission.

### Contact Information





# MVM ACQUISITION FORECAST



## MEMPHIS DISTRICT OPPORTUNITIES FOR FISCAL YEAR 2024

PROJECT NAME	LOCATION	PROGRAM	APPROX. RELEASE	ESTIMATE RANGE	CATEGORY	TYPE OF SET ASIDE	PROGRAM MANAGER
UTV (3)	Memphis, TN	EEY	1st Quarter FY24	Less than \$100k	Supply Contract	Small Business	Woods
Dredge Boat Winches	Memphis, TN	EEY	1st Quarter FY24	\$250k to \$500k	Supply Contract	Small Business	Young
Steel Braided Cable	Memphis, TN	EEY	1st Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Young
600kW Generator	Memphis, TN	EEY	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Unrestricted	Woods
Lifeboat	Memphis, TN	EEY	2nd Quarter FY24	Less than \$100k	Supply Contract	Small Business	Williams
Rebuild One (1) International Truck Engine	Memphis, TN	EEY	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
Overhaul Two (2) Bulldozers (D6T and D6N)	Memphis, TN	EEY	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
New Mat Frames	Memphis, TN	EEY	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
Finish Dozer D39PX-24 Komatsu	Memphis, TN	EEY	2nd Quarter FY24	\$250k to \$500k	Supply Contract	Small Business	Williams

## MEMPHIS DISTRICT OPPORTUNITIES FOR FISCAL YEAR 2024

PROJECT NAME	LOCATION	PROGRAM	APPROX. RELEASE	ESTIMATE RANGE	CATEGORY	TYPE OF SET ASIDE	PROGRAM MANAGER					
Exhaust Filtration System	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k								
MV Hurley Engine Re-Power	Memphis, TN	EEY	3rd Quarter FY24	\$40M to \$50M								
Pull-Down Winch Replacement for Barge	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k	Richardson Landing Casting Field Automated Mat Casting Facility	Tipton County, TN	Channel Improvement	3rd Quarter FY24	\$30M to \$40M	Concrete Facility	Super 8(a) Sole Source	Cook
Two (2) Generators	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k								
Overhaul Bulldozer	Memphis, TN	EEY	3rd Quarter FY24	Less than \$100k	FY24 Design-Build Multiple Award Task Order Contract (MATOC)	Varies	MRL/SFB	3rd Quarter FY24	NTE \$99M	Misc. Projects	Small Business	Cook
PullMaster Winches	Memphis, TN	EEY	3rd Quarter FY24	Less than \$100k								
Tractor Undercarriage	Memphis, TN	EEY	3rd Quarter FY24	Less than \$100k	Upper Little River Channel Castor River / Ditch 39	Aquilla, MO	SFB	2nd Quarter FY24	\$1M to \$5M	Channel	TBD	Eason
Barge Generators	Memphis, TN	EEY	3rd Quarter FY24	\$250k to \$500k								
MLU Single Winch Barge Moving System	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k	15 Mile Bayou Channel Enlargement, Item 3	West Memphis, AR	SFB	3rd Quarter FY24	\$5M to \$10M	Channel	TBD	Eason
Generators (2)	Memphis, TN	EEY	3rd Quarter FY24	\$250k to \$500k	Ditch 19 Channel Cleanout	Kennett, MO	SFB	3rd Quarter FY24	\$5M to \$10M	Channel	TBD	Eason
Barge Spud Winches	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k	Belle Fountain Phase 1	Caruthersville, MO	SFB	4th Quarter FY24	\$1M to \$5M	Channel	Competitive 8(a)	Eason
Two (2) Engines for Whirley Crane	Memphis, TN	EEY	4th Quarter FY24	Less than \$100k	Ditch 9 & 10 Channel Maintenance	Trumann, AR	SFB	2nd Quarter FY25	\$5M to \$10M	Channel	TBD	Eason
Barge Winches, Five (5)	Memphis, TN	EEY	4th Quarter FY24	\$250k to \$500k	Systems 1&3 Gravity Flow Structures Renovation	IL, KY, TN	MRL	2nd Quarter FY24	\$1M to \$5M	Levee	TBD	Dickard
Non-Corrosive 16-Block Wire Mesh for Articulated Concrete Mattress	Memphis, Vicksburg, New Orleans	Channel Improvement	2nd Quarter FY24	\$20M to \$30M								
FY24 Rvtment Maintenance Stone Repairs	Varies	Channel Improvement	3rd Quarter FY24	\$1M to \$5M	Cottonwood Slough Pump Station	Mound City, IL	MRL	3rd Quarter FY24	\$500k to \$1M	Pump Station	SDVOSB	Dickard
FY24 River Repairs IDIQ	Varies	Channel Improvement	3rd Quarter FY24	NTE \$48M	Goose Pond Pump Station	Future City, IL	MRL	3rd Quarter FY24	\$1M to \$5M	Pump Station	TBD	Dickard
					North Mound City, IL Sump	Mound City, IL	MRL	3rd Quarter FY24	\$500K to \$1M	Levee	Seepage MATOC	Dickard
					Wilson, AR Slope Flattening	Wilson, AR	MRL	4th Quarter FY24	\$1M to \$5M	Levee	TBD	Dickard
					Horseshoe Lake, AR	Horseshoe Lake, AR	MRL	1st Quarter FY25	\$1M to \$5M	Levee	Seepage MATOC	Dickard
					Helena, AR Floodwall	Helena, AR	MRL	1st Quarter FY25	\$10M to \$25M	Floodwall	RFP Best Value	Dickard
					Barfield, AR Slope Flattening	Blytheville, AR	MRL	2nd Quarter FY25	\$1M to \$5M	Levee	8(a) Sole Source	Dickard
					Fish Market Gate/Highway 51, IL	Cairo, IL	MRL	2nd Quarter FY25	\$1M to \$5M	Levee	8(a) Sole Source	Dickard
					Pecan Point, AR Slope Flattening	Joiner, AR	MRL	3rd Quarter FY25	\$1M to \$5M	Levee	TBD	Dickard
					Bayou Meto Canal 1000 Phase 3.2	Scott, AR	Groundwater	4th Quarter FY24	\$20M to \$30M	Channel	RFP Small Business	Grantham
					Wabbaseka Bayou Channel Cleanout	Scott, AR	Groundwater	FY25	\$5M to \$10M	Channel	TBD	Grantham





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## The Official U.S. Government System for:

### Contract Opportunities

(was fbo.gov)

### Contract Data

(Reports ONLY from fpds.gov)

### Wage Determinations

(was wdol.gov)

### Federal Hierarchy

Departments and Subtiers

### Assistance Listings

(was cfda.gov)

### Entity Information

Entities, Disaster Response Registry,

Exclusions, and Responsibility/

Qualification (was fapiis.gov) **NEW**

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SCR and Bio-Preferred Reporting

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# SAM.GOV



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w912eq

**Federal Organizations**

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Status

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Sort by Date Modified/Updated

### Systems 1 and 3 Gravity Flow Structures Renovation

Contract Opportunities

Notice ID: W912EQ24B0007

Title of Work: Systems 1 and 3 Gravity Flow Structures Renovation

Project Descript

Department/Ind.Agency	Subtier	Office
DEPT OF DEFENSE	DEPT OF THE ARMY	W07V ENDIST MEMPHIS

Current Date Offers Due  
March 19, 2024 at 10:00 AM CDT

Notice Type  
Original Solicitation

Updated Date  
Feb 16, 2024

Published Date  
Feb 16, 2024

### Systems 1 and 3 Gravity Flow Structures Renovation

Contract Opportunities

Notice ID: W912EQ24B0003

Title of Work: Systems 1 and 3 Gravity Flow Structures Renovation

Project Desc

Current Response Date  
January 16, 2024 at 10:00 AM CST

Notice Type

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U.S. ARMY

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# USACE DODAAC LIST



US Army Corps of Engineers - Contracting Office List	DoDAAC/Office Code
<b>LRD - Great Lakes and Ohio River Division</b>	
Buffalo District (LRB)	W912P4
Chicago District (LRC)	W912P6
Detroit District (LRE)	W911XK
Huntington District (LRH)	W91237
Louisville District (LRL)	W912QR
Nashville District (LRN)	W912P5
Pittsburgh District (LRP)	W911WN
<b>MVD - Mississippi Valley Division</b>	
Memphis District (MVM)	W912EQ
New Orleans District (MVN)	W912P8
Rock Island District (MVR)	W912EK
St. Louis District (MVS)	W912P9
St. Paul District (MVP)	W912ES
Vicksburg District (MVK)	W912EE
<b>NAD - North Atlantic Division</b>	
Baltimore District (NAB)	W912DR
Europe District (NAU)	W912GB
New England District (NAE)	W912WJ
New York District (NAN)	W912DS
Norfolk District (NAO)	W91236
Philadelphia District (NAP)	W912BU
<b>SAD - South Atlantic Division</b>	
Jacksonville District (SAJ)	W912EP
Mobile District (SAM)	W91278
Savannah District (SAS)	W912HN
Wilmington District (SAW)	W912PM
Charleston District (SAC)	W912HP
<b>NWD - Northwestern Division</b>	
Kansas City District (NWK)	W912DQ
Omaha District (NWO)	W9128F
Portland District (NWP)	W9127N
Seattle District (NWS)	W912DW
Walla Walla District (NWW)	W912EF
<b>POD - Pacific Ocean Division</b>	
Alaska District (POA)	W911KB
Far East District (POF)	W912UM
Honolulu District (POH)	W9128A

Japan District (POJ)	W912HV
<b>SPD - South Pacific Division</b>	
Albuquerque District (SPA)	W912PP
South Pacific Border (SPB)	W50UW8
Los Angeles District (SPL)	W912PL
Sacramento District (SPK)	W91238
San Francisco District (SPN)	W912P7
<b>SWD - Southwestern Division</b>	
Fort Worth District (SWF)	W9126G
Galveston District (SWG)	W912HY
Little Rock District (SWL)	W9127S
Tulsa District (SWT)	W912BV
<b>TAD - Transatlantic Division</b>	
Afghanistan Engineer District (TAA)	W5J9JE
Middle East District (TAM)	W912ER
<b>CENTERS</b>	
Army Geospatial Center (ACG)	W5J9CQ
USA Humphreys Engineering Support Activity (HEC)	W912HQ
USA Engineering and Support Center (HNC)	W912DY
<b>Engineering Research and Development Centers (ERDC)</b>	
- Vicksburg Consolidated Contracts Office (ERDC)	W912HZ
- Construction Engineering Research Lab (CERL)	W9132T
- Geospatial Research Lab	W9132V
- Cold Regions Research Engineering Lab (CRREL)	W913E5
- Joint Test and Evaluation Program (JT&E)	W91C9G



U.S. ARMY



# SUBCONTRACTING OPPORTUNITIES





# DOD SUBCONTRACTING CHECKLIST



DoD Checklist for Reviewing Subcontracting Plans (Sept 2019)

√ if "No"	Item	Elements of a Subcontracting Plan	Instructions / Notes
	1	FAR 52.219-9(d)(1) Does the offeror's subcontracted, and each small business Corporation (ANC) a disabled veteran-own disadvantaged business tribe), and women-owned...	
	2	FAR 52.219-9(d)(1) If required by the contract express goals in terms...	
	3	FAR 52.219-9(d)(2) Is there a statement...	
	4	FAR 52.219-9(d)(2) Is there a statement and the total value of commercial plan?	
	5	FAR 52.219-9(d)(2) Are there statements business category: a disabled veteran-own disadvantaged business subcontractors?	
	6	DFARS 219.705-4(d) Are the goals in all of ANC and Indian tribe veteran-owned small business [including a positive (greater than...	
	7	DFARS 219.705-4(d) Is the proposed small (5%)?	
	8	FAR 52.219-9(c) Is subcontracting set option?	
	9	FAR 52.219-9(d)(3) Is there a description subcontracted for e-owned small business HUBZone small business concerns?	
	10	FAR 52.219-9(d)(4) Is there a description...	

DoD Checklist for Reviewing Subcontracting Plans (Sept 2019)

√ if "No"	Item	Elements of a Subcontracting Plan	Instructions / Notes
	22	52.219-9(d)(10)(iv); 52.219-9 ALTERNATE III (d)(00007)  Are there assurances that the offeror will submit: <ul style="list-style-type: none"> <li>the Individual Subcontract Report (ISR), Subcontract Report (SSR) using the Electronic Reporting System (eSRS) at <a href="http://www.eSRS.gov">http://www.eSRS.gov</a></li> <li>or the SF 294 in lieu of submitting the ISR when deviation is used?</li> </ul>	
	23	FAR 52.219-9(d)(10)(v); 52.219-9 ALTERNATE III 2018-00007  Are there assurances that the offeror will ensure that subcontracting plans agree to submit: <ul style="list-style-type: none"> <li>the ISR and/or the SSR using eSRS</li> <li>or the SF 294, in lieu of submitting the ISR when deviation is used?</li> </ul>	
	24	FAR 52.219-9(d)(10)(vi) Are there assurances that the offeror will provide a unique entity identifier (UEI), and the e-mail address responsible for acknowledging receipt of or rejecting subcontractors with subcontracting plans so they can be added to the eSRS when submitting their ISRs?	
	25	FAR 52.219-9(d)(10)(vii) Are there assurances that the offeror will require that subcontracting plan provide the prime contract number, unique entity identifier (UEI), and the e-mail address of the subcontractor responsible for acknowledging receipt of or rejecting subcontractors with subcontracting plans?	
	26	FAR 52.219-9(d)(11)(i) Are there assurances that the offeror will maintain records, and other data that identify small business business, service-disabled veteran-owned small business...	

DoD Checklist for Reviewing Subcontracting Plans (Sept 2019)

√ if "No"	Item	Elements of a Subcontracting Plan	Instructions / Notes
	27	FAR 52.219-9(d)(11)(ii) Are there assurances that the offeror will be contacted in an attempt to locate sources of small business, service-disabled veteran-owned small business, small disadvantaged business, and women-owned small business concerns?	
	28	FAR 52.219-9(d)(11)(iii)(A)-(F) Are there assurances that the offeror will be contacted in an attempt to locate sources of small business category (small business, veteran-owned small business, veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business) subcontractors was solicited and, if not, why?	
	29	FAR 52.219-9(d)(11)(iii)(G) If applicable, are there assurances that offeror reason award was not made to a small business over \$250,000?	
	30	52.219-9(d)(11)(iv)(A) Are there assurances that the offeror will be contacted trade associations?	
	31	FAR 52.219-9(d)(11)(iv)(B) Are there assurances that the offeror will be contacted business development organizations?	
	32	FAR 52.219-9(d)(11)(iv)(C) Are there assurances that the offeror will be contacted conferences and trade fairs to locate disadvantaged, service-disabled veteran-owned small business sources?	
	33	FAR 52.219-9(d)(11)(iv)(D) Are there assurances that the offeror will be contacted veterans' service organizations?	
	34	FAR 52.219-9(d)(11)(v)(A) Are there are assurances that the offeror will provide guidance and encouragement provided to training, etc.?	
	35	FAR 52.219-9(d)(11)(v)(B) Are there are assurances that the offeror will provide guidance and encouragement provided to performance to evaluate compliance with the program's requirements?	
	36	FAR 52.219-9(d)(11)(vi) Are there assurances that the offeror will maintain records on a contract-by-contract basis, records to support award data submitted by the offeror to the Government, including the name, address, and business size of each subcontractor?	Not required for commercial plans

DoD Checklist for Reviewing Subcontracting Plans (Sept 2019)

√ if "No"	Item	Elements of a Subcontracting Plan	Instructions / Notes
	37	FAR 52.219-9(d)(12) Are there assurances that the offeror will make a good faith effort to acquire articles, equipment, supplies, services, or material, or obtain the performance of construction work from the small business concerns that it used in preparing the bid or proposal, in the same or greater scope, amount, and quality used in preparing the bid or proposal?	See FAR 52.219-9(d)(12) (i) and (ii) for examples of when the offeror used a small business concern in preparing the bid or proposal.
	38	FAR 52.219-9(d)(13) Are there assurances that the contractor will provide to the contracting officer, within 30 days of contract completion, a written explanation if the contractor fails to acquire articles, equipment, supplies, services or materials or obtain the performance of construction work as described in the bid or proposal?	
	39	FAR 52.219-9(d)(14) Are there assurances that the contractor will not prohibit a subcontractor from discussing with the contracting officer any material matter pertaining to payment to or utilization of a subcontractor?	
	40	FAR 52.219-9(d)(15) Are there assurances that the offeror will pay its small business subcontractors on time and in accordance with the terms and conditions of the underlying subcontract, and notify the contracting officer when the prime contractor makes either a reduced or an untimely payment to a small business subcontractor?	See FAR 52.242-5
	41	FAR 52.219-9(f)(2) and DFARS 219.706 Is the master plan up to date?	Master plans
	42	FAR 52.219-9(g) Does the commercial plan relate to the contractor's planned subcontracting for both commercial and Government business, rather than solely to the Government contract?	Commercial plans only
	43	Does the commercial plan have a signature page which includes: a. name, title, email and company name for the person submitting the plan; b. name, title and department/agency contracting organization, date, signature and email of the person approving the plan; c. name, title and email of the person within the company who is submitting the report	Commercial plans only
	44	Does the commercial plan list the contracts or CAGE codes and related DUNS #s of the contracts covered under the plan? Does the commercial plan identify the one awarded contract subject to the plan (contract with latest completion date)?	Commercial plans only



# SUBCONTRACTING OPPORTUNITIES FOR DREDGING



- Cooks/ housekeeping
- Environmental compliance/ monitors
- Endangered species documentation
- Surveyors
- Safety/ health officers
- Maintenance/ small machine shop services supporting maintenance
- Fuel







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# SBA SUBNET



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# MORE SUBCONTRACTING OPPORTUNITIES

140



<https://www.sba.gov/document/support-directory-federal-government-prime-contractors-subcontracting-plans>

[Home](#) > [Document search](#) > Directory of federal government prime contractors with subcontracting plans

SUPPORT

## Directory of federal government prime contractors with subcontracting plans

The directory lists federal government contractors with requirements to subcontract to small businesses.

### Disclaimer:

The data within the report is generated from data contained in the [Federal Procurement Data System-Next Generation \(FPDS-NG\)](#). The Federal Government Agency that entered the information into FPDS-NG is the owner of the data and has all rights to this data. If you have any questions or concerns about the data within the report, please contact the Federal Government agency that awarded the contract.

### How to use the *Directory of Federal Government Prime Contractors with a Subcontracting Plan*.

This directory is a listing of Federal Government contractors that have a requirement to subcontract to small businesses. The directory is intended for small business concerns seeking to find subcontracting

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File size: 7464KB





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# MORE SUBCONTRACTING OPPORTUNITIES



Vendor Address State	Vendor Address City	NAICS Code	NAICS Description	Principal Place of Performance State Code	Ultimate Parent Legal Business Name	Ultimate Parent Unique Entity ID	Award or IDV Type	Base and All Options Value (Total Contract Value)
VIRGINIA	FAIRFAX	541511	CUSTOM COMPUTER PROGRAMMING SERVICES	GA	NORTHROP GRUMMAN CORPORATION	NKVZLJL93QT6	DELIVERY ORDER	\$13,796,042.00
NEW MEXICO	LOS ALAMOS	541710	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING AND CHEMICAL SCIENCES	NM	REGENTS OF THE UNIVERSITY OF CALIFORNIA, THE	LWKAEZ2JLMM9	DEFINITIVE CONTRACT	\$32,232,445.00
KENTUCKY	RICHMOND	562211	HAZARDOUS WASTE TREATMENT AND DISPOSAL	KY	BECHTEL PARSONS BLUE GRASS A JOINT VENTURE	EMYFRLWRHV25	DELIVERY ORDER	\$3,316,223.96
CALIFORNIA	OAKLAND	611310	COLLEGES, UNIVERSITIES, AND PROFESSIONAL SCHOOLS	CA	CALIFORNIA STATE OF	NUDGYLBB4S99	DEFINITIVE CONTRACT	\$21,166,765.00
ARIZONA	SCOTTSDALE	513390	OTHER TELECOMMUNICATIONS	AZ	GENERAL DYNAMICS CORPORATION	VF58HFRNGEL8	DELIVERY ORDER	\$1,627,221.28
CALIFORNIA	IRVINE	561210	FACILITIES SUPPORT SERVICES	CO	NORTHSTAR TECHNOLOGY CORP	J5VMNYWNP35	DEFINITIVE CONTRACT	\$1,521,979.62
VIRGINIA	FALLS CHURCH	541512	COMPUTER SYSTEMS DESIGN SERVICES	VA	GENERAL DYNAMICS INFORMATION TECHNOLOGY INC.	VF58HFRNGEL8	DELIVERY ORDER	\$20,149,396.96
WASHINGTON	PUYALLUP	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	AK	ABSHER-BETHEL JOINT VENTURE	HEKTB6GL87N9	DEFINITIVE CONTRACT	\$1,340,696.13
VIRGINIA	HERNDON	541512	COMPUTER SYSTEMS DESIGN SERVICES	MD	DIGICON CORP	V48RHTG8ZR65	DELIVERY ORDER	\$1,114,897.07
FLORIDA	TITUSVILLE	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	HI	DAVID BOLAND INC.	MARFUHM88M38	DEFINITIVE CONTRACT	\$4,717,134.90
FLORIDA	PALM BEACH GARDENS	561990	ALL OTHER SUPPORT SERVICES	FL	CENTERRA GROUP LLC	FUX8UNJEAXV8	DEFINITIVE CONTRACT	\$7,731,903.18
CALIFORNIA	SAN DIEGO	237310	HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	CA	COFFMAN SPECIALTIES INC.	KL4HZ2PMHDZ3	DELIVERY ORDER	\$1,095,000.00
CALIFORNIA	POWAY	336411	AIRCRAFT MANUFACTURING	CA	GENERAL ATOMIC TECHNOLOGIES CORPORATION	YX6EL4J1WLP9	DELIVERY ORDER	\$4,355,231.12
MASSACHUSETTS	LOWELL	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	MA	KALLIDUS TECHNOLOGIES INC	CXUJGWBBW4V5	DEFINITIVE CONTRACT	\$1,500,000.00
WASHINGTON	TACOMA	237310	HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	WA	ACTIVE CONSTRUCTION INC.	FCRCMJXMC5N5	DEFINITIVE CONTRACT	\$750,000.00
MARYLAND	GERMANTOWN	493110	GENERAL WAREHOUSING AND STORAGE	UT	AMENTUM SERVICES INC.	JSRNXGERS624	DEFINITIVE CONTRACT	\$1,020,925.26
IOWA	DES MOINES	237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	IA	THE RASMUSSEN GROUP INC	PE3WEMS1MNL9	DEFINITIVE CONTRACT	\$2,071,022.00
DISTRICT OF COLUMBIA	WASHINGTON	541330	ENGINEERING SERVICES	DC	CSSI INC.	XFNNTA6ALDD3	DEFINITIVE CONTRACT	\$44,200,000.00
INDIANA	INDIANAPOLIS	336412	AIRCRAFT ENGINE AND ENGINE PARTS MANUFACTURING	IN	ROLLS-ROYCE CORPORATION	VE65QFACKLG7	DELIVERY ORDER	\$1,194,869.00
INDIANA	INDIANAPOLIS	336412	AIRCRAFT ENGINE AND ENGINE PARTS MANUFACTURING	IN	ROLLS-ROYCE CORPORATION	VE65QFACKLG7	DELIVERY ORDER	\$1,194,869.00



# QUESTIONS?



Sherrie Cordi

[Sherrie.cordi@usace.army.mil](mailto:Sherrie.cordi@usace.army.mil)

(901) 568-0614 (call or text)

# MEMPHIS DISTRICT

Mr. Andy Simmerman

Supplemental Program  
Manager  
Memphis District, TN



U.S. ARMY  
US Army Corps  
of Engineers®





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# NEW ORLEANS TO VENICE





# ROCK ISLAND DISTRICT

Mr. Troy Robins

Deputy, Office of Small  
Business Programs  
Rock Island District, IL



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of Engineers®

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# U.S. ARMY CORPS OF ENGINEERS ROCK ISLAND DISTRICT

## NEW ORLEANS SMALL BUSINESS INDUSTRY DAY

27 March 2024



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US Army Corps  
of Engineers®



# Rock Island District

5 River Basins | 5 States | 900+ Professionals Serving Our Nation Since 1866



# MISSION

Deliver vital engineering and water resources solutions in collaboration with our partners to secure our Nation, reduce disaster risk and enhance quality of life, providing value to the region and Nation.



## Flood Risk Management

146 Levee Drainage Systems  
 >900 Miles of Levees  
 5 Reservoirs in Iowa and Illinois  
 >\$17B Flood Damages Prevented



## Regulatory

Lead Federal Regulatory Agency in Iowa and Illinois  
 1,500 Permits Issued in FY22



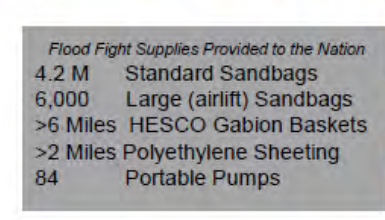
### Legend

- Rock Island District HQ
- USACE Locks and Dams
- Campgrounds
- State Boundaries
- Rock Island District Boundary
- Illinois River
- Mississippi River
- Major Rivers



## Recreation

1850 Campsites  
 97 Recreation Sites  
 38 Boat Ramps  
 10 Swimming Beaches  
 5 Visitor Centers  
 16.8 M Annual Visitation



*Flood Fight Supplies Provided to the Nation*  
 4.2 M Standard Sandbags  
 6,000 Large (airlift) Sandbags  
 >6 Miles HESCO Gabion Baskets  
 >2 Miles Polyethylene Sheeting  
 84 Portable Pumps

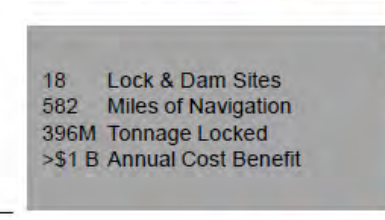


## Emergency Management



## Environmental Stewardship

*Upper Mississippi River Restoration Projects*  
 16 In Planning/Design  
 7 Under Construction  
 59 Completed to Date  
 120,000 Acres Restored to Date  
 \$55M Annual Budget



18 Lock & Dam Sites  
 582 Miles of Navigation  
 396M Tonnage Locked  
 >\$1 B Annual Cost Benefit



## Navigation

**Commander & District Engineer**  
 Col. Jesse T. Curry

**Deputy District Engineer / PPMD Chief**  
 Kimberly Thomas, P.E.

**Deputy Commander**  
 Maj. Matthew Fletcher

**Engineering & Construction**  
 Roger Perk, P.E.

**Resource Management**  
 Celeste Iversen

**Real Estate**  
 Paul St. Louis

**Operations**  
 Thomas Heindl, P.E.

**Regulatory**  
 Matt Zehr

**Contracting**  
 Scott Harris

### National Centers

**Inland Navigation Design Center**  
 Lenna Hawkins, P.E.

**National Flood Fight Materiel Center**  
 Sarah Jones



**US Army Corps of Engineers**  
 Rock Island District





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# ROCK ISLAND DISTRICT SMALL BUSINESS PROGRAM

Provides outreach and information to ensure small businesses have the maximum practicable opportunity to participate in Rock Island District acquisitions through contracts or subcontracts.



Examples of Outreach and Informational Events include:

- SAME Small Business Conferences*
- Roundtable Discussions*
- SAME Industry Days*
- District Industry Days*
- National Industry Meetings*



SB Programs/Goals	FY23 Goals	FY23 Actual Obligations	FY23 Actual %
Small Business	48%	\$172,621,008	68.28%
Small Disadvantaged Business	30%	\$89,573,508	35.43%
Woman Owned SB	12%	\$21,752,814	8.6%
HUBZone	14%	\$36,404,744	14.4%
Service-Disabled Veteran SB	5%	\$29,344,525	11.61%

Total FY23 Contracting Obligations = **\$252,812,831**

Forecasted FY24 Contracting Obligations = **\$450M**

Program website: <https://www.mvr.usace.army.mil/Business-With-Us/Small-Business/>





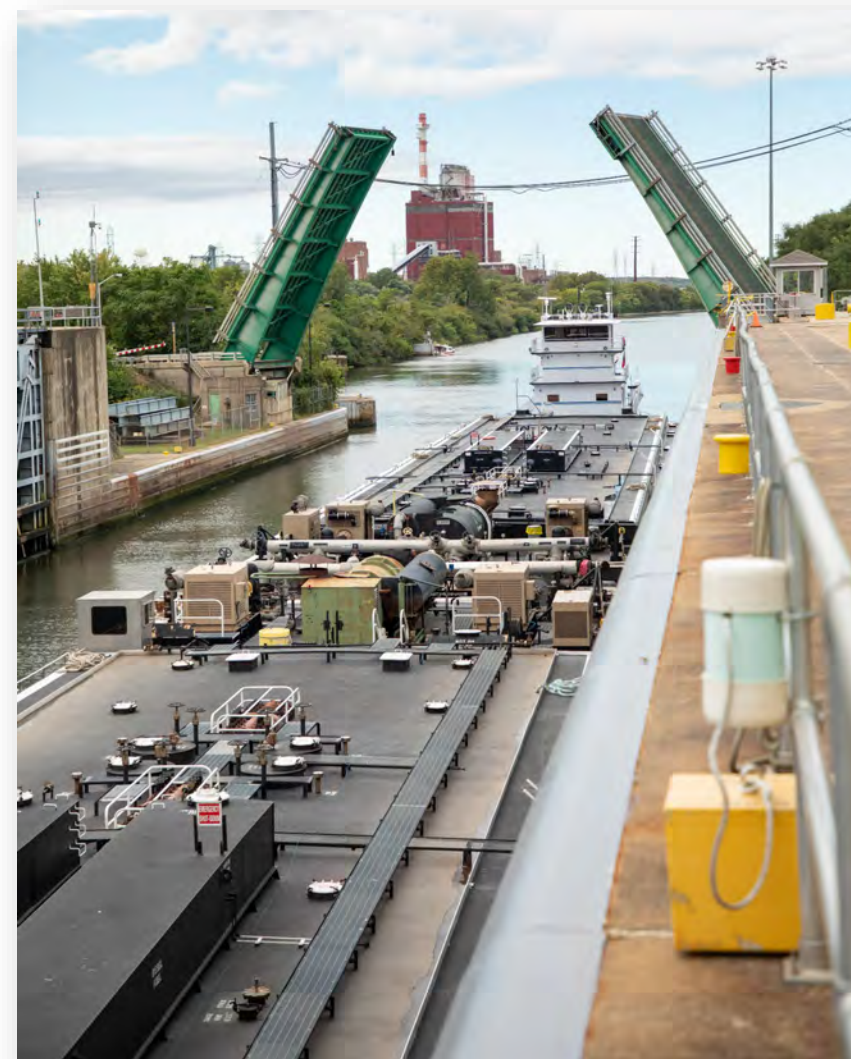
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# FY24 FUNDING **TBD**

Rock Island District **FY24 PBUD** - \$200M (Does not include final FY24 Appropriation/Earmark \$s)

- **INVESTIGATIONS - \$0M**
  
- **CONSTRUCTION - \$55M**
  - UMRR - \$55M
  - NESP - \$0M
  - BRIP - \$0M
  
- **OPERATIONS & MAINTENANCE - \$145M**
  - Mississippi River - \$76.7M
  - Illinois Waterway - \$50.8M
  - Saylorville Lake - \$6.5M
  - Lake Red Rock - \$5.4M
  - Coralville Lake - \$5.0M
  - Farm Creek - \$0.6M





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# ROCK ISLAND DISTRICT FUNDING TRENDS



Annual Appropriation	Investigations	Construction	O&M	Total
FY 15 Allocated	900,000	33,170,000	124,218,000	158,288,000
FY 16 Allocated	1,800,000	25,036,000	151,373,000	178,209,000
FY 17 Allocated	2,300,000	42,520,000	135,558,000	180,378,000
FY 18 Allocated	2,550,000	43,430,000	180,271,000	226,251,000
FY 19 Allocated	150,000	107,578,000	164,926,000	272,654,000
FY 20 Allocated	4,500,000	58,505,000	208,457,000	271,462,000
FY 21 Allocated	8,910,000	33,170,000	179,529,850	221,609,850
FY 22 Allocated	5,190,000	90,449,000	187,731,000	283,370,000
FY 23 Allocated	0	170,559,500	178,337,000	348,896,500
FY 24 PBUD	500,000	55,000,000	145,073,000	200,573,000

Note: Does not include FPMS, PAS, CAP, ICW, and Supplemental funds.



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# UPPER MISSISSIPPI RIVER RESTORATION (UMRR)

151



## Design/Construction Underway

- Steamboat Island
- Beaver Island
- Keithsburg Division

## Feasibility Underway

- Lower Pool 13
- Green Island
- Pool 12 Forestry
- Quincy Bay
- Lower Pool 13  
Phase II



Program website:

<https://www.mvr.usace.army.mil/Missions/Environmental-Stewardship/Upper-Mississippi-River-Restoration/>





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# OPERATIONS & MAINTENANCE – MISSISSIPPI RIVER

## Mississippi River Project

- Keel Rail Replacement
- Lock Guidewall Work
- Dam Valve fabrication
- Dam Gate Fabrication
- Dredging







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# OPERATIONS & MAINTENANCE – ILLINOIS WATERWAY

153



## Illinois Waterway Project

- Electrical & Controls Work
- Generator & Compressor Work
- Bulkhead fabrication
- Sheet pile installation
- Dredging







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# OPERATIONS & MAINTENANCE – FLOOD RISK MANAGEMENT LAKES

154



## Saylorville Lake

- Paving Work
- Water infrastructure Updates



## Lake Red Rock

- Paving Work



## Coralville Lake

- Shoreline Erosion Repairs
- Paving Work
- Restrooms & Shower Building Upgrades & Replacements
- Ranger & Admin Building Renovations





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# RESERVOIRS



Project	Location	Anticipated Advertisement	Estimated Range
DB – Coralville Lake Ranger and Admin BLDG	Coralville, IA	2nd Qtr FY24	\$1M-\$5M





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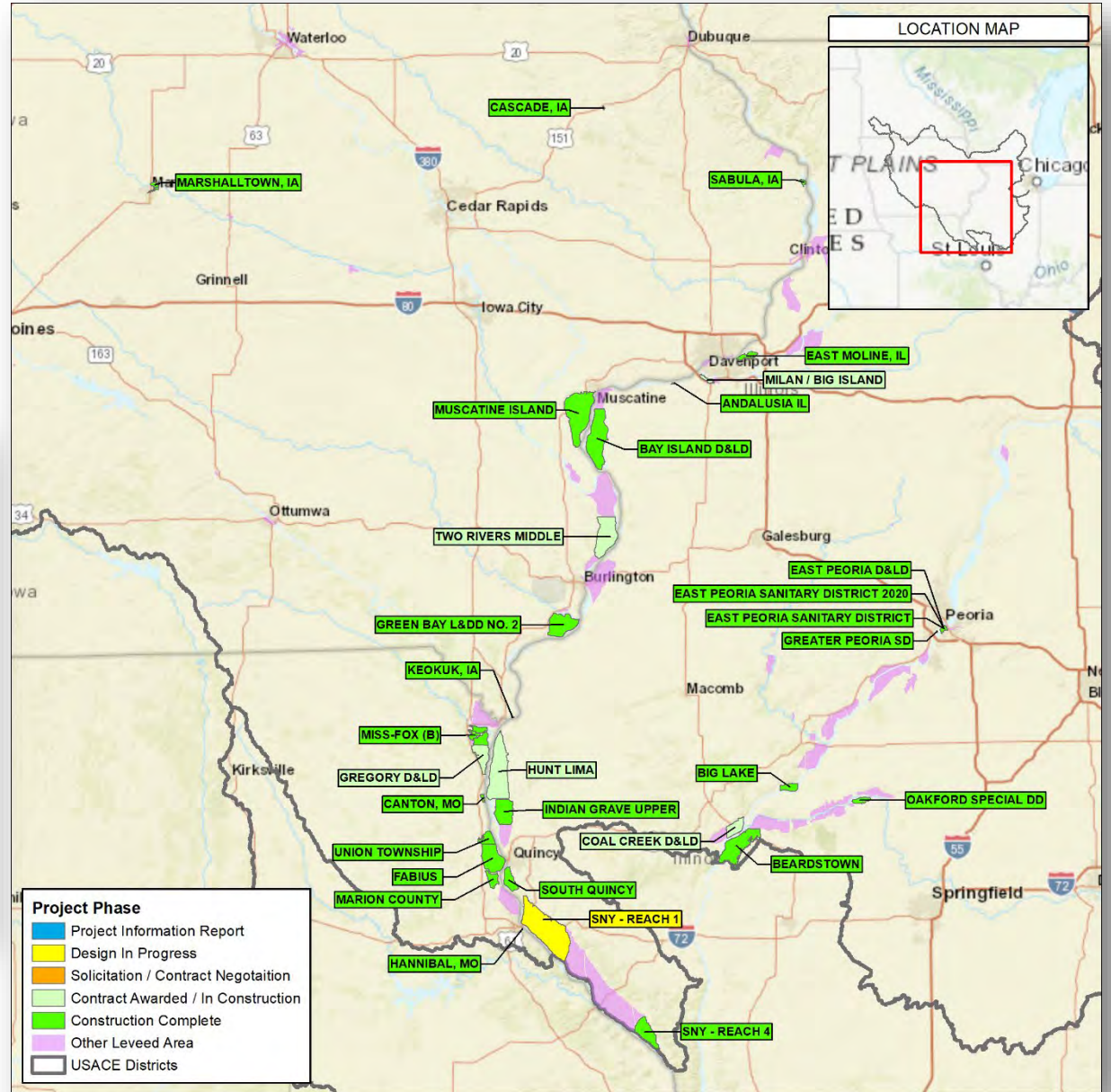
# PL 84-99 REHABILITATION STATUS



Design Phase: 1  
 Solicitation/Contract Negotiation: 0  
 Contract Award/In Construction: 5  
 Complete: 25  
 Total Projects: 31



Program website:  
<https://www.mvr.usace.army.mil/Missions/Flood-Risk-Management/Levee-Safety-Program/Public-Law-84-99-Program/>







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# FLOOD RISK MANAGEMENT



Project	Location	Anticipated Advertisement	Estimated Range
Sny Island – Pigeon Creek (PL84-99)	Hull, IL	3 <sup>rd</sup> Qtr FY23	\$250-500K
Dubuque Forced Sewer Main CAP Sec 14	Dubuque, IA	2 <sup>nd</sup> Qtr FY24	\$1M-\$5M



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# NAVIGATION & STRUCTURAL



Project	Location	Anticipated Advertisement	Estimated Range
Marseilles Electrical System	Marseilles, IL	3 <sup>rd</sup> Qtr FY24	\$10M-\$25M
LD 16, 18, & 20 Kevel Rail Replacement	Multiple	4th Qtr FY24	\$1M-\$5M
LD21 Phase 2 Concrete Repairs	Quincy, IL	4th Qtr FY24	\$1M-\$5M





# CIVIL, CHANNEL & ECOSYSTEM RESTORATION



Project	Location	Anticipated Advertisement	Estimated Range
UMRR Steamboat Island Stage 2 HREP	Clinton, IA	1st Qtr FY24	\$1M-\$5M





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# BUILDING RENOVATIONS – 88<sup>TH</sup> RD & OTHERS



Project	Location	Anticipated Advertisement	Estimated Range
88th RD - Repair HVAC and Electrical Systems, Building 510	Ft. Snelling, MN	3rd Qtr FY24	\$1M-\$5M
88th RD - Repair HVAC & Electrical Systems, AMSA/OMS Building	Whitehall, OH	3rd Qtr FY24	\$1M-\$5M
88th RD - Repair and Replace Elevators, Building 203	Arlington Heights, IL	2nd Qtr FY24	\$500K-\$1M
88th RD - Repair HVAC and Electrical Systems, USARC Building	Livonia, MI	3rd Qtr FY24	\$1M-\$5M
88th RD - Repair Foundation and Building Repairs	Twinsburg, OH	3rd Qtr FY24	\$1M-\$5M
88th RD - Building 317 LED Lighting Upgrade	Milwaukee, WI	4th Qtr FY24	\$100K-\$500K
Clock Tower Third Floor Renovations	Rock Island, IL	1st Qtr FY24	\$1M-\$5M
DB - Coralville Ranger and Admin Bldg	Coralville, IA	2d Qtr FY24	\$500K-\$1M



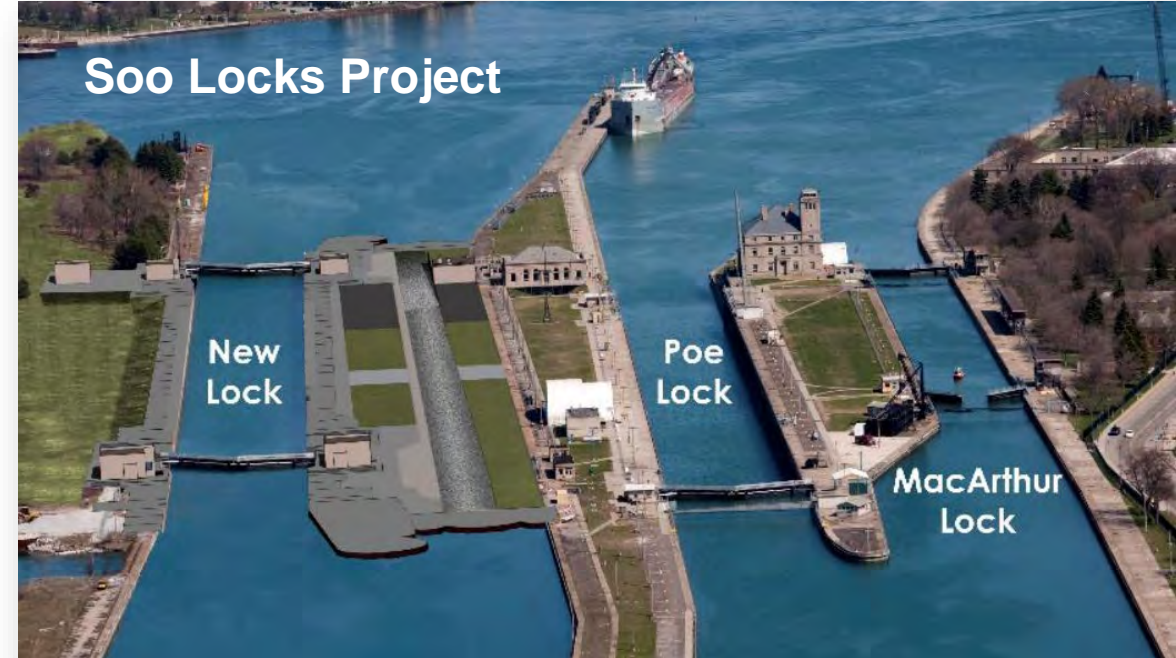
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# INLAND NAVIGATION DESIGN CENTER (INDC)

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The Inland Navigation Design Center (INDC) Mandatory Center of Expertise (headquartered in the Rock Island District) provides engineering, design, analysis, and review services for studies, new locks, new navigational dams, major rehabilitation of existing inland navigation locks and dams, and significant inland navigation lock and dam operations and maintenance projects, while promoting quality design and consistency in design and technical competency.



**INDC is currently the designer of record for the:**

- **Soo Locks**
- **Upper Ohio Locks**
- **Brandon Road Interbasin Project**
- **Brazos River Floodgates**
- **Lock 25 (NESP)**





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# BRANDON ROAD INTERBASIN PROJECT



### INCREMENT I-A

- Automated Barge Clearing Deterrent
- Leading Edge Bubble Deterrent
- Leading Edge Acoustic Deterrent Array
- Leading Edge Support Facilities
- Upstream Boat Launch

### INCREMENT I-B

- Site Prep
- Channel Rock Excavation

### INCREMENT II

- Electric Deterrent
- Large Acoustic Deterrent Array
- Support Facilities
- Engineered Channel floor & walls for the electric & large acoustic deterrents
- Flushing Lock
- Downstream Boat Launch

### INCREMENT III

- Finish Engineered Channel
- Connect RDB Wall to Lower Guidewall



Project website: <https://www.mvr.usace.army.mil/Missions/Environmental-Stewardship/BR-Interbasin-Project/>

Project	Anticipated Contract Type	Anticipated Advertisement <sup>1</sup>	Estimated Range
Increment I-A Construction	Construction	1 <sup>st</sup> Qtr FY24	\$100M-\$200M
Increment II & III AE Design	AE Services	4 <sup>th</sup> Qtr FY24	\$25M-\$75M
Increment I-B Construction	Design Build	4 <sup>th</sup> Qtr FY24	\$100M-\$200M
Increment II Construction	Construction	2 <sup>nd</sup> Qtr FY26	\$400M-\$600M
Increment III Construction	Construction	2 <sup>nd</sup> Qtr FY29	\$25M-\$50M

<sup>1</sup>PROPOSED INCREMENTS SUBJECT TO CHANGE PENDING COMPLETION OF DESIGN & EXECUTION OF A PPA.



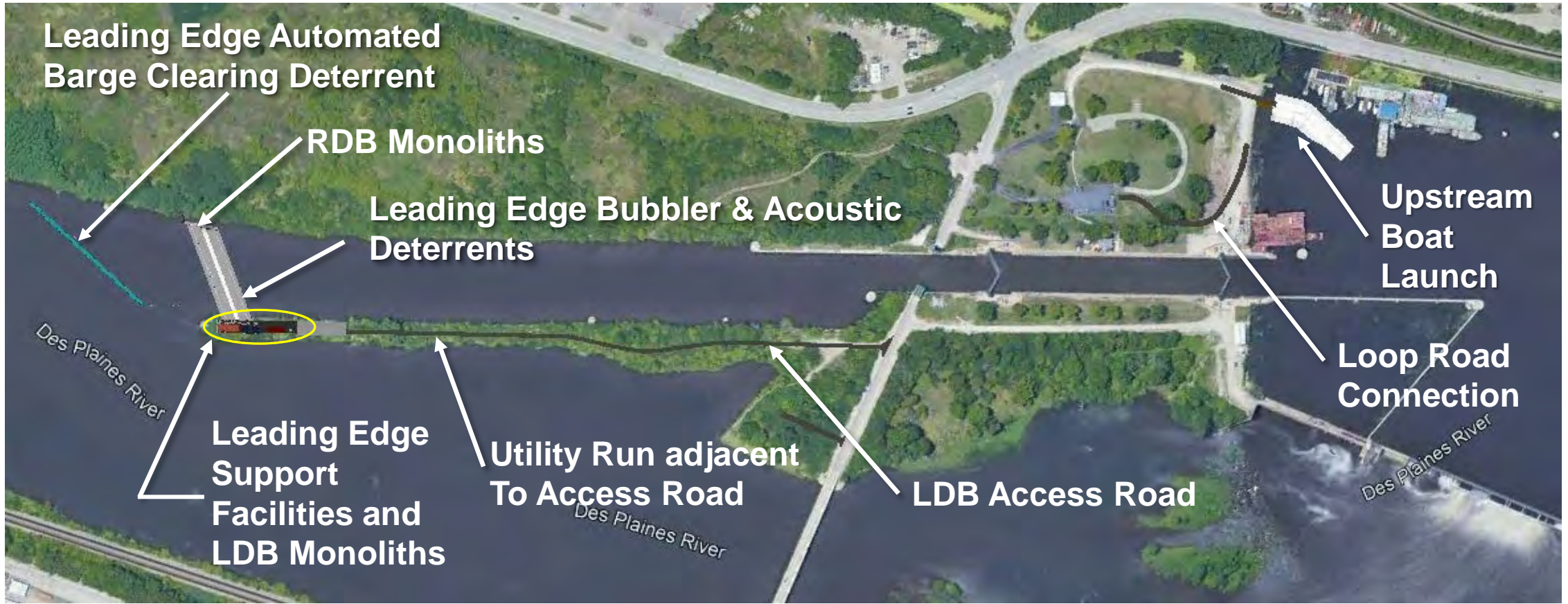


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# BRANDON ROAD INTERBASIN PROJECT

## Increment I-A Site Features



Project	Anticipated Contract Type	Anticipated Advertisement <sup>1</sup>	Estimated Range
Increment I-A Construction	Construction	1 <sup>st</sup> Qtr FY24	\$100M-\$200M

<sup>1</sup>PROPOSED INCREMENTS SUBJECT TO CHANGE PENDING COMPLETION OF DESIGN & EXECUTION OF A PPA.





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# NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)

ST. PAUL DISTRICT- ROCK ISLAND DISTRICT - ST. LOUIS DISTRICT

## NAVIGATION AND ECOSYSTEM PROJECTS

The Navigation and Ecosystem Sustainability Program (NESP) is a long-term, dual-purpose program that integrates navigation improvements and ecosystem restoration together to provide Upper Mississippi River System once in a generation-type positive impacts.

The primary goals of the program are to increase the capacity and improve the reliability of the inland navigation system while restoring, protecting, and enhancing the environment.

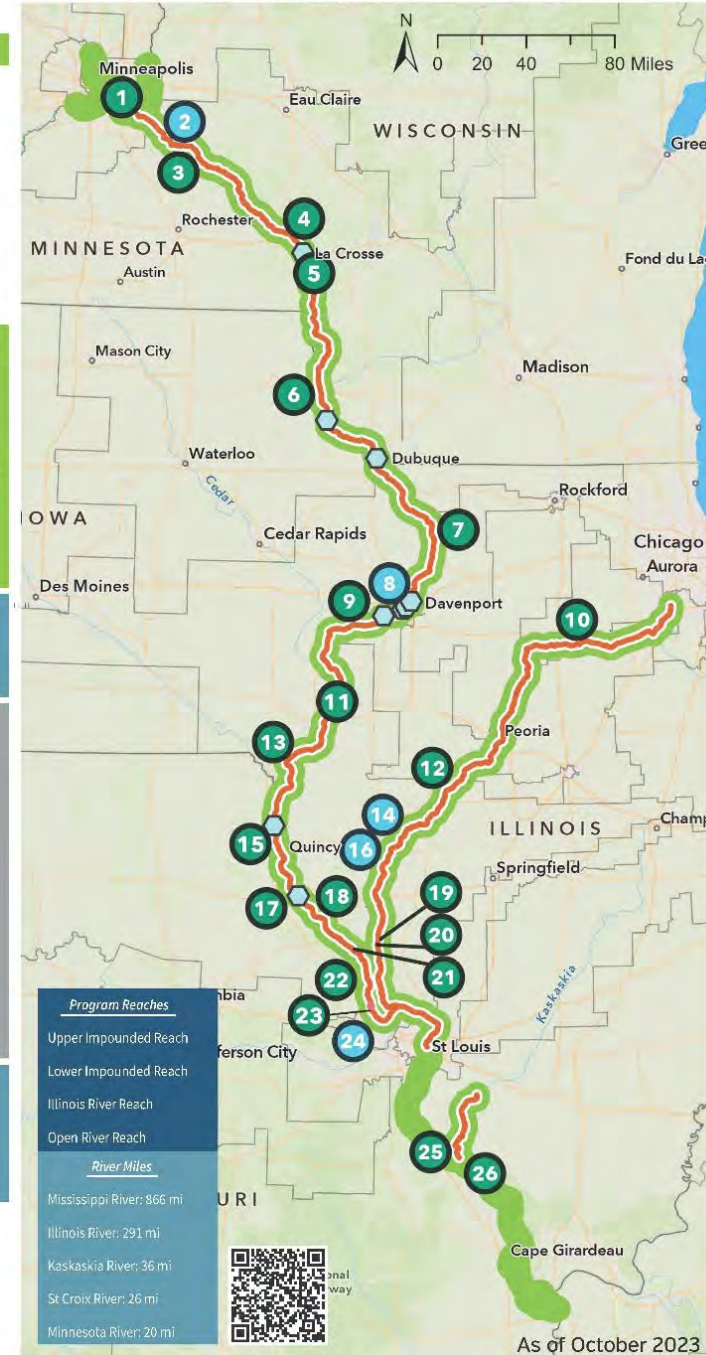
This map only shows projects actively being implemented. NESP includes an additional 5 - 1,200-foot locks, systemic mitigation, and hundreds of ecosystem restoration projects.

<b>CONSTRUCTION COMPLETE</b>		<b>CONSTRUCTION/AE DESIGN SERVICE CONTRACT AWARDS</b>	
1 Pool 2 Wing Dam Notching		9 Andalusia Island Complex Planning	
<b>ONGOING CONSTRUCTION</b>		10 Starved Rock Breakwater	
2 Pool 4 Island 4 System Mitigation		14 LaGrange New 1200-Foot Lock Design	
8 Lock 14 Mooring Cell		19 Alton Pools Islands - Island Protection	
16 Moore's Towhead System Mitigation		20 Twin Island Protection and Enhancement	
24 Lock 25 New 1200-Foot Lock			
<b>ONGOING DESIGN</b>			
17 Lock and Dam 22 Fish Passage			
	Mooring Facilities		
<b>ONGOING PROJECT PLANNING</b>			
<b>YEAR 1</b>		<b>YEAR 2</b>	
4 Johnson Island		3 Wacouta Bay	
6 Sny Magill, Effigy Mounds National Monument		7 Sabula Lakes	
13 Lee County Islands and Backwaters		18 Pool 24 Island Restoration - Denmark and Drift Islands Complex	
12 Liverpool Flowing Side Channel		26 Middle Mississippi River Stone Dike Alterations Phase 1	
21 Clarksville/Carroll Island Side Channel			Water Level Management - Reduce Water Level Fluctuations
22 Hausgen Island Side Channel			
25 MMR - NWR - Horse Island			
<b>SYSTEMIC FOREST MANAGEMENT</b>			
5 Pool 8 Goose Island Invasive Control		11 Pools 17 and 18 Forest Inventory	
15 Pool 21 Long Island Forest Inventory		23 Pool 26 Cuivre Island Tree Planting	

NESP PARTNERS



<https://www.mvr.usace.army.mil/Rock-Island-District/Programs/NESP/>







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# NESP UPCOMING SOLICITATIONS



Project	Location	USACE District	Anticipated Advertisement	Estimated Range
Lock 25 Maintenance Building Design-Build	Winfield, MO	St. Louis District	3rd Quarter FY24	\$5-10M
Lock 25 A/E Task Orders for Design Support, VE, and CADD Tech Support	Winfield, MO	St. Louis District	4th Quarter FY24	\$5-10M
LaGrange New 1200' Lock – Machinery Fabrication Contract	LaGrange, IL	Rock Island District	4th Quarter FY24	Greater than \$25
Mooring Facilities Construction Contract	8 locations	Rock Island and St. Paul District	4th Quarter FY24	Greater than \$25M
Lock and Dam 22 Fish Passage Construction Contract	Saverton, MO	Rock Island District	3rd Quarter FY24	Greater than \$25M
Forest Management – Timber Stand Improvement Contract Actions	Various	St. Louis District Rock Island District St. Paul District	4th Quarter FY24	\$1-5M
Pool 19 Ecosystem Pool Planning	Pool 19 Upper Mississippi River	Rock Island District	4th Quarter FY24	\$1-5M
Project Data Collection	Various	St. Louis District Rock Island District St. Paul District	4th Quarter FY24	\$1-5M
Project Implementation Report Task Orders	Various	Rock Island District	4th Quarter FY24	\$1-5M
Tribal Engagement Strategy Development	Various	Tribal Nations Technical Center of Expertise - Albuquerque District	4th Quarter FY24	Less than \$1M
Survey Systemic Control - Task Order	Lock and Dam 17 & 19	Photogrammetric Mapping Center of Expertise - St. Louis District	3rd Quarter FY24	Less than \$1M



# NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)

## ST. PAUL DISTRICT- ROCK ISLAND DISTRICT - ST. LOUIS DISTRICT

### LOCK AND DAM 25 NEW 1,200-FOOT LOCK



#### PROJECT SUMMARY

Lock and Dam 25 is located in Calhoun County, Illinois, and Lincoln County, Missouri, at approximately river mile 241.4 on the Upper Mississippi River above the mouth of the Ohio River near Winfield, Missouri. The project will be delivered via Integrated Design and Construction (IDaC) a delivery method that integrates construction contractor input through the design development.

The primary purpose of the Lock and Dam 25 New 1,200-Foot Lock Project is to improve efficiency, reliability, and safety for navigation traffic transiting the facility along with operational redundancy at Lock 25.

The project will reduce the per lockage times from 2.5 hours or more to approximately 45 minutes. The addition of a 1,200-foot lock will accommodate the largest tow configurations on the Upper Mississippi River. This will improve mariner safety, with professional mariners no longer having to "split" tows to transit the lock chamber.

#### OBJECTIVES

- 

1 Safely deliver a quality 1,200-foot lock efficiently and cost effectively
- 

2 The goal is to construct the project while minimizing impacts and maintaining predictability to existing navigation traffic
- 

3 Navigation stakeholders will be integrated throughout the design and construction



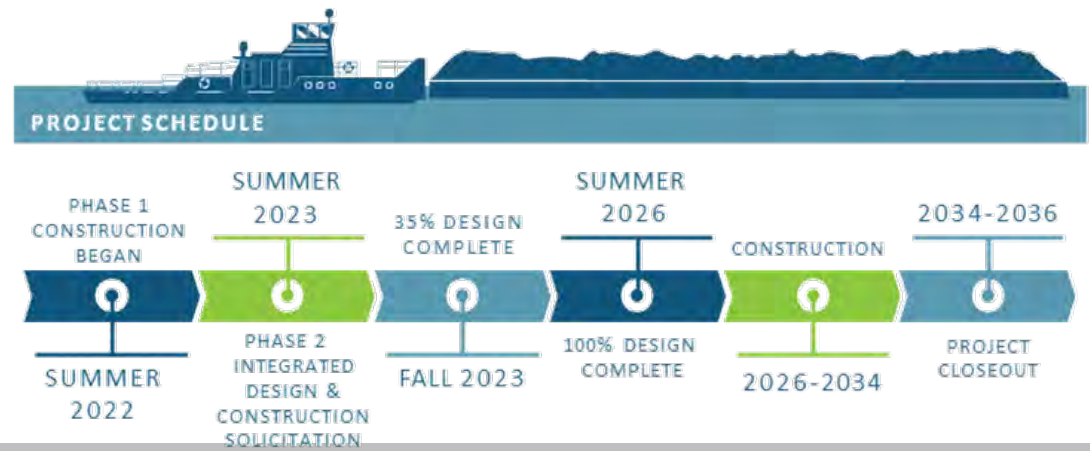
#### DESIGN OVERVIEW

- Re-initiated – Oct 2022
- 15% level of maturity
- 35% Review phase began – Jun 2023
- 35% Design complete – Nov 2023
- 100% Design complete – Jun 2026

#### CONSTRUCTION OVERVIEW

- Phase 1 – Lockwall modifications
  - Est. Construction complete – May 2024
- Phase 2 – Bulkhead Supply
  - Est. Award – Mar 2024
- Phase 2 – integrated Design Construction (IDaC)
  - Solicitation – Jun 2023
  - Est. Award – Mar 2024

ESTIMATED COST  
>\$20M







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# NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)

ST. PAUL DISTRICT- ROCK ISLAND DISTRICT - ST. LOUIS DISTRICT

As of 1-Feb-24



## LAGRANGE NEW 1,200-FOOT LOCK

### PROJECT SUMMARY

LaGrange Lock and Dam is 80.2 miles above the confluence of the Illinois River with the Mississippi River at Grafton, Illinois, 7.8 miles below Beardstown, Illinois.

The primary purpose of the LaGrange New 1,200-Foot Lock Project is to improve efficiency, reliability, and safety for navigation traffic transiting the facility along with additional operational redundancy at LaGrange.

The project will reduce the per lockage times from 2.5 hours or more to approximately 45 minutes. The addition of a 1,200-foot lock will accommodate the largest tow configurations on the Upper Mississippi River. This will improve mariner safety, with professional mariners no longer having to "split" tows to transit the lock chamber.

### OBJECTIVES

**1** New 1,200-foot navigation lock landward of the existing 600-foot lock

**2** Construction will occur with minimal interference to existing navigation traffic

**3** Existing 600-foot lock will remain in operation

### DESIGN ACTIVITIES

#### FY22 Activities

- Award of A/E design task order that includes:
  - Initial lock design
  - Hydraulic modeling
  - Geotechnical investigations
  - Aerial/site surveys
  - Environmental compliance surveys
  - Cultural surveys
  - HTRW analyses
  - Real estate Physical model (ERDC)

#### FY23 Activities

- 35-100% design task order is scheduled to award Sept 2023
  - Real estate activities
  - Industry coordination – navigation & construction contractor
  - Physical model testing (ERDC)
  - Continued design of 1,200-foot lock

#### FY24 Priorities

- Construction contract award for machinery fabrication
- 35-100% design plans and specifications
- Real estate acquisition
- Physical model completion



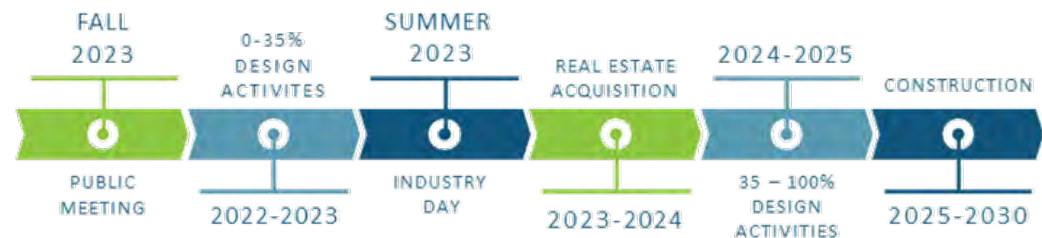
Left: Site plan for new 1,200-foot lock and upstream and downstream channels.

Above: Existing conditions include a 600-foot lock at LaGrange.

ESTIMATED COST > \$20M



### PROJECT SCHEDULE







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# NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)

ST. PAUL DISTRICT- ROCK ISLAND DISTRICT - ST. LOUIS DISTRICT

As of 2-Feb-24

## LOCK AND DAM 22 FISH PASSAGE

### PROJECT SUMMARY

Lock and Dam 22 is located near Saverton, Missouri, on the Mississippi River, roughly 10 miles south of Hannibal, Missouri, at river mile 301.2. The fish passage structure will be constructed on the spillway portion of the dam, on the side furthest from the Illinois shoreline, and would extend downstream into the tailwater area.

The primary purpose of the Lock and Dam 22 Fish Passage Project is to increase fish access to upstream mainstream river and tributary habitats. Increased access to upriver habitat should result in an increase in the size and distribution of native migratory fish populations.

The secondary purpose is to monitor and adaptively manage this structure to optimize its effectiveness and inform design of subsequent fish passage projects.

### RISK-INFORMED FISH PASSAGE IMPROVEMENT STRATEGY

The Recommended Plan developed during the feasibility phase of this project imitates the natural river to maximize the effectiveness of the native fish passage while minimizing impacts to navigation.



### DESIGN

- HQUSACE approved
- Final PIR June 2022
- Implementation Review Plan
- Single Phase—Inlet Structure & Ice/Debris Structure; Rock Arch Fish Passage

### CONSTRUCTION

- Single Phase—Inlet Structure & Ice/Debris Structure; Rock Arch Fish Passage

### ADAPTIVE MANAGEMENT

- Pre-Construction Monitoring
- Construction Monitoring
- Post-Construction Monitoring
- Adaptive Management

BI-PARTISAN INFRASTRUCTURE LAW (BIL) FUNDS: \$97,100,000 for design and construction initiation

### OBJECTIVES

- Provide habitat benefits for over 30 fish species
- Restore natural connection between pools
- Increase migration capabilities for native fish species
- Provide spawning habitat for fish

### Project Deliverables & Tasks:

- 26Sep22 – AE Design Awarded
- 30Sep22 – Completion of 35% Design
- May 2023 – 65% Design Completion
- Feb 2024 – 100% Design Completion
- Jun 2024 – Construction Solicitation RFP
- Sep 2024 – Construction Award
- Sep 2027 – Construction Complete

### Monitoring Activities & Adaptive Management

- FY22-24 – Pre-Construction Monitoring
- FY25-27 – Construction Monitoring
- FY28-32 – Post-Construction Monitoring
- FY28-32 – Adaptive Management

### Lock and Dam 22 Fish Passage Monitoring

- Inform Project Design and Construction
- Monitor Fish Movement through Lock 22 and Fishway
- Monitor Systemic Ecological Response by Migratory Fishes
- Monitor Physical Performance of the Fish Passage Improvement Features
- Monitor Effects of the Project on Structural Integrity, Navigation Operations, Water Quality

### ESTIMATED COST >\$10M

### PROJECT SCHEDULE

FEASIBILITY APPROVAL	START DESIGN AND PRE-CONSTRUCTION MONITORING	100% DESIGN COMPLETION	CONSTRUCTION SOLICITATION AND AWARD	CONSTRUCTION AND MONITORING	POST-CONSTRUCTION MONITORING AND ADAPTIVE MANAGEMENT
SUMMER 2022	SPRING 2022	WINTER 2023/2024	SPRING-FALL 2024	CONSTRUCTION AND MONITORING 2025-2027	2027-2032

### PROGRAM PARTNERS





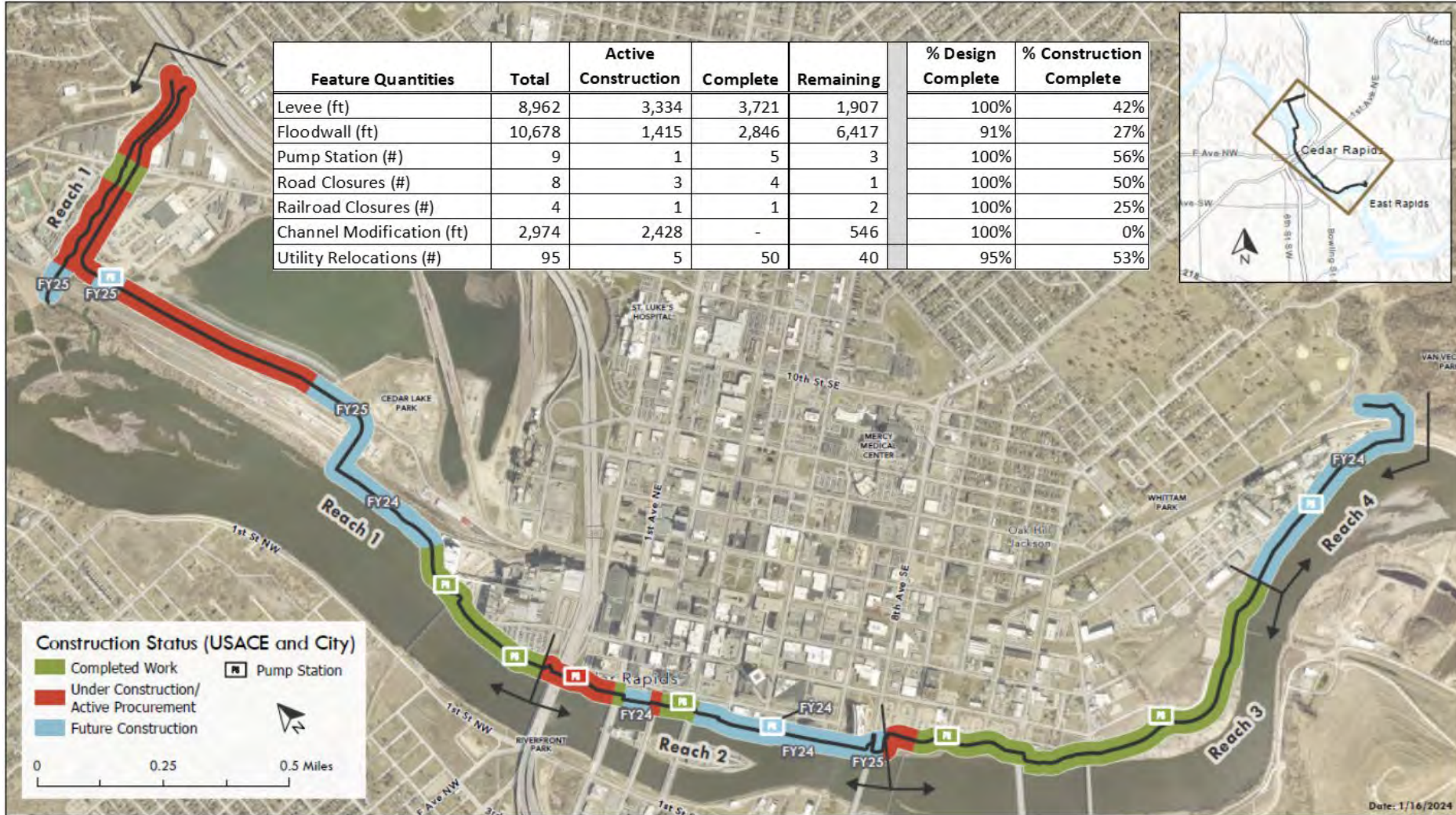
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# CEDAR RAPIDS, IOWA FLOOD RISK MANAGEMENT PROJECT



US Army Corps  
of Engineers  
Rock Island District

## CEDAR RAPIDS FLOOD RISK MANAGEMENT EAST SIDE CONSTRUCTION STATUS







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# CEDAR RAPIDS, IOWA FLOOD RISK MANAGEMENT PROJECT



Project	Project Location	Anticipated Advertisement	Estimated Range
5th Ave SE Gatewell / Pump Station (CITY)	Downtown	Spring 2024	\$1M-\$5M
Downtown East Removable & Permanent Floodwall (USACE)	Downtown	Summer 2024	\$25M-\$50M
Cedar Lake South Railyard Floodwall (USACE)	Cedar Lake	Summer 2024	\$10M-\$25M
Downstream River Floodwall, Pump Station, Culverts and Closures (USACE)	South Industrial	Fall 2024	\$50M-\$100M
Cedar Lake Railyard Advanced Track Work (CITY)	Cedar Lake	Fall 2024	\$1M-\$5M
Cedar Lake Railyard Roller Gate Closure Structures (USACE)	Cedar Lake	Winter 2024/2025	\$10M-\$25M
Cedar Lake South Shore Levee (CITY)	Cedar Lake	Winter 2024/2025	\$5M-\$10M
Cedar Lake Pump Station (CITY)	Cedar Lake	Spring 2025	\$10M-\$25M
McLoud Run Lower Reach Culverts (USACE)	McLoud Run Channel	Spring 2025	\$5M-\$10M
8th Ave SE Floodwalls (CITY)	Downtown	Summer 2025	\$1M-\$5M



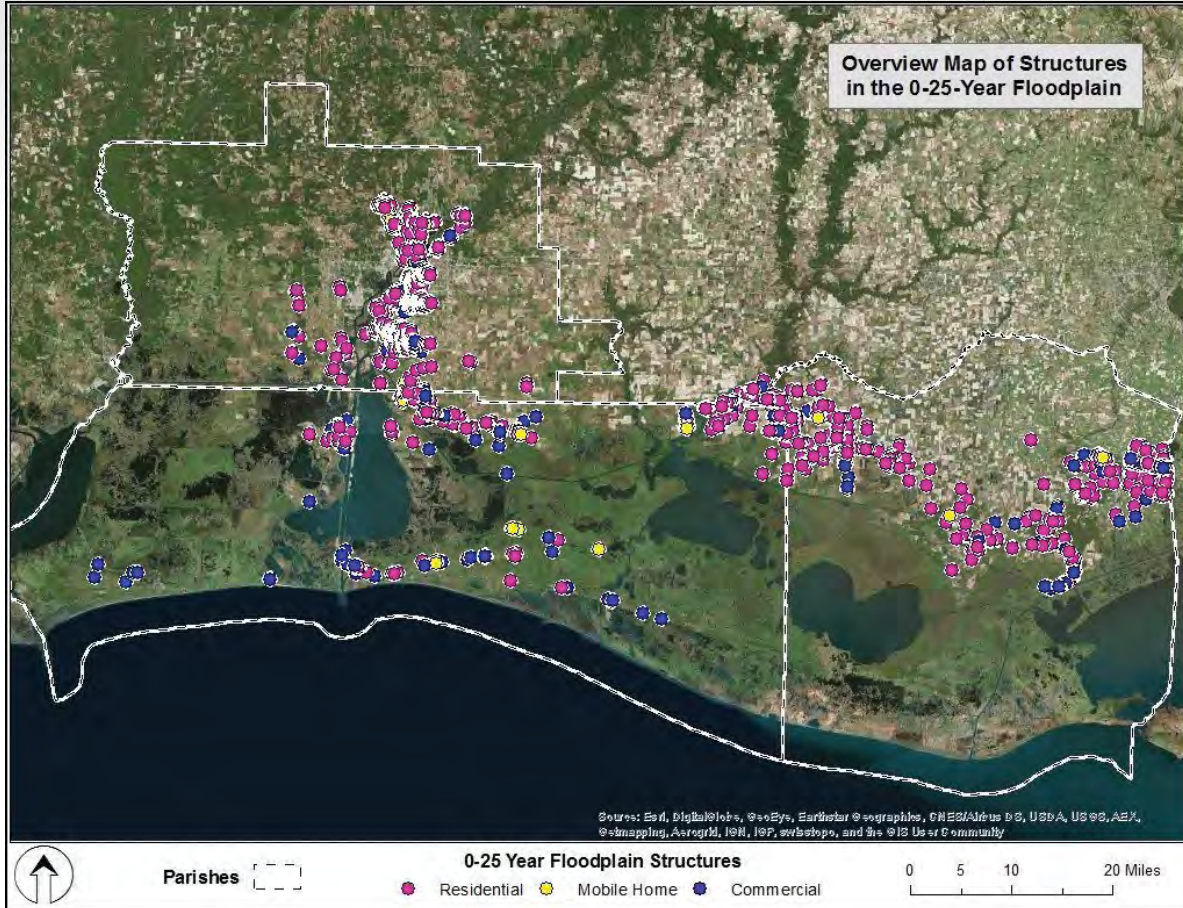


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# SOUTHWEST COASTAL, LOUISIANA PROJECT OVERVIEW



## Project Purpose



Location: Cameron, Calcasieu, and Vermilion Parishes

<b>3,462</b> RESIDENTIAL STRUCTURES ELIGIBLE TO BE RAISED	<b>342</b> DRY FLOOD-PROOFING	<b>157</b> Localized Risk Reduction
---	-------------------------------	-------------------------------------

The Project includes structures at or below the 2025- 25-year base flood elevation (BFE).

The Project recommends 3,462 residential structures will be considered for elevation equivalent to the 2075 100-year BFE. Qualifying residential structures will be raised approximately 5 feet on average, but no higher than 13 feet.

342 non-residential structures will be considered for dry flood-proofing to 3 feet above ground.

Localized risk reduction measures (constructing berms) for 157 warehouses will be considered less than or equal to 6 feet above the ground.

## NEXT STEPS

- Available Appropriations for Construction = \$296M
- Project Partnership Agreement expected in Apr 2023
- A&E Services support expected for screening and inspections
- Design Build Contracts required by Authorization





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# UPCOMING A-E SERVICES IDIQ MATOCS

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- **\$49 Million IDIQ MATOC**
  - Restricted to Small Business
  - Minimum of 3 contracts to be awarded
  - SF330s were due December 2023
  - Award Q3-FY24
- **\$200 Million IDIQ MATOC**
  - Unrestricted
  - Minimum of 3 contracts to be awarded
  - SF330s were due January 2024
  - Award Q4-FY24





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# UPCOMING AE SERVICES IDIQ MATOC: TECHNICAL REQUIREMENTS

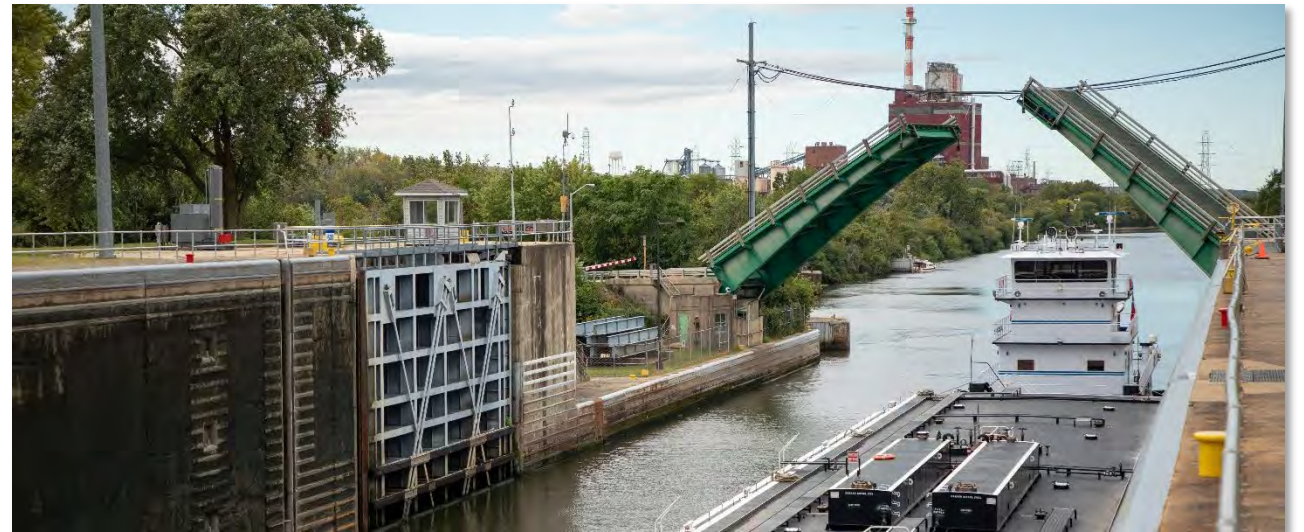
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**Location of Projects:** The services will be performed primarily in connection with projects located within the St. Paul, Rock Island, and St. Louis District's geographic boundaries (all or portions of MN, ND, SD, WI, IL, MO and IA). However, individual task orders may be for work anywhere within the Continental United States (CONUS).

**Primary Disciplines:** structural, civil, geotechnical, geology, hydraulic, hydrologic, mechanical, electrical, specifications, and cost engineering

**Other Disciplines:** architecture, landscape architecture, construction engineering, surveying, environmental engineering, and cartography





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# UPCOMING EVENTS

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27 February 2024

NESP Virtual Industry Day

29 February 2024

St. Louis District Small Business Industry Day

27 March 2024

New Orleans District Small Business Industry Day

2-3 April 2024

SAME Rock Island Post Small Business Industry Day

17-18 April 2024

SAME SMPS/St. Louis Industry Day

25 April 2024

Vicksburg District Small Business Industry Day

29-31 May 2024

Omaha Industry Day

12-13 June 2024

GKC SAME Post Industry Day





# DOING BUSINESS WITH US



## Websites for Industry Partners:

[www.mvr.usace.army.mil/Business-With-Us/Small-Business/](http://www.mvr.usace.army.mil/Business-With-Us/Small-Business/)

[www.mvr.usace.army.mil/Business-With-Us/Contracting/](http://www.mvr.usace.army.mil/Business-With-Us/Contracting/)

- Upcoming training for industry or outreach events
- Contract Forecast Lists
- How-To's for Finding Opportunities
- Subcontracting Opportunities

## Individualized Meetings Available to Discuss:

- Projects/programs and doing business with the District
- Potential connection with other District personnel and/or other resource partners
- Inclusion on District email list for ongoing communication

**Small Business Program**

The Rock Island District Small Business Program ensures that small businesses have the maximum practicable opportunity to participate in Rock Island District acquisitions through contracts or subcontracts. The District's program provides outreach to inform small businesses on how to do business with us.

The Program also provides advice and assistance to the Rock Island District workforce on all aspects of the Small Business Program. The involvement of small business concerns in our military and civil works programs is vital to the mission of the Army and to the nation's economic prosperity. Rock Island District is committed to developing small business concerns, providing procurement opportunities, training and counseling businesses for success, and establishing a broad base of capable suppliers to support the Army's mission.

**FY24 Rock Island District Forecast**

Project Title and Description	Anticipated Dollar Value	NAICS/PSC	Anticipated Set-Aside Decision	Action/Award	Anticipated Solicitation Date	Anticipated Award Date
Clock Tower 3rd Floor Remodel	\$1M-\$5M	237990	Facilities MATOC	Task Order	Q1FY24	Q1FY24
OD-C Ranger and Admin BLDG	\$5M-\$10M	236220	Small Business Set Aside Design Build	Standalone	Q1FY24	Q1FY24
Coal Creek D&LD- Erosion Repair	\$1M-\$5M	237990	SDVOSB IFB	Standalone	Q1FY24	Q2FY24
Sabula, IA - Erosion Repair	\$250K-\$500K	237990	WOSB IFB	Standalone	Q1FY24	Q2FY24
Clinton, IA - Erosion Repair	\$1M-\$5M	237990	Small Business IFB	Standalone	Q1FY24	Q2FY24
Sny Island L&DD Reach 3 - Erosion Repair	\$1M-\$5M	237990	Small Business IFB	Standalone	Q1FY24	Q2FY24

**Useful Links/Resources**

- [SAM.gov](http://SAM.gov)
- [Find Contracting Opportunities](#)
- [Rock Island District Contracting](#)
- [USACE Small Business Program Website](#)



U.S. ARMY

# STAY CONNECTED



## On Social Media

## On the Web



[www.linkedin.com/company/us-army-corps-of-engineers-rock-island-district](https://www.linkedin.com/company/us-army-corps-of-engineers-rock-island-district)



[www.facebook.com/RockIslandDistrictUSACE](https://www.facebook.com/RockIslandDistrictUSACE)



<https://twitter.com/USACERockIsland>



[www.instagram.com/usacerockisland/](https://www.instagram.com/usacerockisland/)



[www.youtube.com/c/USACERockIslandDistrict](https://www.youtube.com/c/USACERockIslandDistrict)

The screenshot displays the USACE Rock Island District website's 'FY 2023 In Review' page. The main headline is '\$411 M Second largest program executed in Rock Island District history'. A pie chart shows the distribution of funds across various categories: Construction (\$199.84 M), Other (\$89.1 M), and other smaller categories. The page also features a 'Key Contracts' list, 'Program Oversight of National Programs', and 'Regulatory' updates. A sidebar on the right contains navigation links for River Charts, Rivergages, Recreation, Need a Permit, and Public Notices. The bottom of the page includes a 'News Releases' section with a recent article about weather-related closures at Saylorville.

[www.mvr.usace.army.mil](http://www.mvr.usace.army.mil)



U.S. ARMY

# POINTS OF CONTACT



**Rock Island District Commander**  
**Col. Jesse Curry**  
**(309) 794-5249**

<b>Engineering &amp; Construction</b> Roger Perk (309) 794-5227	<b>Programs &amp; Project Management</b> Kimberly Thomas (309) 794-5260	<b>Operations Division</b> Tom Heinold (309) 794-5401
<b>Construction Branch</b> Richard Busch (309) 794-5480	<b>Contracting Division</b> Scott Harris (309) 794-5628	<b>Small Business Programs</b> Troy Robbins (309) 794-5205
<b>Regulatory Branch</b> Ward Lenz (309) 794-5370	<b>Emergency Management</b> Sarah Jones (309) 794-5206	<b>Inland Navigation Design Center</b> Lenna Hawkins (412) 862-7536





U.S. ARMY



# QUESTIONS?

[troy.a.robbyns@usace.army.mil](mailto:troy.a.robbyns@usace.army.mil)

**WE WILL CONTINUE WITH THE PRESENTATIONS  
AFTER A SHORT BREAK**



**U.S. ARMY**



**US Army Corps  
of Engineers®**



# NASHVILLE DISTRICT

Ms. Eulanda  
Scott-Shingleton

Deputy,  
Office of Small Business  
Programs  
USACE Nashville District



U.S. ARMY  
US Army Corps  
of Engineers®



# USACE NEW ORLEANS DISTRICT SMALL BUSINESS INDUSTRY DAY

27 MARCH 2024

Eulanda Scott-Shingleton  
Deputy, Office of Small Business Programs  
USACE Nashville District (LRN)



US Army Corps  
of Engineers®

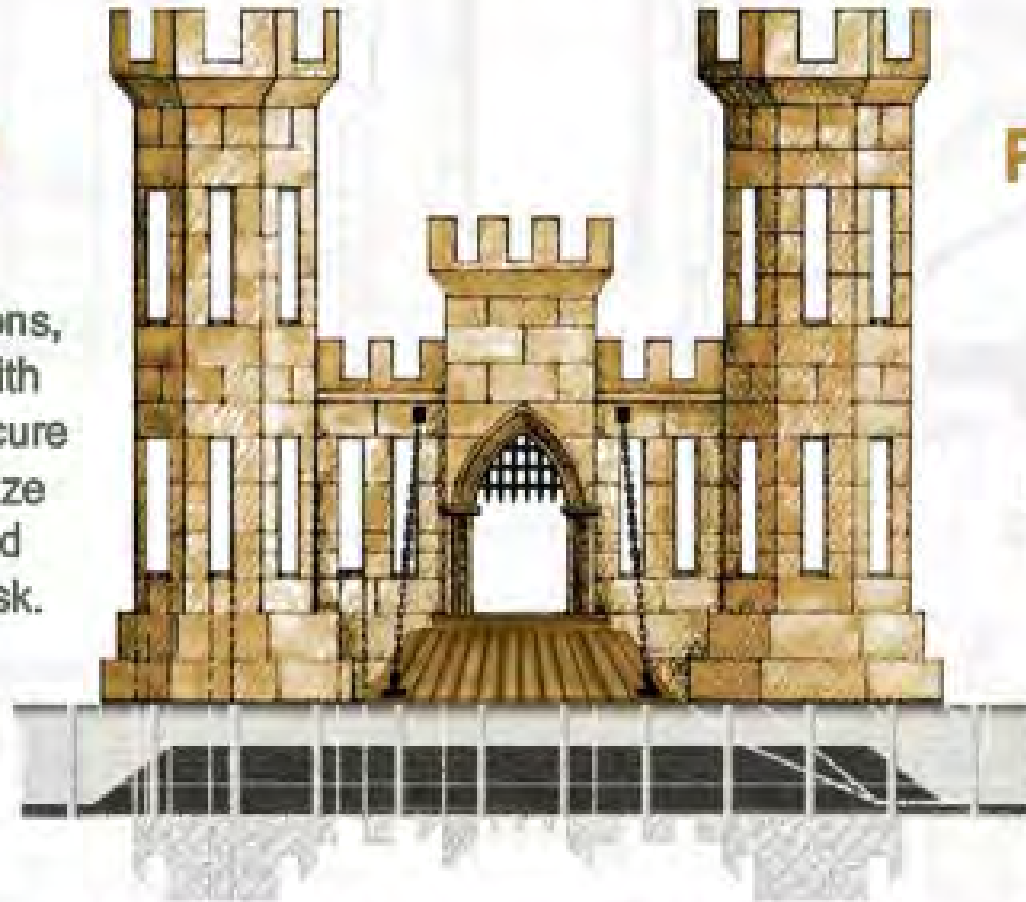
U.S. ARMY



# U.S. ARMY CORPS OF ENGINEERS

## MISSION

Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce disaster risk.



## PRIORITIES

PEOPLE

READINESS

PARTNERSHIPS

INNOVATE

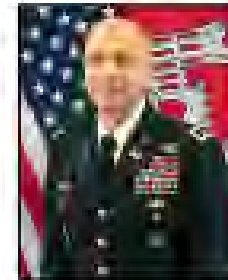
**ENGINEERING SOLUTIONS TO THE NATION'S TOUGHEST CHALLENGES**



US Army Corps  
of Engineers.  
Nashville District

# U.S. Army Corps of Engineers Division Boundaries

CURRENT AS OF JULY 2018



**Lieutenant General  
Scott A. Spellmon**

Commanding General and Chief of Engineers  
Headquarters, U.S. Army Corps of Engineers

## HQ, USACE FACTS:

- U.S. Army Corps of Engineers (USACE) employs approximately 32,000 Civilian Employees and 700 Military personnel, with a presence in more than 30 countries and providing reach-back technical and construction expertise to more than 110+ countries worldwide.
- USACE owns and operates more than 700 dams; maintains 12,000 miles of waterways, 238 locks and 928 Coastal, Great Lakes and Inland channels and harbors. About \$2 trillion of U.S. trade moves through the ports and waterways that we manage.
- USACE is the Nation's largest provider of outdoor recreation, operating 2,380 recreation areas. Our projects host about 380 million visitors who spend some \$13 billion yearly, supporting an estimated 187,000 jobs.
- USACE is the largest owner and operator of hydroelectric power plants in the U.S., providing 35% of the total national electric capacity, producing approximately 83.7 billion kilowatt-hours of electricity in its 75 hydropower plants. The electricity generated nearly \$4 billion in gross revenue.







# Great Lakes & Ohio River Division Boundaries



**Major General  
Mark C. Quander**

Commander and Division Engineer  
Great Lakes and Ohio River Division

### DIVISION FACTS:

- The Great Lakes and Ohio River Division, located in Cincinnati, Ohio, operates as a regional business center with seven districts that covers 335,000 sq. miles.
- The Division has seven engineer districts totaling over 4800 people operating in a seventeen-state area and is charged with directing federal water resource development in the Great Lakes and Ohio River basins with infrastructure valued at over \$80 billion.
- With an annual operating and construction budget exceeding \$2 billion, missions include planning, construction and operations of navigation structures and flood damage reduction, hydropower, environmental restoration, water conservation, recreation and disaster assistance.
- The Division also executes military construction in Ohio, Kentucky, Indiana, Illinois and Michigan with design and construction of barracks, hospitals, airfields and family housing on military installations.



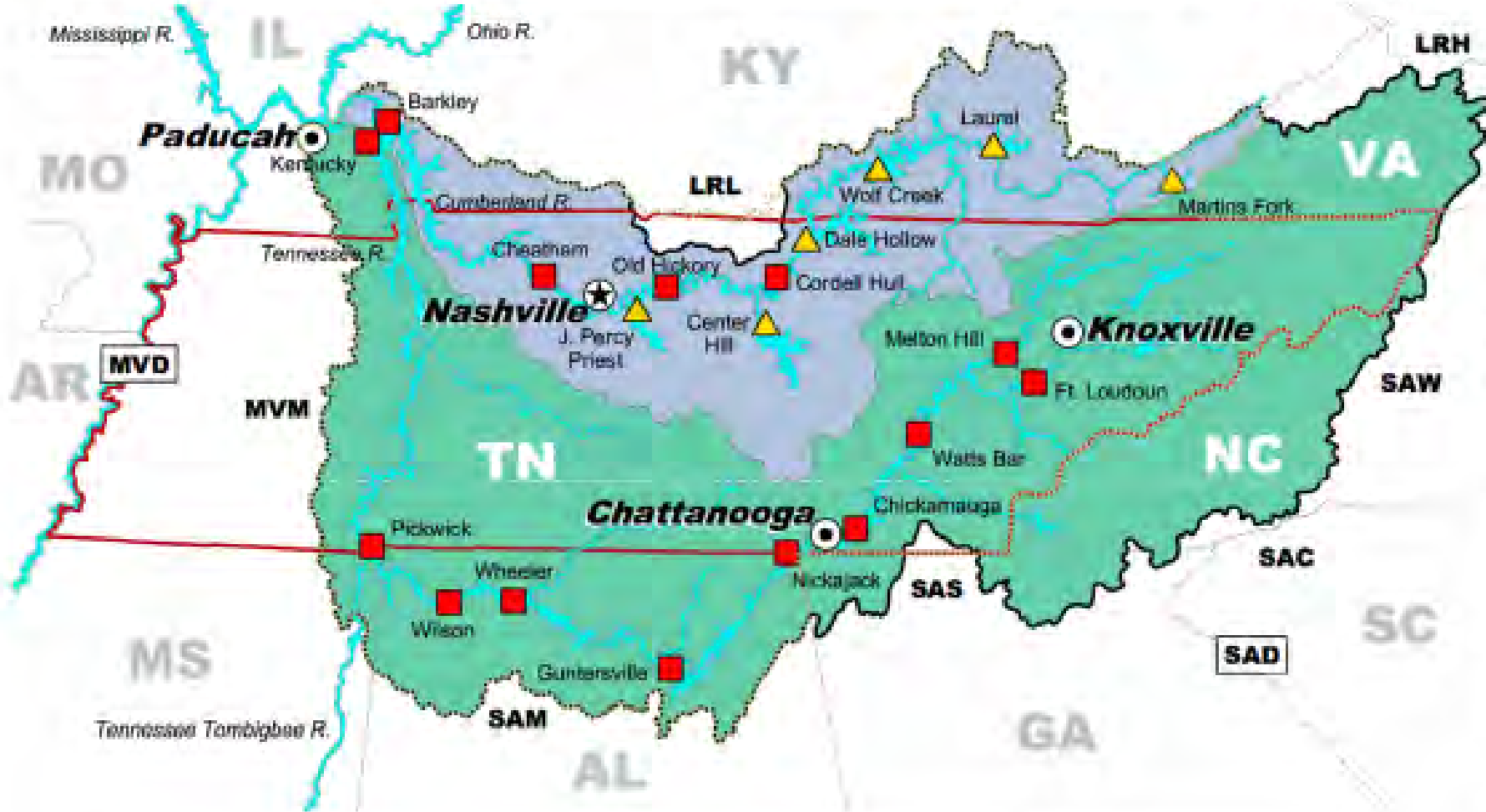
# NASHVILLE DISTRICT RIVER BASINS AND BOUNDARIES

AS OF MARCH 2020



**Lieutenant Colonel  
Robert W. Green**

Commander and District Engineer  
Nashville



### DISTRICT FACTS:

- The Nashville District's geographic area touches seven states and covers 59,000 square miles and is represented by 14 Senators and 21 Congressional Representatives.
- The District is comprised of more than 700 team members, with the majority located in 48 field offices. These employees are regional experts in the areas of Recreation, Hydropower, Regulatory, Navigation and Flood Risk Management.
- With an annual workload budget around \$200 million, the District's main construction projects are the Chickamauga Lock Replacement, Kentucky Lock Addition and support to Department of Energy at Oak Ridge, Tennessee.
- The District operates and maintains 1,175 commercially navigable river miles, almost 10 percent of the total within the U.S. Army Corps of Engineers. The District has the capacity to produce more than 914 megawatts of clean electricity from hydropower plants on the Cumberland River basin.

Lock & Dam	Cumberland River Basin	Regulatory Boundary	Civil Works Boundary
Dam	Tennessee River Basin	Emergency Management Boundary	



# MISSION AND BUSINESS LINES



Our Mission: To execute the federal Civil Works Program for the Region and the Nation by mitigating risk from disasters, delivering collaborative water resource engineering solutions, providing world class public infrastructure management, and protecting the natural resources of the Cumberland – Tennessee River Systems.

- **Protect People From Water**
  - Flood Control
  - Emergency Management
- **Protect Water from People**
  - Environmental Stewardship
  - Regulatory
- **Make Water Useful**
  - Navigation
  - Hydropower
  - Water Supply
  - Recreation

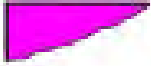




US Army Corps of Engineers  
Nashville District

# Nashville District Cumberland River System

## LEGEND



NAVIGATION

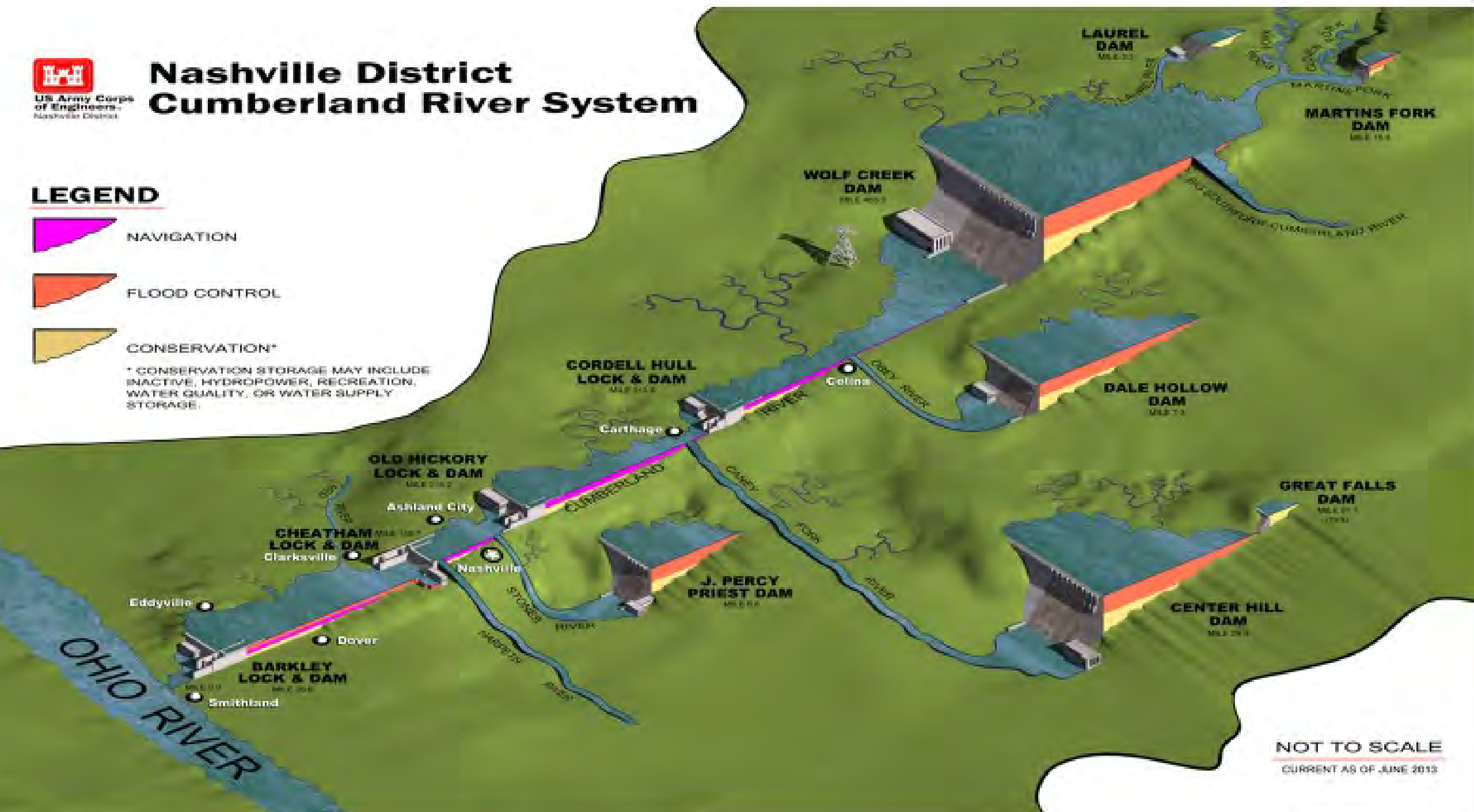


FLOOD CONTROL



CONSERVATION\*

\* CONSERVATION STORAGE MAY INCLUDE INACTIVE, HYDROPOWER, RECREATION, WATER QUALITY, OR WATER SUPPLY STORAGE.



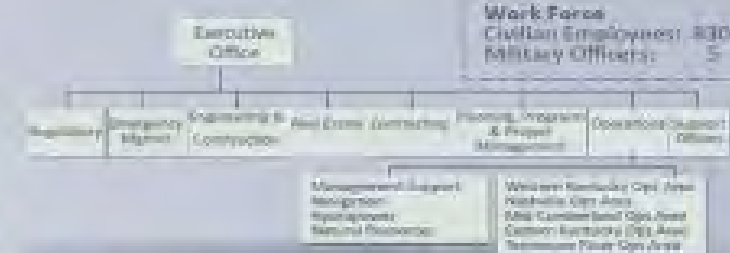
NOT TO SCALE

CURRENT AS OF JUNE 2015



# Our Mission:

To execute the federal Civil Works Program for the Region and the Nation by mitigating risk from disasters, delivering collaborative water resource engineering solutions, providing world class public infrastructure management, and protecting the natural resources of the Cumberland - Tennessee River Systems.



### Navigation

Improving and maintaining navigation for economic development and safety.

- 10 Dams
- 18 Locks
- 1,175 Miles of Navigable waterways
- \$7.9 Billion Of cargo moves through the Nashville waterways annually
- 14 Navigation lock projects
- 9 on the Tennessee River
- 4 on the Cumberland River
- 1 on the Clinch River

### Water and Flood Risk Management

Managing water for hydropower, wildlife, navigation, recreation, and flood risk.

- 15.5 Miles of levees and floodwall
- 4,76,400 Flood control storage capacity/acre feet
- \$120 Million PY23 Flood Damages Prevented
- \$9.972 Billion in damage prevented since construction

### Hydropower

Providing clean, renewable energy.

- 9 Hydroelectric Power Plants
- 2.7 Billion Kilowatt hours of electricity yearly
- 4.5% of the national hydroelectric capacity of the USACE
- \$60.5 million in revenue generated annually

### Environmental Stewardship

Restoring the ecosystem/managing resources in a sustainable manner.

- 78,690 Acres managed for habitat
- 355,623 Acres of fee-owned properties
- 8,489 Managed environmentally sensitive areas
- 4 National Register of Historic Places
- 1800+ Cultural sites

### Recreation

Enhancing quality of life in the region.

- 284 Recreation Areas
- 3,378 Camp Sites
- 479 Miles of Trails
- 4,607 Miles of Shoreline
- 22.7 Million Visits per year
- 282 Boat Ramps
- \$1.13 Billion Spent by Visitors Annually

### Regulatory

Protecting the Nation's aquatic resources, while allowing reasonable development.

- Section 404** Clean Water Act (1972) - Permits for the discharge of fill materials in waters of U.S.
- Section 10** Rivers & Harbors Act (1899) - Permits for dredging, buoys, and docks in navigable waters.
- 1,182 Total average permits for last 5 years

### Emergency Management

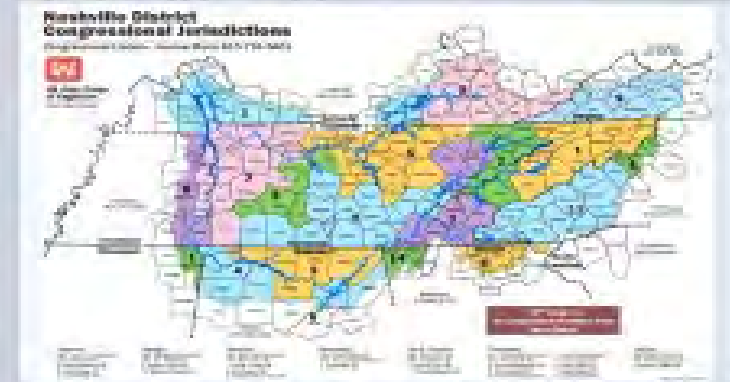
Dedicated support to military operations and disaster response.

- 450 Hurricane / wildfire volunteers since 2017
- 61 Emergency events since 2010
- 296 Iraq / Afghanistan deployments since 2001

### International & Incergency Services

Providing technical assistance to federal agencies, state and local governments, tribal nations, and private U.S. farms.

- Engineering and Construction
- Research and Development
- Water and Land Management
- Environmental Restoration
- Planning, Program/Project Management, Construction Management, Acquisition and Contracting, Real Estate



### Contact

**Physical Address:**  
130 9th Ave. South  
Nashville, TN 37203-3817

**Email:**  
dshel.publicaffairs@usace.army.mil

**Nashville District Website:**  
www.tn.usace.army.mil

**Mailing Address:**  
130 9th Ave. South  
Room 4405  
Nashville, TN 37203-3817

**Phone:**  
615-736-7161

**Social Media:**  
facebook.com/nashvillecorps  
twitter.com/nashvillecorps  
lickr.com/photos/nashvillecorps  
youtube.com/nashvillecorps  
instagram.com/nashvillecorps

#NashvilleCorps

We Protect People from Water, Protect Water from People and Make Water Useful.



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# LRN POTENTIAL SMALL BUSINESS SET-ASIDES



Buying-Requiring Activity District	Project Title and Description	City/Installation of Project	State/Country of Project	Estimated \$ Range/Magnitude of Construction	NAICS	PSC	Anticipated Set-Aside Decision	Action or Award Type	Anticipated Solicitation Date	Anticipated Award Date
LRN	Ocoee & Clearwater/Mouse Creek & Cleveland	Cleveland	Tennessee	\$1M-\$5M	237990	Y1KB	Small Business Set Aside	IFB	Q2FY24	FY24
LRN	Blount Ave: Mouse Creek/Cleveland	Cleveland	Tennessee	\$250K-\$500K	237990	Y1KB	Small Business Set Aside	IFB	Q4FY24	Q1FY25
LRN	Williams St. Detention: Mouse Creek/Cleveland	Cleveland	Tennessee	\$500K-\$1M	237990	Y1KB	Small Business Set Aside	IFB	Q4FY24	Q1FY25
LRN	Melton Hill MCC Supplies	Lenoir City	Tennessee	over SAT	335311	6120	Small Business Set Aside	SAP	Q2FY24	Q3FY24
LRN	Nickajack Two (2) new low speed gear boxes	Jasper	Tennessee	over SAT	333612	3020	Small Business Set Aside	SAP	FY26	FY26
LRN	Wolf Creek Purchase of a pushboat/tugboat	Jamestown	Kentucky	over SAT	TBD	TBD	Small Business Set Aside	SAP	FY24	FY24
LRN	Dale Hollow Spillway Bridge Deck Repair	Celina	Tennessee	\$500K-\$1M	236220	Y1JZ	Small Business Set Aside	IFB	FY24	FY24
LRN	Barkley Phase 1 Replace Spillway Chains	Grand Rivers	Kentucky	over SAT	332312	9640	Small Business Set Aside	IFB	FY24	FY24
LRN	Cheatham Spillway Gate Electrical Components Replacement	Ashland City	Tennessee	\$1M-\$5M	237990	Y1JZ	TBD	IFB	TBD	FY24
LRN	Dale Hollow Phase 1 Investigate D/S Slope	Celina	Tennessee	\$1M-\$5M	TBD	TBD	TBD	TBD	FY24	FY24
LRN	Dale Hollow Obey River Sewer System	Celina	Tennessee	\$1M-\$5M	237990	Y1JZ	TBD	IFB	TBD	FY24
LRN	Wolf Creek DC Systems	Jamestown	Kentucky	\$1M-\$5M	TBD	TBD	TBD	RFP	Q3FY24	Q4FY24
LRN	Lee County Sewer Improvements - Phase 1A	Jonesville	Virginia	\$25M-\$100M	TBD	TBD	TBD	TBD	TBD	TBD
LRN	Barkley Uplift Cells	Grand Rivers	Kentucky	under SAT	TBD	TBD	TBD	TBD	FY24	FY24
LRN	JPP DC Systems and Preferred AC Systems	Nashville	Tennessee	TBD	TBD	TBD	TBD	RFP	TBD	TBD
LRN	Center Hill Station Service	Lancaster	Tennessee	TBD	TBD	TBD	TBD	TBD	TBD	TBD
LRN	Barkley Uplift Cells	Grand Rivers	Kentucky	under SAT	TBD	TBD	Small Business Set Aside	SAP	FY24	FY24
LRN	Old Hickory Tornado Recovery	Old Hickory	Tennessee	\$5M-\$10M	TBD	TBD	TBD	TBD	FY24	FY24
LRN	Pickwick Lock - Replace Transformer, MCC, & Ctrl Boards	Counce	Tennessee	\$500K-\$1M	335311	6120	TBD	TBD	FY24	FY24





U.S. ARMY

# LRD FORECAST OF OPPORTUNITIES





# CONTACT INFO



## Office of Small Business Programs:

[Small-Business-Office-Nashville@usace.army.mil](mailto:Small-Business-Office-Nashville@usace.army.mil)

<https://www.lrn.usace.army.mil/Business-With-Us/Small-Business/>

## Nashville District Home Page

<https://www.lrn.usace.army.mil>



Follow the Nashville District on Social Media for the latest hiring opportunities and information on programs and projects ongoing globally!



@NashvilleCorps



US Army Corps of Engineers



@NashvilleCorps

**SBA**

Ms. Jo Ann Lawrence

Deputy District Director  
U.S. Small Business  
Administration  
Louisiana District Office



US Army Corps  
of Engineers®

U.S. ARMY





U.S. Small Business  
Administration

# Non-Financial Assistance Programs

- **Government Contracting Assistance (\$600B Market Place)**
  - **Prime Contracts**
  - **Subcontracting Assistance**
  - **Certificate of Competency (COC)**
  - **Size Determination**
  - **All Small Mentor Protégé Prog.**
- **Surety Bond Program**
- **Procurement Network (DSBS) and SUB-Net**
- **Small Business Innovation Research Program (SBIR)**
- **Hubzone Empowerment Contracting**
- **All Small Mentor-Protégé Program**
- **Women's Business Resource Centers**
- **Small Business Development Centers (SBDCs)**
- **Service Corps of Retired Executives (SCORE)**
- **Small Disadvantaged Business Certification (SDB)**
- **Section 8(a) Business Development Program**
- **Woman-owned Small Business Program**
- **Section 7(j) Management and Technical Assistance**
- **SBA Small Business Classroom**

# SBA Initiatives

## • Increase Number of Certified Firms

- Monthly webinars and seminars
- Hands-on registration and certification workshops
  - SAM
  - 8(a)
  - WOSB/EDWOSB
  - HubZone
  - SDVOSB/VOSB

## • Improve Agencies' Access to Qualified Firms

- Firms with no 8(a) contracts listing
- 8(a) firms' capability statements uploaded to Certify and accessible to procurement officials
- DSBS Enhancement: Capability Statements Now Available
- Improved search functionality in [dsbs.sba.gov](https://dsbs.sba.gov)
- Develop strong ecosystem partners



# SBA Government Contracting Focus

- Reduce consolidation and bundling
- Increase awards outside of concentrated areas
- Increase the footprint of SDBs and WOSBs
- Increase the number of new entrants
- Increase the federal government's SB industrial base
- Increase SBA's counseling and technical assistance footprint—with a focus on events and sessions that yield the greatest ROI

# Federal Contracting Education

## Building Wealth Through Government Contracting

- Doing Business with the Government
  - Why do business with the Government
  - Registration
- Bid Process: What Small Businesses Need to Know
  - What is a small business
  - Small business certification
  - How the government buys
  - Low hanging fruit
- Best Practices in Obtaining Government Contracts
  - Certifications
  - Consolidated purchasing vehicles
- Identifying Contracts and Mining for Data
  - Contract Opportunities
  - FPDS
- Building Capacity
  - Mentor Protégé Agreements
  - Joint Ventures

# SBA Equity Initiatives

## Office of Government Contracting Programs

### Prime Contracting Program

- Procurement Center Representatives (PCRs) are the main component to SBA's Prime Contracting Program. PCRs review Federal acquisition and procurement strategies before they're announced, which enables them to influence opportunities that should be set-aside for small business concerns in all socio-economic categories; i.e., 8(a) BD/WOSB/EDWOSB/HUBZone/SDVOSB/General Small Business.
- PCRs also help carry out SBA policies and programs; conduct market research; assist small businesses with government contracting issues and provide counseling on the Federal government contracting process.



# SBA Equity Initiatives

## Office of Government Contracting Programs

### Subcontracting Assistance Program

- SBA's Subcontracting Assistance Program ensures that domestic small business concerns receive maximum practicable opportunity to compete for and receive subcontracts from other-than-small businesses that have Federal prime contracts.
- This is primarily accomplished by SBA's Commercial Market Representatives (CMRs) conducting compliance reviews to ensure that other-than-small businesses are meeting their small business socio-economic goals and the other elements contained within their small business subcontracting plans.

# Benefits of Mentor Protégé Agreements

- Encourage approved mentors to provide assistance to small businesses
- Serve as a developmental tool to small businesses
  - Management and Technical Assistance; Financial Assistance; Subcontract Support
- Enhance the capabilities of protégé
- Performing prime contracts through joint venture arrangements

# Benefits of Joint Ventures

- Gain new capacity and expertise
- Combine capabilities and past performance of JV and its underlying members
- Increase bidding power and bonding capacity
- Share risk
- Short time frame



# Understanding Affiliation

## ➤ **General Affiliation**

- On-going basis
- Common ownership, common control, economic dependence, etc.
- Applies to the company in all business transactions

## ➤ **For a Specific Procurement**

- Joint venture
- Applies only to the contract at hand

## ➤ **Ostensible Subcontractor**

- A subcontractor that performs primary and vital requirements or a subcontractor upon which the prime contractor is unusually reliant.

# Ostensible Subcontractor Considerations

- Division of work
- Incumbency
- Management
- Proposal terminology
- Proposal preparation
- Terms of the teaming agreement
- Relative experience and expertise
- Location of the parties
- Transferred employees
- Bonding, financing and equipment
- Profit sharing

# Federal Contracting Education

## Building Wealth Through Government Contracting

- Doing Business with the Government
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  - What is a small business
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- Best Practices in Obtaining Government Contracts
  - Certifications
  - Consolidated purchasing vehicles
- Identifying Contracts and Mining for Data
  - Contract Opportunities
  - FPDS
- Building Capacity
  - Mentor Protégé Agreements
  - Joint Ventures



# Federal Procurement Readiness

<https://learn.sba.gov/>

## Federal Procurement Readiness

### Topics



#### Government As Your Customer

Understand the government as a customer.

0 out of 1 objectives completed!



#### Government Contracting Opportunities

Evaluate potential contracting opportunities with the government.

0 out of 3 objectives completed!



#### Government Subcontracting Opportunities

Identify how to find subcontracting opportunities.

0 out of 2 objectives completed!



### Set-Aside Certifications

Plan for Federal government contracting certifications.

0 out of 3 objectives completed!



### Federal Solicitations

Analyze the components of the federal solicitation process.

0 out of 3 objectives completed!



### General Services Administration Contracts

Analyze opportunities for General Services Administration (GSA) contracts.

0 out of 3 objectives completed!



# Financial Assistance Programs

- **7(a) Loan Program**
  - ◆ *SBA Express*
  - ◆ **Caplines**
  - ◆ **Community Advantage**
  - ◆ **Veterans Advantage**
- **Export Working Capital Program (EWCP)**
- **International Trade Loans**
- **504 Loans**
- **Small Business Investment Company (SBIC) Program**
- **Microloan Program**
- **Disaster Assistance Program**





# Follow SBA on Social Media

- [www.sba.gov](http://www.sba.gov)
- <https://twitter.com/sbagov>
- <https://www.instagram.com/sbagov/>
- <https://www.facebook.com/SBAgov/>
- <https://www.youtube.com/sba>
- [linkedin.com/company/us-small-business-administration](https://www.linkedin.com/company/us-small-business-administration)
- SBA Calendar of Events – [www.sba.gov/events](http://www.sba.gov/events)

**Louisiana District Office  
500 Poydras Street, Suite 828  
New Orleans, LA 70130  
Telephone: (504) 589-6685**

**JO ANN LAWRENCE**

**[jo.lawrence3@sba.gov](mailto:jo.lawrence3@sba.gov)**

**504-589-2879**

**504-256-5293 Cell**

# LA APEX ACCELERATOR

Ms. Cindy Carrier

Program Manager  
Louisiana Apex Accelerator



U.S. ARMY  
US Army Corps  
of Engineers®



# Louisiana APEX Accelerator Overview



# Our Mission

- To serve as the axis for existing and new Louisiana based business to strengthen the defense industrial base by accelerating innovation, fostering ingenuity, and establishing resilient and diverse supply chains. To this end, we assist local, Louisiana businesses in selling their products and services to all branches and levels of the government, creating and retaining jobs and strengthening the local economy.
- Assist Louisiana businesses in selling their goods and/or services to Government or Prime Contractors
- Provide government contracting counseling to small, medium, or large-size Louisiana businesses
- FREE! Funding – Department of Defense, University of Louisiana at Lafayette, Louisiana Economic Development (LED)

## Who We Serve:

- For-Profit Companies in our service area
- Government and Industry Buying Agencies



# LA APEX Accelerator

## Current Fiscal Year Impact (6/1/2022 - 6/30/2023)



# Organization of LA APEX

- Territories/Parishes
- Subject Matter Experts
- Office locations



How  
APEX  
Accelerators  
support  
Louisiana  
Businesses

Determining Suitability for Contracting

Securing Necessary Registrations

Certification Assistance

Marketing

Researching Procurement Histories

Networking

Identifying Bid Opportunities

Guiding Proposal Preparation

Resolving Contract Performance & Payment Issues

Advising in Audit Preparation

Research and Development Programs



# Registrations



# Certifications



# Proposal preparation





# Contract Performance & Payment Issues





# Education & Networking



# How to Become a LA APEX Client

- 800-206-3545
- <https://laapex.ecenterdirect.com/signup?centerid=7>



# DoD Goals

- Goal 1 – Cultivate the DIB and GIB
- Goal 2 – Increase Equity and Inclusion - SDBs, HUBZone, Veteran/SDVOSBs, WOSB/EDWOSBs; Training SBLOs; Matchmaker events; DoD & SBA MPP
- Goal 3 – Increase Awareness of and Compliance with FOCI
- Goal 4 – Improve Cybersecurity of the DIB and GIB - CMMC; Project Spectrum trainings, cybersecurity trainings
- Goal 5 – Facilitate Innovation - SBIR; STTR; ERDCWerx
- Goal 6 – Strengthen the Supply Chain
- Goal 7 – Capture Market Data in Key Industries

## New Clause in USACE- NO Solicitations

- “Please **NOTE** this solicitation requires offerors to enter a National Institute of Standards and Technology (NIST) score in the Supplier Performance Risk System (SPRS) prior to responding to this solicitation. The NIST score is a responsiveness item. Bids/offers from contractors with a NIST score in SPRS will be considered responsive and evaluated/considered for award. Those without a NIST score in SPRS will be deemed **NON-RESPONSIVE** and thus not evaluated/considered for award.”



# What is NIST SP 800-171 ?

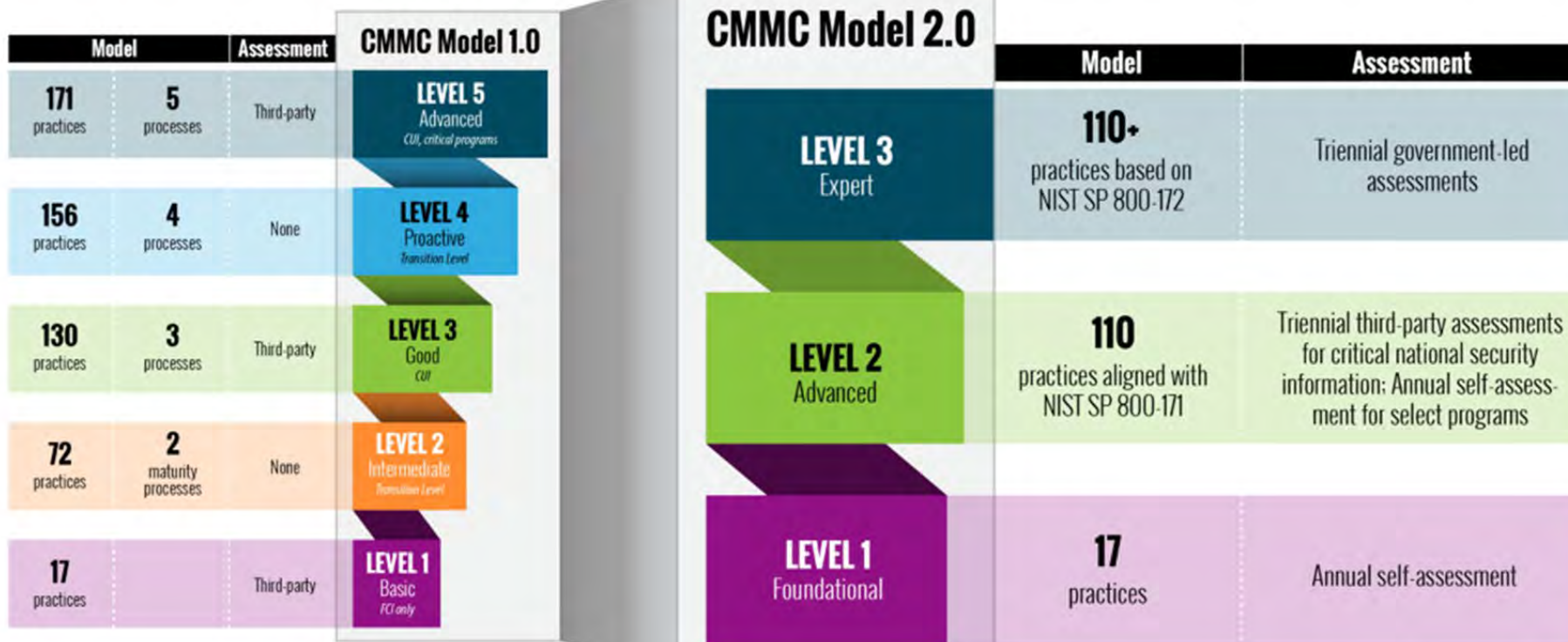


- NIST SP 800-171 is a NIST Special Publication that provides recommended requirements for protecting the confidentiality of controlled unclassified information (CUI). Defense contractors must implement the recommended requirements contained in NIST SP 800-171 to demonstrate their provision of adequate security to protect the covered defense information included in their defense contracts.
- Provides 110 recommended requirements to ensure the confidentiality of CUI residing on the computers of contractors
- The assessment is a self-assessment done by the contractor



# Below is a step-by-step guide to begin preparing your company for the NIST/CMMC certification:

- 1.) **Assess where you stand on Implementing NIST 110 security requirements and document** in a “system security plan (SSP)” and “plans of action and milestones (POAMS)” those requirements that are not yet implemented and when the requirements will be implemented.
  - Plan of Action and Milestones (POAM)- Plans of Action should address how and when any unimplemented security requirements or partially met security requirements will be addressed, how any planned improvements will be implemented, and how and when deficiencies will be corrected and how they will reduce or eliminate vulnerabilities in the system.
  - System Security Plan (SSP)- Develop, document, and periodically update system security plans that describe system boundaries, system environments of operation, how security requirements are implemented, and the relationships with or connections to other systems.
- 2.) **Complete a Basic Assessment.** I recommend signing up for FREE with Project Spectrum and take the NIST SP 800-171 readiness check, download your results and then upload them to SPRS.
  - Project Spectrum website: <https://projectspectrum.io/#/>
- 3.) **Upload the resulting score in Supplier Performance Risk System (SPRS).** EVERY contractor must go into SPRS platform and input their NIST 800-171 self-assessment number to be considered for award.



CMMC2.0

# Thank you!

- Cindy Carrier
- Program Manager
- NAPEX Region 8 Director
- Louisiana APEX Accelerator
- <http://apex.louisiana.edu>
- La-apex@louisiana.edu
- 800-206-3545





# COASTAL TECHNICAL ASSISTANCE CENTER

Ms. Paige Gisclair

Program Coordinator  
Coastal Technical  
Assistance Center



U.S. ARMY



US Army Corps  
of Engineers®



CTAC

COASTAL TECHNICAL  
ASSISTANCE CENTER

PAIGE GISCLAIR

Program Director, Coastal Technical Assistance Center (CTAC)

# PURPOSE

The Coastal Technical Assistance Center (CTAC) is a program supported by Louisiana Economic Development as well as the Coastal Protection and Restoration Authority.

The CTAC program is a FREE service provided by the state to assist Louisiana-based businesses with opportunities related to coastal protection and restoration and Louisiana's coast.





# COASTAL PROJECTS

\$1 BILLION ANNUALLY

is projected to be spent on Louisiana coastal efforts, under the Coastal Protection & Restoration Authority (CPRA) Master Plan

Even a modest increase in the share of in-state spending would have a significant impact on Louisiana's economy



# LOCATION & SERVICES

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The CTAC Resource Center is located in Thibodaux, Louisiana, on the Nicholls State University Campus. CTAC is a statewide program, thus all services are offered *ONLINE*.

## **Implementation of Services:**

**Phase 1: Centralized Resource Center**

**Phase 2: Business Services**

**Phase 3: Workforce Development**

**Phase 4: Trainings/Certifications**



# WEBSITE

## Coastal Events, Coastal Projects and MORE!!!

[CLIENT](#) [PROJECTS + RESOURCES](#) [ABOUT](#) [EVENTS](#) [NEWS](#) [CONTACT](#)

AGENCY	BID DUE AND TYPE	PROJECT	
USDA	Construction	PRESOLICITATION PO 75 MARSH CREATION	<a href="#">View</a>
CPRA	09/26/2022 3:00 pm Professional Services	RFP FOR OYSTER BIOLOGIST SERVICES	<a href="#">View</a>
CPRA	09/27/2022 2:00 pm Construction	TIMBALIER ISLAND VEGETATIVE PLANTINGS (TE-0143)	<a href="#">View</a>
CENTRAL BIDDING	09/27/2022 10:00 am Construction	PORT FOURCHON 2022 VESSEL REMOVAL & PILE CLUSTER REPLACEMENT	<a href="#">View</a>





# WEBSITE

## Coastal Events, Coastal Projects and MORE!!!

CTAC [BECOME A CLIENT](#) [PROJECTS + RESOURCES](#) [ABOUT](#) [EVENTS](#) [NEWS](#) [CONTACT](#)


The screenshot displays a grid of event cards on the CTAC website. At the top, there are two dropdown menus labeled 'Select'. The grid consists of nine cards, each with a date header, event title, category, and a 'VIEW DETAIL' button. Each card also features a small icon of a person with arms raised.

Date	Event Title	Category
04 - 06 OCTOBER 2022	Gulf of Mexico Climate and Resilience Community of Practice Annual Meeting	Conference
04 - 05 OCTOBER 2022	Louisiana Sea Grant Marine Extension Project (MEP) Quarterly Meeting	Meeting
05 OCTOBER 2022	Government Contracting: PTAC & CTAC	Training
06 OCTOBER 2022	CWPPRA: Task Force Meeting	Meeting
07 OCTOBER 2022	CRCL Oyster Shell Recycling Volunteer Event	Volunteer Opportunity
12 OCTOBER 2022	SBDC: Veteran Owned Certification	Training
19 OCTOBER 2022	Coastal Protection and Restoration Authority Board Meeting	
20 OCTOBER 2022	SBDC: DBE, SBE & ACDBE Certifications	Training
20 OCTOBER 2022	PTAC Communicating with Government Contracting Officials: What Can (and Should) Contractors Really Say and Do?	



# WEBSITE

Coastal Events, Coastal Projects and MORE!!!



**A COMMUNITY GUIDE TO  
COASTAL RESTORATION**

↓

Many in Louisiana are familiar with the land loss crisis the state faces. We often hear that a football field of land is lost every 100 minutes. Such a significant challenge comes with many different solutions, which can quickly become confusing to anyone interested in supporting coastal restoration efforts. That is why we have compiled this Community Guide to Coastal Restoration—a quick reference guide to help the average person understand the complicated web of decision-makers and funding sources involved in the restoration of our coast.

Click on the chapters below to learn more about each of these entities.

# NEWSLETTER



The Coastal Technical Assistance Center (CTAC) is here to provide resources and assistance to businesses in Louisiana seeking to do coastal work throughout the state through coastal protection and restoration efforts. There is no charge for our services.

Become a  
CLIENT today! >

## CTAC NEWS

### CTAC Offers Services

The Coastal Technical Assistance Center is offering services. Businesses can sign up using the "Become a Client Today" link above. If you would like additional information regarding CTAC, you can visit our website at [www.louisianactac.org](http://www.louisianactac.org) or call us at 985.493.2585!



### ICYMI: USACE-MVN Presentation on Doing Business with the Army Corps - Infrastructure and Subcontracting Opportunities

CTAC had the pleasure of co-hosting an event last week with partners from the USACE-MVN, LAPTAC, SBDC, LED, and Southeastern University to offer small businesses the opportunity to learn more about contracting with the Army Corps. During this event, participants were able to engage in general discussion and have one-on-one meetings with the Army Corps. To view a copy of the presentation, [click here](#).



### CPRA Coastal Week

The Louisiana Coastal Protection and Restoration Authority hosts Coastal Industry Week to include informative webinars in addition to other in-person event opportunities. If you missed any of the webinars, you can view them on the CTAC website [here](#). If you are interested in participating in the events being held this week...[Register here](#)



### CTAC Representatives will be Present at LED Small Business Summit and Coastal Day in Baton Rouge on April 5th

Stop by to visit us at our exhibitor tables at each event on Tuesday, April 5th. For additional details click [here](#).

View More CTAC News

## UPCOMING EVENTS

April 4, 2022

**CPRA: Coastal Construction Project Forecast - Partner Led**  
3:00 pm  
Virtual

April 5, 2022

**LED: Small Business Summit**  
9:00 am  
Crowne Plaza Executing Center, Baton Rouge

April 5, 2022

**Coastal Day at the State Legislature**  
All day

April 5, 2022

**CPRA Business to Business Networking Event**  
11:00 am  
LSU Center for River Studies

April 5, 2022

April 12, 2022

**Louisiana PTAC New Client Orientation**  
9:00 am  
Virtual

April 20, 2022

**Coastal Protection and Restoration Authority Board Meeting**  
9:30 am  
Location TBD  
Virtual on Facebook @louisianacpra

April 20, 2022

**SBDC: Hubzone Certification**  
10:00 am  
Virtual

April 20, 2022

**Louisiana Watershed Initiative: Working with Nature Training Series**  
1:00 pm



# CTAC

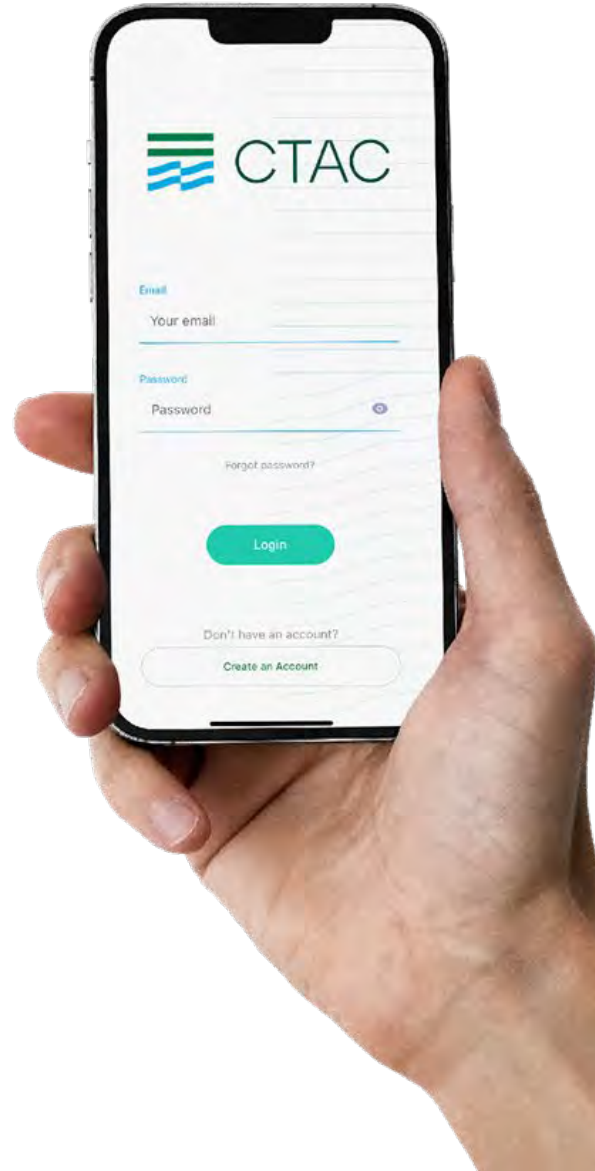


# CTAC APP

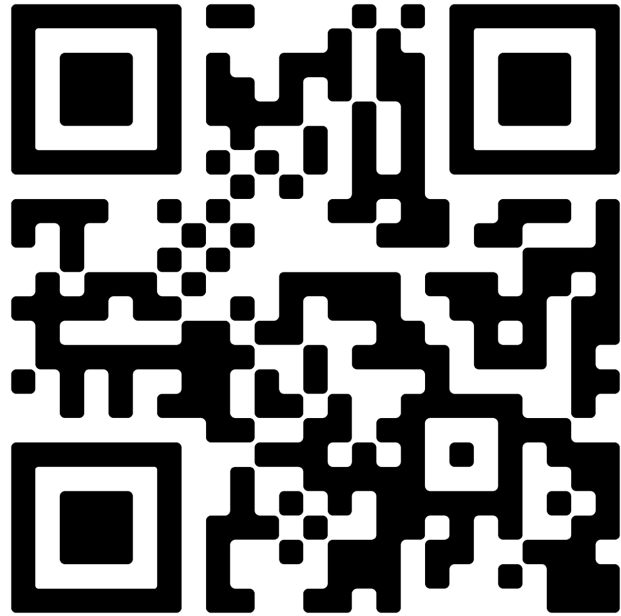


# CTAC APP

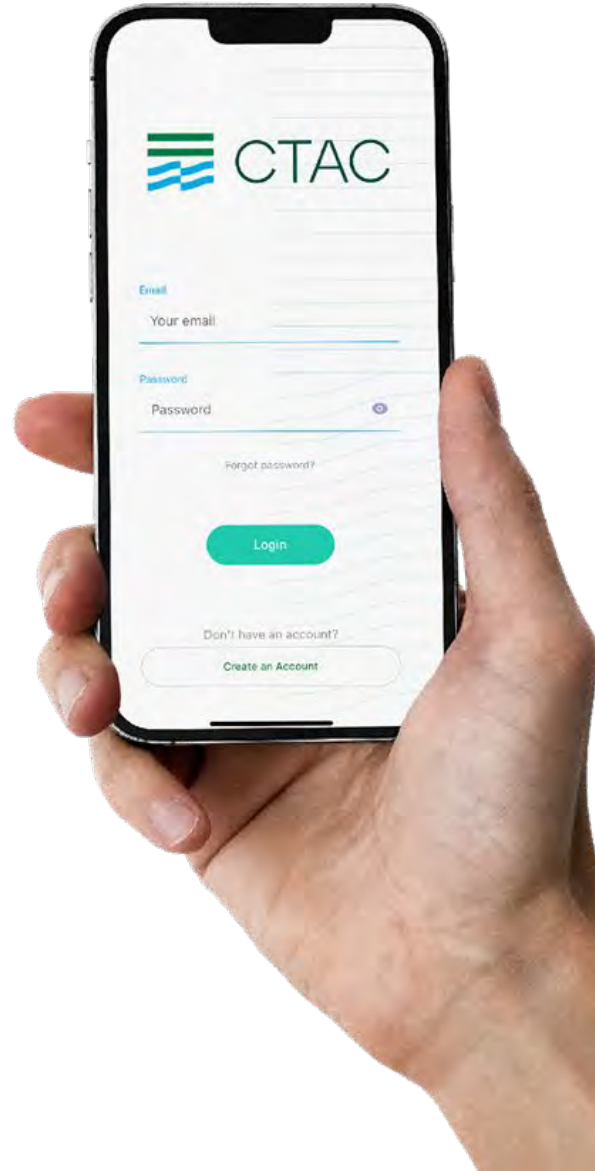
- Available on Apple, Android, and Desktop
- Access to **Coastal Projects and Bid Opportunities Database**
- A **Resources Section** consolidates a comprehensive listing of coastal agencies, partners, and resources.
- Ability for users to **Request An Appointment** to meet with a CTAC representative
- Ability for partners to **Request a Presentation** by a CTAC representative
- Prime Contractors can **request reports** of qualified sub-contractors
- **Events Section** allows access to a listing and details of all upcoming Coastal-related events



# CTAC APP



Scan or visit [www.louisianactac.org/app](http://www.louisianactac.org/app)





# CTAC SERVICES

## What we can do:

- Provide assistance
- Provide resources
- Provide networking opportunities
- Provide connections
- Provide training

## What we cannot do:

- Guarantee a coastal contract or award



# NEW SERVICES

---

Professional and Consulting Services:  
-Quarterly Meetings with CPRA

Construction Services:  
-Matchmaking Event

Tips and Tricks

Training Videos

# BUSINESSES AND SERVICES NEEDED:

---

Cleaning Supplies

Diesel Mechanics

Electricians

Engineering Services

Equipment Rentals

Fuel & Lubricants

General Construction Materials

Groceries

Hydrographic Surveying

Machine Shops

Marine Hardware/Supply

Service Cranes

Sheet Piling

Dry-docks

Shipyards Services

Shop Equipment

Tuggers

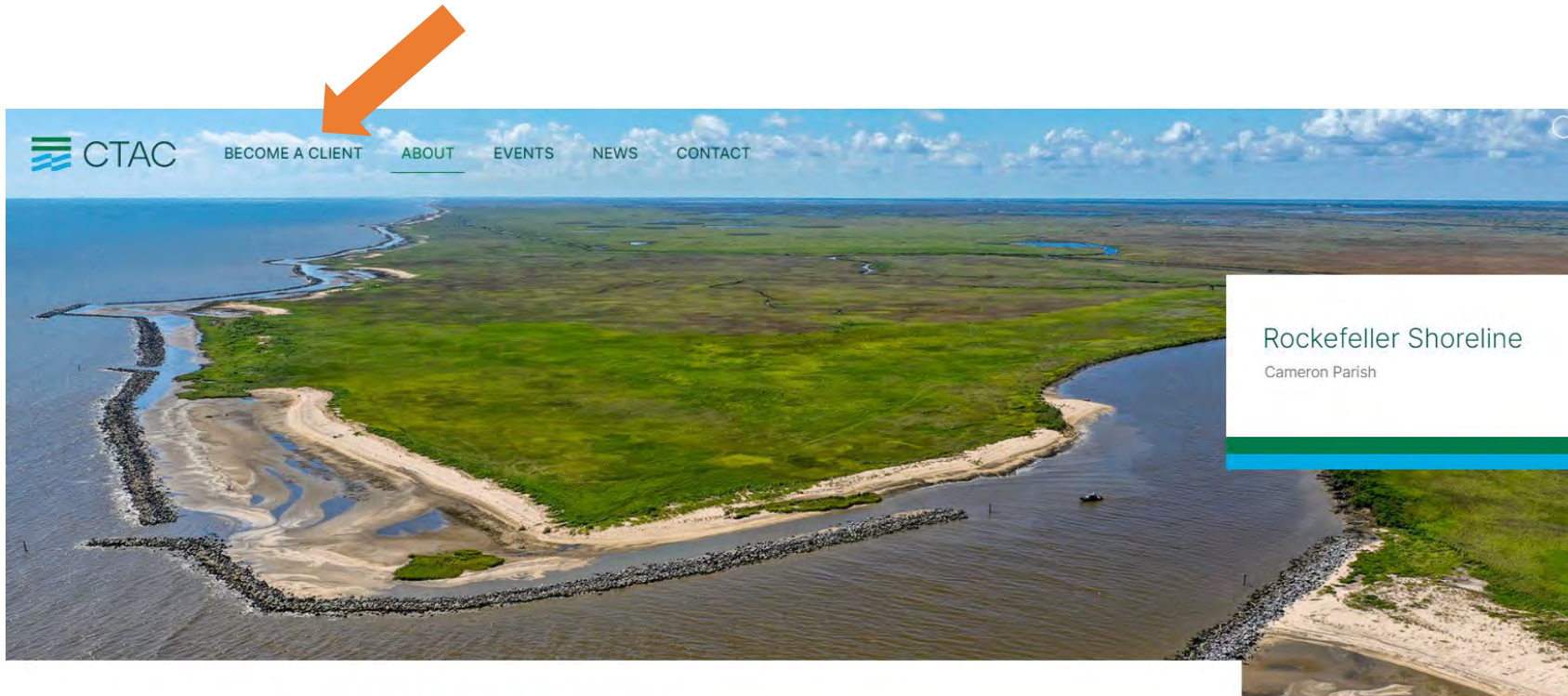
Welders



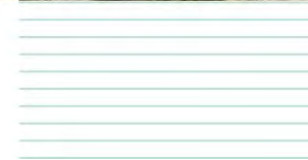
# HOW TO SIGN UP

BECOME A CLIENT!

[www.louisianactac.org](http://www.louisianactac.org)



Keeping Coastal  
Investment Local.



# STATEWIDE OUTREACH



Today:  
~3000 people  
~ 2400  
companies





# CLIENT OVERVIEW MAP



**180 Clients**

*As of March 22, 2023*

**\$161,457,763.36**

*CTAC Clients  
Coastal Contracts Awarded  
for 2023*



# CTAC KEY PARTNERS:



Nicholls State University



THE WATER INSTITUTE  
OF THE GULF®







# CTAC

COASTAL TECHNICAL  
ASSISTANCE CENTER

[www.louisianactac.org](http://www.louisianactac.org)

Paige Gisclair, Program Director  
[paige@louisianactac.org](mailto:paige@louisianactac.org)

Connect with us @louisianaCTAC



# NASA STENNIS SPACE CENTER

Ms. Kay Doane

Program Manager  
Office of Small  
Business Programs  
NASA Stennis Space  
Center



U.S. ARMY  
US Army Corps  
of Engineers®





# OFFICE OF SMALL BUSINESS PROGRAMS

Kay Doane

Small Business Program Manager

March 2024



# STENNIS SPACE CENTER

**Rocket Propulsion Testing Ground**

**NASA**

**Department of Defense**

**Private Sector**

**Heavy Lift and Propulsion Technology**

**Commercial Crew Development**

**SSC Small Business Video:**

<https://youtu.be/kOp9pi7GZic>

**Stennis Space Center Virtual Tour**

<https://www.youtube.com/watch?v=tP7bNZt0QBU>





# SSC Federal City

[www.nasa.gov/stennis/about-stennis/employers-and-careers/](http://www.nasa.gov/stennis/about-stennis/employers-and-careers/)



## Department of Commerce

- [National Data Buoy Center](#)
- [National Marine Fisheries Service](#)
- [National Centers for Environmental Information](#)

## Department of Defense

- [Commander, Naval Meteorology and Oceanography Command](#)
- [Naval Oceanography Operations Command](#)
- [Naval Research Laboratory Detachment](#)
- [Navy Office of Civilian Human Resources](#)
- [Special Boat Team TWENTY-TWO](#)
- [NAVSCIATTS](#)

## Department of Energy

- [Department of Energy](#)

## Department of Interior

- [Hydrologic Instrumentation Facility – U.S. Geological Survey](#)

## Government Publishing Office

- [Government Publishing Office](#)

## Department of Homeland Security

- [Immigration Customs Enforcement](#)



## National Aeronautics and Space Administration

- [John C. Stennis Space Center](#)
- [NASA Shared Services Center](#)
- [National Center for Critical Information Processing and Storage](#)

## State of Louisiana

- [Louisiana Technology Transfer Office](#)

## State of Mississippi

- [Center of Higher Learning](#)
- [Mississippi Enterprise for Technology \(MSET\)](#)
- [Northern Gulf Institute – Mississippi Science and Technology Center](#)
- [School of Ocean Science and Engineering – University of Southern Mississippi](#)

## Contractors

- [Aerojet Rocketdyne, Inc.](#)
- [ALUTIIQ Essential Services, LLC](#)
- [S3 \(Syncom Space Services\)](#)
- [SaiTech, Inc.](#)
- [Pacific Architects & Engineers, Inc. \(PAE\)](#)
- [General Dynamics Information Technology](#)
- [Chenega Global Protection, LLC](#)
- [Lockheed Martin Mississippi Space and Technology Center](#)
- [Leidos, Inc.](#)
- [Bastion Technologies, Inc.](#)
- [CBF Partners JV, LLC](#)
- [MDW Associates](#)
- [Rolls Royce North America](#)
- [Relativity Space](#)

# PRIME GOALS VS. ACTUAL PERCENTAGES



3/21/2024				
Category	FY24 Projected	Dollars Obligated	FY24 Goal	Actual
<b>TOTAL OBLIGATIONS</b>	\$127,200,000	\$44,655,504		
<b>SMALL BUSINESS</b>	\$24,747,459	\$10,220,465	<b>19.5%</b>	<b>22.9%</b>
<b>SDB</b>	\$18,423,089	\$9,074,375	<b>14.5%</b>	<b>20.3%</b>
<b>WOSB</b>	\$2,910,659	\$1,185,494	<b>2.3%</b>	<b>2.7%</b>
<b>HUBZone</b>	\$8,092,929	\$3,922,875	<b>6.4%</b>	<b>8.8%</b>
<b>SDVOSB</b>	\$1,050,000	\$388,969	<b>0.8%</b>	<b>0.9%</b>

**FY23 SSC exceeded all 5 of its socio-economic Small Business goals with over \$22M Awarded**

- 17 years SSC exceeded the Federal Small Disadvantage Business 12% goal with 14.2%
- 11 years SSC exceeded the Federal HUBZone 3% goal with 5.9%



# TOP 20

## NAICS

Total Dollars

# FY 2023

NAICS CODE AND DESCRIPTION	TOTAL DOLLARS
541710 Research and Development in the Physical, Engineering, and Life Sciences	\$10,625,868,284
541712 ——— (Except Biotechnology)	
541715 ——— (Except Nanotechnology and Biotechnology)	
336414 Guided Missile and Space Vehicle Manufacturing	\$2,908,592,217
481212 Nonscheduled Chartered Freight Air Transportation	\$1,220,167,210
541330 Engineering Services	\$1,156,868,118
561210 Facilities Support Services	\$608,837,119
541512 Computer Systems Design Services	\$573,967,728
336415 Guided Missile and Space Vehicle Propulsion Unit and Propulsion Unit Parts Manufacturing	\$534,262,099
236210 Industrial Building Construction	\$390,188,665
541519 Other Computer Related Services	\$323,287,079
517919 All Other Telecommunications	\$236,539,344
336419 Other Guided Missile and Space Vehicle Parts and Auxiliary Equipment Manufacturing	\$221,580,553
325120 Industrial Gas Manufacturing	\$215,733,617
334511 Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing	\$151,008,860
236220 Commercial and Institutional Building Construction	\$131,724,274
561110 Office Administrative Services	\$122,100,326
541611 Administrative Management and General Management Consulting Services	\$112,134,363
333314 Optical Instrument and Lens Manufacturing	\$111,276,705
561612 Security Guards and Patrol Services	\$100,007,655
488190 Other Support Activities for Air Transportation	\$91,999,277
541990 All Other Professional, Scientific and Technical Services	\$84,777,912

**TOTAL \$19,920,921,406**



# SSC TOP NAICS

221122	Electric Power Distribution
236210	Industrial Building Construction
325120	Industrial Gas Manufacturing
334515	Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals
541330	Engineering Services
541380	Testing Laboratories and Services
541715	Research and Development in the Physical, Engineering, and Life Sciences
561110	Office Administrative Services
561210	Facilities Support Services
561612	Security Guards and Patrol Services

# TOP 20 NASA PRIME CONTRACTORS FY 2023



OFFICE OF **SMALL BUSINESS** PROGRAMS  
...where small business makes a **BIG** difference

VENDOR NAME AND WEBSITE		TOTAL DOLLARS
California Institute of Technology (JPL)	<a href="https://acquisitions.jpl.nasa.gov">https://acquisitions.jpl.nasa.gov</a>	\$2,922,677,243
Space Exploration Technologies Corp.	<a href="https://www.spacex.com/supplier/index.html">https://www.spacex.com/supplier/index.html</a>	\$2,250,758,731
The Boeing Company	<a href="http://www.boeingsuppliers.com/esd/getstart.html">http://www.boeingsuppliers.com/esd/getstart.html</a>	\$1,568,498,599
Northrop Grumman Systems Corp. (Includes Orbital Sciences and ATK)	<a href="https://www.northropgrumman.com/suppliers/">https://www.northropgrumman.com/suppliers/</a>	\$1,251,623,011
Lockheed Martin Corporation	<a href="https://www.lockheedmartin.com/en-us/suppliers.html">https://www.lockheedmartin.com/en-us/suppliers.html</a>	\$1,221,943,785
Jacobs Technology, Inc.	<a href="https://www.jacobs.com/suppliers/">https://www.jacobs.com/suppliers/</a>	\$946,316,790
KBR Wyle Services, Inc.	<a href="https://kbrsupplier.com/">https://kbrsupplier.com/</a>	\$722,587,900
Johns Hopkins University Applied Physics Laboratory LLC	<a href="https://hopkinsmedicine.org/business/index.html">https://hopkinsmedicine.org/business/index.html</a>	\$449,100,521
Blue Origin LLC	<a href="https://www.blueorigin.com/fly-with-us/become-a-supplier">https://www.blueorigin.com/fly-with-us/become-a-supplier</a>	\$440,849,404
Science Applications International Corporation	<a href="https://www.saic.com/who-we-are/suppliers-and-small-business">https://www.saic.com/who-we-are/suppliers-and-small-business</a>	\$426,436,260
Aeromet Rocketdyne of DE, Inc.	<a href="https://www.rocket.com/suppliernet">https://www.rocket.com/suppliernet</a>	\$418,618,993
Leidos	<a href="https://www.leidos.com/suppliers">https://www.leidos.com/suppliers</a>	\$359,353,430
Peraton, Inc.	<a href="https://www.peraton.com/suppliers/">https://www.peraton.com/suppliers/</a>	\$337,355,934
Bechtel National, Inc.	<a href="https://www.bechtel.com/suppliers/">https://www.bechtel.com/suppliers/</a>	\$308,679,000
L3Harris Technologies, Inc. (Includes Aerodyne-SGT Engineering Services LLC)	<a href="https://www.l3harris.com/supply-chain">https://www.l3harris.com/supply-chain</a>	\$285,184,931
Science Systems and Applications, Inc.	<a href="https://www.ssaihq.com/contact-us">https://www.ssaihq.com/contact-us</a>	\$241,109,133
Maxar Space, LLC	<a href="https://www.maxar.com/legal/suppliers">https://www.maxar.com/legal/suppliers</a>	\$178,315,215
Air Products and Chemicals, Inc.	<a href="https://www.airproducts.com/company/suppliers">https://www.airproducts.com/company/suppliers</a>	\$172,185,991
Syncom Space Services Llc	<a href="http://www.syncomspaceservices.com/">http://www.syncomspaceservices.com/</a>	\$146,326,084
Ball Aerospace & Technologies Corp.	<a href="https://www.ball.com/aerospace/about-aerospace/supplier-resources">https://www.ball.com/aerospace/about-aerospace/supplier-resources</a>	\$129,931,562

**TOTAL \$14,777,852,516**

# SSC PRIME VENDORS

	Contract Name	Contract #	Contractor Name	NAICS	Potential Value	Type of Competition	Ultimate Contract End Date	Small Business POC
Administrative Services Contracts	Dual Administrative Support Services (DASS) (SSC, JSC, WSTF, KSC)	80SSC020D0002	CBF PARTNERS JV, LLC	561110	\$76M	8(a)Competitive	10/31/2025	dana.a.wells@nasa.gov
Facilities Contracts/Occupational Health Contracts	Synergy Achieving Consolidated Operations and Maintenance (SACOM)	NNS15AA01C	Syncom Space Services (S3), LLC	561210	\$1.3B	Full & Open	6/30/2025	angela.m.lee@nasa.gov
IT Contracts	Information Technology Services (ITS)	80TECH21FA002 /47QTCA19D00H9	SaiTech, Inc	541512	\$30.8M	SB Set Aside (GSA)	7/31/2026	samuel.g.sumwalt@nasa.gov
Laboratory Services	Laboratory Services (SSC, MAF)	80SSC020C0001	Alutiq Essential Services, LLC	541380	\$34.5M	8(a)Competitive	11/1/2025	shane.p.mendel@nasa.gov
Protective Services Contracts	NASA Protective Services Contract - South Region (KSC)	80KSC022DA001	Chenega Global Protection, LLC	561612	\$25.5M	8(a)Competitive	9/30/2026	bradley.naylor@chenega.com



# SSC UPCOMING REQUIREMENTS

ACQUISITION	INFORMATION	ANTICIPATED SET-ASIDE STATUS	NAICS CODE	POTENTIAL VALUE	STATUS
MCASS, Multi Center Administrative Support Service	80SSC024R0001	8(a) Competitive	561110	>\$100M	FY24 Q2 DRFP
COSMIC, Combined Operations, Services, Maintenance, and Infrastructure Contract	80SSC024R0004	Full & Open	561210	>\$100M	FY24 Q3 RFP
MACCIII, Multiple Award Construction Contract (JSC, KSC, MSFC, and SSC)	TBD	TBD	236210	>\$100M	FY24 Q4 DRFP
LAB Services	TBD	8(a) tentative	541380	>\$50M	FY25 Q1 DRFP

# ACTIVE SAM.GOV 80SSC0 - NASA STENNIS SPACE CENTER

CONTRACT OPPORTUNITY:	Notice ID:	Solicitation:	Date Offers Due:	NAICS Code:
<a href="#">AFP for SSC Enterprise Park and B9121 (NASA)</a>	AFP-SSC-EP-2023	Solicitation	Mar 28, 2024 12:00 pm EDT	53 - Real Estate and Rental and Leasing
<a href="#">Combined Operations, Services, Maintenance, and Infrastructure Contract (COSMIC) at John C. Stennis Space Center and Michoud Assemble Facility</a>	80SSC024R0004	Presolicitation	Mar 22, 2024 04:00 pm CDT	561210 - Facilities Support Services
<a href="#">Request for Information - Concepts for Operation and Utilization of the NASA SSC B-Test Complex via an Enhanced Use Lease Agreement</a>	SSC-RFI-B_Stand	Special Notice	Mar 31, 2024, 12:00 pm EDT	53 - Real Estate and Rental and Leasing

# Enables the Agency's mission and execute contracts in support of programmatic, institutional, and operational needs

## OP Vision Statement: Acquisition Excellence in an Evolving Environment

### OP Enterprise



#### Headquarters OP

Provides stewardship of acquisition process to support successful accomplishment of mission objectives. Provide policy, oversight, optimization of procurement resources, and support Mission Directorate Acquisition Strategy Development to enable more efficient operations for NASA.



#### Information Technology (IT) Procurement Office

Developed as a part of NASA's transformation to enable the Agency to leverage best practices related to IT, create standardization, and maintain pace with the constant change amongst the IT industry.



#### NASA Office of JPL Management and Oversight

NOJMO ensures proper coordination of all the required operational functions associated with the management of the FFRDC, the JPL contract, and is the focal point for communication with upper management at the JPL and actively represents NASA in local outreach and educational events.



#### NASA Shared Services Center

Supports NASA's overall mission by providing core procurement services across the Agency; award /administration of grants and cooperative agreements; research & development contracts; complex, large dollar service contracts; and commercial item acquisitions.

### Research Centers



#### Ames Research Center

Specializes in research geared toward gaining new knowledge and creating new technologies that span the spectrum of NASA interests.



#### Armstrong Flight Research Center

As the lead Center for flight research, Armstrong continues to innovate in aeronautics and space technology. The newest, the fastest, the highest—all have made their debut in the vast, clear desert skies over Armstrong.



#### Glenn Research Center

Glenn develops and transfers critical technologies through research, technology development, and systems development for safe and reliable aeronautics, aerospace, and space applications.



#### Langley Research Center

Langley continues to forge new frontiers in aviation and space research for aerospace, atmospheric sciences, and technology commercialization to improve the way the world lives.

### Space and Space Flight Centers



#### Goddard Space Flight Center

Goddard's mission is to expand knowledge about Earth and its environment, the solar system, and the universe through observations from space.



#### Marshall Space Flight Center

Marshall is the world's leader in the access to space and the use of space for research and development to benefit humanity.



#### Kennedy Space Center

Kennedy is "America's Gateway to the Universe"—leading the world in preparing and launching missions around Earth and beyond.



#### Johnson Space Center

Leads NASA's efforts in human space exploration, from the early Gemini, Apollo, Skylab and space shuttle programs to today's International Space Station and Orion programs.



#### Stennis Space Center

Stennis is responsible for NASA's rocket propulsion testing and for partnering with industry to develop and implement remote-sensing technology.



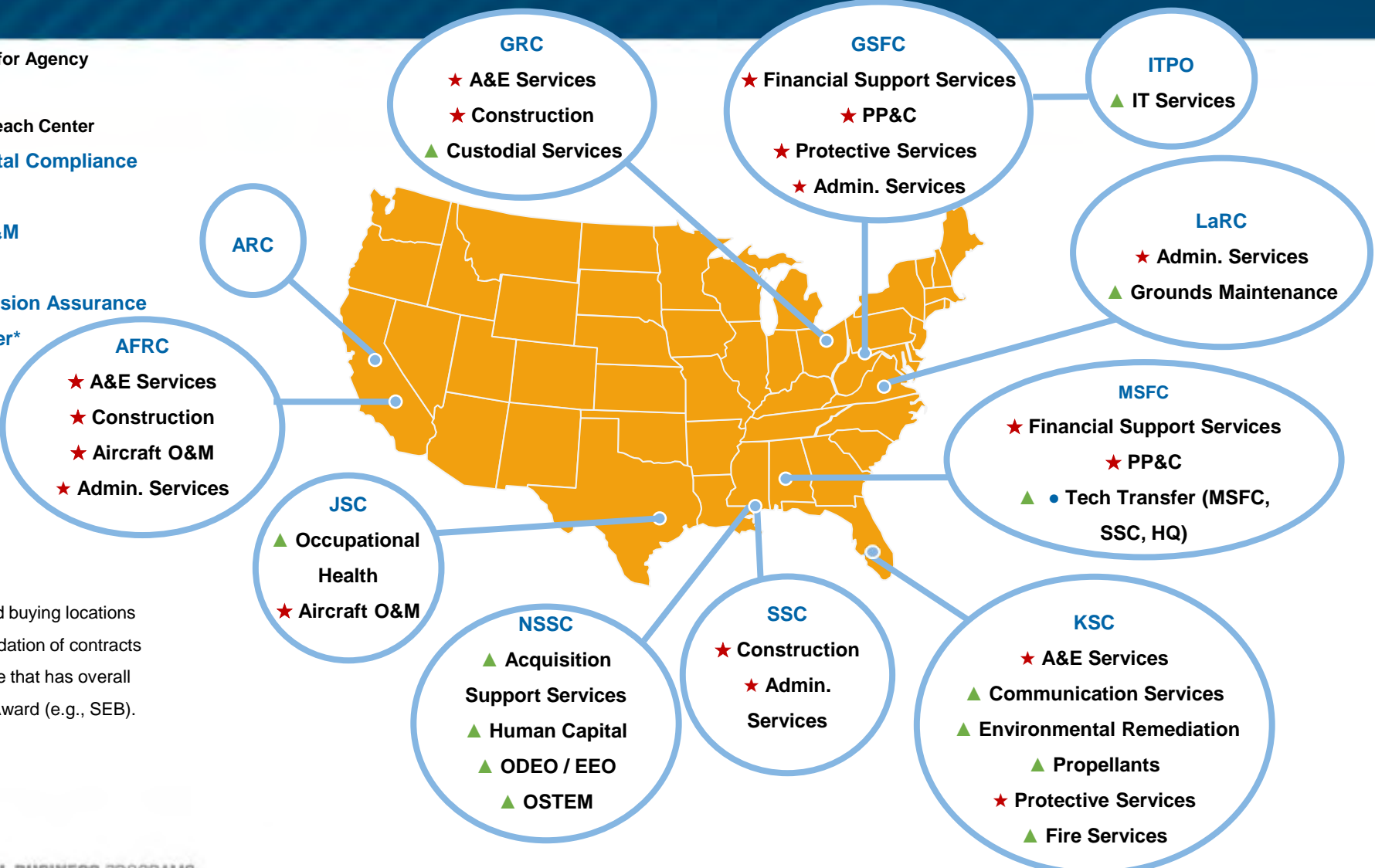
# PSL SERVICE DELIVERY MODEL

▲ Centralized: Procures for Agency

★ Regionalized

● Remains Localized at each Center

- Environmental Compliance
- Utilities
- Facilities O&M
- Engineering
- Safety & Mission Assurance
- Tech Transfer\*



Regionalized or centralized buying locations does not equate to consolidation of contracts  
It is the Procurement Office that has overall responsibility of Contract Award (e.g., SEB).

# NASA SMALL BUSINESS SPECIALISTS AROUND THE COUNTRY



**Ames Research Center**  
Aerospace and Small Spacecraft  
*Moffett Field, CA*

**Armstrong Flight Research Center**  
Atmospheric Research and Testing  
*Edwards, CA*  
**Christine L. Munroe**



**Johnson Space Center**  
Human Space Flight Operations  
*Houston, TX*



**Robert E. Watts**  
**Monica F. Craft**  
**Tumarrow Romain**



**NASA Shared Services Center**  
Agency Contract Support  
*Bay St. Louis, MS*  
**Troy E. Miller**



**Stennis Space Center**  
Vehicle Engine Testing  
*Bay St. Louis, MS*  
**Kay S. Doane**

**Glenn Research Center**  
Aeronautics and  
Spacecraft Technology  
*Cleveland, OH*  
**Eunice J. Adams-Sipp**



**Goddard Space Flight Center**  
Science Missions and Telescopes  
*Greenbelt, MD*  
**Jennifer D. Perez**  
**Sholainka O. Martyn**  
**Kandace P. Chappell**  
**Djaataa Onanuga**



**IT Procurement Office**  
*(Virtual)*  
**Langley Research Center**  
Aviation and Space Research  
*Hampton, VA*  
**Robert O. Betts**



**Kennedy Space Center**  
Space Vehicle Launch and Landing  
*Cape Canaveral, FL*  
**Joyce C. McDowell**  
**Natalie B. Colvin**



**Marshall Space Flight Center**  
Space Transportation, Propulsion  
Systems, Space Systems, and Science  
*Huntsville, AL*  
**David E. Brock**



# NASA SMALL BUSINESS SPECIALISTS

Center Category	Center	Name	Phone	Email
<b>RESEARCH CENTERS</b>	Ames Research Center	Christine L. Munroe	650-604-4695	<a href="mailto:Arc-smallbusiness@mail.nasa.gov">Arc-smallbusiness@mail.nasa.gov</a>
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	Glenn Research Center	Eunice J. Adams-Sipp	216-433-6644	<a href="mailto:Grc-smallbusiness@mail.nasa.gov">Grc-smallbusiness@mail.nasa.gov</a>
	Langley Research Center	Robert O. Betts	757-864-6074	<a href="mailto:Larc-smallbusiness@mail.nasa.gov">Larc-smallbusiness@mail.nasa.gov</a>
<b>SPACE CENTERS</b>	Johnson Space Center	Robert E. Watts	281-244-5811	<a href="mailto:Jsc-smallbusiness@mail.nasa.gov">Jsc-smallbusiness@mail.nasa.gov</a>
	Kennedy Space Center	Joyce C. McDowell	321-867-3437	<a href="mailto:Ksc-smallbusiness@mail.nasa.gov">Ksc-smallbusiness@mail.nasa.gov</a>
	Marshall Space Flight Center	David E. Brock	256-544-0267	<a href="mailto:Msfc-smallbusiness@mail.nasa.gov">Msfc-smallbusiness@mail.nasa.gov</a>
	Stennis Space Center	Kay S. Doane	228-688-1720	<a href="mailto:Ssc-smallbusiness@mail.nasa.gov">Ssc-smallbusiness@mail.nasa.gov</a>
<b>SCIENCE CENTER</b>	Goddard Space Flight Center	Jennifer D. Perez	301-286-4379	<a href="mailto:Gsfc-smallbusiness@mail.nasa.gov">Gsfc-smallbusiness@mail.nasa.gov</a>
<b>AGENCY-WIDE RESOURCE CENTER</b>	Information Technology Procurement Office	Robert O. Betts	757-864-6074	<a href="mailto:hq-itpo-smallbusiness@mail.nasa.gov">hq-itpo-smallbusiness@mail.nasa.gov</a>
	NASA Shared Services Center	Troy E. Miller	228-813-6558	<a href="mailto:nssc-smallbusiness@mail.nasa.gov">nssc-smallbusiness@mail.nasa.gov</a>

<https://www.nasa.gov/osbp/about-nasa-centers/>





# Small Business TECHNICAL ADVISORS



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NASA SBIR/STTR Program Manager  
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**Glenn Research Center (GRC)**  
Contact Being Identified



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**Elizabeth (Betsy) Kluksdahl**  
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elizabeth.kluksdahl-1@nasa.gov



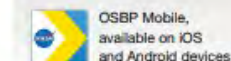
**Stennis Space Center (SSC)**  
**Thomas Stanley**  
8301:113  
Stennis Space Center, MS 39529  
Tel: 228-688-7779  
thomas.m.stanley@nasa.gov



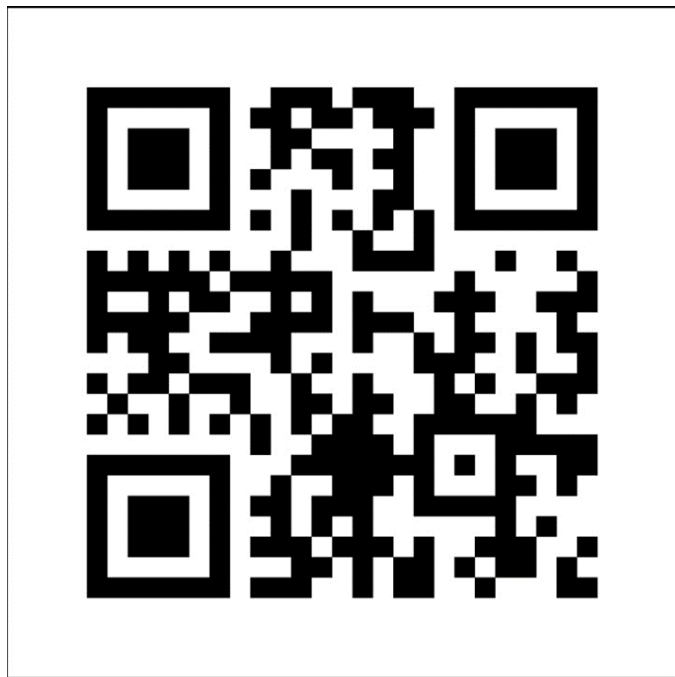
**Jet Propulsion Laboratory (JPL)**  
**Lynn Torres**  
4800 Oak Grove Drive  
Pasadena, CA 91109  
Tel: 818-354-1684  
lynn.m.torres@nasa.gov


<http://www.nasa.gov/osbp>  
202-358-2088  
smallbusiness@nasa.gov

@NASA\_OSBP  
NASASmallBusiness  
NASA Vendor Database




## NASA Office of Small Business Programs QR Code







**OSBP Mobile App**  
The updated mobile app has been released!  
**OSBP Mobile**




**Active Contract Listings**  
Active Contract Listings (ACLs) record NASA recurring acquisitions. ACLs are grouped based on NAICS codes and are categorized as follows:  
**Listings**




**How to do Business with NASA**  
6 steps to get started!  
**Business with NASA**




**NASA Mentor-Protégé Program**  
Under temporary moratorium as of 2/21/2024.  
**MPP Program**




**Calendar of Events**  
Programs and Resources to Help You Do Business with the Federal Government - Wednesday | January 17, 2023 | 1:00 p.m. - 2:30 p.m. ET  
**Calendar**




**OSBP Leadership**  
Meet the OSBP Team.  
**OSBP People**




**NASA Vendor Database**  
Welcome to the NASA Vendor Database (NVDB). This database is open to all businesses, both large and small, who desire to work with NASA, as well as NASA employees who wish to view the landscape of prospective vendors.  
**NVDB**




**Small Business Highlights**  
The NASA Office of Small Business Programs is pleased to share "OSBP News," which highlights some recent outreach engagements with small businesses and other stakeholders.  
**Highlights**




**Awards**  
The NASA Office of Small Business Programs recognizes civil servant and industry achievement in, and in support of, the Agency's Small Business Program each fiscal year.  
**OSBP Awards**



**OSBP Mailing List**  
Keep up with the latest OSBP News and Events!  
**Subscribe**



**Top 20 Contractors FY23**  
A list of the Top 20 Prime Contractors for FY 2023.  
**Read More**



**Top 20 NAICS Codes FY23**  
Total dollars spent by NASA in FY2023.  
**Read More**

# NASA OSBP MISSION AND OVERVIEW

## Mission Statement

The mission of the NASA Office of Small Business Programs is to promote and integrate small businesses into the industrial base of contractors and subcontractors that support the future of space exploration, scientific discovery, and aeronautics research.

## Overview

Small Businesses are the backbone of the American economy and play a very critical role in propelling our nation forward into a new space age. Hundreds of small businesses have contributed to some of NASA's most premier space exploration missions, from the Space Launch System (SLS) to the James Webb Space Telescope. Small Businesses not only support science and technology tasks across a wide range of disciplines, but many also provide critical program management functions that keep our projects within budget and on schedule.

NASA's Office of Small Business Programs primary mission since its inception has been to increase the representation of small businesses in NASA's contracting efforts. Our efforts encompass all federally recognized socio-economic small business categories and we work hard to make sure each type of business gets a fair chance to work with NASA.



# NASA OSBP ENTERPRISE LEADERSHIP TEAM



**Mr. Dwight D. Deneal**  
Assistant Administrator  
(AA)



**Mr. Robert Medina**  
Deputy Assistant  
Administrator (DAA)



**Mr. Richard L. Mann**  
Program  
Manager (PM)  
  
Policy & Program  
Management (PPM)  
Office



**Mr. Charles T. Williams**  
Program  
Manager (PM)  
  
Industry  
Engagement &  
Strategic  
Communications  
(IESC) Office



**Ms. Elizabeth  
"Ann" Haase**  
Program  
Manager (PM)  
  
Acquisition  
(Acq) Support  
Office

# NEW NASA VENDOR DATABASE



<https://www.nasa.gov/osbp/vendor-database/>

Welcome to the NEW NASA Vendor Database (NVDB)! This database is open to all businesses (large and small), and Colleges/Universities, who desire to work with NASA, as well as NASA employees who wish to view the landscape of prospective vendors.

Build a company profile

- Conduct vendor search
- Increase company visibility at NASA!

## Technical Issues & Questions

Phone: 1-877-677-2123

Email: [nasa-esd@mail.nasa.gov](mailto:nasa-esd@mail.nasa.gov)

Web: <https://esd.nasa.gov/esdportal>



The former NVDB database was decommissioned effective June 15, 2023, and is no longer accepting new vendor profiles.



# ACTIVE CONTRACT LISTINGS

- <https://www.nasa.gov/osbp/active-contract-listings>
- Recurring contracts / Long-term planning purposes
- ACLs are grouped based on NAICS codes and are categorized as follows:
  - Accounting Financial Business Services
  - Administrative Services
  - Environmental Services and Remediation
  - Facilities Maintenance
  - IT
  - Multiple Award Construction
  - Occupational Health
  - Protective Services

Center	NAICS	Contract Name	Contractor Name Contract #	Type of Competition	Potential Value	Ultimate Contract End Date
AFRC	561210	Facilities Operations and Maintenance Services	Helix Management Services, LLC NND13AD53C	8(a) Competitive	\$44.9 M	5/31/2021 Last Date to Order
ARC	561210	Safety and Mission Assurance	Bastion Technologies, Inc. 80ARC020D0012	Full & Open	\$66.6 M	10/31/2024 Last Date to Order
GRC	561720	Janitorial Services	Creative Management Technology 80GRC020C0007	SB Set-Aside	\$15.4 M	7/31/2025
KSC	561210	Base Operations and Spaceport Services (BOSS)	PAE-SGT Partners, Inc. 80KSC018C0017	Full & Open	\$609 M	3/21/2023
KSC	561730	Grounds and Landscaping Maintenance and Pest Contract II	S.C. Jones Services, Inc. 80KSC019C0020	HUBZone Set-Aside	\$10.9 M	9/30/2023



# NASA ACQUISITION FORECAST



<http://www.hq.nasa.gov/office/procurement/forecast/>

## NASA Acquisition Forecast

Filters Active - 0    Show All    Clear All    Excel    Search:

View	Buying Office	Title of Requirement	Type of Requirement	NAICS Code	Product Service Line	Value	Soc
+	AFRC	General Electric Engine Support Services	Services	336412	Aircraft Operations	\$5M - \$25M	NO
+	AFRC	Condition Based Monitoring Technologies Program	Services	541330		\$250K - \$1M	NO
+	AFRC	Center Administrative & Technical Support Services	Services	561110	Administrative Services	\$25M - \$50M	8(a)
+	AFRC	Facility Maintenance and Operations	Services	561210	Facilities O&M	\$5M - \$25M	TB
+	AFRC	ER-2 R-11 Aircraft Fuel Truck	Supplies (Incl. Equipment)	336211		\$250K - \$1M	TB
+	AFRC	DC-8 Cockpit Upgrade	Supplies (Incl. Equipment)	336411	Aircraft Operations	\$250K - \$1M	TB
+	AFRC	DC-8 paint job	Services	488190	Aircraft Operations	\$250K - \$1M	NO
+	AFRC	C-20A APU	Supplies (Incl. Equipment)	423860	Aircraft Operations	\$250K - \$1M	NO
+	AFRC	C-20A engine overhaul	Services	336412	Aircraft Operations	\$250K - \$1M	NO
+	AFRC	Aircraft Flight Crew Support	Services	488190	Aircraft Operations	\$25M - \$50M	TB
+	AFRC	Aerospace Ground Equipment (AGE)	Services	336413	Aircraft Operations	\$25M - \$50M	TB
+	AFRC	Aircraft Operations Support	Services	488190	Aircraft Operations	\$50M - \$100M	TB
+	AFRC	Design/Build - Renovate Air Ground Equipment (AGE) Maintenance Facility (CCR #430) at NASA Armstrong Flight Research Center (AFRC)	Construction (Incl. A&E)	236220	Construction	\$5M - \$25M	NO
+	AFRC	Repair Center-wide Fire Systems, Phase 1	Construction (Incl. A&E)	236220	Construction	\$5M - \$25M	NO
+	AFRC	Repair Electrical Substation #1	Construction (Incl. A&E)	237130	Construction	\$5M - \$25M	NO
+	AFRC	Western Regional Multiple Award Construction Contracts (WRMACC)	Construction (Incl. A&E)	236220	Construction	>\$100M	SB
+	AFRC	Western Regional A-E Services	Construction (Incl. A&E)	541310	A&E Services	\$50M - \$100M	NO
+	AFRC	Center Logistics Contract	Services	561210		\$25M - \$50M	SB
+	AFRC	Suborbital/Hosted Orbital Flight and Payload Integration Services 4	Services	481212		\$25M - \$50M	NO
+	ARC	Protective Services Office Support Services	Services	561612	Protective Services	>\$100M	SB
+	ARC	Aircraft Systems and Spaceflight Engineering Support	Research & Development	541715	Engineering	\$50M - \$100M	SB

# ACTIVE SAM.GOV 80SSC0 - NASA STENNIS SPACE CENTER

CONTRACT OPPORTUNITY:	Notice ID:	Solicitation:	Date Offers Due:	NAICS Code:
<a href="#">Combined Operations, Services, Maintenance, and Infrastructure Contract (COSMIC) at John C. Stennis Space Center and Michoud Assemble Facility</a>	80SSC024R0004	Presolicitation	Mar 22, 2024 04:00 pm CDT	561210 - Facilities Support Services
<a href="#">AFP for SSC Enterprise Park and B9121 (NASA)</a>	AFP-SSC-EP-2023	Solicitation	Mar 28, 2024 12:00 pm EDT	53 - Real Estate and Rental and Leasing
<a href="#">Request for Information - Concepts for Operation and Utilization of the NASA SSC B-Test Complex via an Enhanced Use Lease Agreement</a>	SSC-RFI-B_Stand	Special Notice	Mar 31, 2024, 12:00 pm EDT	53 - Real Estate and Rental and Leasing



# NASA OSBP MOBIL APP



NASA Office of Small Business Program's official mobile app

The app interface includes a home screen with news, a map of the United States with location pins, a 'Contracts' list, and a 'Prime Metrics' table.

Center/Program	SB	SDB	WOSB
NASA	Above Goal 2.1 %	Above Goal 2.4 %	Below Goal -0.8 %
AFRC	Below Goal -1.9 %	Below Goal -3.1 %	Below Goal -0.9 %
ARC	Below Goal -5.4 %	Below Goal -0.6 %	Above Goal 0.7 %

Visit the App Store on your iOS device to download the latest version.

- Accounting, Financial & Business Services Contracts
- Administrative Services Contracts
- Engineering Services GSFC Only
- Environmental Remediation Contracts
- Facilities Contracts
- IT Contracts - GSFC Only
- IT Contracts - All Other
- IT Contracts - JSC Only
- Multiple Award Construction Contracts (MACCs)
- Occupational Health Contracts
- Protective Services Contracts



# NASA MENTOR-PROTÉGÉ PROGRAM



The NASA MPP encourages NASA prime contractors to assist eligible Protégés, thereby enhancing the Protégés' capabilities to perform on NASA contracts and subcontracts, fostering the establishment of long-term business relationships between these entities and NASA prime contractors, and increasing the overall number of these entities that receive NASA contract and subcontract awards.

**Webpage:** <https://www.nasa.gov/osbp/mentor-protege-program>

**E-mail Address** [MSFC-NASAMentorProtegeProgram@mail.nasa.gov](mailto:MSFC-NASAMentorProtegeProgram@mail.nasa.gov)

## Approved Mentors (as of Jan 2024)

- a.i. Solutions, Inc.
- AECOM
- Amentum Services, Inc.
- Bastion Technologies, Inc.
- Bechtel National, Inc.
- Blue Origin
- CACI, Inc. – Federal
- CH2M Hill, Inc.
- CSRA, LLC
- Deloitte & Touche, LLP
- Enterprise Services, LLC
- General Dynamics Information Technology, Inc. [GDIT]
- Hamilton Sundstrand Space System International, Inc.
- Honeywell International, Inc. (Aerospace-Glendale)
- Jacobs Technology, Inc
- Jones Edmunds & Associates, Inc.
- Leidos Innovations Corporation
- LJT & Associates, Inc.
- Lockheed Martin
- Northrop Grumman
- PAE Applied Technologies, LLC
- Peraton, Inc.
- Raytheon Company
- REI Systems, Inc.
- Science Applications International Corporation (SAIC)
- Sierra Lobo, Inc.
- Southwest Research Institute
- Teledyne Brown Engineering, Inc.
- The Boeing Company
- Wyle Laboratories, Inc. d/b/a KBRWyle

# NASA SBIR/STTR

<https://sbir.nasa.gov/>

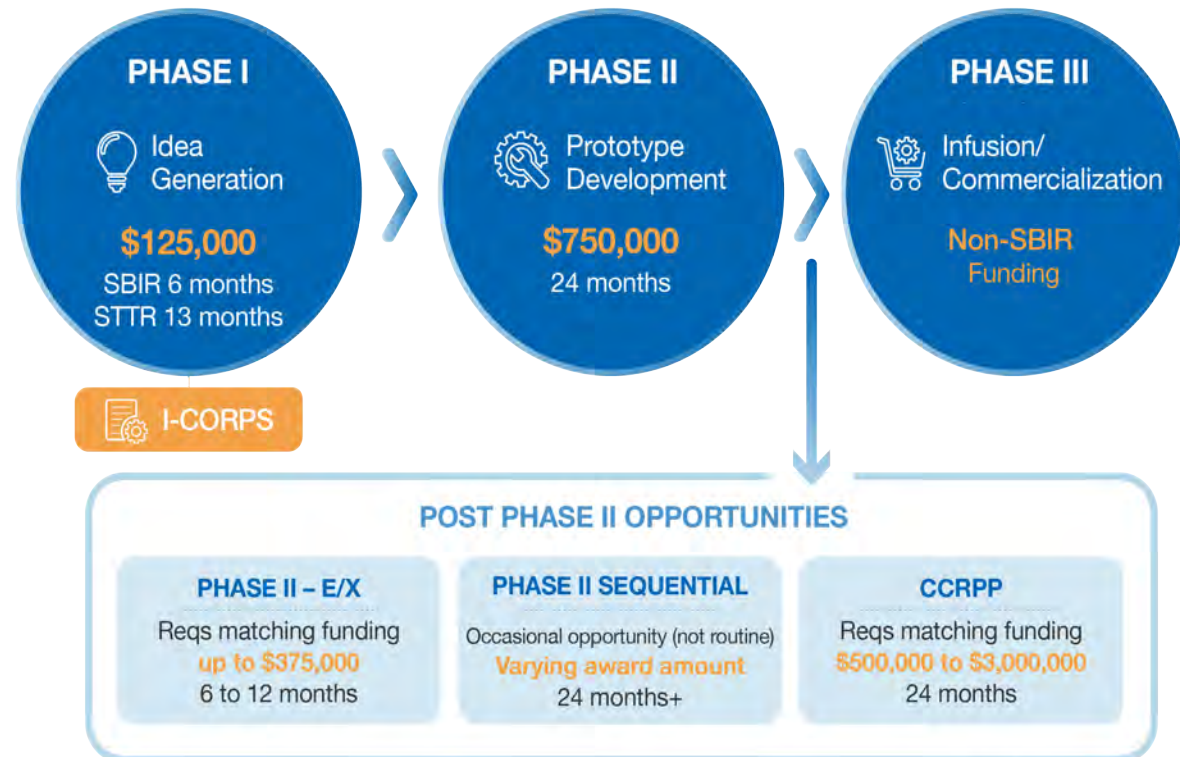
## Small Business Innovation Research (SBIR)

- A set-aside program for small business concerns to engage in Federal R&D with potential for commercialization
- Currently, 3.2% of Federal agencies' extramural R&D budgets >\$100M per year

## Small Business Technology Transfer (STTR)

- A sister set-aside program to facilitate cooperative R&D between small business concerns and U.S. research institutions with potential for commercialization
- Currently, 0.45% of the extramural research budget for all agencies with a budget >\$1B per year

## NASA SBIR/STTR PHASES



20-002

[https://sbir.nasa.gov/prg\\_sched\\_anncmnt](https://sbir.nasa.gov/prg_sched_anncmnt)

# NASA SOLICITATION AND PROPOSAL INTEGRATED REVIEW AND EVALUATION SYSTEM (NSPIRES)

- Research in science and technology is an important part of NASA's overall mission.
- NASA solicits this research through the release of various research announcements in a wide range of science and technology disciplines.
- NASA uses a peer review process to evaluate and select research proposals submitted in response to these research announcements.
- Researchers can help NASA achieve national research objectives by submitting research proposals and conducting awarded research.

## Solicitations



NSPIRES now allow users to [SEARCH](#) for and view Proposals and NOIs [due in 30 days](#), [FUTURE](#), and [OPEN](#), [CLOSED/PAST](#) NASA research announcements. The full text of the Solicitation Announcements and information about selected proposals, if available, can be viewed and downloaded.


Title	Number	Sponsor Org	NOI Due	Prop Due
A.26 CYGNSS Competed Science Team	<a href="#">NNH23ZDA001N-CYGNSS</a>	NASA:HQ:SMD:ES	--	01/17/2024
A.65 FireSense Implementation Team	<a href="#">NNH23ZDA001N-FSIT</a>	NASA:HQ:SMD:ES	--	01/18/2024
B.16 Heliophysics Artificial Intelligence/Machine Learning-Ready Data	<a href="#">NNH23ZDA001N-HARD</a>	NASA:HQ:SMD:HP	--	01/18/2024
2024 Established Program to Stimulate Competitive Research (EPSCoR)	<a href="#">NNH24ZHA001C</a>	NASA:HQ:OSE:INTE:EPSCoR	--	01/22/2024
A.66 CYGNSS for Action: Phase-1 Studies	<a href="#">NNH23ZDA001N-CYG4AS</a>	NASA:HQ:SMD:ES	--	01/23/2024
D.11 NICER General Observer - Cycle 6	<a href="#">NNH23ZDA001N-NICER</a>	NASA:HQ:SMD:AP	--	01/24/2024
F.9 Citizen Science Seed Funding Program	<a href="#">NNH23ZDA001N-CSSF</a>	NASA:HQ:SMD:CD	--	01/24/2024
B.21 Heliophysics Citizen Science Investigations	<a href="#">NNH23ZDA001N-HCSI</a>	NASA:HQ:SMD:HP	--	01/26/2024
2024 HERO Appendix A: NASA Human	<a href="#">80.ISC024NA001-</a>			




# SAVE SEARCHES AND SET UP NOTIFICATIONS FOR CONTRACT OPPORTUNITIES IN SAM.GOV.



Search 541512  

Search Results Saved 5 Actions 

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Select Domain All Domains

Filter By

Keywords

541512

Federal Organizations

080 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION 

8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION

Status

Active

Inactive

Showing 1 - 24 of 24 results

Sort by Relevance

Mission Enabling Services Contract (MES) Interested Parties List

Contract Opportunities

Notice ID: 80JSC021MES03

The purpose of this Special Notice is to post the interested parties list as of March 29, 2021 for the Mission Enabling Services Contract (MES)

Department/Ind. Agency NATIONAL AERONAUTICS AND SPACE ADMINISTRATION

Subtier NATIONAL AERONAUTICS AND SPACE ADMINISTRATION

Office NASA JOHNSON SPACE CENTER

Current Response Date Jul 21, 2021

Notice Type Original Special Notice

Updated Date Mar 29, 2021

Published Date Mar 29, 2021

NASA End-User Services and Technologies (NEST) Contract. Follow on to the ACES Contract.

Contract Opportunities

Notice ID: 80NSSC18R0002

The National Aeronautics and Space Administration's (NASA) Shared Services Center (NSSC) plans to issue a Request for Proposal (RFP) for its Informati...

Department/Ind. Agency NATIONAL AERONAUTICS AND SPACE ADMINISTRATION

Subtier NASA Shared Services Center (Orphan)



Office Agency Co...

Notice Type Updated Solicitation


Updated Date

Showing 1 - 2 of 2 results

Sort by Date Last Saved


Name	Date Last Ran	Date Last Saved	Actions
IT	May 26, 2021	May 26, 2021	
Construction	May 26, 2021	May 26, 2021	

Results per page 25


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Search Results Saved Searches 

# SEWP – GSA

**SEWP V** Helpline: (301) 286-1478 [help@sewp.nasa.gov](mailto:help@sewp.nasa.gov) Orders: FAX (301) 286-0317 [sewporders@sewp.nasa.gov](mailto:sewporders@sewp.nasa.gov) [Customer Support Center](#)

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### NASA SEWP Contract Holders

- Select the Company Name to display the detailed information page for the specified Contract Holder.
- Select the column heading 'Company' or 'Contract' to sort the table by that column - select it again to reverse the sort.
- Select a group below to only show Contract Holders within the specified group.
- Enter text in the search field to search within the table. Select from the radio buttons above the field to restrict your search. Select clear search to clear the search field.

Search:  clear search

Contract Holder Name   
  All Fields

**Group A:**  All Contract Holders   
  WOSB   
  Small Business  
**Groups B,C,D:**  All Contract Holders   
  WOSB   
  HUBZone   
  SDVOSB   
  Small Business   
  EDWOSB

All Contract Holders / All Groups  
 [ISO-20243 Certified](#)  
 [SBA Certified WOSBs](#)  
 [COVID-19 FAR Clause Incorporated](#)

Company	Contract(s)	Group(s)	Business Designation
<b>Group A:</b>			
NAICS Code: 334111			
<a href="#">ABBA Technologies, Inc. (ABBA Technologies)</a>	NNG15SC00B	A	Small Business
<a href="#">ABF Data Systems, Inc. dba Direct Systems Support (nes)</a>	NNG15SC046B	A	Small Business
<a href="#">Alliance Technology Group, LLC (Alliance Technology)</a>			
<a href="#">Better Direct, LLC (Better Direct)</a>			

<https://sewp.nasa.gov/>

<https://www.gsa.gov/>

U.S. General Services Administration

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REAL ESTATE

BUY THROUGH US

SELL TO GOVERNMENT

TECHNOLOGY

# Upcoming Outreach Events & Webinars



**March 21, 2024 (Virtual)**

**[37<sup>th</sup> Marshall Small Business Alliance](#)**  
**(click link above)**

[HTTPS://WWW.NASA.GOV/OSBP/OSBP-OUTREACH-EVENTS/](https://www.nasa.gov/osbp/osbp-outreach-events/)



# OSBP – LEARNING SERIES



**1:00 p.m. - 2:30 p.m. ET**      **For Registration**      [www.nasa.gov/osbp/learning-series/](http://www.nasa.gov/osbp/learning-series/)

- April 17, 2024,      How to Secure Federal Government
- May 15, 2024,      Successful Small Business Stories at NASA
- June 18, 2024,      Annual Small Business Town Hall

**Archive**      [www.nasa.gov/osbp/osbp-learning-series-archives/](http://www.nasa.gov/osbp/osbp-learning-series-archives/)

- April 19, 2023,      Update from the NASA Office of Procurement: Opportunities & Product Service Lines
- May 17, 2023,      How to Do Business with NASA featuring Agency Science and Resource Centers  
(NASA IT Procurement Office, Goddard Space Flight Center, NASA Shared Services Center)
- June 21, 2023,      Annual Small Business Town Hall
- July 19, 2023,      NASA SEWP Update
- August 16, 2023,      How to Build a Relationship with Agency Primes: A One-on-one Conversation with Small Business Liaison Officers
- September 20, 2023,      How to Write Winning Proposals and Impactful Capability Statements
- October 18, 2023,      Equity in Action: Closing the Disability Divide
- November 15, 2023,      Native American Business Development Programs
- January 17, 2024,      Programs and Resources to Help You Do Business with the Federal Government
- February 16, 2024,      NASA HBCU Opportunities
- March 20, 2024,      Woman Changemakers and Small Business Success at NASA

# HELPFUL REFERENCES

NASA Office of Small Business Programs	<a href="http://www.nasa.gov/osbp">www.nasa.gov/osbp</a>
OSBP – Active Contract Listings	<a href="https://www.nasa.gov/osbp/active-contract-listings/">https://www.nasa.gov/osbp/active-contract-listings/</a>
NASA Field Centers Webpage	<a href="https://cms.nasa.gov/osbp/center-locations">https://cms.nasa.gov/osbp/center-locations</a>
NASA Consolidated Acquisition Forecast	<a href="https://www.hq.nasa.gov/office/procurement/forecast/">https://www.hq.nasa.gov/office/procurement/forecast/</a>
NASA Vendor Database	<a href="https://www.nasa.gov/osbp/vendor-database/">https://www.nasa.gov/osbp/vendor-database/</a>
NASA FOIA Reading Rooms	<a href="https://www.nasa.gov/foia/">https://www.nasa.gov/foia/</a>
Solutions for Enterprise-Wide Procurement (SEWP)	<a href="https://sewp.nasa.gov/">https://sewp.nasa.gov/</a>
SBA Dynamic Small Business Search	<a href="https://dsbs.sba.gov/search/dsp_dsbs.cfm">https://dsbs.sba.gov/search/dsp_dsbs.cfm</a>
APEX Accelerators	<a href="https://www.apexaccelerators.us/#/">https://www.apexaccelerators.us/#/</a>
SAM.gov	<a href="http://www.sam.gov/content/home">www.sam.gov/content/home</a>
NASA Internship Programs	<a href="https://www.nasa.gov/learning-resources/internship-programs/">https://www.nasa.gov/learning-resources/internship-programs/</a>

# OSBP is proud to present... Osby the Robot!

Hi, I'm Osby the Robot. I'm here to support the OSBP's efforts as they aid NASA's mission. As a robot, I represent different areas of NASA's research like robotics innovation and space exploration.



Osby helps amplify the importance of small business at NASA and to the U.S. Economy.

The "O" on Osby's chest lets you know he is a part of the OSBP team! Osby's wheel keeps him on the go and symbolizes small business contributions as NASA explores the unknown in air and space, innovates for the benefit of humanity, and inspires the world through discovery.



# OUTREACH OPPORTUNITIES

## Small Business Showcase (July 10)

Email: [ssc-smallbusiness@mail.nasa.gov](mailto:ssc-smallbusiness@mail.nasa.gov)

- Possible attendees include, as available, NASA Small Business Specialists, Technical Advisors, Contracting Officers, Prime Contractor representatives and local tenants of SSC.

## Stennis Business Council through Mississippi Enterprise For Technology (MSET)

- Mississippi Enterprise For Technology (MSET) [www.mset.org](http://www.mset.org)
- MSET Newsletter <https://www.mset.org/recent-newsletters/>
- Council POC: [sara@mset.org](mailto:sara@mset.org)
  - <https://mset.org/stennis-business-council/>

## Partners of Stennis & Michoud

- Coalition of Mississippi and Louisiana citizens who advocate for space, earth and ocean exploration. Our members are volunteer representatives from chambers of commerce, economic development foundations, businesses, educational institutions, local governments, community groups, and individual citizens.
  - <https://www.partnersforstennis.org/>



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Procurement: <https://www.nasa.gov/procurement/>



# Learn more about NASA OSBP!

[www.nasa.gov/osbp](http://www.nasa.gov/osbp)

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